

United States Department of Agriculture

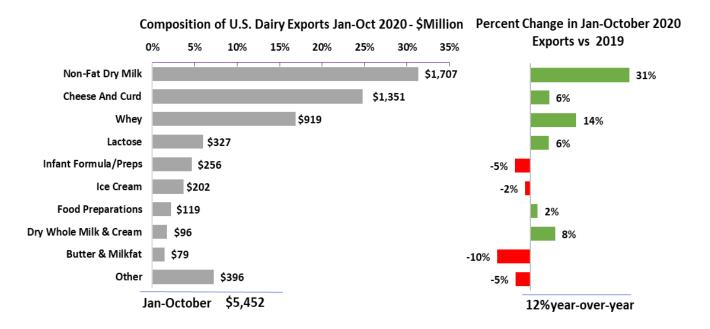
Foreign Agricultural Service

Dec 2020

Dairy: World Markets and Trade

Dairy Production and Trade Developments

Despite a challenging year, U.S. dairy exports are booming with all dairy commodities through October 2020 - up 12 percent year-over-year on a value basis. Particularly impressive have been the gains registered by shipments of skimmed milk powder (SMP) which on a value and volume basis over this time period increased by 31 percent and 23 percent, respectively. While shipments of SMP to the major U.S. market of Mexico have lagged last year's pace, this has been offset by strong gains in shipments to Asia particularly the Philippines and Indonesia. For the current year, total SMP exports are forecast to grow by 17 percent over 2019 to reach 820,000 tons. This growth is expected to continue in 2021, with exports forecast up 1 percent to 825,000 tons.



U.S. exports of cheese have been hindered by volatile domestic cheese prices and an economic downturn in the key U.S. market of Mexico which has slowed domestic consumption. Nevertheless, U.S. cheese exports are performing strongly in such key markets as South Korea, Australia, and Canada. Exports are estimated to grow modestly this year by 1 percent. However, they are expected to gain momentum in 2021 and grow by 3 percent to reach 368,000 tons.

| | 2019 | 2020 Forecast | 2021 Forecast | 2020-2021 Change |
|----------------------|-------|------------------|------------------|---------------------|
| Argentina | 10.6 | 11.4 | 11.6 | 2% |
| Australia | 8.8 | 9.1 | 9.4 | 3% |
| EU-28 | 155.2 | 157.5 | 158.1 | 0% |
| New Zealand | 21.9 | 22.0 | 22.2 | 1% |
| United States | 99.1 | 101.0 | 102.7 | 2% |
| Major Exporter Total | 295.6 | 301.0 | 304.0 | 1% |

Milk Production Summary for Major Exporters (Million Tons)

Note: Data is rounded.

Fluid Milk:

- In <u>Argentina</u>, milk output for 2021 is set to grow by 2 percent reflecting the continued consolidation of the dairy industry as the smaller less efficient dairies exit the industry. As a result, the herd is expected to grow fractionally but milk per cow is forecast to rise by nearly 2 percent to 7.2 tons per cow. Milk prices during 2020 have been relatively strong and were a major factor driving up milk production by almost 7 percent in 2020. The high prices are expected to carry-through into 2021. Nevertheless, farmers face the challenge of dealing with a monthly inflation rate of 3-4 percent, rising input costs, and an export tax on milk powder.
- Milk production in <u>Australia</u> during 2020 has been experiencing a rapid recovery due to drought-breaking rains and an excellent pasture and crop growing season. Milk output is expected to climb by 3 percent to 9.1 million tons. These favorable conditions are expected to continue into 2021 and milk production is forecast to expand by a further 3 percent to 9.4 million tons. Milk consumption is expected to remain relatively stable as higher retail sales offset reduced consumption in the food sector, impacted by the COVID-19 pandemic. Consequently, most of the additional milk in 2021 is expected to flow into the production of cheese
- <u>New Zealand</u> milk production is forecast to expand by 1 percent in 2021 to reach a record 22.2 million tons. Although the herd is expected to contract by approximately 15,000 head, gains in milk per cow are forecast to more than offset this decline in cows. Although there is currently some dryness in the North Island normal rainfall conditions are assumed to prevail in 2021.

In the early half of 2020, milk output was heavily impacted by drought conditions in the North Island region. However, during the second half of the year, significant rains in the North Island promoted excellent pasture growth. This led to a recovery in milk production that is slated to reach 22 million tons - about half of one percent over 2019.

 In the <u>European Union</u>, growth in milk production is expected to slow in 2021 from the strong pace of 2020 to reach 158.1 million tons. The dairy herd is expected to contract by 77,000 head, but better herd management and improved dairy genetics will improve yields enough to offset the decline in cows.

Despite the COVID-19 pandemic, EU milk prices have remained fairly stable for most of 2020, which along with herd consolidation, is expected to result in milk output growing by 1.5 percent. Cumulative milk production this year through September was running at 1.8 percent year-over-year, but dry weather conditions during the summer were expected to affect the quality and quantity of feed supplies during the fall season and lead to a slowdown in output in the last quarter of the year.

CHEESE:

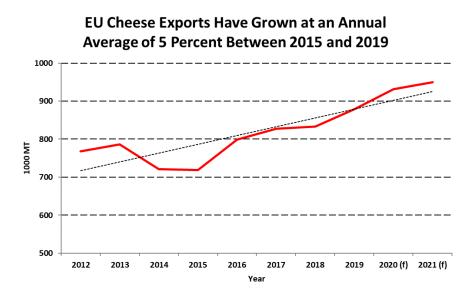
| | 2019 | 2020 | 2021 | 2020-2021 |
|----------------------|-------|----------|----------|-----------|
| | | Forecast | Forecast | Change |
| Australia | 160 | 155 | 170 | 10% |
| Belarus | 244 | 270 | 290 | 7% |
| EU-28 | 879 | 931 | 950 | 2% |
| New Zealand | 335 | 316 | 345 | 9% |
| United States | 357 | 359 | 368 | 3% |
| Major Exporter Total | 1,975 | 2,031 | 2,123 | 5% |

Cheese Exports Summary for Major Exporters (1,000 Tons)

Note: Data is rounded.

Milk production in the <u>European Union</u> is forecast to rise in 2021 making available an additional 660,000 tons of factory use milk. It is expected that some 60 percent of this additional milk will be used to raise cheese output 1 percent to 10.5 million tons. Cheese consumption is forecast to grow 1 percent while exports are expected to increase 2 percent to a record 950,000 tons.

In 2020, EU exports of cheese are expected to expand by 6 percent to 31,000 tons. Trade data through October 2020, indicates that shipments to the U.S. market are down 15 percent due largely to the retaliatory tariffs imposed by the United States in October 2019. However, this has been more than offset by gains in other markets. Shipments to Japan and South Korea are up 13 percent and 32 percent, respectively. In the case of Ukraine, exports of EU cheese to this destination have doubled to 39,000 tons.



- <u>New Zealand</u> cheese production is expected to rebound by 4 percent in 2021 and exports are forecast to rise by 9 percent to 345,000 tons due to higher expected demand from China, Australia, and South Korea. Imports by Japan are expected to be stagnant. In 2019, about two-thirds of exports were shipped to China, Japan, Australia, and South Korea. During January-October 2020, exports to Japan and Australia were lagging last year's pace by about 9-10 percent but there was strong growth - 28 percent - in shipments to South Korea
- <u>U.S.</u> cheese exports are set to grow by 3 percent in 2021 largely due to an expected recovery in the Mexican market. In 2020, despite the challenges posed by COVID-19, exports are forecast to show some growth in large part due to strong sales to South Korea and Australia. These markets are up 18 percent and 22 percent, respectively, for shipments from January to October 2020 in comparison to the same period in 2019.

BUTTER (Includes Butteroil/AMF):

| | 2019 | 2020 Forecast | 2021 Forecast | 20202021 Change |
|----------------------|------|------------------|------------------|--------------------|
| Belarus | 67 | 70 | 65 | -7% |
| EU-28 | 218 | 260 | 260 | 0% |
| New Zealand | 509 | 470 | 495 | 5% |
| United States | 26 | 26 | 26 | 0% |
| Major Exporter Total | 820 | 826 | 846 | 2% |

Butter Exports Summary for Major Exporters (1,000 Butter Equivalent Tons)

Note: Data is rounded.

- Imports of butter by <u>China</u> are expected to rise by 14 percent in 2021 to reach 140,000 tons making it the largest butter import market in the world. Russia held that position for a number of years. For January-October 2020, China's imports of butter grew sharply by 41 percent year-over-year and imports for the year are anticipated to reach 123,000 tons. Butter per capita consumption has been growing for a number of years due to wide use in the bakery sector and gaining popularity among consumers for home baking.
- <u>U.S.</u> imports of butter for 2021 are forecast at 73,000 tons a 4 percent increase over 2020. Despite the retaliatory tariffs imposed on imports of EU dairy products in late 2019, imports of EU butter in January-October are up 2 percent. Most of this butter originates from Ireland and is mostly imported under the over-quota tariff line. Imports of butter (mostly butteroil/Anhydrous Milk Fat) from India have surged with imports through October nearly doubling to 10,200 tons.

| | 2019 | 2020 Forecast | 2021 Forecast | 2020-2021 Change |
|----------------------|-------|------------------|------------------|---------------------|
| Australia | 128 | 128 | 128 | 0% |
| Belarus | 124 | 128 | 125 | -2% |
| EU-28 | 962 | 835 | 845 | 1% |
| New Zealand | 373 | 355 | 390 | 10% |
| United States | 701 | 820 | 825 | 1% |
| Major Exporter Total | 2,288 | 2,266 | 2,313 | 2% |

SMP Exports Summary for Major Exporters (1,000 Tons)

Note: Data is rounded.

- European Union shipments of SMP are forecast up 1 percent in 2021 reflecting the expected small growth in milk production. In 2020, exports are anticipated to drop significantly from 2019 when the EU had a significant inventory of surplus SMP. For 2020 and 2021, the EU is not forecast to accumulate any intervention stocks as SMP prices in the EU are expected to remain above the intervention price of approximately 94 cents per pound (€1,698 per ton).
- Exports of <u>New Zealand</u> SMP are expected to grow by 10 percent in 2021 to reach 390,000 tons largely due to relatively strong import demand from China and other Asian

markets. In 2020, exports of SMP are expected to decline by 5 percent due to lower import demand particularly from China and Malaysia.

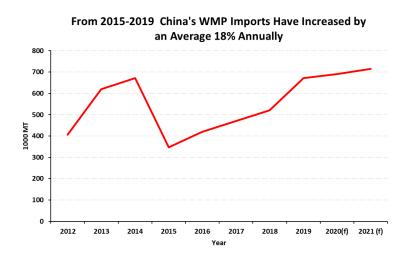
• The <u>United States</u> SMP export forecast for 2021 is set at 1 percent above 2020's expected-record 820,000 tons as import demand in Asia is expected to remain relatively strong while SMP imports by such key markets as Mexico are forecast to recover. Mexico imports of SMP in 2021 are slated to rebound by 12 percent or 35,000 tons from 2020. About one-third of U.S. SMP exports are shipped to Mexico so increased exports to Mexico are likely to more than offset lower sales to Asia where U.S. exporters face greater competition from New Zealand and the European Union.

WHOLE MILK POWDER (WMP):

| | 2019 | 2020 | 2021 | 2020-2021 |
|----------------------|-------|----------|----------|-----------|
| | | Forecast | Forecast | Change |
| Argentina | 97 | 160 | 160 | 0% |
| Australia | 42 | 35 | 50 | 43% |
| EU-28 | 298 | 340 | 340 | 0% |
| New Zealand | 1,536 | 1,520 | 1,535 | 1% |
| Major Exporter Total | 1,973 | 2,055 | 2,085 | 1% |

WMP Exports Summary for Major Exporters (1,000 Tons)

- The bulk of the milk produced in <u>New Zealand</u> is channeled into the production of WMP which is almost all exported. For 2021, WMP output is forecast to expand by 2 percent and exports are forecast to rise by 1 percent. The largest market for New Zealand by far is China, accounting for slightly over a third of total WMP shipped in January-October 2020.
- <u>China</u> is forecast to import 715,000 tons of WMP in 2021 up 4 percent from 2020 as the economy recovers. Most of the imported WMP is used by the food processing sector to produce a broad range of products such as dairy beverages, yogurt, and ice cream. The rapid development of the food processing sector is expected to help support the consumption of WMP.



U.S. Dairy Export Forecasts:

| | Mi | lk Equivalent (I | 3il. Lbs.) | Milk Equivalent (Bil. Lbs | | | |
|----------------------------------|----------------|------------------|------------|---------------------------|-----|-------|--|
| | 2020(For) | Fat | Skims | 2021 (For) | Fat | Skims | |
| NON-FAT DRY AND SKIM MILK PWDR | 819,888 MT | 0.4 | 19.2 | 825,000 MT | 0.4 | 19.4 | |
| NON-TAT DITT AND SKIM MILK P WOK | 615,000 WIT | 0.4 | 15.2 | 825,000 1011 | 0.4 | 15.4 | |
| MILK POWDER > 1.5% MILK FAT | 36,674 MT | 0.5 | 0.6 | 40,500 MT | 0.6 | 0.7 | |
| | | | | | | | |
| BUTTER/MILKFAT/SPREADS | 24,890 MT | 1.2 | 0.0 | 24,400 MT | 1.2 | 0.0 | |
| | | | | | | | |
| CHEESE AND CURD | 359,293 MT | 5.4 | 2.9 | 368,350 MT | 5.6 | 3.0 | |
| FLUID PRODUCTS 4/ | 177,535 Liters | 0.4 | 0.4 | 167,250 Liters | 0.5 | 0.3 | |
| | 177,555 Ellers | 0.4 | 0.4 | 107,200 20013 | 0.0 | 0.5 | |
| DRIED WHEY PRODUCTS | 542,009 MT | 0.6 | 12.5 | 546,000 MT | 0.6 | 12.6 | |
| | | | | | | | |
| LACTOSE | 381,767 MT | 0.0 | 9.3 | 413,000 MT | 0.0 | 10.1 | |
| | | | | | | | |
| OTHER DAIRY PRODUCTS | 213,866 MT | 0.7 | 2.7 | 218,300 MT | 0.7 | 2.7 | |
| | | 0.0 | 47.0 | | 0.6 | 40.7 | |
| TOTAL - Billion Pounds | | 9.2 | 47.6 | | 9.6 | 48.7 | |

U.S. Dairy Products Export Forecast - Calendar Year 2020-2021

Note: 1) CY 2020 includes actual exports through October 2020 2) Milk Equivalent figures are rounded and totals may not add up.

a) Forecasts assume current policy
4/ Includes milk based drinks, fluid whey, cream and fluid milk

Exports Through October 2020

| Top DestM.E. Milkfat Basis (Mill. lbs) | 2020 | Top DestM.E. Skim Basis (Mill. lbs) | 2020 |
|--|-----------|-------------------------------------|-----------------|
| MEXICO | 1,655 23% | MEXICO | 7,191 2 |
| SOUTH KOREA | 962 13% | CHINA (MAINLAND) | 5,324 1 |
| CANADA | 602 8% | PHILIPPINES | 3,309 s |
| JAPAN | 511 7% | INDONESIA | 2,822 a |
| CHINA (MAINLAND) | 371 5% | JAPAN | 1,772 5 |
| AUSTRALIA | 371 5% | VIETNAM | 1,754 ธ |
| Other | 2,698 38% | Other | 13,518 3 |
| TOTAL | 7,171 | TOTAL | 35,689 |

Additional Resources:

For additional information, please contact Paul Kiendl at 202-720-8870 or Paul.Kiendl@usda.gov

Subscription services for FAS circulars can be obtained at: https://public.govdelivery.com/accounts/USDAFAS/subscriber/new

Individual FAS country reports covering dairy are available at: <u>https://gain.fas.usda.gov/#/</u>

The USDA Production, Supply and Demand database is available at: https://apps.fas.usda.gov/psdonline/app/index.html#/app/home

A monthly "Livestock, Dairy, and Poultry Outlook" for the United States published by the Economic Research Service is available at: <u>https://www.ers.usda.gov/publications/</u>

U.S. trade data is available on the Global Agricultural Trade System (GATS): https://apps.fas.usda.gov/gats/default.aspx

The next publication of this circular will be on July 16, 2021.

Circular Notes:

- Fluid milk in liters are converted to kilograms using a 1.03 conversion factor.
- U.S. cheese imports only include cow's milk cheeses.
- For the United States, SMP includes nonfat dry milk for human and animal use and skimmed milk powder.
- The Butter PS&D's include butter, anhydrous milk fat (AMF), and butteroil. The AMF and butteroil are converted to a butter equivalent basis by multiplying by 1.25.
- Production data for fluid milk, cheese, butter, SMP, and WMP for China is based on data published by the National Bureau of Statistics and the Organization for Economic Development.
- The milk production figures for Russia have been revised for the years 2007-2017 to reflect new data published by the Federal State Statistic Service (Rosstat) of Russia.

Cows Milk Production and Consumption: Summary For Selected Countries

| 1,000 Metric Tons | | | | | | |
|------------------------|---------|---------|---------|---------|---------|-------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec |
| | | | | | | |
| Cows Milk Production | | | | | | |
| Argentina | 10,191 | 10,090 | 10,837 | 10,640 | 11,350 | 11,575 |
| Australia | 9,486 | 9,462 | 9,451 | 8,832 | 9,100 | 9,400 |
| Belarus | 7,140 | 7,321 | 7,345 | 7,394 | 7,750 | 7,900 |
| Brazil | 22,726 | 23,624 | 23,745 | 24,262 | 23,505 | 24,000 |
| Canada | 9,081 | 9,675 | 9,944 | 9,903 | 9,950 | 9,980 |
| China | 30,640 | 30,386 | 30,750 | 32,000 | 33,000 | 34,500 |
| European Union | 151,000 | 153,400 | 154,575 | 155,200 | 157,500 | 158,100 |
| India | 78,099 | 83,634 | 89,800 | 92,000 | 93,800 | 96,000 |
| Japan | 7,394 | 7,281 | 7,289 | 7,314 | 7,390 | 7,450 |
| Korea, South | 2,070 | 2,081 | 2,041 | 2,035 | 2,030 | 2,025 |
| Mexico | 11,956 | 12,121 | 12,368 | 12,650 | 12,750 | 12,900 |
| New Zealand | 21,224 | 21,530 | 22,017 | 21,896 | 22,000 | 22,200 |
| Russia | 29,587 | 29,972 | 30,398 | 31,154 | 31,650 | 31,800 |
| Taiwan | 380 | 380 | 385 | 410 | 437 | 436 |
| Ukraine | 10,375 | 10,275 | 10,070 | 9,646 | 9,000 | 8,600 |
| Others | 14 | 15 | 16 | 17 | 18 | 19 |
| Subtotal | 401,363 | 411,247 | 421,031 | 425,353 | 431,230 | 436,885 |
| United States | 96,367 | 97,762 | 98,688 | 99,056 | 101,015 | 102,648 |
| Total | 497,730 | 509,009 | 519,719 | 524,409 | 532,245 | 539,533 |
| Fluid Use Dom. Consum. | | | | | | |
| Argentina | 1,718 | 1,681 | 1,771 | 1,645 | 1,750 | 1,825 |
| Australia | 2,550 | 2,530 | 2,620 | 2,536 | 2,550 | 2,550 |
| Belarus | 1,050 | 1,065 | 1,050 | 1,055 | 1,075 | 1,085 |
| Brazil | 9,600 | 9,993 | 10,762 | 10,900 | 11,010 | 11,100 |
| Canada | 2,917 | 2,884 | 2,832 | 2,816 | 2,875 | 2,910 |
| China | 12,555 | 12,810 | 12,700 | 13,200 | 12,000 | 13,000 |
| European Union | 33,600 | 33,550 | 33,500 | 33,300 | 33,400 | 33,350 |
| India | 67,700 | 72,185 | 77,000 | 79,000 | 81,000 | 83,000 |
| Japan | 3,988 | 3,974 | 3,995 | 4,000 | 4,000 | 4,005 |
| Korea, South | 1,500 | 1,561 | 1,566 | 1,575 | 1,580 | 1,585 |
| Mexico | 4,183 | 4,174 | 4,183 | 4,190 | 4,200 | 4,175 |
| New Zealand | 497 | 497 | 515 | 520 | 525 | 525 |
| Russia | 7,700 | 7,500 | 7,318 | 7,270 | 7,200 | 7,115 |
| Taiwan | 397 | 408 | 420 | 446 | 476 | 482 |
| Ukraine | 5,241 | 4,998 | 4,862 | 4,967 | 4,550 | 4,409 |
| Others | 81 | 86 | 96 | 117 | 103 | 104 |
| Subtotal | 155,277 | 159,896 | 165,190 | 167,537 | 168,294 | 171,220 |
| United States | 22,549 | 22,067 | 21,623 | 21,250 | 21,200 | 21,000 |
| Total | 177,826 | 181,963 | 186,813 | 188,787 | 189,494 | 192,220 |

Fluid Milk - Cow Numbers: Summary For Selected Countries 1,000 Head

| 1,000 Head | | | | | | |
|----------------|---------|---------|---------|---------|---------|--------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| | | | | | | De |
| | | | | | | |
| ows In Milk | | | | | | |
| Argentina | 1,720 | 1,672 | 1,640 | 1,598 | 1,610 | 1,61 |
| Australia | 1,562 | 1,512 | 1,525 | 1,440 | 1,435 | 1,44 |
| Belarus | 1,512 | 1,502 | 1,500 | 1,498 | 1,495 | 1,49 |
| Brazil | 17,430 | 16,262 | 16,300 | 16,500 | 16,200 | 16,40 |
| Canada | 945 | 945 | 970 | 968 | 967 | 96 |
| China | 8,000 | 7,000 | 6,200 | 6,100 | 6,150 | 6,20 |
| European Union | 23,548 | 23,525 | 23,311 | 22,908 | 22,627 | 22,55 |
| India | 53,500 | 54,000 | 52,482 | 54,600 | 56,450 | 58,00 |
| Japan | 752 | 735 | 731 | 730 | 716 | 73 |
| Korea, South | 194 | 198 | 205 | 204 | 203 | 20 |
| Mexico | 6,450 | 6,550 | 6,550 | 6,500 | 6,550 | 6,60 |
| New Zealand | 4,998 | 4,861 | 4,993 | 4,946 | 4,815 | 4,80 |
| Philippines | 11 | 12 | 11 | 11 | 12 | 1 |
| Russia | 7,235 | 7,080 | 6,815 | 6,711 | 6,580 | 6,50 |
| Taiwan | 61 | 61 | 62 | 62 | 63 | e |
| Ukraine | 2,226 | 2,170 | 2,078 | 1,970 | 1,840 | 1,75 |
| Subtotal | 130,144 | 128,085 | 125,373 | 126,746 | 127,713 | 129,32 |
| United States | 9,334 | 9,406 | 9,398 | 9,336 | 9,375 | 9,39 |
| Total | 139,478 | 137,491 | 134,771 | 136,082 | 137,088 | 138,72 |

Cheese Production and Consumption: Summary For Selected Countries

| | | 1,000 Metri | c Tons | | | |
|-----------------------|--------|-------------|--------|--------|--------|-------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec |
| | | | | | | |
| Production | | | | | | |
| Algeria | 0 | 0 | 0 | 0 | 0 | |
| Argentina | 552 | 514 | 444 | 523 | 488 | 53 |
| Australia | 344 | 348 | 366 | 364 | 385 | 39 |
| Belarus | 275 | 260 | 275 | 300 | 346 | 36 |
| Brazil | 745 | 771 | 760 | 770 | 750 | 76 |
| Canada | 445 | 497 | 510 | 515 | 510 | 51 |
| China | 251 | 249 | 276 | 282 | 283 | 30 |
| European Union | 9,810 | 10,050 | 10,160 | 10,210 | 10,350 | 10,45 |
| Japan | 47 | 46 | 45 | 44 | 45 | 4 |
| Korea, South | 25 | 35 | 37 | 40 | 43 | 4 |
| Mexico | 375 | 396 | 419 | 437 | 455 | 46 |
| New Zealand | 360 | 386 | 370 | 365 | 350 | 36 |
| Philippines | 2 | 2 | 2 | 2 | 2 | |
| Russia | 865 | 951 | 970 | 983 | 1,035 | 1,06 |
| Ukraine | 186 | 190 | 192 | 187 | 180 | 17 |
| Others | 0 | 0 | 0 | 0 | 0 | |
| Total Foreign | 14,282 | 14,695 | 14,826 | 15,022 | 15,222 | 15,47 |
| United States | 5,525 | 5,733 | 5,914 | 5,959 | 6,000 | 6,21 |
| Total | 19,807 | 20,428 | 20,740 | 20,981 | 21,222 | 21,68 |
| otal Dom. Consumption | | | | | | |
| Argentina | 508 | 485 | 380 | 430 | 441 | 47 |
| Australia | 275 | 291 | 293 | 297 | 305 | 31 |
| Belarus | 71 | 72 | 72 | 73 | 75 | 7 |
| Brazil | 785 | 799 | 785 | 795 | 776 | 79 |
| Canada | 458 | 504 | 537 | 539 | 539 | 55 |
| China | 348 | 357 | 384 | 397 | 409 | 43 |
| European Union | 9,094 | 9,297 | 9,386 | 9,394 | 9,482 | 9,56 |
| Japan | 304 | 324 | 329 | 346 | 344 | 34 |
| Korea, South | 136 | 159 | 155 | 166 | 170 | 18 |
| Mexico | 496 | 511 | 526 | 551 | 564 | 57 |
| New Zealand | 42 | 40 | 38 | 38 | 38 | 3 |
| Philippines | 32 | 40 | 40 | 42 | 46 | 5 |
| Russia | 1,069 | 1,141 | 1,200 | 1,231 | 1,318 | 1,34 |
| Taiwan | 32 | 32 | 32 | 31 | 32 | 3 |
| Ukraine | 187 | 188 | 198 | 205 | 221 | 22 |
| Others | 0 | 0 | 0 | 0 | 0 | |
| Total Foreign | 13,837 | 14,240 | 14,355 | 14,535 | 14,760 | 14,98 |
| United States | 5,379 | 5,494 | 5,674 | 5,751 | 5,766 | 5,95 |
| Total | 19,216 | 19,734 | 20,029 | 20,286 | 20,526 | 20,93 |

Cheese Trade: Summary For Selected Countries

| 1,000 Metric Tons | | | | | | | |
|-------------------|-------|-------|-------|-------|-------|-------------|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec | |
| | | | | | | | |
| Total Exports | | | | | | | |
| Argentina | 53 | 44 | 61 | 61 | 70 | 60 | |
| Australia | 167 | 171 | 172 | 160 | 155 | 170 | |
| Belarus | 205 | 189 | 211 | 244 | 270 | 290 | |
| European Union | 799 | 828 | 833 | 879 | 931 | 950 | |
| New Zealand | 355 | 343 | 322 | 335 | 316 | 345 | |
| Others | 55 | 59 | 63 | 56 | 61 | 60 | |
| Total Foreign | 1,634 | 1,634 | 1,662 | 1,735 | 1,803 | 1,87 | |
| United States | 287 | 340 | 349 | 357 | 359 | 36 | |
| Total | 1,921 | 1,974 | 2,011 | 2,092 | 2,162 | 2,243 | |
| Total Imports | | | | | | | |
| China | 97 | 108 | 108 | 115 | 126 | 130 | |
| Japan | 258 | 273 | 286 | 303 | 300 | 30 | |
| Korea, South | 110 | 125 | 124 | 131 | 131 | 13 | |
| Mexico | 126 | 122 | 123 | 121 | 119 | 12 | |
| Russia | 223 | 226 | 250 | 273 | 310 | 30 | |
| Others | 328 | 337 | 324 | 340 | 373 | 38 | |
| Total Foreign | 1,142 | 1,191 | 1,215 | 1,283 | 1,359 | 1,37 | |
| United States | 165 | 138 | 138 | 139 | 126 | 12 | |
| Total | 1,307 | 1,329 | 1,353 | 1,422 | 1,485 | 1,50 | |

Butter Production and Consumption: Summary For Selected Countries

| 1,000 Metric Tons | | | | | | |
|----------------------|--------|--------|--------|--------|--------|-------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec |
| | | | | | | |
| Production | | | | | | |
| Algeria | 0 | 0 | 0 | 0 | 0 | (|
| Argentina | 37 | 30 | 33 | 29 | 39 | 37 |
| Australia | 110 | 103 | 93 | 70 | 75 | 80 |
| Belarus | 118 | 120 | 115 | 110 | 110 | 105 |
| Brazil | 82 | 83 | 85 | 85 | 80 | 81 |
| Canada | 93 | 109 | 116 | 112 | 120 | 122 |
| China | 98 | 99 | 108 | 110 | 110 | 111 |
| European Union | 2,345 | 2,340 | 2,345 | 2,375 | 2,425 | 2,450 |
| India | 5,200 | 5,400 | 5,600 | 5,850 | 6,100 | 6,300 |
| Japan | 66 | 60 | 60 | 62 | 70 | 66 |
| Mexico | 217 | 223 | 228 | 231 | 234 | 237 |
| New Zealand | 570 | 525 | 550 | 525 | 525 | 520 |
| Russia | 246 | 270 | 256 | 268 | 278 | 280 |
| Taiwan | 0 | 0 | 0 | 0 | 0 | (|
| Ukraine | 103 | 109 | 106 | 89 | 82 | 77 |
| Total Foreign | 9,285 | 9,471 | 9,695 | 9,916 | 10,248 | 10,466 |
| United States | 834 | 838 | 893 | 905 | 959 | 992 |
| Total | 10,119 | 10,309 | 10,588 | 10,821 | 11,207 | 11,458 |
| Domestic Consumption | | | | | | |
| Algeria | 0 | 0 | 0 | 0 | 0 | (|
| Argentina | 32 | 28 | 21 | 15 | 17 | 18 |
| Australia | 102 | 115 | 117 | 104 | 107 | 110 |
| Belarus | 41 | 47 | 37 | 43 | 40 | 40 |
| Brazil | 89 | 88 | 91 | 89 | 82 | 83 |
| Canada | 117 | 121 | 124 | 141 | 139 | 142 |
| China | 184 | 195 | 226 | 198 | 231 | 249 |
| European Union | 2,182 | 2,207 | 2,207 | 2,173 | 2,169 | 2,195 |
| India | 5,196 | 5,387 | 5,577 | 5,803 | 6,078 | 6,276 |
| Japan | 72 | 72 | 78 | 83 | 76 | 81 |
| Mexico | 267 | 264 | 250 | 277 | 280 | 287 |
| New Zealand | 28 | 28 | 29 | 29 | 30 | 30 |
| Russia | 353 | 357 | 346 | 384 | 395 | 400 |
| Taiwan | 24 | 24 | 23 | 24 | 22 | 24 |
| Ukraine | 93 | 82 | 76 | 79 | 78 | 83 |
| Total Foreign | 8,780 | 9,015 | 9,202 | 9,442 | 9,744 | 10,018 |
| United States | 849 | 849 | 898 | 940 | 988 | 1,038 |
| Total | 9,629 | 9,864 | 10,100 | 10,382 | 10,732 | 11,056 |

Note: Butter includes butter, butteroil and anhydrous milk fat on a butter equivalent basis.

Butter Trade: Summary For Selected Countries 1.000 Metric Tons

| 1,000 Metric Tons | | | | | | |
|-------------------|------|------|------|------|------|-------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec |
| | | | | | | |
| otal Imports | | | | | | |
| China | 87 | 98 | 120 | 91 | 123 | 14 |
| Russia | 106 | 99 | 88 | 117 | 131 | 11 |
| Mexico | 65 | 49 | 33 | 59 | 56 | 6 |
| Australia | 30 | 35 | 42 | 40 | 44 | 4 |
| Canada | 27 | 22 | 22 | 25 | 25 | 2 |
| Taiwan | 24 | 24 | 23 | 24 | 22 | 2 |
| Japan | 13 | 8 | 16 | 25 | 17 | 1 |
| Ukraine | 1 | 1 | 1 | 3 | 13 | 1 |
| European Union | 23 | 16 | 22 | 16 | 4 | |
| Brazil | 7 | 5 | 6 | 5 | 2 | |
| India | 6 | 2 | 1 | 0 | 1 | |
| New Zealand | 2 | 1 | 1 | 1 | 1 | |
| Algeria | 0 | 0 | 0 | 0 | 0 | |
| Argentina | 0 | 1 | 0 | 0 | 0 | |
| Belarus | 0 | 0 | 0 | 0 | 0 | |
| Total Foreign | 391 | 361 | 375 | 406 | 439 | 44 |
| United States | 47 | 41 | 59 | 66 | 70 | 7 |
| Total | 438 | 402 | 434 | 472 | 509 | 52 |
| otal Exports | | | | | | |
| New Zealand | 554 | 476 | 501 | 509 | 470 | 49 |
| European Union | 212 | 174 | 160 | 218 | 260 | 26 |
| Belarus | 77 | 73 | 78 | 67 | 70 | 6 |
| India | 9 | 15 | 33 | 47 | 23 | 2 |
| Argentina | 6 | 4 | 11 | 15 | 21 | 1 |
| Australia | 30 | 16 | 17 | 18 | 18 | 1 |
| Mexico | 15 | 8 | 11 | 13 | 10 | 1 |
| Ukraine | 9 | 28 | 29 | 16 | 10 | |
| Russia | 4 | 3 | 3 | 2 | 4 | |
| Canada | 1 | 1 | 2 | 2 | 5 | |
| China | 1 | 2 | 2 | 3 | 2 | |
| Algeria | 0 | 0 | 0 | 0 | 0 | |
| Brazil | 0 | 0 | 0 | 1 | 0 | |
| Japan | 0 | 0 | 0 | 0 | 0 | |
| Taiwan | 0 | 0 | 0 | 0 | 0 | |
| Total Foreign | 918 | 800 | 847 | 911 | 893 | 90 |
| United States | 27 | 29 | 49 | 26 | 26 | 2 |
| Total | 945 | 829 | 896 | 937 | 919 | 93 |

| 1,000 Metric Tons | | | | | | | |
|------------------------|-------|-------|-------|-------|-------|-------------|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec | |
| | | | | | | | |
| Production | | | | | | | |
| Australia | 238 | 187 | 201 | 150 | 155 | 155 | |
| Brazil | 153 | 158 | 155 | 158 | 149 | 155 | |
| European Union | 1,735 | 1,725 | 1,735 | 1,760 | 1,810 | 1,830 | |
| India | 540 | 570 | 600 | 635 | 660 | 680 | |
| New Zealand | 405 | 402 | 410 | 375 | 400 | 385 | |
| Others | 620 | 613 | 592 | 595 | 620 | 599 | |
| Total Foreign | 3,691 | 3,655 | 3,693 | 3,673 | 3,794 | 3,804 | |
| United States | 1,053 | 1,078 | 1,067 | 1,107 | 1,141 | 1,156 | |
| Total | 4,744 | 4,733 | 4,760 | 4,780 | 4,935 | 4,960 | |
| Total Dom. Consumption | | | | | | | |
| China | 223 | 276 | 299 | 358 | 365 | 386 | |
| European Union | 804 | 985 | 1,127 | 979 | 978 | 988 | |
| India | 531 | 576 | 572 | 600 | 637 | 675 | |
| Mexico | 325 | 351 | 347 | 340 | 302 | 329 | |
| Philippines | 136 | 147 | 159 | 177 | 204 | 205 | |
| Others | 1,145 | 1,098 | 1,090 | 1,079 | 1,065 | 1,096 | |
| Total Foreign | 3,164 | 3,433 | 3,594 | 3,533 | 3,551 | 3,679 | |
| United States | 450 | 430 | 369 | 422 | 316 | 349 | |
| Total | 3,614 | 3,863 | 3,963 | 3,955 | 3,867 | 4,028 | |

Nonfat Dry Milk Production and Consumption: Summary For Selected Countries

Nonfat Dry Milk Trade: Summary For Selected Countries 1.000 Metric Tons

| | 1,000 Metric Tons | | | | | |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec |
| | | | | | | |
| otal Imports | | | | | | |
| China | 184 | 247 | 280 | 344 | 345 | 36 |
| Mexico | 286 | 331 | 360 | 361 | 295 | 33 |
| Indonesia | 173 | 147 | 162 | 188 | 190 | 19 |
| Philippines | 179 | 157 | 159 | 177 | 179 | 19 |
| Algeria | 119 | 162 | 167 | 120 | 150 | 16 |
| Russia | 136 | 126 | 95 | 88 | 61 | 6 |
| Japan | 34 | 59 | 52 | 47 | 38 | 3 |
| Brazil | 35 | 31 | 29 | 25 | 28 | Э |
| Taiwan | 23 | 24 | 23 | 23 | 26 | 2 |
| Korea, South | 21 | 23 | 25 | 24 | 17 | 2 |
| Australia | 6 | 8 | 13 | 15 | 16 | 1 |
| Chile | 12 | 15 | 13 | 13 | 14 | 1 |
| New Zealand | 3 | 2 | 3 | 4 | 5 | |
| European Union | 4 | 2 | 3 | 6 | 3 | |
| Ukraine | 0 | 0 | 1 | 1 | 3 | |
| Canada | 4 | 4 | 4 | 3 | 2 | |
| Argentina | 0 | 0 | 0 | 0 | 0 | |
| Belarus | 1 | 0 | 0 | 0 | 0 | |
| India | 0 | 1 | 0 | 0 | 1 | |
| Total Foreign | 1,220 | 1,339 | 1,389 | 1,439 | 1,373 | 1,45 |
| United States | 1 | 1 | 1 | 1 | 1 | |
| Total | 1,221 | 1,340 | 1,390 | 1,440 | 1,374 | 1,45 |
| otal Exports | | | | | | |
| European Union | 579 | 780 | 816 | 962 | 835 | 84 |
| New Zealand | 444 | 401 | 358 | 373 | 355 | 39 |
| Australia | 163 | 157 | 155 | 128 | 128 | 12 |
| Belarus | 111 | 109 | 121 | 124 | 128 | 12 |
| Mexico | 3 | 29 | 56 | 65 | 36 | 4 |
| Canada | 24 | 72 | 66 | 47 | 45 | |
| Argentina | 26 | 20 | 23 | 22 | 27 | - |
| India | 19 | 10 | 43 | 8 | 4 | - |
| Ukraine | 34 | 29 | 23 | 20 | 16 | 1 |
| Russia | 1 | 2 | 1 | 1 | 2 | - |
| China | 1 | 1 | 1 | - 1 | 0 | |
| Chile | 2 | 1 | 1 | 0 | 1 | |
| Indonesia | 1 | 1 | 1 | 1 | 1 | |
| Algeria | 0 | 0 | 0 | 0 | 0 | |
| Brazil | 0 | 0 | 0 | 0 | 0 | |
| Japan | 0 | 0 | 0 | 0 | 0 | |
| | 0 | 0 | 0 | 0 | 0 | |
| Korea, South | | | | | | |
| Philippines | 0 | 0 | 0 | 0 | 0 | |
| Taiwan | 0 | 0 | ^ | | | |
| Taiwan | 0 | 0 | 0 | 0 | 0 | |
| Taiwan Total Foreign United States | 0 1,408 594 | 0 1,612 606 | 0 1,665 712 | 0 1,752 701 | 0 1,578 820 | 1,62 82 |

| 1,000 Metric Tons | | | | | | | |
|------------------------|-------|-------|-------|-------|-------|-------------|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec | |
| | | | | | | | |
| Production | | | | | | | |
| Argentina | 180 | 170 | 192 | 188 | 267 | 250 | |
| Brazil | 550 | 596 | 585 | 596 | 570 | 580 | |
| China | 1,375 | 1,080 | 965 | 1,052 | 1,200 | 1,200 | |
| European Union | 720 | 760 | 732 | 740 | 760 | 770 | |
| New Zealand | 1,320 | 1,380 | 1,450 | 1,490 | 1,500 | 1,535 | |
| Others | 445 | 497 | 466 | 459 | 459 | 476 | |
| Total Foreign | 4,590 | 4,483 | 4,390 | 4,525 | 4,756 | 4,811 | |
| United States | 45 | 56 | 65 | 64 | 72 | 73 | |
| Total | 4,635 | 4,539 | 4,455 | 4,589 | 4,828 | 4,884 | |
| Total Dom. Consumption | | | | | | | |
| Algeria | 222 | 235 | 245 | 243 | 250 | 270 | |
| Brazil | 662 | 664 | 652 | 657 | 654 | 669 | |
| China | 1,992 | 1,598 | 1,534 | 1,722 | 1,839 | 1,939 | |
| European Union | 344 | 369 | 400 | 447 | 421 | 431 | |
| Indonesia | 120 | 128 | 142 | 135 | 133 | 140 | |
| Others | 591 | 521 | 516 | 550 | 537 | 536 | |
| Total Foreign | 3,931 | 3,515 | 3,489 | 3,754 | 3,834 | 3,985 | |
| United States | 40 | 51 | 51 | 46 | 49 | 45 | |
| Total | 3,971 | 3,566 | 3,540 | 3,800 | 3,883 | 4,030 | |

Whole Milk Powder Production And Consumption: Summary For Selected Countries

Whole Milk Powder Trade: Summary For Selected Countries

| 1,000 Metric Tons | | | | | | |
|-------------------|-------|-------|-------|-------|-------|-------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 Dec |
| | | | | | | |
| Total Imports | | | | | | |
| Afghanistan | 0 | 0 | 0 | 0 | 0 | (|
| Algeria | 224 | 262 | 271 | 233 | 260 | 25 |
| Argentina | 0 | 0 | 1 | 2 | 0 | |
| Australia | 16 | 28 | 28 | 37 | 45 | 4 |
| Belarus | 0 | 0 | 0 | 0 | 0 | 1 |
| Brazil | 126 | 73 | 68 | 61 | 85 | 9 |
| Chile | 7 | 12 | 8 | 3 | 10 | |
| China | 420 | 470 | 521 | 671 | 690 | 71 |
| European Union | 6 | 2 | 2 | 5 | 1 | |
| Indonesia | 52 | 47 | 59 | 54 | 47 | 5 |
| Mexico | 12 | 4 | 7 | 4 | 4 | |
| New Zealand | 4 | 2 | 2 | 4 | 2 | : |
| Philippines | 21 | 19 | 23 | 32 | 29 | 3 |
| Russia | 49 | 49 | 27 | 46 | 31 | 3 |
| Taiwan | 30 | 32 | 34 | 32 | 37 | 3 |
| Others | 58 | 20 | 10 | 10 | 0 | |
| Total Foreign | 1,025 | 1,020 | 1,061 | 1,194 | 1,241 | 1,26 |
| United States | 15 | 21 | 7 | 9 | 12 | 1 |
| Total | 1,040 | 1,041 | 1,068 | 1,203 | 1,253 | 1,27 |
| Total Exports | | | | | | |
| Afghanistan | 0 | 0 | 0 | 0 | 0 | |
| Algeria | 0 | 0 | 0 | 0 | 0 | |
| Argentina | 110 | 71 | 135 | 97 | 160 | 16 |
| Australia | 70 | 55 | 55 | 42 | 35 | 5 |
| Belarus | 29 | 29 | 33 | 23 | 28 | 3 |
| Brazil | 14 | 5 | 1 | 0 | 1 | |
| Chile | 7 | 4 | 4 | 4 | 2 | : |
| China | 3 | 2 | 2 | 1 | 1 | : |
| European Union | 382 | 393 | 334 | 298 | 340 | 34 |
| Indonesia | 2 | 0 | 0 | 1 | 1 | |
| Mexico | 20 | 33 | 23 | 17 | 20 | 2 |
| New Zealand | 1,344 | 1,342 | 1,369 | 1,536 | 1,520 | 1,53 |
| Philippines | 0 | 0 | 0 | 0 | 0 | |
| Russia | 1 | 1 | 0 | 0 | 1 | |
| Ukraine | 2 | 4 | 4 | 9 | 4 | |
| Others | 0 | 0 | 0 | 0 | 0 | (|
| Total Foreign | 1,984 | 1,939 | 1,960 | 2,028 | 2,113 | 2,15 |
| United States | 19 | 18 | 28 | 29 | 36 | 43 |
| Total | 2,003 | 1,957 | 1,988 | 2,057 | 2,149 | 2,192 |