



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Feb 23, 2021

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Direct Hay Weighted Average Report for week ending 2/19/2021

Volume			
	This Week	Last Reported (2/8/2021)	Last Year
Tons:			
Hay	25102	27120	0
Straw	878	838	0
Total	25980	27958	0
Bales:			
Hay	60	58	0
Straw	8	40	0
Total	68	98	0

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Hay market prices were steady for all hay types and demand remains strong, although fewer loads moved due to weather related issues. The sub-freezing temperatures last week tested everyone’s patience with problems galore, which included jelled fuel lines, dangerous road conditions, rolling black outs, frozen water lines, frozen ears on cattle and, even worse, frozen calves. Record low temperatures were set across the state, with one of the coldest recorded at Scandia, KS with -25 degree. Such cold temperatures had farmers and ranchers feeding more hay and rolling out round bales for their cattle to lay on. Contributors also expressed their concerns on the lack of hay available to get them to new crop. But better days are ahead and this week’s warm up will have us turning our thoughts to the spring and raising hopes for the upcoming hay year. According to the US Drought Monitor for the week of February 16th, only nominal changes were made to the drought categories due to snow that fell within the last couple of weeks. Abnormal dryness (D0) decreased to 16.5%, moderate drought (D1) remained at 23%, severe drought (D2) decrease to 6.5%, and extreme drought (D3) remained at 10%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange:www.hayexchange.com/ks.php.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central



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Hay (Conventional)

Alfalfa - Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	175.00	175.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	187.5	150.00	150.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	513	150.00-180.00	160.96	Delivered		
Large Round	375	100.00-120.00	110.00	F.O.B.		
Large Square 3x4	1000	140.00	140.00	F.O.B.		

Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	188	50.00-60.00	55.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	145	70.00-80.00	71.38	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	150	186.00	186.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	185.00	185.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	130.00	130.00	Delivered	Baleage	



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Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	150	170.00	170.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	110.00	110.00	F.O.B.		
Large Square 4x4	100	160.00	160.00	F.O.B.		

Bluestem Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	8	6.50	6.50	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	187.5	60.00	60.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	50.00	50.00	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	90.00	90.00	Delivered		

Hay (Organic)

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	100.00	100.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	100.00	100.00	F.O.B.		

Northwest



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Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	220.00	220.00	F.O.B.		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	75	180.00	180.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	92	135.00-140.00	138.75	Delivered		
Large Round	406	95.00-150.00	137.84	F.O.B.		

Bluestem Grass - Utility (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	175	130.00	130.00	Delivered		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	48	65.00-70.00	67.40	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	80	200.00	200.00	F.O.B.		
Medium Square 3x3	6	220.00	220.00	F.O.B.		
Pellets 17% Dehydrated	2	305.00-310.00	307.50	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	109	200.00-210.00	207.71	F.O.B.-Feedlot/dairy		

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	84	200.00	200.00	F.O.B.-Feedlot/dairy		



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Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	150	175.00	175.00	F.O.B.		
Pellets 17% Suncured	300	200.00-210.00	208.33	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	165.00	165.00	F.O.B.		
Pellets 15% Suncured	1008	200.00-210.00	206.24	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	2652	145.00-190.00	158.79	Delivered		
Large Round	25	130.00	130.00	F.O.B.	Grassy	
Large Round	355	135.00-160.00	154.72	Delivered		
Large Round	2052.5	140.00-180.00	154.61	F.O.B.		
Large Square 3x4	50	145.00	145.00	F.O.B.		

Alfalfa/Oat Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	126.5	135.00	135.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	237.5	60.00	60.00	Delivered	CRP	
Large Round	248	75.00-90.00	81.77	F.O.B.		
Large Square 3x4	80	100.00	100.00	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	160	75.00-100.00	87.50	F.O.B.		
Large Square 3x4	80	90.00	90.00	F.O.B.		

Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	333	75.00	75.00	F.O.B.		



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Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	345	85.00	85.00	Delivered		
Large Round	736	75.00-95.00	89.06	F.O.B.		

Teff - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	155.00	155.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	60	55.00	55.00	Delivered		
Large Square	353	60.00-75.00	74.15	F.O.B.		

Southeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	200.00	200.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	312.5	189.00-280.00	213.72	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	87.5	150.00-160.00	152.87	F.O.B.		
Medium Square 3x3	120	240.00	240.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	160.00	160.00	Delivered		

Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	50	120.00-130.00	125.00	F.O.B.		



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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	189	55.00-100.00	69.36	F.O.B.		
Large Round	276	70.00-90.00	87.08	Delivered		
Large Square 3x4	23	105.00	105.00	Delivered		
Large Square 3x4	23	110.00	110.00	F.O.B.	Picked Up Out of the field	
Large Square 3x4	391	100.00-120.00	116.47	F.O.B.		
Large Square 4x4	221	85.00-125.00	107.90	F.O.B.		
Medium Square 3x3	54	100.00	100.00	F.O.B.		
Small Square	25	140.00	140.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	60.00	60.00	Delivered		

Bluestem Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	60.00	60.00	F.O.B.	Weedy	

Bluestem Grass - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	55.00	55.00	Delivered		Old Crop

Bluestem Grass - Utility/Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	40.00	40.00	Delivered		Old Crop

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	46	60.00	60.00	F.O.B.	Certified Weed Free	

Brome Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	54	140.00	140.00	F.O.B.		
Small Square	60	120.00	120.00	F.O.B.		



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Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	70.00	70.00	F.O.B.		
Large Square 3x4	12.5	100.00	100.00	F.O.B.		
Large Square 3x4	12.5	150.00	150.00	Delivered		
Large Square 4x4	60	120.00	120.00	Delivered		
Medium Square 3x3	54	85.00	85.00	F.O.B.		Old Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	100	60.00	60.00	F.O.B.		
Round	100	60.00	60.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	400	200.00	200.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	6	8.00-10.00	9.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	375	230.00	230.00	F.O.B.-Feedlot/dairy		
Large Square 4x4	300	190.00-200.00	196.67	F.O.B.-Feedlot/dairy		
Large Square 4x4	495.5	199.50-210.00	206.56	F.O.B.		
Large Square 4x4	668	210.00	210.00	Delivered-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	375	200.00	200.00	Delivered		



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Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	162.5	168.00	168.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	5030	150.00-240.00	190.50	Delivered		
Large Round	625	155.00-175.00	159.80	F.O.B.		
Large Round	950	190.00-200.00	192.11	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	46	100.00	100.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	100	80.00	80.00	F.O.B.		

Wheat - (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	8	4.00	4.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>