



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Oct 27, 2020

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Direct Hay Weighted Average Report for week ending 10/23/2020

Volume			
	This Week	Last Reported (10/5/2020)	Last Year
Tons:			
Hay	21306	22652	0
Straw	453	325	0
Total	21759	22977	0
Bales:			
Hay	570	86	0
Straw	0	2	0
Total	570	88	0

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Hay market trade was a bit slower and prices remained mostly steady but there seems to be an undertone of strength to the alfalfa market. Harvest continues to keep everyone busy, but the finish line is in sight. After hitting high temperatures last week in the 80's, most everyone received a taste of winter on Monday with freezing temperatures and snow. Accumulations were no more than 3 inches in places but has turned thoughts to the upcoming winter. According to the U.S. Drought Monitor, degradation of drought conditions in the region was widespread this past week, where dry weather combined with recent warm, dry, and windy conditions, leading to continued loss of near surface moisture. Abnormal dryness (D0) decreased to 55%, moderate drought (D1) increased to 35%, severe drought (D2) increased to nearly 8%, and extreme drought (D3) increased to nearly 1.5%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central



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Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	48	194.25	194.25	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	75	120.00	120.00	F.O.B.		
Large Square 3x4	125	130.00	130.00	F.O.B.		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	187.5	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	525	120.00-140.00	131.36	Delivered		
Large Round	187.5	120.00	120.00	F.O.B.-Feedlot/dairy		

Alfalfa/Sudan Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	23	130.00	130.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	319	80.00-90.00	87.84	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	125	80.00	80.00	F.O.B.		

Northeast



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Hay (Conventional)						
Alfalfa - Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	200.00	200.00	Delivered		
Alfalfa - Supreme (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	12.5	10.00	10.00	F.O.B.		
Alfalfa - Supreme (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	225.00	225.00	F.O.B.-Feedlot/dairy		
Alfalfa - Premium (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	192.50	192.50	F.O.B.-Feedlot/dairy		
Medium Square 3x3	25	186.00	186.00	F.O.B.-Feedlot/dairy		
Alfalfa - Good (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	159.50	159.50	F.O.B.-Feedlot/dairy		
Bluestem Grass - Premium (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	5.50-6.00	5.75	F.O.B.		
Bluestem Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	210.5	60.00-70.00	61.10	F.O.B.		
Large Square 3x4	25	100.00	100.00	F.O.B.		
Bluestem Grass - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	184	80.00	80.00	F.O.B.	Certified Weed Free	
Brome Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	35.5	6.50-7.00	6.83	F.O.B.		
Brome Grass - Good (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	4	55.00	55.00	Delivered		



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Soybean - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	23	145.00	145.00	F.O.B.		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	67.50	67.50	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	100.00	100.00	F.O.B.		
Round	20	110.00	110.00	Delivered		

Northwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	50	230.00	230.00	F.O.B.		
Small Square	12.5	190.00	190.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	2	150.00	150.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	23	130.00	130.00	Delivered		
Large Round	25	95.00	95.00	F.O.B.		
Large Round	25	115.00	115.00	Delivered		



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Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	65.00	65.00	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Dehydrated	2	305.00-310.00	307.50	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	400	210.00	210.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	180.00	180.00	F.O.B.		
Pellets 17% Suncured	300	200.00-210.00	208.33	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	200	180.00	180.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	140.00	140.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	75	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	135.00	135.00	F.O.B.		
Large Square 4x4	25	100.00	100.00	F.O.B.	Grassy	
Large Square 4x4	50	135.00	135.00	F.O.B.		
Pellets 15% Suncured	891	185.00-200.00	190.56	F.O.B.-Dealer/Mill/Processor		



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Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	500	150.00-161.50	154.35	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	2611	135.00-160.00	145.33	Delivered		
Large Round	25	80.00	80.00	F.O.B.	Grassy	
Large Round	1310	120.00-130.00	121.37	Delivered		
Large Round	1516	80.00-120.00	98.24	F.O.B.		

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	700	120.00	120.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	161	60.00-90.00	85.71	F.O.B.		
Large Square 4x4	23	110.00	110.00	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	138	100.00	100.00	F.O.B.		
Large Square 4x4	23	100.00	100.00	F.O.B.		

Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	17	60.00	60.00	F.O.B.		
Large Square 4x4	17	65.00	65.00	F.O.B.		

Milo - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	60	90.00	90.00	Delivered		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	75.00	75.00	F.O.B.		Old Crop

Southeast



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Hay (Conventional)						
Alfalfa - Supreme (Trade/Per Point/Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	200.00	200.00	Delivered-Feedlot/dairy		
Large Square 4x4	50	200.00	200.00	F.O.B.		
Alfalfa - Premium (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	180.00	180.00	F.O.B.		
Alfalfa - Good/Premium (Trade/Per Bale)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	500	165.00	165.00	F.O.B.		
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	75	150.00-155.00	153.33	F.O.B.		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	35	125.00	125.00	F.O.B.	Weedy	
Bluestem Grass - Supreme (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	25	140.00	140.00	F.O.B.		
Small Square	166	185.00	185.00	Delivered		
Bluestem Grass - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	120.00	120.00	F.O.B.		
Small Square	87.5	120.00-125.00	122.87	F.O.B.		
Small Square	167	150.00	150.00	Delivered		
Bluestem Grass - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	12.5	100.00	100.00	F.O.B.		
Large Square 4x4	46	120.00	120.00	F.O.B.		



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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	356.5	60.00-90.00	82.35	F.O.B.		
Large Square 3x4	69	120.00	120.00	Delivered		
Large Square 3x4	460	100.00-120.00	115.00	F.O.B.		
Large Square 4x4	191	100.00	100.00	F.O.B.		
Medium Square 3x3	23	100.00	100.00	F.O.B.		
Medium Square 3x3	23	120.00	120.00	F.O.B.		Old Crop

Bluestem Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	75.00	75.00	F.O.B.		

Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	46	55.00	55.00	F.O.B.	Certified Weed Free	

Brome Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	23	140.00	140.00	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	138	100.00-120.00	103.33	F.O.B.		
Large Square 4x4	23	110.00	110.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	260	60.00-85.00	65.77	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	4	8.00	8.00	F.O.B.		



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Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	200	190.00-200.00	195.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	12.5	185.00	185.00	F.O.B.-Feedlot/dairy		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	50	180.00	180.00	F.O.B.		
Medium Square 3x3	50	180.00	180.00	F.O.B.-Stables		
Pellets 17% Suncured	410	205.00	205.00	F.O.B.		

Alfalfa - Premium (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	12.5	180.00	180.00	F.O.B.-Feedlot/dairy		

Alfalfa - Good/Premium (Ask/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4		170.00		F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	8	140.00	140.00	Delivered		
Large Square 3x4	57.75	160.00-165.00	162.23	F.O.B.		
Large Square 4x4	150	130.00-160.00	155.00	F.O.B.		
Pellets 15% Suncured	410	200.00	200.00	F.O.B.-Dealer/Mill/Processor		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	3410	150.00-170.00	158.72	Delivered		
Large Round	710.5	130.00-150.00	138.14	F.O.B.		
Large Round	2000	122.00	122.00	Delivered		
Large Square 4x4	125	150.00	150.00	F.O.B.		



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Tue Oct 27, 2020

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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	17.25	100.00	100.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	28	90.00	90.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>