



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Sep 10, 2021

Email us with accessibility issues with this report.

Direct Hay Weighted Average Report for week ending 9/10/2021

	Volume		
	This Week	Last Reported (8/30/2021)	Last Year
Tons:			
Hay	435	1960	884
Straw	200	3225	240
Total	635	5185	1124

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold fully steady. Demand for hay remains very good. Ranchers continue to buy hay for winter needs. Dryland hay supplies have been very light to near nil this summer. Many ranchers rely heavily on dryland supplies for hay. According to Montana State there are 2.6 million acres of hay production in Montana and 57% of that acreage is dryland. MSU also states that over 90% of Montana's hay production is fed on site. With much of the state affected with the drought this summer a huge hole in production is being seen as not enough hay has been produced for the amount of cattle in the state. Many hay producers have started on third cutting and some are already finishing up. Some have opted to let third cutting grow as long as possible before cutting as they are hoping to produce as much yield as possible, while other producers cut early as they plan to get a forth cutting as supplies remain very tight and demand is very good. Hay is being delivered out of local states as well as Canada. Delivered prices this week ranged from 240.00-300.00. Most of the hay being delivered in is feeder hay and utility to fair in quality. According to the drought monitor 100% of the state is in Moderate drought or worse. 98.7% of the state is in an Severe drought or worse, 68.34% of the state is in extreme drought or worse, while 20.32% of the state is in an exceptional drought. The drought remains unchanged from the previous week.

N/A						
Hay (Conventional)						
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	90	300.00	300.00	F.O.B.		
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	90	300.00	300.00	F.O.B.		
Large Square 3x4	205	300.00-325.00	300.61	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	250.00	250.00	F.O.B.		



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Straw (Conventional)

Barley - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	200	100.00	100.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>