



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Oct 13, 2020

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Direct Hay Weighted Average Report for week ending 10/9/2020

Volume			
	This Week	Last Reported (9/28/2020)	Last Year
Tons:			
Hay	22652	20223	0
Straw	325	345	0
Total	22977	20568	0
Bales:			
Hay	86	89	0
Straw	2	20	0
Total	88	109	0

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Special Note: ****THIS REPORT WILL NOT BE PUBLISHED OCT. 20TH. NEXT REPORT WILL BE AVAILABLE TUESDAY OCTOBER 27, 2020****

KANSAS FEED YARD REPORT

SOUTHWEST KANSAS: The average paid by feedlots on October 1 for alfalfa ground and delivered was 152.90, up .06 from the previous month, usage was 614T/day, up 5% and total usage was 18,426T.

SOUTH CENTRAL KANSAS: The average paid by feedlots on October 1 for alfalfa ground and delivered was 132.78, down .87 from the previous month, usage was 329T/day, down 16% and total usage was 9,882.5T.



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Hay market trade slow and prices remained mostly steady for all hay types in all regions, with hay movement increasing slightly again over the past week. While harvest of row crops continues, hay producers are also still baling hay. Alfalfa, sudan, and milo, corn and bean stalks were all reported as being baled last week, in addition, to a lot of silage being cut. According to the NASS Kansas Crop Progress Report, Alfalfa hay production, at 1.70 million tons, is down 33% from last year. Area for harvest, at 530,000 acres, is down 16% from a year ago. Yield of 3.20 tons per acre, is down 0.80 ton from 2019. All other hay production, at 3.96 million tons, is up 4% from last year. Area for harvest, at 2.20 million acres, is up 33% from a year ago. Yield of 1.80 tons per acre, is down 0.50 ton from 2019. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central
Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	48	194.25	194.25	F.O.B.		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	170.00-180.00	174.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	434	120.00-140.00	131.03	Delivered		
Large Round	125	120.00	120.00	F.O.B.-Feedlot/dairy		



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Large Round	2000	90.00	90.00	F.O.B.		
Alfalfa/Sudan Mix - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	46	130.00	130.00	Delivered		
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	90.00	90.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	125	80.00	80.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	200.00	200.00	Delivered		
Alfalfa - Supreme (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	50	10.00	10.00	F.O.B.		
Alfalfa - Supreme (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	220.00-225.00	222.50	F.O.B.-Feedlot/dairy		
Alfalfa - Premium (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	192.50	192.50	F.O.B.-Feedlot/dairy		
Medium Square 3x3	25	186.00	186.00	F.O.B.-Feedlot/dairy		
Bluestem Grass - Good/Premium (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2	7.00	7.00	F.O.B.		



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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	187.5	60.00	60.00	F.O.B.		

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2	6.00	6.00	F.O.B.	Certified Weed Free	

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	110.00	110.00	F.O.B.		

Brome Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	28.5	50.00-55.00	52.50	Delivered		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	100.00	100.00	F.O.B.		

Wheat - (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2	5.00	5.00	F.O.B.		

Northwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	30	190.00	190.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	2	150.00	150.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	150.00	150.00	F.O.B.-Feedlot/dairy		



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Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	23	130.00	130.00	Delivered		
Large Round	25	95.00	95.00	F.O.B.		
Large Round	25	115.00	115.00	Delivered		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	65.00	65.00	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Dehydrated	2	305.00-310.00	307.50	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	400	210.00	210.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	180.00	180.00	F.O.B.		
Pellets 17% Suncured	300	200.00-210.00	208.33	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	300	153.00-161.50	157.25	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	140.00	140.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	75	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	135.00	135.00	F.O.B.		



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Large Square 4x4	25	100.00	100.00	F.O.B.	Grassy	
Large Square 4x4	50	135.00	135.00	F.O.B.		
Pellets 15% Suncured	906	185.00-200.00	190.47	F.O.B.-Dealer/Mill/Processor		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	2192	135.00-160.00	147.22	Delivered		
Large Round	25	80.00	80.00	F.O.B.	Grassy	
Large Round	410	125.00-130.00	125.61	Delivered		
Large Round	866	80.00-110.00	88.98	F.O.B.		
Alfalfa - Fair/Good (Contract (Trade)/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	700	120.00	120.00	Delivered		
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	60.00	60.00	F.O.B.		
Large Square 4x4	23	110.00	110.00	F.O.B.		
Brome Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	23	100.00	100.00	F.O.B.		
Corn Stalk - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	17	60.00	60.00	F.O.B.		
Large Square 4x4	17	65.00	65.00	F.O.B.		
Milo - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	60	90.00	90.00	Delivered		
Sudan - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	75.00	75.00	F.O.B.		Old Crop

Southeast



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Hay (Conventional)						
Alfalfa - Supreme (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	200.00	200.00	Delivered-Feedlot/dairy		
Large Square 4x4	50	200.00	200.00	F.O.B.		
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	75	150.00-155.00	153.33	F.O.B.		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	35	125.00	125.00	F.O.B.	Weedy	
Bluestem Grass - Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	140.00	140.00	F.O.B.		
Bluestem Grass - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	87.5	120.00-125.00	122.87	F.O.B.		
Bluestem Grass - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	12.5	100.00	100.00	F.O.B.		
Large Square 4x4	46	120.00	120.00	F.O.B.		
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	356.5	60.00-90.00	82.03	F.O.B.		
Large Square 3x4	69	120.00	120.00	Delivered		
Large Square 3x4	425.5	100.00-120.00	116.24	F.O.B.		
Large Square 4x4	232.5	90.00-100.00	94.31	F.O.B.		
Medium Square 3x3	23	100.00	100.00	F.O.B.		
Bluestem Grass - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	75.00	75.00	F.O.B.		



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Bluestem Grass - Utility (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2	6.00	6.00	F.O.B.	Certified Weed Free	

Brome Grass - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	127.50	127.50	F.O.B.		New Crop

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	115	100.00	100.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	180	60.00-85.00	68.33	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	230.00	230.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	4	8.00-10.00	9.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	200	190.00-200.00	195.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	12.5	185.00	185.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	180.00	180.00	F.O.B.		
Medium Square 3x3	50	180.00	180.00	F.O.B.-Stables		



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Pellets 17% Suncured	416	205.00	205.00	F.O.B.		
Alfalfa - Premium (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	12.5	180.00	180.00	F.O.B.-Feedlot/dairy		
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	4	140.00	140.00	Delivered		
Large Square 3x4	57.75	160.00-165.00	162.23	F.O.B.		
Large Square 4x4	150	130.00-160.00	155.00	F.O.B.		
Pellets 15% Suncured	3416	200.00	200.00	F.O.B.		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	4760	150.00-170.00	156.50	Delivered		
Large Round	750	125.00	125.00	Delivered		
Large Round	773	115.00-150.00	136.44	F.O.B.		
Large Square 4x4	125	150.00	150.00	F.O.B.		
Alfalfa - Fair/Good (Ask/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round		140.00		Delivered		
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	17.25	100.00	100.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>