



National Monthly Grass Fed Lamb and Goat Report

Agricultural Marketing Service
Livestock and Poultry Market News

For the Month of September
September 25, 2020

Negotiated Lamb - Wholesale

Item Description	(\$/lb)			Wtg Avg
Chops				
Loin	8.99	-	21.95	15.47
Rib	17.99	-	20.95	19.47
Roasts				
Rack	12.99	-	15.99	14.49
Shoulder	6.99	-	12.50	9.75
Leg, Bone-In	6.99	-	9.86	8.43
Leg, Boneless	10.99	-	14.25	12.62
Shank	7.99	-	11.79	9.89
Ground Lamb	8.99	-	11.25	10.12
Stew Meat	8.99	-	14.95	11.97

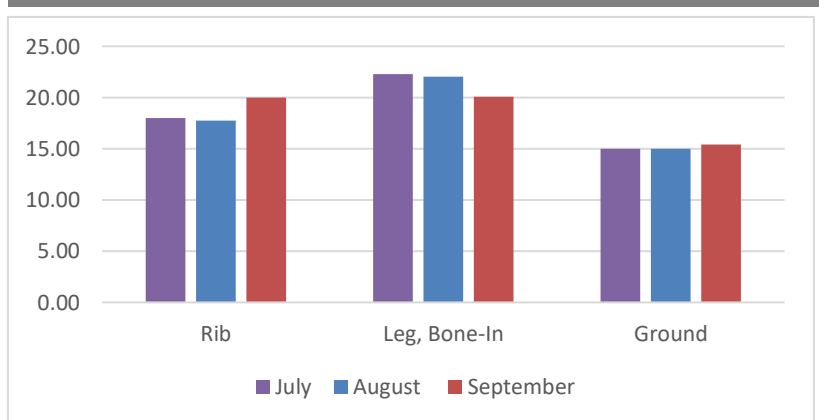
Goat - Direct to Consumer (Retail)

Item Description	(\$/lb)			Wtg Avg
Steaks				
Shank	11.99	-	21.66	16.21
Loin	17.00	-	21.99	19.65
Rib	19.99	-	19.99	19.99
Sirloin	16.99	-	24.99	20.99
Leg, Bone-In	14.49	-	29.56	20.07
Ground Goat	11.00	-	19.99	15.42
Stew Meat	9.80	-	15.99	12.46

Lamb - Direct to Consumer (Retail)

Item Description	(\$/lb)			Wtg Avg
Chops				
Loin	14.80	-	32.99	21.03
Rib	15.99	-	32.27	21.59
Roasts				
Rack	14.98	-	28.33	21.91
Sirloin	11.98	-	21.49	16.87
Shoulder			12.19	12.19
Leg, Bone-In	9.99	-	19.98	14.27
Leg, Boneless	10.98	-	18.45	15.69
Shank	6.99	-	17.49	11.87
Ground Lamb	9.98	-	18.99	13.45
Stew Meat	9.98	-	18.99	14.40

Grass Fed Goat Prices



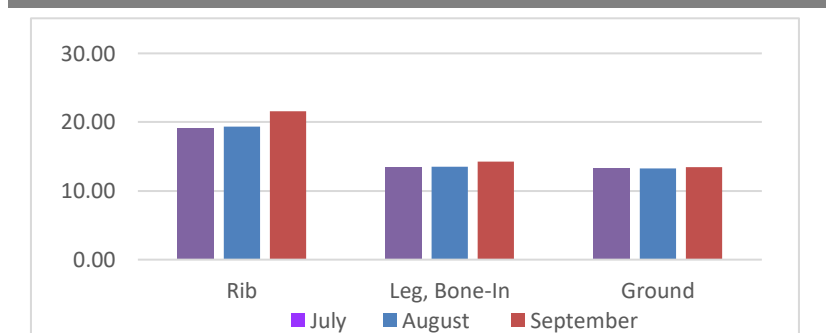
Lamb - Direct to Consumer Carcass³

Item Description	(\$/lb)			Wtg Avg
Whole Carcass	4.25	-	8.50	5.86
Half Carcass	5.00	-	7.00	6.00

Goat - Direct to Consumer Carcass

Item Description	(\$/lb)			Wtg Avg
Whole Carcass	7.50	-	8.50	8.00
Half Carcass				

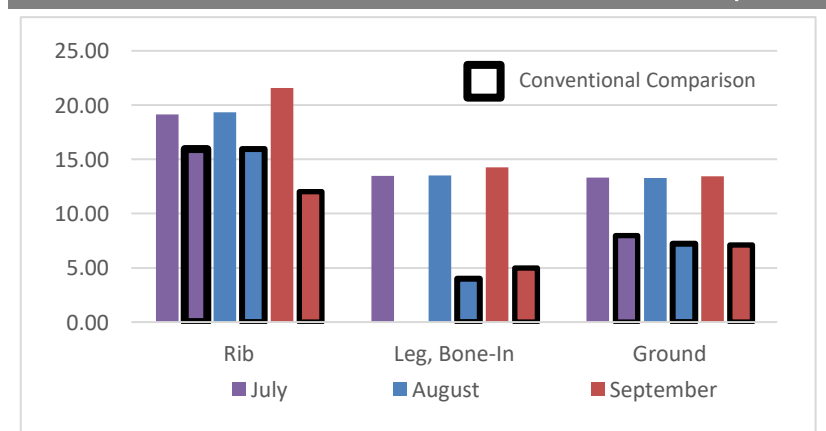
Grass Fed Lamb Prices



Direct to Consumer Carcass Fees⁴

Item Description	Each			Wtg Avg
Deposit				
Whole Carcass	75.00	-	100.00	89.29
Half Carcass	50.00	-	100.00	83.33
Processing				
Whole Carcass	30.00	-	90.00	67.50
Half Carcass				

Grass Fed Lamb v. Conventional Commodity⁵



Cost of Production⁶

NASS 17 State \$/AUM Grazing Fees 2020 Survey	19.90
Grazing Feed Estimates Based on Grass Hay Prices	
Good Tallgrass Pasture \$/AUM	27.50
Fair to Good Pasture \$/AUM	20.63

1. Prices in dollars per pound unless otherwise noted 2. Data for this report is derived from a sample of producers and retailers 3. Hanging weight price without processing fees 4. Fees are paid by consumers to producers directly for both grass fed lamb and goat 5. Source for Conventional Commodity prices: USDA-AMS Livestock, Poultry, and Grain Market News "National Retail Report-Lamb/Veal" 6. Animal Unit Months (AUM) conversion for goat and sheep can be found at <https://www.extension.iastate.edu/agdm/wholefarm/html/c2-23.html>

