



National Monthly Grass Fed Beef Report

Agricultural Marketing Service
Livestock, Poultry & Grain Market News

For The Month of September
Fri, Sept. 25, 2020

Negotiated Grass Fed Beef - Wholesale

Item Description	(\$/lb)	Avg
Rib Primal		
Ribeye, Boneless, Whole	15.00 - 17.50	16.35
Ribeye Steak	10.25 - 13.00	11.66
Chuck Primal		
Chuck Roll	7.00 - 13.00	9.69
Round Primal		
Knuckle, Peeled, Whole		
Top Round, Inside		
Bottom Round, Gooseneck		
Eye of Round	5.75 - 10.25	7.88
Loin Primal		
Tenderloin, Whole	21.00 - 30.00	27.10
Tri Tip	7.95 - 10.00	8.94
Top Butt, Sirloin, Whole	9.00 - 12.31	11.26
New York Steak	24.00 - 31.00	26.83
Sirloin Steak	14.95 - 18.52	16.89
Flank, Brisket, and Plate Primal		
Brisket, Whole	8.00 - 9.95	9.07
Flank Steak	8.00 - 14.00	11.84
Skirt Steak	10.00 - 13.65	11.84
Hanger Steak	8.00 - 10.75	8.72
Short Ribs	9.00 - 11.00	9.74
Stew Meat	7.00 - 11.99	9.16
Ground or Trim Product		
90% Bulk	8.50 - 9.99	9.07
90% Patties	7.95 - 9.99	9.07
85% Bulk Trim		
Variety Meats		
Beef Oxtail		
Beef Liver	2.50 - 6.50	3.68
Beef Tongue		
Beef Bones	2.75 - 6.00	3.96

Small and Very Small Producer Carcass Prices

Verified through the Grass Fed SVS Producer Program
Prices shown are in (\$/lb).

Grass Fed Beef Dressed Carcass Basis Range 3.20 - 6.75
Grass Fed Beef Dressed Carcass Basis Weighted Avg 4.99

Cost of Production

[NASS 17 State \\$/AUM Grazing Fees 2020 Survey](#) 19.90

Grazing Fee Estimates: Based on Grass Hay Prices

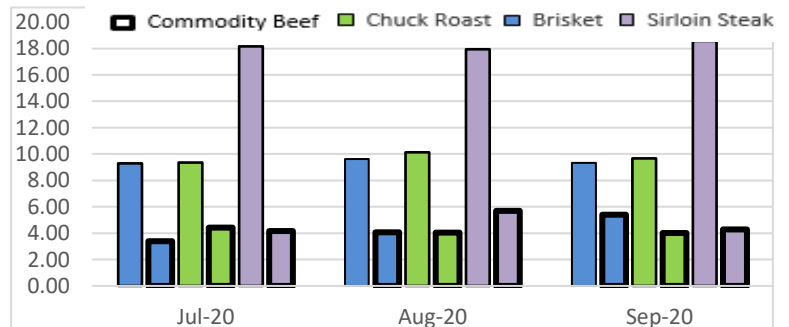
Good Tallgrass Pasture \$/AUM 27.50
Fair to Good Pasture \$/AUM 20.63

Grass Fed Beef - Direct to Consumer (Retail)

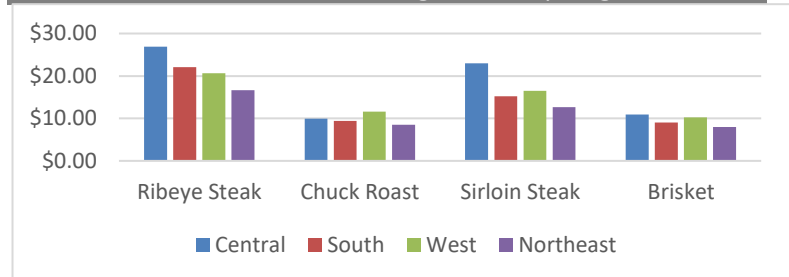
Carcass Purchase Size	(\$/lb)	Avg
Whole	5.25 - 9.00	6.94
Half	5.50 - 11.25	8.01
Quarter	5.75 - 11.75	8.61

Item Description	(\$/lb)	Avg	Commodity Beef*	Grassfed Premium**
Ribeye Steak	15.00 - 25.95	20.46	7.95	12.51
Ribeye Roast	18.49 - 26.50	23.19	7.96	15.23
Chuck Roast	6.50 - 12.00	9.66	4.01	5.65
Flat Iron Steak	13.49 - 21.25	16.48	7.60	8.88
Rump Roast	8.00 - 11.49	9.97	3.80	6.17
Bottom Round Roast			3.88	
Filet Mignon	18.95 - 39.99	31.09	14.56	16.53
Tenderloin	17.00 - 24.00	19.22	8.74	10.49
Tri Tip	9.00 - 15.25	11.43	5.44	6.00
Sirloin Steak	11.00 - 30.36	18.56	4.28	14.28
Sirloin Steak	8.00 - 11.49	10.30	-	12.31
Brisket	7.00 - 11.96	9.33	5.39	3.94
Flank Steak	8.99 - 16.95	14.34	7.69	6.65
Skirt Steak	12.50 - 20.00	15.70	8.44	7.26
Short Ribs	5.99 - 10.99	7.77	6.54	1.23
Stew Meat	8.25 - 11.20	9.88	4.76	5.12

Direct Grass Fed Vs. Direct Commodity



Direct Grass Fed Average Price by Region



Region Breakout: Central: ND, SD, NE, KS, MO, IA, MN, WI, MI, OH, WV, IN, IL; Northeast: ME, MA, NH, VT, NY, PA, MD, DE, NJ, CT, RI; Southern: OK, KY, TN, VA, AR, TX, LA, MS, AL, GA, FL, NC, SC; Western: WA, OR, CA, NV, AZ, NM, CO, WY, MT, ID, UT, AK, HI

Source: USDA Livestock, Poultry and Grain Market News

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* Prices averaged from the National Retail Beef Activity Report

** The difference in commodity retail beef prices and grass fed retail beef prices.