

ORGANIC DAIRY MARKET NEWS
Information gathered April 26 - May 7, 2021

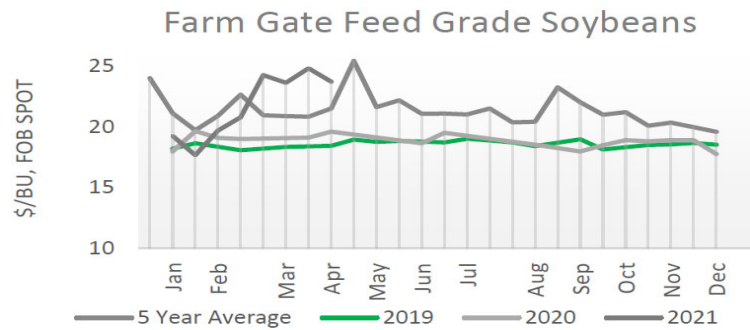
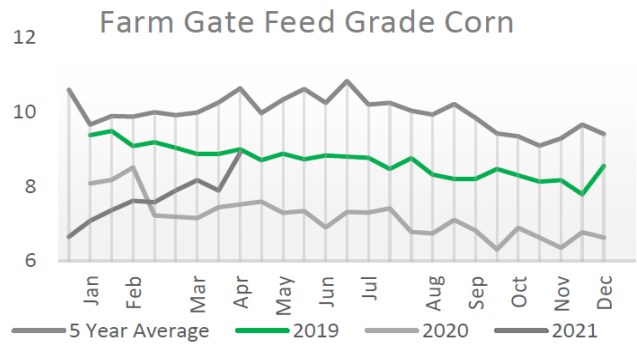
ORGANIC DAIRY FLUID OVERVIEW

The National Organic Program (NOP) announced the creation of a new website with numerous resources for farmers and business owners seeking information about organic certification. Resources will include Spanish translation of the Organic Foods Production Act, along with several other fact sheets, videos and training resources. Website information: Spanish Language Resources for Organic Stakeholders | Agricultural Marketing Service (usda.gov)

U.S. creamery suffered intense damages caused by a fire. There are reportedly no employees who have been physically harmed. The dairy operation took in 500,000 pounds of milk a day from nearby farms. There have been numerous milk cuts. Some organic farmers are able to send their milk to conventional processors, although the farmers are receiving payment at conventional level. However, many conventional operations do not all have the ability to isolate the organic milk while still receiving milk from their own producers.

On an organic farm in the UK a robotic tractor is able to operate up to 24 hours a day through GPS technology. The robotic tractor completes weeding, planting, cultivating, and has front and rear cameras where the farmer is always able to watch progress without physically being in a tractor. There are reports the robotic tractor is light weight, with capabilities to reduce the risk of soil damage.

Dutch Organic Milk Pay Price. In the Netherlands, a large processor of organic milk announced the May 2021 pay price for organic milk is 48.75 EUR/100kg (currently \$58.99 USD). The organic milk producer supplies an average of 550,000 kilograms of milk, containing a fat content of 4.42 percent, protein content of 3.57 percent and a lactose content of 4.53 percent, on an annual basis.



For more additional information, access the links: <https://www.ams.usda.gov/mnreports/lbfnof.pdf>

ORGANIC DAIRY RETAIL OVERVIEW

Total organic ads for surveyed retail stores decreased 32 percent. For the first week of May, organic milk, in half gallon containers, increased 17 percent in ad numbers. In addition, total organic milk ads heightened 33 percent. In the Midwest region, milk ads increased 61 percent and total organic advertisements in the region increased 61 percent this reporting survey. The price spread between the weighted average advertised price for organic half gallon milk, \$3.82, compared to \$2.73 for conventional half gallons, led to an organic premium of \$1.09. The organic premium decreased \$0.82 from the previous reporting period.

The national weighted average advertised price for organic 8 ounce block cheese is \$3.69. Conventional 8 ounce block cheese has an average price of \$2.44, resulting in an organic premium of \$1.25. The national weighted average advertised price for organic sour cream, in 16 ounce containers, is \$2.49. Conventional sour cream, in 16 ounce containers, has a national weighted average advertised price of \$1.69, resulting in an organic premium of \$0.80. The national weighted average advertised price for organic Greek yogurt, in 32-ounce containers, is \$6.38. Conventional Greek yogurt, in 32 ounce containers, has a national weighted average advertised price of \$3.98, yielding an organic premium of \$2.40.

ORGANIC GRAIN FEEDSTUFF OVERVIEW

National Organic Grain and Feed Markets. In the organic corn market, spot trading activities are moderate. Organic corn traded \$1.01 higher FOB. The demand for organic feed corn is reportedly good on forward contracts. Organic feed soybean trading activities are somewhat moderate. Organic feed soybeans traded \$1.09 lower FOB this reporting period. Trading activities are lighter for organic feed grade wheat. Current organic soybean meal markets are mostly light. In addition, trading activities and market trends are fairly limited on all other organic grains at this time.

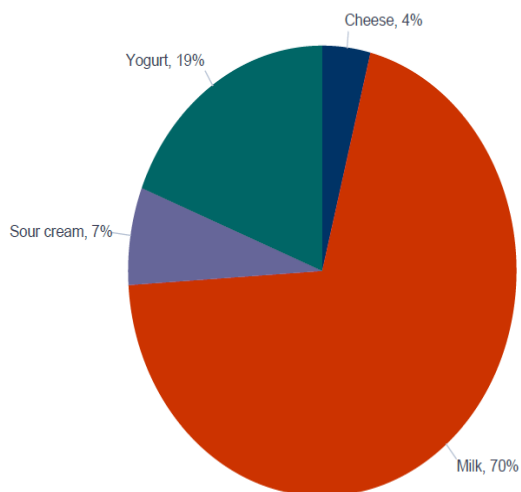
Grower FOB Farm Gate Organic Grain								
Feed Grade	Unit	Spot Transactions			Forward Contracts		Cash Bids	
		Price Range	Avg.	Change	Prior Year	Price Range	Delivery Period	Price Range
Yellow Corn	\$/bu	7.00 - 9.00	8.90	1.01	7.59	7.80 - 10.00	May-21 - Jan-22	7.75 - 8.25
Soybeans	\$/bu	22.53 - 27.00	23.69	-1.09	N/A	18.00 - 28.00	May-21 - Dec-21	24.00 - 24.00
Wheat	\$/bu	N/A - N/A	N/A	N/A	N/A	11.50 - 11.50	May-21 - Jun-21	N/A - N/A

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Each advertised organic dairy product and ad percentages, from the most recent Dairy Market News retail survey, are shown in the pie chart below.

Percentage of Total Organic Ads by Commodity



Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from May 7 - 13, 2021. Retail survey ads reflect “advertised specials” and not the range of non-advertised supermarket cooler prices.

Product pricing information of selected organic dairy commodities, from the current weekly retail survey, is presented in the following table:

NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICE

COMMODITY	This Week	Last Week	Last Year
Cheese			
8 oz block	\$3.69	n.a.	n.a.
Cottage Cheese			
16 oz.	n.a.	\$4.29	n.a.
Cream Cheese			
8 oz	n.a.	\$2.00	\$2.50
Milk			
Half Gal.	\$3.82	\$4.10	\$4.88
Gallon	\$6.20	n.a.	\$5.00
Sour Cream			
16 oz.	\$2.49	n.a.	n.a.
Yogurt			
32 oz. Greek	\$6.38	n.a.	\$3.00
32 oz. Yogurt	\$3.00	\$3.25	n.a.

Data source: USDA Dairy Market News

DIRECT TO CONSUMER ORGANIC DAIRY PRODUCTS PRICES

The following tables identify U.S. price range results from a Dairy Market News national survey of publicly available prices of organic dairy products, available from farmstead outlets and online. There may be prices offered outside of the price range which were not identified by the survey. These are cows' milk products.

BUTTER			
Commodity	Type	Pack Size	: Organic Price Range \$
Organic Butter		1 lb	: 3.50 - 5.50
Organic Butter		8 oz	: 2.75 - 10.00
CHEESE			
Commodity	Type	Pack Size	: Organic Price Range \$
Organic Cheese	Cheddar - 2-4 year	8 oz	: 5.73 - 10.00
Organic Cheese	Cheddar - 5-9 year	8 oz	: 8.50 -
Organic Cheese	Cheddar - Medium	8 oz	: 4.50 - 5.50
Organic Cheese	Cheddar - Mild	8 oz	: 4.14 - 6.00
Organic Cheese	Cheddar - Sharp	8 oz	: 4.50 - 6.93
Organic Cheese	Colby	8 oz	: 4.50 - 6.29
Organic Cheese	Farmers	8 oz	: 4.00 - 6.00
Organic Cheese	Gouda	8 oz	: 4.50 - 12.00
Organic Cheese	Monterey Jack	8 oz	: 4.50 - 6.00
Organic Cheese	Mozzarella	8 oz	: 4.50 - 12.50
Organic Cheese	Muenster	8 oz	: 5.25 - 6.00
Organic Cheese	Pepper Jack	8 oz	: 12.50 -
Organic Cheese	Curds	per lb	: 12.00 -
MILK			
Commodity	Type	Pack Size	: Organic Price Range \$
Organic Milk	All fat tests	Half Gallon	: 6.00

Information for the period April 26 - May 7 2021 , issued monthly.