

Mink



Agricultural
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Board

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United States
Department of
Agriculture

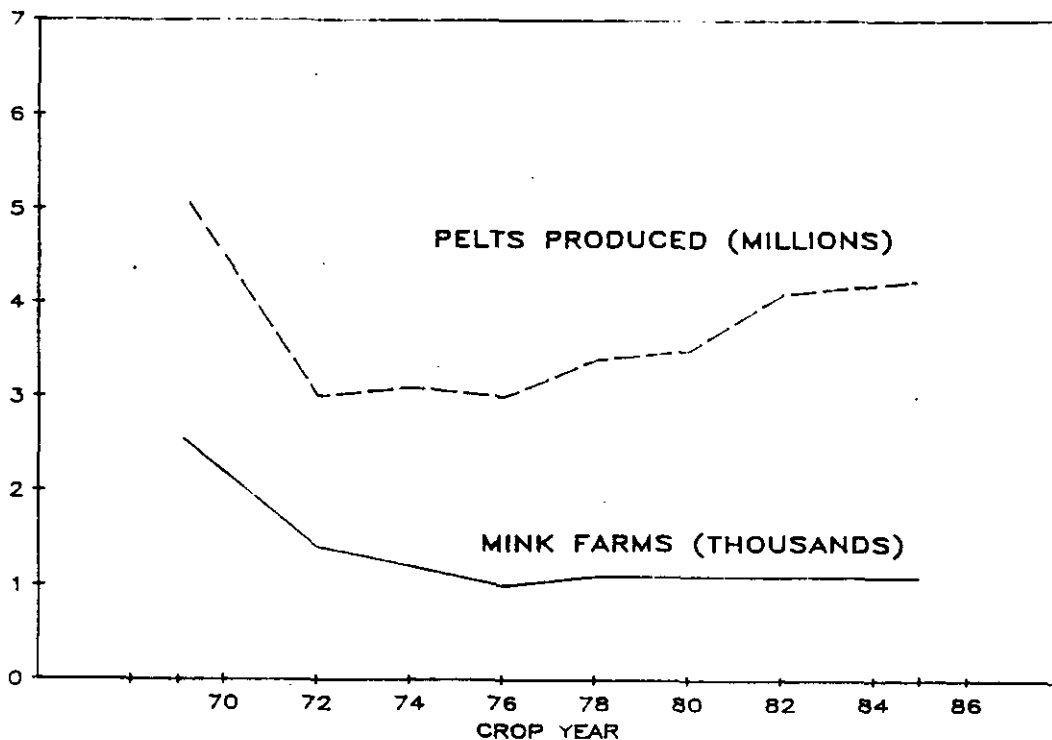
Washington, D.C. 20250

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PELT PRODUCTION DOWN: Mink pelt production in the United States in 1985 totaled 4.17 million pelts, down 1 percent from 1984, according to the Agricultural Statistics Board. Wisconsin, the major mink State, produced 1.18 million pelts.

By color class, the number of pelts as a percent of the total U.S. production was: Standard - 38.1 percent; Demi-Buff - 19.2 percent; Ranch Wild - 11.7 percent; Pastel - 8.0 percent; Pearl - 4.0 percent; and Violet - 4.9 percent. The remaining color classes accounted for 14.1 percent.

U.S. MINK PELTS AND FARMS 1969 - 85



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VALUE OF PELT PRODUCTION DOWN: Mink pelts sold during the 1985 crop year were valued at 126.3 million dollars, down 3 percent from 1984. The average price per pelt for the 1985 crop year was \$30.30, compared with an average price of \$30.80 in 1984 and \$29.90 in 1983.

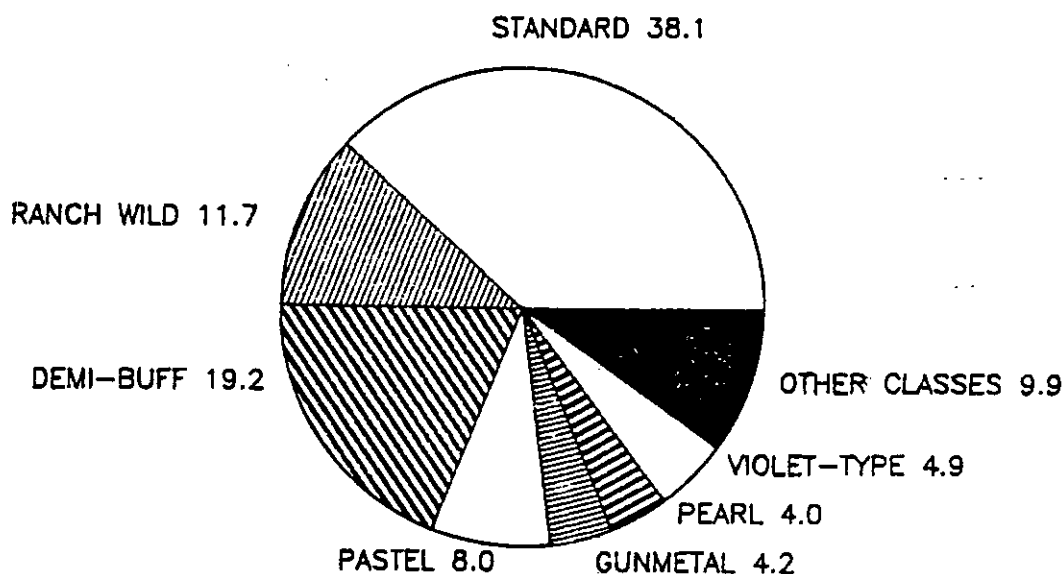
FEMALES BRED DOWN: Female mink bred to produce kits in 1986 totaled 1.07 million, down 4 from 1985. Females bred for the two major color classes are: Standard - 486 thousand and Demi-Buff - 155 thousand. Females bred in the leading States are: Wisconsin - 291 thousand; Minnesota - 146 thousand; and Utah - 144 thousand.

Percent of total females bred to produce kits in 1986 by color class are: Standard - 45.3 percent; Demi-Buff - 14.4 percent; Ranch Wild - 10.7 percent; Pastel - 6.8 percent; Pearl - 3.7 percent; and Violet - 3.9 percent. The remaining color classes accounted for 15.2 percent.

NUMBER OF MINK FARMS DOWN: There were 1042 mink farms producing pelts in 1985 compared with 1084 the previous year. Leading States were Wisconsin with 235 farms Minnesota with 160 farms, and Utah with 132.

FOX: Fourteen percent of the mink farms raised fox, the same percentage as last year.

PELT PRODUCTION BY COLOR CLASS, AS PERCENT OF TOTAL 1985



MINK PELTS PRODUCED AND FEMALES BRED, BY COLOR CLASS,
UNITED STATES, 1984-1986 1/

| COLOR CLASS | PEELTS PRODUCED | | FEMALES BRED TO PRODUCE KITS | | |
|---------------------|-----------------|-------|------------------------------|---------|-------|
| | 1984 2/ | 1985 | 1984 | 1985 2/ | 1986 |
| | THOUSANDS | | THOUSANDS | | |
| STANDARD | 1,456 | 1,590 | 419.0 | 454.5 | 485.6 |
| RANCH WILD | 451 | 489 | 103.0 | 111.2 | 115.1 |
| DEMI-BUFF | 723 | 801 | 156.5 | 167.2 | 154.6 |
| PASTEL | 366 | 332 | 102.1 | 96.6 | 73.1 |
| PALE BROWN | 9 | 9 | 2.7 | 1.8 | 2.3 |
| SAPPHIRE | 148 | 140 | 44.7 | 42.0 | 31.9 |
| GUNMETAL | 122 | 177 | 35.9 | 43.6 | 62.3 |
| PLATINUM | 3 | 4 | .9 | .5 | .7 |
| PEARL | 317 | 168 | 85.8 | 55.6 | 39.7 |
| LAVENDER-HOPE | 13 | 14 | 4.0 | 4.5 | 6.1 |
| PINK | 122 | 95 | 29.9 | 28.1 | 22.1 |
| VIOLET-TYPE | 301 | 204 | 85.7 | 68.8 | 42.1 |
| WHITE | 182 | 142 | 43.9 | 38.3 | 36.5 |
| MISC & UNCLASSIFIED | 7 | 5 | 1.2 | 2.7 | .8 |
| U S TOTAL | 4,220 | 4,170 | 1,115 | 1,115 | 1,073 |

MINK FARMS, PELTS PRODUCED AND VALUE OF MINK PELTS,
UNITED STATES, 1969-1985 3/

| YEAR | MINK FARMS | PEELTS PRODUCED | AVERAGE MARKETING PRICE 5/ | VALUE OF MINK PELTS 5/ |
|---------|------------|-----------------|----------------------------|------------------------|
| | | THOUSAND | DOLLARS | MILLION DOLLARS |
| 1969 | 2,794 | 5,688 | | |
| 1970 | 2,227 | 4,532 | | |
| 1971 | 1,615 | 3,380 | | |
| 1972 | 1,380 | 2,965 | | |
| 1973 | 1,329 | 3,037 | | |
| 1974 | 1,221 | 3,128 | | |
| 1975 | 1,084 | 3,067 | 24.10 | 73.9 |
| 1976 | 1,015 | 3,026 | 29.00 | 87.8 |
| 1977 | 1,040 | 3,076 | 28.30 | 87.1 |
| 1978 | 1,095 | 3,358 | 39.30 | 132.0 |
| 1979 | 1,105 | 3,394 | 41.10 | 139.5 |
| 1980 | 1,122 | 3,501 | 35.30 | 123.6 |
| 1981 | 4/ | 4/ | 32.20 | 4/ |
| 1982 | 1,116 | 4,085 | 28.90 | 118.1 |
| 1983 | 1,098 | 4,137 | 29.90 | 123.7 |
| 1984 2/ | 1,084 | 4,220 | 30.80 | 130.0 |
| 1985 | 1,042 | 4,170 | 30.30 6/ | 126.4 6/ |

1/ SUM OF COLOR CLASS MAY NOT ADD TO US TOTAL DUE TO ROUNDING. 2/ REVISED BASED ON ADDITIONAL INFORMATION. 3/ MINK FARMS AND PELT PRODUCTION DATA ARE FOR CHART ON FRONT PAGE. 4/ DATA NOT AVAILABLE FOR 1981. 5/ DATA NOT AVAILABLE PRIOR TO 1975. 6/ DATA IS PRELIMINARY AND WILL BE REVISED NEXT YEAR BASED ON ADDITIONAL INFORMATION.

MINK PELTS PRODUCED AND NUMBER OF FARMS PRODUCING PELTS IN 1984, BY COLOR CLASS,
MAJOR STATES AND UNITED STATES

| STATES | STANDARD | RANCH WILD | DEMI-BUFF 1/ | PASTEL | PALE BROWN | SAPPHIRE | GUN-METAL | PLATINUM |
|-----------------|-----------|------------|--------------|---------|------------|----------|-----------|----------|
| NUMBER OF PELTS | | | | | | | | |
| GA | 2/ | 2/ | 25,800 | 2/ | 2/ | | | |
| IDAHO | 42,600 | 24,300 | 118,400 | 29,500 | 2/ | 5,000 | 2/ | |
| ILL | 109,900 | 5,100 | 2/ | 2/ | 2/ | 370 | 2/ | |
| IND | 10,400 | 3,300 | 2/ | 2,200 | | 2/ | | |
| IOWA | 57,800 | 8,700 | 10,400 | 21,700 | | 6,700 | 1,800 | |
| MASS | 2,200 | 2/ | 5,900 | 1,600 | 2/ | 2/ | 2/ | 2/ |
| MICH | 56,800 | 31,900 | 10,100 | 14,400 | 2/ | 2/ | 2/ | 2/ |
| MINN | 173,800 | 156,300 | 86,300 | 52,000 | 2/ | 8,600 | 5,300 | 200 |
| N Y | 45,400 | 2/ | 7,800 | 9,900 | | 3,200 | 6,000 | 2/ |
| OHIO | 57,600 | 17,600 | 18,600 | 13,100 | 2/ | 7,800 | 2/ | |
| OREG | 53,500 | 12,800 | 10,400 | 6,600 | 2/ | 27,500 | 42,600 | 2/ |
| PA | 2/ | 5,600 | 30,300 | 20,600 | 450 | 15,700 | 8,700 | 2/ |
| S DAK | 16,400 | 41,900 | 9,500 | 5,200 | 2/ | 2/ | 2/ | |
| UTAH | 186,300 | 48,900 | 91,000 | 41,800 | 240 | 23,900 | 6,300 | 280 |
| WASH | 100,200 | 7,100 | 53,200 | 5,200 | 2/ | 7,800 | 30,100 | |
| WIS | 464,400 | 74,100 | 128,500 | 102,200 | 4,100 | 36,900 | 8,500 | 900 |
| ALL OTH STS | 55,100 | 12,600 | 73,100 | 23,100 | 450 | 1,200 | 1,300 | 170 |
| U S TOTAL | 1,455,500 | 451,300 | 722,500 | 365,600 | 9,400 | 148,400 | 121,500 | 3,400 |

| | PEARL | LAVENDER HOPE | PINK | VIOLET TYPE | WHITE | MISC & UNCLASS-IFIED | TOTAL PELTS | NUMBER OF FARMS |
|-----------------|---------|---------------|---------|-------------|---------|----------------------|-------------|-----------------|
| NUMBER OF PELTS | | | | | | | | |
| GA | 600 | | 2/ | | 2/ | | 30,200 | 13 |
| IDAHO | 13,700 | | 2/ | 2/ | 7,400 | 1,800 | 245,300 | 47 |
| ILL | 16,500 | | 2/ | 2/ | 2/ | | 205,400 | 26 |
| IND | 2/ | | | | 2/ | 2/ | 20,300 | 11 |
| IOWA | 33,800 | | 600 | 11,200 | | 3,000 | 155,700 | 44 |
| MASS | 3,500 | | | 2/ | | | 15,600 | 10 |
| MICH | 16,600 | 2/ | 2/ | 23,500 | 10,800 | | 167,500 | 56 |
| MINN | 31,300 | | 2/ | 23,900 | 23,000 | 100 | 591,600 | 156 |
| N Y | 12,500 | 2/ | 2/ | 14,700 | 2/ | | 107,000 | 38 |
| OHIO | 21,300 | | | 6,600 | 2/ | 2/ | 143,800 | 43 |
| OREG | 2/ | | 2/ | 23,500 | | | 182,000 | 33 |
| PA | 16,700 | | 12,900 | 19,100 | 2/ | 2/ | 158,600 | 48 |
| S DAK | 21,100 | | 2/ | 2/ | 1,300 | | 105,100 | 14 |
| UTAH | 36,400 | | | 52,300 | 2/ | | 487,500 | 159 |
| WASH | 5,700 | | 2/ | 5,900 | 2/ | | 216,500 | 37 |
| WIS | 71,600 | 12,100 | 50,600 | 113,400 | 120,900 | 600 | 1,188,800 | 241 |
| ALL OTH STS | 13,900 | 590 | 3,600 | 2,800 | 10,600 | 60 | 198,600 | 108 |
| U S TOTAL | 317,300 | 13,000 | 122,100 | 300,500 | 182,400 | 6,600 | 4,219,500 | 1,084 |

1/ THIS COLOR CLASS INCLUDES DEMI-BUFF - DARK BROWN, VIOLET, PASTEL, STANDARD AND PEARL CROSSES AND OTHERS.

2/ INCLUDED IN TOTAL TO AVOID DISCLOSING INDIVIDUAL OPERATIONS.

MINK PELTS PRODUCED AND NUMBER OF FARMS PRODUCING PELTS IN 1985, BY COLOR CLASS,
MAJOR STATES AND UNITED STATES

| STATES | STANDARD | RANCH WILD | DEMI-BUFF 1/ | PASTEL | PALE BROWN | SAPPHIRE | GUN-METAL | PLATINUM |
|-----------------|-----------|---------------|--------------|-------------|------------|---------------------|-------------|-----------------|
| NUMBER OF PELTS | | | | | | | | |
| GA | 2/ | 2/ | 21,100 | | | | | |
| IDAHO | 50,800 | 26,600 | 131,600 | 23,100 | 2/ | 3,400 | 2/ | |
| ILL | 106,600 | 4,500 | 2/ | 2/ | | 2/ | 2/ | |
| IND | 10,500 | 2/ | 1,400 | 3,200 | | 2/ | | |
| IOWA | 53,700 | 6,600 | 19,000 | 23,000 | 100 | 10,900 | 2,700 | |
| MASS | 2,200 | | 5,300 | 1,300 | | 2/ | | 2/ |
| MICH | 64,000 | 18,600 | 22,200 | 19,500 | 2/ | 2/ | 2/ | 2/ |
| MINN | 206,100 | 176,600 | 47,900 | 51,800 | 2/ | 8,500 | 6,000 | 100 |
| N Y | 44,800 | 2/ | 29,000 | 7,200 | 2/ | 3,500 | 7,600 | 2/ |
| OHIO | 56,500 | 15,100 | 23,100 | 15,800 | 2,100 | 9,000 | 2,200 | 2/ |
| OREG | 69,000 | 14,400 | 20,200 | 5,600 | 2/ | 28,400 | 55,500 | |
| PA | 15,600 | 19,600 | 21,200 | 14,100 | 2/ | 13,500 | 13,000 | 2/ |
| S DAK | 18,900 | 40,500 | 17,800 | 3,400 | 2/ | 2/ | 2/ | |
| UTAH | 235,400 | 39,200 | 111,700 | 31,300 | 470 | 17,100 | 23,200 | 500 |
| WASH | 112,800 | 50,100 | 18,700 | 5,200 | 2/ | 3,700 | 33,500 | |
| WIS | 489,600 | 60,100 | 190,500 | 99,700 | 1,900 | 37,700 | 23,000 | 800 |
| ALL OTH STS | 52,800 | 14,300 | 77,500 | 17,300 | 1,600 | 1,600 | 1,400 | 40 |
| U S TOTAL | 1,589,900 | 488,600 | 800,700 | 332,300 | 9,200 | 140,400 | 176,500 | 3,700 |
| NUMBER OF FARMS | | | | | | | | |
| | PEARL | LAVENDER HOPE | PINK | VIOLET TYPE | WHITE | MISC & UNCLASSIFIED | TOTAL PELTS | NUMBER OF FARMS |
| GA | | | 2/ | | 2/ | | 24,400 | 11 |
| IDAHO | 6,500 | | | 2/ | 5,500 | 290 | 251,700 | 44 |
| ILL | 9,400 | | 2/ | 2/ | 2/ | | 184,500 | 24 |
| IND | 1,600 | | | 2/ | 2/ | | 19,400 | 11 |
| IOWA | 19,700 | | | 11,600 | | 450 | 147,800 | 36 |
| MASS | 2/ | 2/ | | 2/ | | | 13,900 | 8 |
| MICH | 13,000 | 2/ | 1,000 | 20,000 | 7,300 | | 166,500 | 53 |
| MINN | 15,300 | | 2/ | 19,600 | 16,600 | 100 | 571,200 | 160 |
| N Y | 4,800 | 2/ | 2/ | 5,600 | 2/ | | 108,700 | 31 |
| OHIO | 9,600 | 2/ | | 3,700 | 2/ | | 137,200 | 36 |
| OREG | | | 2/ | 16,800 | | | 215,000 | 40 |
| PA | 2/ | | 11,400 | 11,100 | 2/ | 3,100 | 137,500 | 47 |
| S DAK | 10,900 | | 2/ | 2/ | 2/ | | 102,300 | 16 |
| UTAH | 18,500 | | | 23,700 | 20 | 600 | 501,700 | 132 |
| WASH | 2/ | 2/ | | 2/ | 2/ | | 226,000 | 45 |
| WIS | 41,900 | 12,800 | 41,100 | 82,900 | 97,200 | 100 | 1,179,300 | 235 |
| ALL OTH STS | 5,700 | 400 | 3,000 | 2,800 | 3,800 | 700 | 182,900 | 113 |
| TOTAL | 168,400 | 14,200 | 94,500 | 204,300 | 141,900 | 5,400 | 4,170,000 | 1,042 |

1/ THIS COLOR CLASS INCLUDES DEMI-BUFF - DARK BROWN, VIOLET, PASTEL, STANDARD AND PEARL CROSSES AND OTHERS.

2/ INCLUDED IN TOTAL TO AVOID DISCLOSING INDIVIDUAL OPERATIONS.

FEMALE MINK BRED TO PRODUCE KITS IN 1985, BY COLOR CLASS,
MAJOR STATES AND UNITED STATES

| STATES | STANDARD | RANCH WILD | DEMI- BUFF 1/ | PASTEL | PALE BROWN | SAPPHIRE | GUN- METAL | PLATINUM |
|----------------|----------|---------------|------------------|--------|---------------|----------|---------------|----------|
| NUMBER | | | | | | | | |
| GA | 2/ | 2/ | 9,100 | | | | | |
| IDAHO | 16,300 | 5,000 | 26,500 | 7,600 | | 2/ | 540 | |
| ILL | 26,000 | 550 | 2/ | 2/ | | 2/ | 2/ | |
| IND | 3,500 | 790 | 2/ | 640 | | 2/ | | |
| IOWA | 18,500 | 1,900 | 4,300 | 6,100 | | 2,600 | 1,300 | |
| MASS | 710 | 2/ | 1,200 | 470 | | 2/ | | 2/ |
| MICH | 18,000 | 7,100 | 2,500 | 3,500 | | 2/ | 2/ | |
| MINN | 52,400 | 32,100 | 18,500 | 14,600 | | 2,700 | 2,100 | |
| N Y | 12,200 | 2/ | 1,600 | 2,700 | | 2/ | 1,000 | 1,700 |
| OHIO | 19,500 | 4,600 | 2,900 | 4,000 | | 2/ | 2,800 | |
| OREG | 15,300 | 3,200 | 2,500 | 1,800 | | 6,500 | 12,500 | |
| PA | 2/ | 2,000 | 7,400 | 5,300 | | 5,000 | 4,000 | 2/ |
| S DAK | 5,800 | 8,900 | 4,800 | 2,100 | | 2/ | 2/ | |
| UTAH | 68,400 | 13,700 | 25,300 | 11,100 | | 6,400 | 4,000 | 2/ |
| WASH | 25,300 | 9,400 | 4,900 | 1,100 | | 1,900 | 9,200 | |
| WIS | 148,100 | 16,500 | 33,200 | 25,500 | 1,000 | 10,100 | 4,800 | |
| ALL OTH STS | 18,100 | 5,200 | 14,500 | 7,200 | 150 | 480 | 1,000 | 0 |
| U S TOTAL | 454,500 | 111,200 | 167,200 | 96,600 | 1,800 | 42,000 | 43,600 | 530 |

| | PEARL | LAVENDER HOPE | PINK | VIOLET TYPE | WHITE | MISC & UNCLASS- IFIED | TOTAL FEMALES |
|----------------|--------|------------------|--------|----------------|--------|-----------------------------|------------------|
| NUMBER | | | | | | | |
| GA | | | 2/ | | 2/ | 2/ | 11,000 |
| IDAHO | 1,800 | | 2/ | 2/ | 2,500 | 1,000 | 62,900 |
| ILL | 2/ | | 2/ | 2/ | 2/ | | 45,200 |
| IND | 2/ | | | 2/ | 2/ | | 5,800 |
| IOWA | 6,400 | | 2/ | 3,900 | | 2/ | 46,200 |
| MASS | 880 | | | 2/ | | | 4,000 |
| MICH | 2,500 | 2/ | 2/ | 6,600 | 1,600 | | 42,400 |
| MINN | 6,400 | | 2/ | 5,500 | 5,400 | | 146,900 |
| N Y | 2,300 | 2/ | 2/ | 2,900 | 2/ | | 26,200 |
| OHIO | 3,700 | | | 1,300 | 2/ | | 39,200 |
| OREG | | | 2/ | 5,900 | | | 49,000 |
| PA | 3,800 | | 3,800 | 4,200 | 2/ | 2/ | 42,400 |
| S DAK | 3,100 | | 2/ | 2/ | 900 | | 27,900 |
| UTAH | 7,100 | | | 12,300 | 2/ | | 148,300 |
| WASH | 2/ | | | 400 | 2/ | | 52,500 |
| WIS | 11,000 | 4,200 | 11,000 | 22,900 | 24,700 | 300 | 313,300 |
| ALL OTH STS | 2,700 | 100 | 1,000 | 700 | 1,100 | 10 | 52,200 |
| U S TOTAL | 55,600 | 4,500 | 28,100 | 68,800 | 38,300 | 2,700 | 1,115,400 |

1/ THIS COLOR CLASS INCLUDES FEMALES BRED TO PRODUCE DEMI-BUFF - DARK BROWN, VIOLET, PASTEL, STANDARD AND PEARL CROSSES AND OTHERS.

2/ INCLUDED IN TOTAL TO AVOID DISCLOSING INDIVIDUAL OPERATIONS.

FEMALE MINK BRED TO PRODUCE KITS IN 1986, BY COLOR CLASS,
MAJOR STATES AND UNITED STATES

| STATES | STANDARD | RANCH WILD | DEMI- BUFF 1/ | PASTEL | PALE BROWN | SAPPHIRE | GUN- METAL | PLATINUM |
|----------------|----------|------------------|------------------|----------------|---------------|-----------------------------|------------------|----------|
| NUMBER | | | | | | | | |
| GA | 2/ | 2/ | 5,300 | | | | | |
| IDAHO | 17,500 | 6,100 | 25,300 | 6,600 | 2/ | 1,100 | 1,000 | |
| ILL | 34,800 | 1,600 | 2/ | 2/ | | 2/ | 2/ | |
| IND | 3,200 | 2/ | 2/ | 350 | | 2/ | | |
| IOWA | 19,900 | 2,600 | 1,900 | 5,000 | | 850 | 1,400 | |
| MASS | 600 | 2/ | 700 | 500 | | 2/ | | 2/ |
| MICH | 20,300 | 3,900 | 4,500 | 2,700 | | 2/ | 2/ | 2/ |
| MINN | 58,800 | 36,800 | 12,800 | 11,300 | 2/ | 1,900 | 3,600 | 2/ |
| N Y | 12,100 | 2/ | 2,700 | 3,100 | 2/ | 1,200 | 2,800 | |
| OHIO | 19,400 | 5,000 | 3,900 | 1,900 | 2/ | 900 | | |
| OREG | 19,400 | 3,400 | 2,600 | 1,600 | 2/ | 8,200 | 16,800 | |
| PA | 6,000 | 4,200 | 7,200 | 2,800 | 2/ | 4,000 | 6,100 | 2/ |
| S DAK | 4,900 | 9,300 | 3,800 | 1,100 | 2/ | 2/ | 2/ | |
| UTAH | 79,300 | 10,200 | 26,400 | 7,700 | 10 | 2,900 | 8,400 | |
| WASH | 25,400 | 11,600 | 4,300 | 1,300 | | 2/ | 10,900 | |
| WIS | 146,600 | 14,800 | 31,700 | 20,800 | 900 | 8,500 | 8,500 | |
| ALL OTH STS | 16,800 | 4,400 | 18,100 | 4,700 | 250 | 370 | 310 | 0 |
| U S TOTAL | 485,600 | 115,100 | 154,600 | 73,100 | 2,300 | 31,900 | 62,300 | 700 |
| | PEARL | LAVENDER HOPE | PINK | VIOLET TYPE | WHITE | MISC & UNCLASS- IFIED | TOTAL FEMALES | |
| NUMBER | | | | | | | | |
| GA | | | 2/ | | 2/ | | 6,900 | |
| IDAHO | 1,900 | | | 160 | 1,800 | | 61,600 | |
| ILL | 2,100 | | 2/ | 2/ | 2/ | | 47,300 | |
| IND | 2/ | | | 2/ | | | 4,800 | |
| IOWA | 8,000 | | | 2,800 | | 140 | 42,600 | |
| MASS | 2/ | 2/ | | 2/ | | | 3,200 | |
| MICH | 1,900 | 2/ | 2/ | 4,800 | 1,600 | | 40,400 | |
| MINN | 5,900 | 2/ | 2/ | 3,000 | 5,400 | | 146,300 | |
| N Y | 1,500 | 2/ | 2/ | 2/ | 2/ | | 27,300 | |
| OHIO | 250 | 2/ | | 1,100 | | | 32,800 | |
| OREG | | | 2/ | 3,800 | | | 57,000 | |
| PA | 2,100 | | 2,800 | 2,100 | 2/ | 400 | 39,100 | |
| S DAK | 2,600 | | 2/ | | 2/ | | 23,500 | |
| UTAH | 3,800 | | | 5,500 | | | 144,200 | |
| WASH | 2/ | | | 2/ | 2/ | | 55,000 | |
| WIS | 8,400 | 3,300 | 8,500 | 15,900 | 23,200 | | 291,200 | |
| ALL OTH STS | 670 | 800 | 1,500 | 460 | 1,100 | 260 | 49,700 | |
| U S TOTAL | 39,700 | 6,100 | 22,100 | 42,100 | 36,500 | 800 | 1,072,900 | |

1/ THIS COLOR CLASS INCLUDES FEMALES BRED TO PRODUCE DEMI-BUFF - DARK BROWN, VIOLET, PASTEL, STANDARD AND PEARL CROSSES AND OTHERS.

2/ INCLUDED IN TOTAL TO AVOID DISCLOSING INDIVIDUAL OPERATIONS.

