



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Oct 22, 2021

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Direct Hay Weighted Average Report for week ending 10/22/2021

	Volume		
	This Week	Last Reported (10/11/2021)	Last Year
Tons:			
Hay	945	530	1010
Straw	0	0	110
Total	945	530	1120

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold mostly 10.00-15.00 higher. Demand for hay remains very good. Many ranchers continue to buy hay for winter needs as they have marked their calves over the last few weeks. The best demand seen this week was for feeder type hay. Prices for feeder hay rose this week as local hay supplies continue to tighten. Hay being delivered into the state has risen in value too as fuel prices continue to rise and some tightening of supplies in neighboring states are being seen. Hay prices range from around 4.50-7.50 per loaded mile depending on the type of transportation used. Hay is being brought into the state for 285.00-325.00 per ton delivered mostly out of neighboring states and Canada. This is 25.00-40.00 higher than the last few weeks. Market activity this week was active to very active on limited offerings. According to the drought monitor 100% of the state is in Moderate drought or worse; 100% of the state is in an Severe drought or worse both unchanged from last week. 78.70% of the state is in extreme drought or worse, up 4.67% from last week. 18.05% of the state is in an exceptional drought down 3.87% from last week.

N/A						
Hay (Conventional)						
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	150	325.00	325.00	F.O.B.		
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	500	290.00-300.00	293.00	F.O.B.		
Alfalfa - Utility/Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	250.00	250.00	F.O.B.		
Alfalfa/Grass Mix - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	45	325.00	325.00	F.O.B.		
Alfalfa/Wheat Mix - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	150	270.00	270.00	F.O.B.		



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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>