



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Feb 19, 2021

Email us with accessibility issues with this report.

Direct Hay Weighted Average Report for week ending 2/19/2021

| | Volume | | |
|--------------|-------------|-----------------------------|-----------|
| | This Week | Last Reported (2/8/2021) | Last Year |
| Tons: | | | |
| Hay | 2610 | 1035 | 0 |
| Straw | 0 | 248 | 0 |
| Total | 2610 | 1283 | 0 |

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to the last week: Hay sold steady to 10.00 higher. Hay continues to see a two tier market as far northern producers continue to sell hay at steady prices, while southern producers moved hay higher over the last three weeks. Supplies for feeder quality hay across much of the southern portions of the state remain very limited as supplies of feeder hay are as tight as they have been in years. This has forced many cattlemen to buy higher quality hay as availability for lower feeder hay is limited. Many of these higher quality hay sales are delivering to ranches in Montana for \$190-210 per ton. Warmer weather was a welcomed relief this week after a full week below zero. Many cattlemen reported very high usage over the past week as they fed through large quantities of hay in order to keep cows warm and in decent body condition before calving. Currently 56.54% of the state is in Moderate drought or worse unchanged since last week. According to the drought monitor 96.66% of the state is Abnormally dry, unchanged since last week.

| N/A |
|--------------------|
| Hay (Conventional) |

Alfalfa - Premium (Trade/Per Ton)

| | Qty | Price Range | Wtd Avg | Freight/Use | Description | Crop Age |
|--------------|-----|-------------|---------|-------------|-------------|----------|
| Small Square | 10 | 225.00 | 225.00 | F.O.B. | | |

Alfalfa - Fair/Good (Trade/Per Ton)

| | Qty | Price Range | Wtd Avg | Freight/Use | Description | Crop Age |
|------------------|-----|---------------|---------|-------------|-------------|----------|
| Large Square 3x4 | 575 | 150.00-175.00 | 167.83 | F.O.B. | | |
| Large Square 4x4 | 250 | 180.00 | 180.00 | F.O.B. | | |
| Large Square 3x4 | 75 | 150.00 | 150.00 | F.O.B. | | Old Crop |

Alfalfa - Utility/Fair (Trade/Per Ton)

| | Qty | Price Range | Wtd Avg | Freight/Use | Description | Crop Age |
|------------------|-----|-------------|---------|-------------|-------------|----------|
| Large Square 3x4 | 300 | 135.00 | 135.00 | F.O.B. | | |

Grass - Fair/Good (Trade/Per Ton)

| | Qty | Price Range | Wtd Avg | Freight/Use | Description | Crop Age |
|-------------|-----|---------------|---------|-------------|-------------|----------|
| Large Round | 400 | 140.00-145.00 | 142.50 | F.O.B. | | |

North



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Feb 19, 2021

Email us with accessibility issues with this report.

Hay (Conventional)

Alfalfa - Fair/Good (Trade/Per Ton)

| | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 | 1000 | 90.00 | 90.00 | F.O.B. | | |

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>