



# Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
MT Dept. of Ag Market News

Fri Jul 23, 2021

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Direct Hay Weighted Average Report for week ending 7/23/2021

	Volume		
	This Week	Last Reported (7/5/2021)	Last Year
<b>Tons:</b>			
Hay	809	3117	0
Straw	1525	0	0
<b>Total</b>	<b>2334</b>	<b>3117</b>	<b>0</b>

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Special Note: \*\*\*This report will be released bi-monthly until early August when heavier receipts can be confirmed.\*\*\*

Compared to two weeks ago: Hay sold unevenly steady. Demand good over the past two weeks on light supplies as a lot of producers sold out on 1st cutting and are currently putting up 2nd cutting. Drought conditions continue to worsen across the state with increases seen in D3 and D4 categories. Cattlemen that produce hay are not selling with anticipation that they will likely use all the hay they produce for their own herds. Demand from horse hay buyers is also very good. According to the drought monitor 96.18% of the state is in Moderate drought or worse, up 11.84% from 2 weeks ago. 100% of the state is Abnormally dry, 44.97% of the state is in extreme drought, up 19.07% from two weeks ago, and 5.35% of the state is in Exceptional Drought, up 5.35% from two weeks ago.

N/A						
Hay (Conventional)						

### Alfalfa - Premium (Trade/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Small Square	50	250.00	250.00	F.O.B.-Stables	3rd Cutting	Old Crop

### Alfalfa - Good/Premium (Trade/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Large Square 3x4	44	325.00	325.00	F.O.B.-Farm/Ranch	1st Cutting	New Crop

### Alfalfa - Good (Trade/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Large Square 3x4	40	350.00	350.00	F.O.B.-Farm/Ranch	1st Cutting	New Crop

### Alfalfa/Grass Mix - Good/Premium (Trade/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Medium Square 3x3	50	200.00	200.00	F.O.B.-Stables	1st Cutting	
Large Square 3x4	75	165.00	165.00	F.O.B.-Feedlot/dairy	1st Cutting	New Crop
Large Square 3x4	100	250.00	250.00	F.O.B.-Farm/Ranch	1st Cutting	New Crop



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### Forage Mix-Three Way - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	400	245.00	245.00	F.O.B.-Feedlot/dairy		

### Timothy Grass - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	50	360.00	360.00	F.O.B.-Stables		

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### Straw (Conventional)

#### Barley - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	25	100.00	100.00	F.O.B.-Farm/Ranch		
Large Square	1500	150.00	150.00	F.O.B.		

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>