

Catfish Processing

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Catfish Processing Down 11 Percent from Last Year

Farm-raised catfish processed during October 2012 totaled 28.6 million pounds round weight, down 11 percent from October 2011. The average price paid to producers was 80.3 cents per pound for October 2012, up 1.0 cent from last month but 45.9 cents below a year ago.

Net pounds of processed fish sold during October 2012 totaled 13.8 million pounds, up 7 percent from the comparable month in 2011. Sales of fresh fish, at 5.43 million pounds, were up 18 percent from October 2011 and represented 39 percent of total sales. Frozen fish sales, at 8.37 million pounds, were up 1 percent from a year ago and accounted for the remaining 61 percent of total fish sales. Sales of whole fish represented 22 percent of the total fish sold, fillets accounted for 59 percent, and the remaining 19 percent were mostly steaks, nuggets, and value added products. The total end of the month inventory increased 9 percent from last month but was down 1 percent from a year ago.

The total fresh and frozen average price for October 2012 was \$2.80, down 82 cents from a year ago. The October 2012 average price received by processors for total fresh fish was \$2.68 per pound, down 92 cents from last year. Prices for fresh whole fish were \$1.84 per pound, down 70 cents from October 2011. Prices for fresh fillets were down \$1.12 from a year ago at \$3.74 per pound. Total frozen fish averaged \$2.87 per pound, down 76 cents from October 2011. Prices for frozen whole dressed fish were down 40 cents at \$2.77 and frozen fillets at \$3.29 per pound were down \$1.13 from a year ago.

Imports for consumption of *Ictalurus* spp., *Pangasius* spp., and other catfish of the order Siluriformes for September 2012 totaled 22.9 million pounds, up 23 percent from the amount imported in September 2011. Imports were from Brazil, China, French Polynesia, Iceland, the Philippines, and Vietnam. The *Ictalurus* spp. imports totaled 202 thousand pounds, which were from China.

Fresh catfish fillet exports totaled 114 thousand pounds, with 50.5 thousand pounds going to Canada and the rest going to Jordan, Mexico, and Vietnam. Exports of frozen catfish fillets reported for September 2012 totaled 57.7 thousand pounds, going to the Bahamas, Vietnam, and St. Maarten.

Import and export data are compiled by the United States Census Bureau.

Farm-Raised Catfish Processed and Prices Paid to Producers by Month – United States: 2011-2012

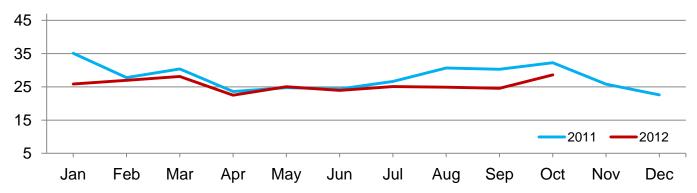
[Blank cells indicate estimation period has not yet begun]

	Round weight processed								
	Monthly			Cumulative			Price per pound 1		
Month	2011	2012	2012 as percent of 2011	2011	2012	2012 as percent of 2011	2011	2012	Change from 2011
	(1,000 pounds)	(1,000 pounds)	(percent)	(1,000 pounds)	(1,000 pounds)	(percent)	(dollars)	(dollars)	(dollars)
January	35,076	25,843	74	35,076	25,843	74	0.931	1.248	0.317
February	27,782	26,950	97	62,858	52,793	84	1.003	1.229	0.226
March	30,372	28,098	93	93,230	80,891	87	1.075	1.201	0.126
April	23,605	22,463	95	116,835	103,354	88	1.141	1.167	0.026
May	24,749	25,009	101	141,584	128,363	91	1.169	1.038	-0.131
June	24,337	23,938	98	165,921	152,301	92	1.231	0.934	-0.297
July	26,595	25,056	94	192,516	177,357	92	1.252	0.843	-0.409
August	30,680	24,886	81	223,196	202,243	91	1.277	0.798	-0.479
September	30,271	24,535	81	253,467	226,778	89	1.275	0.793	-0.482
October	32,264	28,596	89	285,731	255,374	89	1.262	0.803	-0.459
November	25,814			311,545			1.257		
December	22,598			334,143			1.251		

¹ Quantity processed by major processors and the prices paid for fish delivered to the processing plant's door. Price includes charges for any services provided by the processing plant, such as seining and hauling. Price also includes any discounts or premiums for size or quality, but does not include adjustments based on year-end settlements.

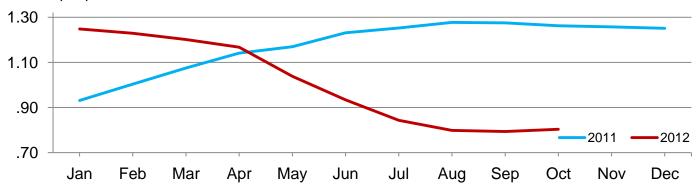
Catfish Processed - United States

Million pounds



Average Catfish Grower Price – United States

Dollars per pound



Processed Farm-Raised Catfish Sales Volume and Average Price by Month – United States: 2011 and 2012

4		Sales volume		Average price ²			
Item ¹	October 2011	September 2012	October 2012	October 2011	September 2012	October 2012	
	(1,000 pounds)	(1,000 pounds)	(1,000 pounds)	(dollars per pound)	(dollars per pound)	(dollars per pound	
Fresh fish							
Whole	050	4.440	4 400	4.00			
Round and gutted	956	1,119	1,460	1.90	1.41	1.42	
Whole dressed Total	1,007 1,963	967 2,086	1,086 2,546	3.03 2.54	2.34 1.89	2.27 1.84	
Total	1,903	2,000	2,540	2.54	1.09	1.0-	
Other							
Steaks	43	47	53	3.62	3.07	2.99	
Nuggets	407	377	403	1.93	1.54	1.56	
Other	24	25	23	4.86	4.27	4.39	
Total	474	449	479	2.23	1.85	1.85	
Fillets	2,165	2,433	2,400	4.86	3.72	3.74	
Total fresh	4,602	4,968	5,425	3.60	2.78	2.68	
Frozen fish							
Whole dressed	486	510	525	3.17	2.86	2.77	
Other							
Steaks	43	76	39	3.36	2.07	2.58	
Nuggets	1,954	1,462	1,681	1.39	1.39	1.40	
Other	595	847	461	4.40	3.12	3.2	
Total	2,592	2,385	2,181	2.11	2.03	1.80	
Fillets	5,213	5,559	5,664	4.42	3.11	3.29	
Total frozen	8,291	8,454	8,370	3.63	2.79	2.87	
Fresh and frozen fish							
Whole	956	1 110	1 460	1.00	4 44	4.40	
Round and gutted Whole dressed	1,493	1,119 1,477	1,460 1,611	1.90 3.08	1.41 2.52	1.42 2.43	
Total	2,449	2,596	3,071	2.66	2.08	2.00	
Other							
Steaks	86	123	92	3.49	2.45	2.82	
Nuggets	2,361	1,839	2,084	1.48	1.42	1.43	
Other	619	872	484	4.42	3.15	3.27	
Total	3,066	2,834	2,660	2.13	2.00	1.81	
Fillets	7,378	7,992	8,064	4.55	3.30	3.42	
Total fresh and frozen fish	12,893	13,422	13,795	3.62	2.79	2.80	

¹ For further detail, please refer to the terms and definitions section of this report. ² Gross value FOB plant.

Processed Farm-Raised Catfish Ending Inventory by Month – United States: 2011 and 2012

Item ¹	Ending inventory					
iterii –	October 2011	September 2012	October 2012			
	(1,000 pounds)	(1,000 pounds)	(1,000 pounds)			
Fresh fish						
Whole						
Round and gutted	(D)	(D)	(D)			
Whole dressed Total	(D) 114	(D) 113	(D) 105			
Total	114	113	103			
Other						
Steaks	(D)	(D)	(D)			
Nuggets	79	61	64			
Other Total	(D) 85	(D) 62	(D) 68			
1 Otal	00	02	00			
Fillets	421	316	353			
Total fresh	620	491	526			
Frozen fish						
Whole dressed	486	546	602			
Other						
Steaks	(D)	(D)	(D)			
Nuggets	1,949	718	833			
Other	(D)	(D)	(D)			
Total	2,496	1,137	1,756			
Fillets	7,416	7,822	7,970			
Total frozen	10,398	9,505	10,328			
Fresh and frozen fish						
Whole						
Round and gutted	(D)	(D)	(D)			
Whole dressed Total	(D) 600	(D) 659	(D) 707			
Total	600	059	707			
Other						
Steaks	(D)	(D)	(D)			
Nuggets Other	2,028 (D)	779 (D)	897 (D)			
Total	2,581	1,199	1,824			
Fillets	7,837	8,138	8,323			
Total fresh and frozen fish	11,018	9,996	10,854			

⁽D) Withheld to avoid disclosing data for individual operations.

For further detail, please refer to the terms and definitions section of this report.

Catfish Imports by Month – United States: 2011-2012

[Data compiled by the United States Census Bureau. Blank data cells indicate estimation period has not yet begun]

	Imports							
		Ictalurus spp.		Total ¹				
Month	2011	2012	2012 as percent of 2011	2011	2012	2012 as percent of 2011		
	(1,000 pounds)	(1,000 pounds)	(percent)	(1,000 pounds)	(1,000 pounds)	(percent)		
January February March	1,301 1,015 211	2,028 1,317 528	156 130 250	16,276 13,790 9,133	25,551 15,238 15,280	157 111 167		
April	216 113 11 19	534 345 352 73	247 305 3,200 384	13,325 16,314 14,643 18,034	19,756 20,100 18,847 22,604	148 123 129 125		
August September October November	39 171 838 1,372	84 202	215 118	18,383 18,576 20,335 22,262	23,655 22,868	129 123		
December	2,113			22,608				

¹ Includes freshwater imports for consumption of *Ictalurus* spp., *Pangasius* spp., and other catfish of the order Siluriformes.

Catfish Exports by Month – United States: 2011-2012

[Data compiled by the United States Census Bureau. Blank data cells indicate estimation period has not yet begun]

	Exports							
		Fresh		Frozen				
Month	2011	2012	2012 as percent of 2011	2011	2012	2012 as percent of 2011		
	(1,000 pounds)	(1,000 pounds)	(percent)	(1,000 pounds)	(1,000 pounds)	(percent)		
January February March April May June July August Supplember October November	53.9 56.7 42.3 38.7 41.0 38.0 150.0 72.7 29.4 55.9 42.7	85.2 120.2 129.5 234.5 83.6 82.7 114.1 95.2 113.5	158 212 306 606 204 218 76 131 386	10.2 13.2 2.2 - 3.0 1.8 7.8 - 1.1 3.6 2.7	2.7 11.1 68.0 29.7 4.6 10.9 5.3 5.5 57.7	26 84 3,091 (X) 153 606 68 (X) 5,245		

⁻ Represents zero.

⁽X) Not applicable.

Statistical Methodology

Survey Procedures: Survey data for catfish processing are collected from approximately 17 processors. All participating processors must meet the minimum criteria of having a capacity to process at least 2,000 pounds live weight of catfish per 8-hour shift. The survey is conducted entirely by National Agricultural Statistics Service (NASS) Headquarters staff in Washington, D.C. However, NASS field offices are responsible for informing Headquarters staff of any new processing operations in their state to ensure complete survey coverage. Processors are contacted either by mail, telephone, fax or internet. Diligent effort is made to ensure that all operations are accounted for in the estimate.

Estimating Procedures: The *Catfish Processing* report refers strictly to farm-raised fish and excludes wild captured fish. Prior to summarization, questionnaires are compared with the previous month's reports for comparable placement of data, reasonable price levels, and a reasonable inventory carryover given the sales and processing totals reported. Estimates are made for those processors whose reports are not available in time to be included in the release. These plants are identified by an asterisk on page 6 of this release. Estimates are normally based on the processor's previous report and current conditions. Published totals are a straight summation of the individual reports and estimated data. Price items are weighted by the associated volumes to compute weighted average prices. The published price for total whole fish, however, reflects an adjustment to the round and gutted only price to bring it to an equivalent dressed weight price.

If a plant uses a fiscal accounting system, prorating is used to convert reported data to a calendar month basis. Only national level estimates are published due to the limited number of plants involved.

One unique feature of the *Catfish Processing* report is the listing of cooperating processors by name on each month's release. This feature originally was used to solicit industry cooperation in maintaining coverage, but it has continued because of the processors' overall acceptance of this policy.

Import and export data for catfish, which are compiled by the United States Census Bureau, are also included in this report.

Revision Policy: Revisions may be necessary in the previous month's publication based on late reports received from plants. These revisions are made to improve month to month relationships. In February, all monthly estimates for the previous year are reviewed and subject to revision. This review is primarily based on data that may have been received after the original estimates were published.

Reliability: Estimates are based on a census of all known active processors and, therefore, have no sampling variability. However, estimates may be subject to errors such as omissions, duplication, and mistakes in reporting, recording, and processing of the data. These errors are minimized through strict quality controls in the edit and summarization process, and a careful review of all reported data for consistency and reasonableness.

Processing data were compiled in cooperation with the following processors:

America's Catch, Inc.
Carolina Classics Catfish, LLC
Consolidated Catfish Producers, LLC
Delta Supreme Fish Processors
Fish Breeders of Idaho, Inc.
Freshwater Farms Products, LLC
Guidry Catfish, Inc.
Harings Pride Catfish
Harvest Select Catfish, Inc.

Heartland Catfish Lake's Farm Raised Catfish, Inc. Pride of the Pond Prime Line, Inc. Seabrook Seafood, Inc. Simmons Farm Raised Catfish, Inc. SouthFresh Farms Superior Fish Products

Terms and Definitions Used for Catfish Processing Estimates

Average Price Paid to Producers: Refers to the price of fish delivered to the processing plant door. Price includes charges for any services provided by the processing plant, such as seining and hauling, but does not include any adjustments based on year-end settlements.

Fillets: Boned sides of the fish, cut lengthwise away from the backbone. Includes regular, shank, and strip fillets; excludes any breaded products.

Fresh Fish: Fish intended for immediate consumption. Also referred to as ice-packed.

Frozen Fish: Fish which are individually quick frozen and glazed (IQF) or individually bagged and bulk frozen.

Ictalurus spp.: All species under this genus, which includes channel catfish, blue catfish, and other catfish species.

Nuggets: Small fillets cuts from below the rib section of the fish and usually includes weight of breading and added ingredients.

Other Products: Includes steaks, nuggets, and all other products not separately reported including the weight of breading and added ingredients.

Pangasius spp.: All species under this genus, which includes basa, tra, stuchi catfish, and other catfish species.

Round & Gutted Only: Fish with no processing done or viscera only removed.

Round Weight: The term for a fish's live weight.

Siluriformes: The scientific order which contains all families of catfish.

Steaks: Cross-section cuts from larger dressed fish.

Strips: Finger size pieces of fish cut from fillets and usually includes breading or added ingredients.

Whole Dressed: Weight of whole fish with only head, viscera, and skin removed. Generally, 60 percent of the live weight remains as dressed fish.

Information Contacts

Listed below are the commodity specialists in the Livestock Branch of the National Agricultural Statistics Service to contact for additional information. E-mail inquiries may be sent to nass@nass.usda.gov

Dan Kerestes, Chief, Livestock Branch	(202) 720-3570
Bruce Boess, Head, Poultry and Specialty Commodities Section	(202) 720-4447
Cody Brokmeyer – Poultry Slaughter, Turkey Hatchery, Turkeys Raised	(202) 690-3237
David Colwell – Cold Storage	(202) 720-8784
LaKeya Jones – Catfish Processing, Catfish Production, Trout Production,	
Census of Aquaculture, Honey, Egg Products, Mink	(202) 720-0585
Kim Linonis – Layers, Eggs	(202) 690-8632
Miste Salmon – Broiler Hatchery, Chicken Hatchery	

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- ➤ Both national and state specific reports are available via a free e-mail subscription. To set-up this free subscription, visit http://www.nass.usda.gov and in the "Follow NASS" box under "Receive reports by Email," click on "National" or "State" to select the reports you would like to receive.

For more information on NASS surveys and reports, call the NASS Agricultural Statistics Hotline at (800) 727-9540, 7:30 a.m. to 4:00 p.m. ET, or e-mail: nass@nass.usda.gov.

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