



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Aug 3, 2021

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Direct Hay Weighted Average Report for week ending 7/30/2021

Volume			
	This Week	Last Reported (7/19/2021)	Last Year
Tons:			
Hay	22911	23186	22309
Straw	445	832	610
Total	23356	24018	22919
Bales:			
Hay	329	417	25
Straw	0	0	20
Total	329	417	45

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Hay market prices remain mostly steady for alfalfa and steady for grass hay. Producers state that things are “quiet”, with trades slowing in some areas, however, demand remains good with lots of out of state interest. Folks are finishing up second cutting and many are on their third with most areas needing some rain. This week’s cool down sure feels great but will have us spoiled. The upcoming heat wave will leave us wishing for fall. Drought’s footprint remained rather limited across Kansas, eastern Colorado, and southern Nebraska. Farther north and west, however, worsening drought impacts were observed across much of Montana, Wyoming, and the Dakotas. According to the US Drought Monitor for the week of July 27th, abnormal dryness in Kansas (D0) remained at just under 30%, while moderate drought (D1) increased to 1.5%. Kansas remains fortunate as conditions in North Dakota continue to worsen. The State has reactivated their drought hotline. Information on the Drought Hotline can be found at www.nd.gov/ndda/drought-resources. Join agriculture leaders from across the state for the Kansas Governor’s Summit on Agricultural Growth August 25th and 26th. More information about the Summit and registration can be found at www.agriculture.ks.gov/Summit.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central



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Hay (Conventional)

Alfalfa - Premium (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	87.5	170.00	170.00		F.O.B.-Feedlot/dairy	

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	175	140.00	140.00		F.O.B.	New Crop

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	87.5	140.00	140.00		F.O.B.	
Large Square 4x4	100	200.00	200.00		F.O.B.-Feedlot/dairy	

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	165.00	165.00		F.O.B.-Feedlot/dairy	

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	155.00	155.00		Delivered	
Large Round	200	100.00-120.00	110.00		F.O.B.	

Alfalfa/Sudan Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	140.00	140.00		Delivered	

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	11.5	90.00	90.00		F.O.B.	
Large Round	11.5	100.00	100.00		Delivered	
Large Square 3x4	100	190.00	190.00		Delivered	

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	125.00	125.00		Delivered	



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Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	80.00	80.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	12.5	10.00	10.00	F.O.B.		New Crop

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	200.00	200.00	F.O.B.-Feedlot/dairy		
Large Square 4x4	50	250.00	250.00	F.O.B.-Stables		New Crop

Alfalfa - Premium/Supreme (Contract (Trade)/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	184.00	184.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	120.00	120.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	150	150.00	150.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	7.5	5.50	5.50	F.O.B.		
Large Round	24	60.00	60.00	Delivered		New Crop

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	75.00	75.00	Delivered	Certified Weed Free	
Small Square	12.5	6.00	6.00	F.O.B.	Certified Weed Free	



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KS Dept. of Ag Market News

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Bluestem Grass - Utility (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	90.00	90.00	F.O.B.	Certified Weed Free	

Brome Grass - Premium/Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	12.5	7.00	7.00	F.O.B.		New Crop

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	100.00	100.00	Delivered		New Crop
Large Round	46	85.00-90.00	87.50	F.O.B.		New Crop

Brome Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	150	50.00	50.00	F.O.B.		

Northwest

Hay (Conventional)

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		139.00		F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	100	85.00	85.00	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	62.5	185.00	185.00	F.O.B.-Feedlot/dairy		
Pellets 17% Dehydrated	2	310.00-315.00	312.50	F.O.B.		

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	100	8.00	8.00	F.O.B.		



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Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	35	229.00	229.00	F.O.B.		
Large Square 4x4	62.5	194.00	194.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	35	188.00	188.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	50	250.00	250.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	251	135.00-190.00	169.92	F.O.B.		
Pellets 15% Suncured	412	220.00-230.00	223.20	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	678	160.00-200.00	188.50	Delivered		
Large Round	1025	130.00-170.00	153.90	F.O.B.		
Large Round	1181	165.00-190.00	174.78	Delivered		
Large Square 3x4	1000	163.00	163.00	Delivered		
Large Square 4x4	250	130.00	130.00	F.O.B.-Feedlot/dairy		
Pellets 17% Dehydrated	500	230.00	230.00	F.O.B.		
Large Round	125	165.00	165.00	F.O.B.		Old Crop
Large Round	250	150.00-155.00	152.50	F.O.B.		New Crop

Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		160.00		F.O.B.	Picked Up Out of the field	New Crop

Alfalfa/Bluegrass Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1012	185.00	185.00	Delivered		



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Alfalfa/Grass Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	195.00	195.00	Delivered		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	12.5	70.00	70.00	F.O.B.		New Crop

Oat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	250	120.00	120.00	F.O.B.		

Rye Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	120.00	120.00	F.O.B.		

Triticale - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	120.00	120.00	F.O.B.		

Wheat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	120.00	120.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	125	120.00	120.00	Delivered		

Southeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	200.00	200.00	F.O.B.-Feedlot/dairy		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	93.75	189.00-280.00	219.27	F.O.B.-Feedlot/dairy		



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Alfalfa - Premium/Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	200.00	200.00	F.O.B.-Feedlot/dairy		
Small Square	25	8.00-10.00	9.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	160.00	160.00	F.O.B.		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	200.00	200.00	F.O.B.	2nd Cutting	

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	190.00	190.00	F.O.B.	2nd Cutting	
Large Square 3x4	325	140.00-150.00	140.77	F.O.B.		

Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	100	125.00-140.00	128.75	F.O.B.		
Small Square	25	110.00	110.00	F.O.B.		Old Crop

Bluestem Grass - Premium (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	1750	150.00-160.00	155.00	F.O.B.		New Crop

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	75.00-85.00	78.67	F.O.B.		
Large Round	126.5	70.00-90.00	88.25	Delivered		
Large Square 3x4	563.5	90.00-135.00	109.67	F.O.B.		
Large Square 4x4	149.5	120.00-130.00	122.30	F.O.B.		
Medium Square 3x3	20	110.00	110.00	F.O.B.	Picked Up Out of the field	
Medium Square 3x3	37.5	120.00	120.00	F.O.B.		
Large Square 3x4	23	100.00	100.00	F.O.B.		Old Crop



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Bluestem Grass - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	11.5	55.00	55.00	Delivered		Old Crop

Bluestem Grass - Utility/Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	11.5	45.00	45.00	Delivered		Old Crop

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	55.00-60.00	57.50	F.O.B.	Certified Weed Free	

Brome Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	12.5	135.00	135.00	F.O.B.		Old Crop

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	75.00	75.00	F.O.B.		
Large Square 3x4	11.5	150.00	150.00	Delivered		
Large Square 3x4	310.5	120.00-125.00	120.18	F.O.B.		
Small Square	12.5	5.50	5.50	Delivered		
Large Round	23	85.00	85.00	F.O.B.		Old Crop
Large Square 3x4	12.5	115.00	115.00	F.O.B.		Old Crop

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	200	60.00	60.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	334	210.00	210.00	Delivered-Feedlot/dairy		
Large Square 4x4	334	210.00	210.00	F.O.B.		



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Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	311	230.00	230.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	250	200.00	200.00	F.O.B.		
Pellets 15% Suncured	311	225.00	225.00	F.O.B.		
Large Square 3x4	500	185.00	185.00	F.O.B.		New Crop

Alfalfa - Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	500	155.00	155.00	F.O.B.		Old Crop

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	4840.5	176.00-220.00	204.98	Delivered		
Large Round	50	170.00-175.00	172.50	F.O.B.		
Large Round	2002.25	170.00-185.00	173.29	Delivered		
Large Square 3x4	250	190.00	190.00	F.O.B.		
Large Square 4x4	200	200.00	200.00	F.O.B.		

Alfalfa - Fair/Good (Offer/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		173.00		Delivered		

Alfalfa - Fair/Good (Ask/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground		230.00-235.00		Delivered		New Crop

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	161	155.00-160.00	157.50	Delivered		Old Crop

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Aug 3, 2021

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<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>