



Organic Dairy Fluid Overview

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The Agricultural Marketing Service (AMS) reported May 2025 estimated fluid product sales. The U.S. sale of total organic packaged fluid milk products was 252 million pounds, down 4.0 percent from the previous year. From the start of the year through May, the U.S. sale of total organic packaged fluid milk products was 1,278 million pounds, up 1.1 percent year-to-date. Organic whole milk sales, 140 million pounds, rose 0.9 percent compared to a year earlier and increased 5.9 percent year-to-date. Reduced fat milk (2%) sales were 78 million pounds, down 6.2 percent from the previous year but up 2.1 percent year-to-date. Fat free milk (skim) sales, 11 million pounds, increased 4.4 percent from the previous year, but declined 7.2 percent year-to-date.

A table containing the estimated total U.S. sales of organic fluid milk products for January 2025, with comparisons can be found at: <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>

The May 2025 European organic milk average pay price increased in Austria, France, Germany, and Bavaria compared to April. The average pay price in May 2025 was up from a year ago in Austria, France, Germany, and Bavaria.

Additional information is shown at: <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded lower than the top 10 conventional cull cows. Overall, average organic cull cows traded higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$156.83 per hundredweight, compared to an average price of \$170.69 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,643.5 pounds compared to 1,531.0 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$130.91 per hundredweight with an average weight of 1,198.72 pounds, while the overall price for conventional cows auctioned was \$127.76 per hundredweight with an average weight of 1,189.01 pounds.

Compared to last period, trading was active for organic feed corn and for food and feed grade wheat. Trade activity was light for organic feed soybeans. Demand was good for organic corn, feed soybeans, and food wheat. Demand was moderate for organic feed wheat. Organic corn sold 16 cents lower delivered at the elevator with the bulk of market activity on forward contracts set to deliver Q3 2025 through Q3 2026. Organic feed soybeans sold 23 cents higher delivered elevator with forward contracts set to deliver Q4 2025 through Q3 2026. Organic feed wheat sold 14 cents higher delivered at the elevator with feed grade forward contracts delivering Q3 2025 and food grade delivering Q3 2025 through Q2 2026. There were no comparable trades for all other organic grains. The next report will be published Wednesday, August 6, 2025.

Information for the period July 14 - 25, 2025, issued biweekly

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