

# evaporated, condensed and dry milk



March 1972

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## PRODUCTION

EVAPORATED AND CONDENSED MILK: Combined production of evaporated whole milk and sweetened condensed whole milk (case goods) in March 1972 is estimated at 104.5 million pounds by the Crop Reporting Board. This was 4 percent below a year earlier, and 2 percent below March 1970. Combined production for January-March amounted to 273.5 million pounds, 4 percent below the same period in 1971, and 9 percent below 1970.

DRY MILK: Production of nonfat dry milk in March totaled 118.0 million pounds, a decline of 10 percent from March 1971 and 8 percent below March 1970. The January-March 1972 total was 316.5 million pounds, 12 percent below the comparable period of 1971 and 6 percent less than this period in 1970.

Dry whole milk production is estimated at 8.2 million pounds, 17 percent more than a year earlier and 30 percent above March 1970. Production during the first three months of 1972 was 21.7 million pounds, 12 percent above the previous year and 25 percent above the same period in 1970.

March dry buttermilk output was estimated at 5.8 million pounds, 9 percent more than a year earlier, but 5 percent below March 1970. The January-March total of 16.9 million pounds was 1 percent more than the comparable period in 1971, and 2 percent above 2 years earlier.

## STOCKS, SHIPMENTS AND PRICES

EVAPORATED AND CONDENSED MILK: Manufacturers' combined stocks of evaporated and sweetened condensed whole milk (case goods) on March 31 totaled 61.3 million pounds -- 9 percent less than a year earlier, and 31 percent below the end of March 1970.

Prices paid by condenseries to producers for manufacturing grade milk during March averaged \$4.78 per hundredweight for milk having an average milkfat content of 3.71 percent. This is equivalent to \$1.29 per pound of milk fat, up 1 cent from February and 7 cents per pound above a year earlier.

March evaporated whole milk selling prices reported by manufacturers ranged from \$7.52 to \$9.10 per case of forty-eight 14½ oz. cans. This was no change from the preceding month, but compared with \$7.07 to \$8.60 in March 1971.

DRY MILK: Manufacturers' stocks of nonfat dry milk for human consumption on March 31, 1972 totaled 62.2 million pounds -- 16 percent less than the revised stocks a year earlier and 19 percent less than two years earlier. Dry whole milk stocks amounted to 4.3 million pounds, down 11 percent from March 1971 and 9 percent below March 1970. Dry buttermilk inventory, at 4.1 million pounds, was 42 percent less than at the end of March 1971 and 48 percent below March 1970.

Shipments of nonfat dry milk for human food totaled 113.9 million pounds during March, a decline of 24 percent from a year earlier and 7 percent below March 1970. Dry whole milk shipments were 5.9 million pounds -- 11 percent below March 1971 and 9 percent less than two years earlier. Dry buttermilk shipments during March were 3.9 million pounds, 41 percent below the same month in 1971, and 28 percent below March 1970.

Selling prices of nonfat dry milk averaged 31.92 cents per pound in March, down 0.06 cent from February, but 4.20 cents above the same month in 1971. Prices for dry whole milk in March averaged 46.92 cents per pound for bulk goods, down 0.23 cent from the previous month, and 1.26 cents below March 1971. Dry buttermilk (human food) averaged 30.19 cents per pound, up 0.42 cent from the preceding month and 4.82 cents more than a year earlier.

Evaporated, condensed, and dry milk: Production, shipments, and stocks, March 1972, with comparisons

Commodity	Production									
	March					January-March				
	1970	1971	1972 1/	:1972 change: from		1970	1971	1972 1/	:1972 change from	
1,000 pounds			Percent		1,000 pounds			Percent		
<b>CANNED MILK (case goods)</b>										
Evaporated and sweetened condensed whole 2/	106,953	109,000	104,500	- 2	- 4	301,542	286,100	273,500	- 9	- 4
<b>DRY MILK:</b>										
Whole	6,329	7,000	8,200	+30	+17	17,339	19,400	21,700	+25	+12
Nonfat (human food) Spray and roller process	128,356	131,100	118,000	- 8	-10	336,799	358,750	316,500	- 6	-12
Skim (animal feed)	1,082	1,050	850	-21	-19	2,715	2,700	2,350	-13	-13
Buttermilk (total)	6,084	5,300	5,800	- 5	+ 9	16,577	16,800	16,900	+ 2	+ 1
<b>Shipments 3/</b>										
<b>Stocks 4/</b>										
Commodity	March					March				
	1970	1971	1972 1/	:1972 change: from		1970	1971	1972 1/	:1972 change from	
	1,000 pounds			Percent		1,000 pounds			Percent	
<b>CANNED MILK (case goods)</b>										
Evaporated and sweetened condensed whole 2/	xxx	xxx	xxx	xxx	xxx	88,449	67,631	61,305	-31	- 9
<b>DRY MILK:</b>										
Whole	6,498	6,661	5,924	- 9	-11	4,704	3,865	4,297	- 9	+11
Nonfat (human food) Spray and roller process	<sup>5/</sup> 122,382	<sup>5/</sup> 149,705	<sup>5/</sup> 113,862	- 7	-24	76,641	74,353	62,188	-19	-16
Skim (animal feed)	759	1,039	600	-21	-42	2,462	2,225	833	-66	-63
Buttermilk (human food)	5,042	6,327	3,656	-27	-42	xxx	xxx	xxx	xxx	xxx
Buttermilk (total)	5,404	6,605	3,913	-28	-41	7,882	7,028	4,110	-48	-42

1/ Preliminary.

2/ Combined to avoid disclosing individual plant operations.

3/ Includes shipments for which prices were not reported.

4/ Reported stocks held by manufacturers at all points, including those in transit and contracted for but not delivered.

5/ Excludes retail size packages.

Dry Milk: Manufacturers' reported shipments at specified price ranges,  
f.o.b. plant, March 1972 1/

Price per pound 2/ Cents	Nonfat dry milk, human food (bulk goods), Spray and Roller process	Dry skim milk for animal feed	Dry buttermilk		Dry whole milk (bulk goods)
			Human food	Animal feed	
			P o u n d s		
15-15½		6,500			
15½-16				4,750	
17-17½		12,250			
17½-18		7,400		71,900	
18-18½		9,700		1,200	
20-20½				2,500	
20½-21		26,088		14,400	
22-22½		108,313		19,000	
23½-24		36,030			
24½-25		9,350			
25-25½				52,550	
26-26½		12,250			
26½-27			55,600		
27-27½		136,263			
28½-29			479,605		
29-29½	796,095		99,720		
29½-30			457,500		
30-30½			203,242		
30½-31	2,698,700		334,666		
31-31½	9,233,237		797,000		
31½-32	31,699,819				
32-32½	9,191,459		189,600		
32½-33	3,417,060				
33-33½	11,678,886		10,100		
33½-34	531,610		20,700		
34-34½	315,015				
34½-35	119,535				
44½-45½					197,700
45½-46½					389,000
46½-47½					3,146,215
47½-48½					383,900
48½-49½					8,600
50½-51½					48,000
55½-56½					98,540

1/ Excludes shipments for which prices were not reported. For total reported see page 3.

2/ Classified according to average monthly prices reported by firms.

Dry Milk: Manufacturers' average selling price per pound, bulk goods, f.o.b. plant, March 1972, with comparisons 1/

Commodity	March	March	February	March
	1970	1971	1972	1972
	C e n t s			
Nonfat dry milk, human food Spray and roller process	23.68	27.72	31.98	31.92
Dry skim, animal feed	15.04	16.54	24.88	23.79
Dry buttermilk:				
Human food	23.56	25.37	29.77	30.19
Animal feed	15.27	13.66	21.04	20.64
Dry whole milk	44.52	48.18	47.15	46.92

1/ Prices for bulk goods reported by firms, weighted by their shipments to derive averages.

Evaporated whole milk: Manufacturers' range of selling prices, per case of 48 14½-oz. cans, in carlots, by geographic divisions, March 1972, with comparisons 1/

Geographic divisions	March 1971		February 1972		March 1972	
	Low	High	Low	High	Low	High
	D o l l a r s					
North Atlantic	7.07	8.60	7.52	9.10	7.52	9.10
South Atlantic	8.00	8.60	8.20	9.10	8.20	9.10
North Central	7.50	8.60	7.70	9.10	7.70	9.10
South Central	7.55	8.60	7.73	9.10	7.73	9.10
Western	7.40	8.60	7.80	9.10	7.80	9.10
United States	7.07	8.60	7.52	9.10	7.52	9.10

1/ Manufacturers' prices are based on the reports made by manufacturers covering actual sales of goods delivered at manufacturers' distributing points on the basis of cash or short-time credit.

Milk bought by condenseries primarily for evaporated milk: Average price and fat test, by States, March 1972, with comparisons 1/

State and division	March 1971			February 1972			March 1972		
	Milk price per cwt.	Milkfat		Milk price per cwt.	Milkfat		Milk price per cwt.	Milkfat	
	Dollars	Test	Price per pound	Dollars	Test	Price per pound	Dollars	Test	Price per pound
Ohio	4.46	3.95	1.13	4.53	4.02	1.13	4.48	3.95	1.14
Mich.	4.75	3.77	1.26	5.01	3.79	1.32	4.99	3.75	1.33
Tenn.	4.55	4.00	1.14	4.65	3.96	1.17	4.51	3.76	1.20
Calif.	4.81	3.81	1.26	5.12	3.86	1.33	4.93	3.73	1.32
N. Cent.	4.63	3.79	1.22	4.85	3.85	1.26	4.80	3.75	1.28
S. Atl. 2/	4.67	4.02	1.16	5.00	4.11	1.22	4.84	3.96	1.22
S. Cent.	4.54	3.84	1.18	4.84	3.87	1.25	4.63	3.68	1.26
West 2/	4.83	3.75	1.29	5.08	3.80	1.34	4.94	3.68	1.34
U. S. 2/	4.66	3.81	1.22	4.93	3.85	1.28	4.78	3.71	1.29

1/ Preliminary. Prices f.o.b. plant for milk of actual milkfat content, as reported.

2/ Includes data for some regions and/or States not shown separately.

USDA Nonfat Dry Milk Purchases as Reported by ASCS  
- Delivery basis -

Nonfat dry milk	March 1972	Cumulative	
		April 1, 1970- March 31, 1971	April 1, 1971- March 31, 1972
Million pounds			
Purchases	33.2	452.3	458.2

Uncommitted inventories on March 31, 1972 totaled 1.5 million pounds.