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Service



# Milk Production, Disposition, and Income 2012 Summary

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## Summary

**Milk production** increased 2.1 percent in 2012 to 200 billion pounds. The rate per cow, at 21,697 pounds, was 361 pounds above 2011. The annual average number of milk cows on farms was 9.23 million head, up 39,000 head from 2011.

**Cash receipts from marketings** of milk during 2012 totaled \$37.0 billion, 6.4 percent lower than 2011. Producer returns averaged \$18.56 per hundredweight, 8.3 percent below 2011. Marketings totaled 199.4 billion pounds, 2.1 percent above 2011. Marketings include whole milk sold to plants and dealers and milk sold directly to consumers.

An estimated 961 million pounds of milk were used on farms where produced, 1.1 percent less than 2011. Calves were fed 90 percent of this milk, with the remainder consumed in producer households.

## Milk Cows and Production of Milk and Milkfat – United States: 2010-2012

Year	Number of milk cows <sup>1</sup>	Production of milk and milkfat <sup>2</sup>				
		Per milk cow		All milk percent of fat	Total	
		Milk	Milkfat		Milk	Milkfat
	(1,000 head)	(pounds)	(pounds)	(percent)	(million pounds)	(million pounds)
2010 .....	9,119	21,148	774	3.66	192,848	7,053.4
2011 .....	9,194	21,336	792	3.71	196,164	7,280.9
2012 .....	9,233	21,697	807	3.72	200,324	7,451.4

<sup>1</sup> Average number during year, excluding heifers not yet fresh.

<sup>2</sup> Excludes milk sucked by calves.

## Quantity of Milk Used and Marketed by Producers – United States: 2010-2012

Year	Milk used where produced			Milk marketed by producers	
	Fed to calves <sup>1</sup>	Used for milk cream and butter	Total	Total <sup>2</sup>	Fluid grade <sup>3</sup>
	(million pounds)	(million pounds)	(million pounds)	(million pounds)	(percent)
2010 .....	878	107	985	191,863	98
2011 .....	874	98	972	195,192	99
2012 .....	863	98	961	199,362	99

<sup>1</sup> Excludes milk sucked by calves.

<sup>2</sup> Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

<sup>3</sup> Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

## Milk and Cream Marketings and Income – United States: 2010-2012

Year	Combined marketings of milk and cream			
	Milk utilized	All milk average returns per cwt <sup>1</sup>	Returns per pound of milkfat	Cash receipts from marketings
	(million pounds)	(dollars)	(dollars)	(1,000 dollars)
2010 .....	191,863	16.35	4.47	31,367,282
2011 .....	195,192	20.25	5.46	39,513,587
2012 .....	199,362	18.56	4.99	37,003,881

<sup>1</sup> Cash receipts divided by milk or milkfat in combined marketings.

## Value of Milk Production – United States: 2010-2012

Year	Combined marketings of milk and cream			
	Used for milk, cream and butter where produced		Gross producers income <sup>2</sup>	Value of all milk produced <sup>1 3</sup>
	Milk utilized	Value <sup>1</sup>		
	(million pounds)	(1,000 dollars)	(1,000 dollars)	(1,000 dollars)
2010 .....	107	18,269	31,385,551	31,531,265
2011 .....	98	20,561	39,534,148	39,713,938
2012 .....	98	18,875	37,022,756	37,187,826

<sup>1</sup> Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

<sup>2</sup> Cash receipts from marketings of milk and cream plus value of milk used for home consumption.

<sup>3</sup> Includes value of milk fed to calves.

# Milk Cows and Production of Milk and Milkfat – States and United States: 2011

[May not add due to rounding]

State	Number of milk cows <sup>1</sup> (1,000 head)	Production of milk and milkfat <sup>2</sup>				
		Per milk cow		All milk percent of fat (percent)	Total	
		Milk (pounds)	Milkfat (pounds)		Milk (million pounds)	Milkfat (million pounds)
Alabama .....	11.0	13,182	494	3.75	145.0	5.4
Alaska .....	0.5	13,800	473	3.43	6.9	0.2
Arizona .....	188.0	23,468	833	3.55	4,412.0	156.6
Arkansas .....	12.0	11,833	438	3.70	142.0	5.3
California .....	1,769.0	23,438	872	3.72	41,462.0	1,542.4
Colorado .....	128.0	23,430	834	3.56	2,999.0	106.8
Connecticut .....	19.0	19,000	720	3.79	361.0	13.7
Delaware .....	5.0	18,300	686	3.75	91.5	3.4
Florida .....	119.0	19,067	700	3.67	2,269.0	83.3
Georgia .....	79.0	18,354	681	3.71	1,450.0	53.8
Hawaii .....	1.9	14,421	519	3.60	27.4	1.0
Idaho .....	578.0	22,934	837	3.65	13,256.0	483.8
Illinois .....	98.0	19,357	726	3.75	1,897.0	71.1
Indiana .....	172.0	20,657	766	3.71	3,553.0	131.8
Iowa .....	204.0	21,309	791	3.71	4,347.0	161.3
Kansas .....	123.0	21,016	788	3.75	2,585.0	96.9
Kentucky .....	76.0	14,342	531	3.70	1,090.0	40.3
Louisiana .....	18.0	12,889	467	3.62	232.0	8.4
Maine .....	32.0	18,688	705	3.77	598.0	22.5
Maryland .....	52.0	18,654	700	3.75	970.0	36.4
Massachusetts .....	13.0	16,923	660	3.90	220.0	8.6
Michigan .....	366.0	23,164	848	3.66	8,478.0	310.3
Minnesota .....	468.0	18,996	714	3.76	8,890.0	334.3
Mississippi .....	14.0	14,571	541	3.71	204.0	7.6
Missouri .....	95.0	14,611	541	3.70	1,388.0	51.4
Montana .....	14.0	20,571	761	3.70	288.0	10.7
Nebraska .....	57.0	20,579	772	3.75	1,173.0	44.0
Nevada .....	29.0	23,138	828	3.58	671.0	24.0
New Hampshire .....	14.0	20,429	776	3.80	286.0	10.9
New Jersey .....	8.0	16,875	629	3.73	135.0	5.0
New Mexico .....	329.0	24,854	890	3.58	8,177.0	292.7
New York .....	610.0	21,046	785	3.73	12,838.0	478.9
North Carolina .....	45.0	20,089	755	3.76	904.0	34.0
North Dakota .....	19.0	18,158	692	3.81	345.0	13.1
Ohio .....	268.0	19,194	720	3.75	5,144.0	192.9
Oklahoma .....	53.0	17,415	643	3.69	923.0	34.1
Oregon .....	121.0	20,488	772	3.77	2,479.0	93.5
Pennsylvania .....	541.0	19,495	725	3.72	10,547.0	392.3
Rhode Island .....	1.1	17,909	693	3.87	19.7	0.8
South Carolina .....	16.0	17,438	694	3.98	279.0	11.1
South Dakota .....	91.0	20,582	786	3.82	1,873.0	71.5
Tennessee .....	50.0	16,200	603	3.72	810.0	30.1
Texas .....	431.0	22,232	845	3.80	9,582.0	364.1
Utah .....	88.0	21,068	780	3.70	1,854.0	68.6
Vermont .....	134.0	18,940	718	3.79	2,538.0	96.2
Virginia .....	96.0	17,906	666	3.72	1,719.0	63.9
Washington .....	260.0	23,727	895	3.77	6,169.0	232.6
West Virginia .....	10.0	15,600	566	3.63	156.0	5.7
Wisconsin .....	1,265.0	20,599	766	3.72	26,058.0	969.4
Wyoming .....	6.0	20,517	700	3.41	123.1	4.2
United States .....	9,194.0	21,336	792	3.71	196,164.0	7,280.9

<sup>1</sup> Average number during year, excluding heifers not yet fresh.

<sup>2</sup> Excludes milk sucked by calves.

## Quantity of Milk Used and Marketed by Producers – States and United States: 2011

[May not add due to rounding]

State	Milk used where produced			Milk marketed by producers	
	Fed to calves <sup>1</sup>	Used for milk, cream, and butter	Total	Total quantity <sup>2</sup>	Fluid grade <sup>3</sup>
	(million pounds)	(million pounds)	(million pounds)	(million pounds)	(percent)
Alabama .....	0.7	0.3	1.0	144.0	100
Alaska .....	0.3	0.2	0.5	6.4	100
Arizona .....	12.0	1.0	13.0	4,399.0	100
Arkansas .....	1.7	0.3	2.0	140.0	100
California .....	29.0	5.0	34.0	41,428.0	98
Colorado .....	26.0	2.0	28.0	2,971.0	100
Connecticut .....	2.5	0.5	3.0	358.0	100
Delaware .....	0.9	0.1	1.0	90.5	100
Florida .....	5.0	1.0	6.0	2,263.0	100
Georgia .....	8.0	1.0	9.0	1,441.0	100
Hawaii .....	0.1	0.1	0.2	27.2	100
Idaho .....	32.0	1.0	33.0	13,223.0	100
Illinois .....	10.0	2.0	12.0	1,885.0	98
Indiana .....	21.0	4.0	25.0	3,528.0	99
Iowa .....	11.0	1.0	12.0	4,335.0	99
Kansas .....	10.0	1.0	11.0	2,574.0	100
Kentucky .....	8.0	1.0	9.0	1,081.0	100
Louisiana .....	4.0	1.0	5.0	227.0	100
Maine .....	3.0	1.0	4.0	594.0	100
Maryland .....	7.0	1.0	8.0	962.0	100
Massachusetts .....	1.5	0.5	2.0	218.0	100
Michigan .....	27.0	2.0	29.0	8,449.0	100
Minnesota .....	100.0	5.0	105.0	8,785.0	99
Mississippi .....	1.0	1.0	2.0	202.0	100
Missouri .....	17.0	4.0	21.0	1,367.0	97
Montana .....	3.0	2.0	5.0	283.0	100
Nebraska .....	6.0	1.0	7.0	1,166.0	99
Nevada .....	5.0	1.0	6.0	665.0	100
New Hampshire .....	1.5	0.5	2.0	284.0	100
New Jersey .....	1.5	0.5	2.0	133.0	100
New Mexico .....	42.0	3.0	45.0	8,132.0	100
New York .....	30.0	2.0	32.0	12,806.0	100
North Carolina .....	5.0	1.0	6.0	898.0	100
North Dakota .....	8.0	1.0	9.0	336.0	94
Ohio .....	18.0	4.0	22.0	5,122.0	97
Oklahoma .....	8.0	1.0	9.0	914.0	100
Oregon .....	21.0	1.0	22.0	2,457.0	100
Pennsylvania .....	38.0	12.0	50.0	10,497.0	100
Rhode Island .....	0.2	-	0.2	19.5	100
South Carolina .....	2.0	1.0	3.0	276.0	100
South Dakota .....	6.0	1.0	7.0	1,866.0	98
Tennessee .....	3.0	1.0	4.0	806.0	100
Texas .....	29.0	1.0	30.0	9,552.0	100
Utah .....	12.0	1.0	13.0	1,841.0	100
Vermont .....	13.0	2.0	15.0	2,523.0	100
Virginia .....	6.0	2.0	8.0	1,711.0	100
Washington .....	16.0	1.0	17.0	6,152.0	100
West Virginia .....	1.0	1.0	2.0	154.0	100
Wisconsin .....	259.0	20.0	279.0	25,779.0	98
Wyoming .....	1.3	0.2	1.5	121.6	89
United States .....	874.0	98.0	972.0	195,192.0	99

- Represents zero.

<sup>1</sup> Excludes milk sucked by calves.

<sup>2</sup> Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

<sup>3</sup> Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

## Milk and Cream Marketings and Income – States and United States: 2011

[May not add due to rounding]

State	Milk utilized	All milk average returns per cwt <sup>1</sup>	Returns per lb milkfat	Cash receipts from marketings
	(million pounds)	(dollars)	(dollars)	(1,000 dollars)
Alabama .....	144.0	23.60	6.29	33,984
Alaska .....	6.4	24.20	7.06	1,549
Arizona .....	4,399.0	19.80	5.58	871,002
Arkansas .....	140.0	20.70	5.59	28,980
California .....	41,428.0	18.54	4.98	7,680,751
Colorado .....	2,971.0	20.00	5.62	594,200
Connecticut .....	358.0	21.90	5.78	78,402
Delaware .....	90.5	21.00	5.60	19,005
Florida .....	2,263.0	24.20	6.59	547,646
Georgia .....	1,441.0	22.00	5.93	317,020
Hawaii .....	27.2	35.10	9.75	9,547
Idaho .....	13,223.0	18.40	5.04	2,433,032
Illinois .....	1,885.0	21.00	5.60	395,850
Indiana .....	3,528.0	21.00	5.66	740,880
Iowa .....	4,335.0	20.50	5.53	888,675
Kansas .....	2,574.0	21.00	5.60	540,540
Kentucky .....	1,081.0	21.60	5.84	233,496
Louisiana .....	227.0	21.90	6.05	49,713
Maine .....	594.0	22.50	5.97	133,650
Maryland .....	962.0	21.30	5.68	204,906
Massachusetts .....	218.0	22.00	5.64	47,960
Michigan .....	8,449.0	21.00	5.74	1,774,290
Minnesota .....	8,785.0	20.50	5.45	1,800,925
Mississippi .....	202.0	22.30	6.01	45,046
Missouri .....	1,367.0	20.70	5.59	282,969
Montana .....	283.0	19.90	5.38	56,317
Nebraska .....	1,166.0	21.30	5.68	248,358
Nevada .....	665.0	20.70	5.78	137,655
New Hampshire .....	284.0	21.70	5.71	61,628
New Jersey .....	133.0	20.90	5.60	27,797
New Mexico .....	8,132.0	19.40	5.42	1,577,608
New York .....	12,806.0	21.40	5.74	2,740,484
North Carolina .....	898.0	22.90	6.09	205,642
North Dakota .....	336.0	20.00	5.25	67,200
Ohio .....	5,122.0	21.70	5.79	1,111,474
Oklahoma .....	914.0	22.00	5.96	201,080
Oregon .....	2,457.0	21.40	5.68	525,798
Pennsylvania .....	10,497.0	22.10	5.94	2,319,837
Rhode Island .....	19.5	21.90	5.66	4,271
South Carolina .....	276.0	22.80	5.73	62,928
South Dakota .....	1,866.0	20.70	5.42	386,262
Tennessee .....	806.0	21.70	5.83	174,902
Texas .....	9,552.0	20.80	5.47	1,986,816
Utah .....	1,841.0	19.60	5.30	360,836
Vermont .....	2,523.0	21.60	5.70	544,968
Virginia .....	1,711.0	23.10	6.21	395,241
Washington .....	6,152.0	20.70	5.49	1,273,464
West Virginia .....	154.0	20.80	5.73	32,032
Wisconsin .....	25,779.0	20.30	5.46	5,233,137
Wyoming .....	121.6	19.60	5.75	23,834
United States .....	195,192.0	20.25	5.46	39,513,587

<sup>1</sup> Cash receipts divided by milk or milkfat in combined marketings.



## Value of Milk Production – States and United States: 2011

[May not add due to rounding]

State	Used for milk, cream, and butter by producers		Gross producer income <sup>2</sup>	Value of milk produced <sup>1 3</sup>
	Milk utilized	Value <sup>1</sup>		
	(million pounds)	(1,000 dollars)	(1,000 dollars)	(1,000 dollars)
Alabama .....	0.3	71	34,055	34,220
Alaska .....	0.2	48	1,597	1,670
Arizona .....	1.0	198	871,200	873,576
Arkansas .....	0.3	62	29,042	29,394
California .....	5.0	927	7,681,678	7,687,055
Colorado .....	2.0	400	594,600	599,800
Connecticut .....	0.5	110	78,512	79,059
Delaware .....	0.1	21	19,026	19,215
Florida .....	1.0	242	547,888	549,098
Georgia .....	1.0	220	317,240	319,000
Hawaii .....	0.1	35	9,582	9,617
Idaho .....	1.0	184	2,433,216	2,439,104
Illinois .....	2.0	420	396,270	398,370
Indiana .....	4.0	840	741,720	746,130
Iowa .....	1.0	205	888,880	891,135
Kansas .....	1.0	210	540,750	542,850
Kentucky .....	1.0	216	233,712	235,440
Louisiana .....	1.0	219	49,932	50,808
Maine .....	1.0	225	133,875	134,550
Maryland .....	1.0	213	205,119	206,610
Massachusetts .....	0.5	110	48,070	48,400
Michigan .....	2.0	420	1,774,710	1,780,380
Minnesota .....	5.0	1,025	1,801,950	1,822,450
Mississippi .....	1.0	223	45,269	45,492
Missouri .....	4.0	828	283,797	287,316
Montana .....	2.0	398	56,715	57,312
Nebraska .....	1.0	213	248,571	249,849
Nevada .....	1.0	207	137,862	138,897
New Hampshire .....	0.5	109	61,737	62,062
New Jersey .....	0.5	105	27,902	28,215
New Mexico .....	3.0	582	1,578,190	1,586,338
New York .....	2.0	428	2,740,912	2,747,332
North Carolina .....	1.0	229	205,871	207,016
North Dakota .....	1.0	200	67,400	69,000
Ohio .....	4.0	868	1,112,342	1,116,248
Oklahoma .....	1.0	220	201,300	203,060
Oregon .....	1.0	214	526,012	530,506
Pennsylvania .....	12.0	2,652	2,322,489	2,330,887
Rhode Island .....	-	-	4,271	4,314
South Carolina .....	1.0	228	63,156	63,612
South Dakota .....	1.0	207	386,469	387,711
Tennessee .....	1.0	217	175,119	175,770
Texas .....	1.0	208	1,987,024	1,993,056
Utah .....	1.0	196	361,032	363,384
Vermont .....	2.0	432	545,400	548,208
Virginia .....	2.0	462	395,703	397,089
Washington .....	1.0	207	1,273,671	1,276,983
West Virginia .....	1.0	208	32,240	32,448
Wisconsin .....	20.0	4,060	5,237,197	5,289,774
Wyoming .....	0.2	39	23,873	24,128
United States .....	98.0	20,561	39,534,148	39,713,938

- Represents zero.

<sup>1</sup> Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

<sup>2</sup> Cash receipts from marketings of milk and cream plus value of milk used for home consumption.

<sup>3</sup> Includes value of milk fed to calves.

## Milk Cows and Production of Milk and Milkfat – States and United States: 2012

[May not add due to rounding]

State	Number of milk cows <sup>1</sup> (1,000 head)	Production of milk and milkfat <sup>2</sup>				
		Per milk cow		All milk percent of fat (percent)	Total	
		Milk (pounds)	Milkfat (pounds)		Milk (million pounds)	Milkfat (million pounds)
Alabama .....	10.0	13,200	495	3.75	132.0	5.0
Alaska .....	0.4	14,250	516	3.62	5.7	0.2
Arizona .....	188.0	23,979	851	3.55	4,508.0	160.0
Arkansas .....	10.0	13,300	483	3.63	133.0	4.8
California .....	1,782.0	23,457	875	3.73	41,801.0	1,559.2
Colorado .....	134.0	23,978	846	3.53	3,213.0	113.4
Connecticut .....	18.0	19,889	770	3.87	358.0	13.9
Delaware .....	4.9	19,143	718	3.75	93.8	3.5
Florida .....	123.0	19,008	696	3.66	2,338.0	85.6
Georgia .....	80.0	19,125	708	3.70	1,530.0	56.6
Hawaii .....	2.0	14,200	491	3.46	28.4	1.0
Idaho .....	580.0	23,376	863	3.69	13,558.0	500.3
Illinois .....	100.0	19,510	728	3.73	1,951.0	72.8
Indiana .....	175.0	21,366	784	3.67	3,739.0	137.2
Iowa .....	204.0	21,730	815	3.75	4,433.0	166.2
Kansas .....	126.0	21,675	804	3.71	2,731.0	101.3
Kentucky .....	74.0	15,135	562	3.71	1,120.0	41.6
Louisiana .....	17.0	13,176	478	3.63	224.0	8.1
Maine .....	33.0	18,576	713	3.84	613.0	23.5
Maryland .....	51.0	19,196	718	3.74	979.0	36.6
Massachusetts .....	12.0	18,250	715	3.92	219.0	8.6
Michigan .....	375.0	23,704	863	3.64	8,889.0	323.6
Minnesota .....	465.0	19,508	743	3.81	9,071.0	345.6
Mississippi .....	14.0	14,357	530	3.69	201.0	7.4
Missouri .....	94.0	14,936	553	3.70	1,404.0	51.9
Montana .....	14.0	21,357	790	3.70	299.0	11.1
Nebraska .....	56.0	21,179	794	3.75	1,186.0	44.5
Nevada .....	29.0	22,966	824	3.59	666.0	23.9
New Hampshire .....	14.0	19,643	762	3.88	275.0	10.7
New Jersey .....	7.0	18,571	693	3.73	130.0	4.8
New Mexico .....	330.0	24,694	882	3.57	8,149.0	290.9
New York .....	610.0	21,633	805	3.72	13,196.0	490.9
North Carolina .....	46.0	20,435	770	3.77	940.0	35.4
North Dakota .....	18.0	19,278	729	3.78	347.0	13.1
Ohio .....	270.0	19,833	738	3.72	5,355.0	199.2
Oklahoma .....	48.0	17,688	640	3.62	849.0	30.7
Oregon .....	123.0	20,431	776	3.80	2,513.0	95.5
Pennsylvania .....	536.0	19,576	726	3.71	10,493.0	389.3
Rhode Island .....	1.0	18,300	716	3.91	18.3	0.7
South Carolina .....	16.0	17,313	675	3.90	277.0	10.8
South Dakota .....	92.0	21,391	828	3.87	1,968.0	76.2
Tennessee .....	50.0	16,100	597	3.71	805.0	29.9
Texas .....	436.0	22,009	834	3.79	9,596.0	363.7
Utah .....	90.0	21,678	800	3.69	1,951.0	72.0
Vermont .....	133.0	19,316	757	3.92	2,569.0	100.7
Virginia .....	96.0	17,990	669	3.72	1,727.0	64.2
Washington .....	262.0	23,794	904	3.80	6,234.0	236.9
West Virginia .....	10.0	15,800	588	3.72	158.0	5.9
Wisconsin .....	1,270.0	21,436	802	3.74	27,224.0	1,018.2
Wyoming .....	6.0	20,817	724	3.48	124.9	4.3
United States .....	9,233.0	21,697	807	3.72	200,324.0	7,451.4

<sup>1</sup> Average number during year, excluding heifers not yet fresh.

<sup>2</sup> Excludes milk sucked by calves.

## Quantity of Milk Used and Marketed by Producers – States and United States: 2012

[May not add due to rounding]

State	Milk used where produced			Milk marketed by producers	
	Fed to calves <sup>1</sup>	Used for milk cream and butter	Total	Total quantity <sup>2</sup>	Fluid grade <sup>3</sup>
	(million pounds)	(million pounds)	(million pounds)	(million pounds)	(percent)
Alabama .....	0.7	0.3	1.0	131.0	100
Alaska .....	0.2	0.1	0.3	5.4	100
Arizona .....	12.0	1.0	13.0	4,495.0	100
Arkansas .....	1.7	0.3	2.0	131.0	100
California .....	30.0	5.0	35.0	41,766.0	99
Colorado .....	21.0	1.0	22.0	3,191.0	100
Connecticut .....	2.5	0.5	3.0	355.0	100
Delaware .....	0.9	0.1	1.0	92.8	100
Florida .....	5.0	1.0	6.0	2,332.0	100
Georgia .....	8.0	1.0	9.0	1,521.0	100
Hawaii .....	0.1	0.1	0.2	28.2	100
Idaho .....	29.0	1.0	30.0	13,528.0	100
Illinois .....	10.0	2.0	12.0	1,939.0	98
Indiana .....	22.0	4.0	26.0	3,713.0	100
Iowa .....	10.0	1.0	11.0	4,422.0	99
Kansas .....	11.0	1.0	12.0	2,719.0	100
Kentucky .....	10.0	1.0	11.0	1,109.0	100
Louisiana .....	4.0	1.0	5.0	219.0	100
Maine .....	3.0	1.0	4.0	609.0	100
Maryland .....	6.0	1.0	7.0	972.0	100
Massachusetts .....	1.5	0.5	2.0	217.0	100
Michigan .....	24.0	2.0	26.0	8,863.0	100
Minnesota .....	101.0	5.0	106.0	8,965.0	99
Mississippi .....	1.0	1.0	2.0	199.0	100
Missouri .....	17.0	4.0	21.0	1,383.0	97
Montana .....	3.0	3.0	6.0	293.0	100
Nebraska .....	6.0	1.0	7.0	1,179.0	99
Nevada .....	5.0	1.0	6.0	660.0	100
New Hampshire .....	1.5	0.5	2.0	273.0	100
New Jersey .....	1.5	0.5	2.0	128.0	100
New Mexico .....	43.0	4.0	47.0	8,102.0	100
New York .....	30.0	2.0	32.0	13,164.0	100
North Carolina .....	5.0	1.0	6.0	934.0	100
North Dakota .....	7.0	1.0	8.0	339.0	95
Ohio .....	19.0	4.0	23.0	5,332.0	97
Oklahoma .....	7.0	1.0	8.0	841.0	100
Oregon .....	21.0	1.0	22.0	2,491.0	100
Pennsylvania .....	46.0	13.0	59.0	10,434.0	100
Rhode Island .....	0.2	-	0.2	18.1	100
South Carolina .....	2.0	1.0	3.0	274.0	100
South Dakota .....	7.0	1.0	8.0	1,960.0	98
Tennessee .....	4.0	1.0	5.0	800.0	100
Texas .....	23.0	1.0	24.0	9,572.0	100
Utah .....	14.0	1.0	15.0	1,936.0	100
Vermont .....	13.0	2.0	15.0	2,554.0	100
Virginia .....	6.0	2.0	8.0	1,719.0	100
Washington .....	15.0	1.0	16.0	6,218.0	100
West Virginia .....	1.0	1.0	2.0	156.0	100
Wisconsin .....	250.0	18.0	268.0	26,956.0	98
Wyoming .....	1.3	0.2	1.5	123.4	93
United States .....	863.0	98.0	961.0	199,362.0	99

- Represents zero.

<sup>1</sup> Excludes milk sucked by calves.

<sup>2</sup> Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

<sup>3</sup> Percentage of milk sold that is eligible for fluid use (Grade A in most States). Includes fluid grade milk used in manufacturing dairy products.

## Milk and Cream Marketings and Income – States and United States: 2012

[May not add due to rounding]

State	Milk utilized	All milk average returns per cwt <sup>1</sup>	Returns per pound milkfat	Cash receipts from marketings
	(million pounds)	(dollars)	(dollars)	(1,000 dollars)
Alabama .....	131.0	21.60	5.76	28,296
Alaska .....	5.4	24.00	6.63	1,296
Arizona .....	4,495.0	17.60	4.96	791,120
Arkansas .....	131.0	18.40	5.07	24,104
California .....	41,766.0	16.52	4.43	6,899,743
Colorado .....	3,191.0	18.60	5.27	593,526
Connecticut .....	355.0	19.70	5.09	69,935
Delaware .....	92.8	19.00	5.07	17,632
Florida .....	2,332.0	22.30	6.09	520,036
Georgia .....	1,521.0	19.90	5.38	302,679
Hawaii .....	28.2	34.20	9.88	9,644
Idaho .....	13,528.0	17.90	4.85	2,421,512
Illinois .....	1,939.0	19.40	5.20	376,166
Indiana .....	3,713.0	19.10	5.20	709,183
Iowa .....	4,422.0	19.20	5.12	849,024
Kansas .....	2,719.0	19.00	5.12	516,610
Kentucky .....	1,109.0	19.80	5.34	219,582
Louisiana .....	219.0	19.60	5.40	42,924
Maine .....	609.0	20.40	5.31	124,236
Maryland .....	972.0	19.30	5.16	187,596
Massachusetts .....	217.0	20.00	5.10	43,400
Michigan .....	8,863.0	18.90	5.19	1,675,107
Minnesota .....	8,965.0	19.60	5.14	1,757,140
Mississippi .....	199.0	20.20	5.47	40,198
Missouri .....	1,383.0	18.90	5.11	261,387
Montana .....	293.0	18.00	4.86	52,740
Nebraska .....	1,179.0	19.60	5.23	231,084
Nevada .....	660.0	18.90	5.26	124,740
New Hampshire .....	273.0	19.60	5.05	53,508
New Jersey .....	128.0	18.90	5.07	24,192
New Mexico .....	8,102.0	17.40	4.87	1,409,748
New York .....	13,164.0	19.40	5.22	2,553,816
North Carolina .....	934.0	20.50	5.44	191,470
North Dakota .....	339.0	18.90	5.00	64,071
Ohio .....	5,332.0	19.40	5.22	1,034,408
Oklahoma .....	841.0	20.10	5.55	169,041
Oregon .....	2,491.0	19.80	5.21	493,218
Pennsylvania .....	10,434.0	20.00	5.39	2,086,800
Rhode Island .....	18.1	19.80	5.06	3,584
South Carolina .....	274.0	20.70	5.31	56,718
South Dakota .....	1,960.0	19.70	5.09	386,120
Tennessee .....	800.0	19.60	5.28	156,800
Texas .....	9,572.0	18.70	4.93	1,789,964
Utah .....	1,936.0	17.70	4.80	342,672
Vermont .....	2,554.0	19.60	5.00	500,584
Virginia .....	1,719.0	20.80	5.59	357,552
Washington .....	6,218.0	18.60	4.89	1,156,548
West Virginia .....	156.0	19.00	5.11	29,640
Wisconsin .....	26,956.0	19.40	5.19	5,229,464
Wyoming .....	123.4	18.90	5.43	23,323
United States .....	199,362.0	18.56	4.99	37,003,881

<sup>1</sup> Cash receipts divided by milk or milkfat in combined marketings.

## Value of Milk Production – States and United States: 2012

[May not add due to rounding]

State	Used for milk, cream & butter by producers		Gross producer income <sup>2</sup>	Value of milk produced <sup>1 3</sup>
	Milk utilized	Value <sup>1</sup>		
	(million pounds)	(1,000 dollars)	(1,000 dollars)	(1,000 dollars)
Alabama .....	0.3	65	28,361	28,512
Alaska .....	0.1	24	1,320	1,368
Arizona .....	1.0	176	791,296	793,408
Arkansas .....	0.3	55	24,159	24,472
California .....	5.0	826	6,900,569	6,905,525
Colorado .....	1.0	186	593,712	597,618
Connecticut .....	0.5	99	70,034	70,526
Delaware .....	0.1	19	17,651	17,822
Florida .....	1.0	223	520,259	521,374
Georgia .....	1.0	199	302,878	304,470
Hawaii .....	0.1	34	9,678	9,713
Idaho .....	1.0	179	2,421,691	2,426,882
Illinois .....	2.0	388	376,554	378,494
Indiana .....	4.0	764	709,947	714,149
Iowa .....	1.0	192	849,216	851,136
Kansas .....	1.0	190	516,800	518,890
Kentucky .....	1.0	198	219,780	221,760
Louisiana .....	1.0	196	43,120	43,904
Maine .....	1.0	204	124,440	125,052
Maryland .....	1.0	193	187,789	188,947
Massachusetts .....	0.5	100	43,500	43,800
Michigan .....	2.0	378	1,675,485	1,680,021
Minnesota .....	5.0	980	1,758,120	1,777,916
Mississippi .....	1.0	202	40,400	40,602
Missouri .....	4.0	756	262,143	265,356
Montana .....	3.0	540	53,280	53,820
Nebraska .....	1.0	196	231,280	232,456
Nevada .....	1.0	189	124,929	125,874
New Hampshire .....	0.5	98	53,606	53,900
New Jersey .....	0.5	95	24,287	24,570
New Mexico .....	4.0	696	1,410,444	1,417,926
New York .....	2.0	388	2,554,204	2,560,024
North Carolina .....	1.0	205	191,675	192,700
North Dakota .....	1.0	189	64,260	65,583
Ohio .....	4.0	776	1,035,184	1,038,870
Oklahoma .....	1.0	201	169,242	170,649
Oregon .....	1.0	198	493,416	497,574
Pennsylvania .....	13.0	2,600	2,089,400	2,098,600
Rhode Island .....	-	-	3,584	3,623
South Carolina .....	1.0	207	56,925	57,339
South Dakota .....	1.0	197	386,317	387,696
Tennessee .....	1.0	196	156,996	157,780
Texas .....	1.0	187	1,790,151	1,794,452
Utah .....	1.0	177	342,849	345,327
Vermont .....	2.0	392	500,976	503,524
Virginia .....	2.0	416	357,968	359,216
Washington .....	1.0	186	1,156,734	1,159,524
West Virginia .....	1.0	190	29,830	30,020
Wisconsin .....	18.0	3,492	5,232,956	5,281,456
Wyoming .....	0.2	38	23,361	23,606
United States .....	98.0	18,875	37,022,756	37,187,826

- Represents zero.

<sup>1</sup> Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

<sup>2</sup> Cash receipts from marketings of milk and cream plus value of milk used for home consumption.

<sup>3</sup> Includes value of milk fed to calves.

## Statistical Methodology

**Survey Procedures:** These estimates are based on inventory and price estimates as published in NASS milk production and agricultural prices reports, as well as information obtained from federal market milk orders and other sources. Readers are referred to the Survey Procedures section in NASS' monthly *Milk Production* and monthly *Agricultural Prices* publications.

**Estimation Procedures:** Estimation procedures for prices and milk production estimates are defined in the Estimation Procedures section of the reports referenced above.

**Revision Policy:** Revisions to previous estimates are made to improve current estimates. Previous year estimates of milk production are subject to revision when the current year estimates are made. Estimates are also reviewed after data from the Department of Agriculture five-year Census of Agriculture are available. No revisions are made after that date.

## Information Contacts

Listed below are the commodity specialists in the Livestock Branch of the National Agricultural Statistics Service to contact for additional information. E-mail inquiries may be sent to [nass@nass.usda.gov](mailto:nass@nass.usda.gov)

Dan Kerestes, Chief, Livestock Branch .....	(202) 720-3570
Scott Hollis, Head, Livestock Section .....	(202) 690-2424
Travis Averill – Cattle, Cattle on Feed .....	(202) 720-3040
Doug Bounds – Hogs and Pigs .....	(202) 720-3106
Alissa Cowell-Mytar – Sheep and Goats .....	(202) 720-4751
Donnie Fike – Dairy Products .....	(202) 690-3236
Tiffany Hora – Livestock Slaughter .....	(515) 284-4340
Mike Miller – Milk Production and Milk Cows .....	(202) 720-3278

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