



# National Monthly Grass Fed Beef Report

Agricultural Marketing Service  
Livestock, Poultry & Grain Market News

For The Month of August  
Fri, Aug 28, 2020

## Negotiated Grass Fed Beef - Wholesale

Item Description	(\$/lb)	Avg
<b>Rib Primal</b>		
Ribeye, Boneless, Whole	15.00 - 17.12	16.28
Ribeye Steak	10.25 - 13.00	11.66
<b>Chuck Primal</b>		
Chuck Roll	7.00 - 12.10	8.89
<b>Round Primal</b>		
Knuckle, Peeled, Whole		
Top Round, Inside		
Bottom Round, Gooseneck		
Eye of Round	5.75 - 10.25	7.52
<b>Loin Primal</b>		
Tenderloin, Whole	28.00 - 35.00	29.90
Tri Tip	8.00 - 10.00	8.92
Top Butt, Sirloin, Whole	9.00 - 12.44	10.94
New York Steak	24.00 - 35.00	26.95
Sirloin Steak	14.95 - 20.80	17.55
<b>Flank, Brisket, and Plate Primal</b>		
Brisket, Whole	8.00 - 9.95	9.07
Flank Steak	8.00 - 13.45	11.22
Skirt Steak	10.00 - 14.00	12.11
Hanger Steak	8.00 - 10.75	8.81
Short Ribs	9.00 - 11.00	9.87
Stew Meat	7.79 - 12.01	9.59
<b>Ground or Trim Product</b>		
90% Bulk	8.25 - 9.99	8.78
90% Patties	7.00 - 9.99	8.74
85% Bulk Trim		
<b>Variety Meats</b>		
Beef Oxtail		
Beef Liver	2.50 - 6.59	4.05
Beef Tongue		
Beef Bones	2.75 - 6.00	4.13

## Small and Very Small Producer Carcass Prices

Verified through the Grass Fed SVS Producer Program  
Prices shown are in (\$/lb).

Grass Fed Beef Dressed Carcass Basis Range 3.20 - 6.75  
Grass Fed Beef Dressed Carcass Basis Weighted Avg 4.99

## Cost of Production

[NASS 17 State \\$/AUM Grazing Fees 2020 Survey](#) 19.90

## Grazing Fee Estimates: Based on Grass Hay Prices

Good Tallgrass Pasture \$/AUM 27.00  
Fair to Good Pasture \$/AUM 20.25

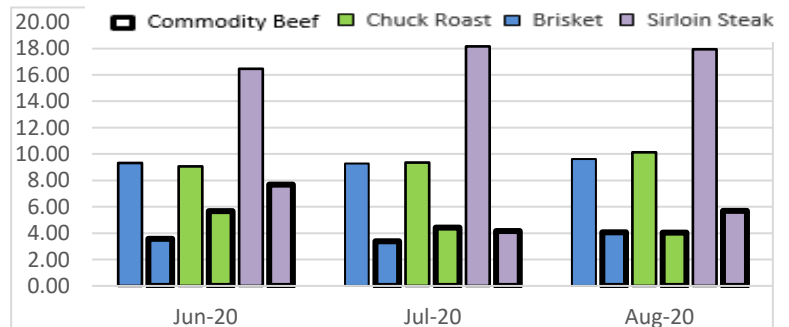
## Grass Fed Beef - Direct to Consumer (Retail)

Carcass Purchase Size	(\$/lb)	Avg
Whole	5.25 - 9.00	7.09
Half	5.50 - 11.25	8.30
Quarter	5.75 - 11.75	8.87

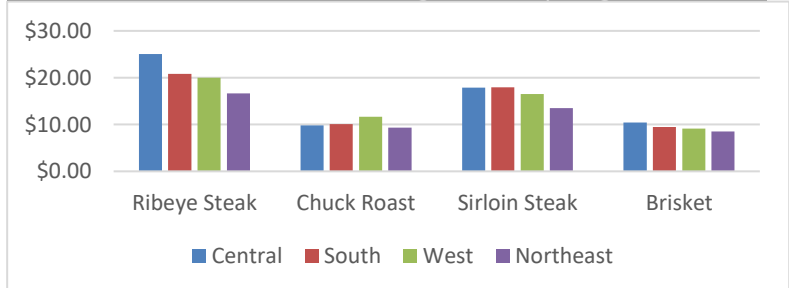
  

Item Description	(\$/lb)	Avg	Commodity Beef*	Grassfed Premium**
Ribeye Steak	15.00 - 22.45	19.60	8.20	11.41
Ribeye Roast	18.49 - 26.00	22.33	8.24	14.09
Chuck Roast	8.00 - 12.00	10.13	4.04	6.09
Flat Iron Steak	13.49 - 21.25	16.92	5.66	11.26
Rump Roast	8.00 - 11.49	9.79	4.51	5.28
Bottom Round Roast			3.98	
Filet Mignon	18.95 - 39.99	29.57	15.46	14.11
Tenderloin	17.00 - 32.85	21.41	9.09	12.32
Tri Tip	9.00 - 15.25	11.36	6.15	5.21
Sirloin Steak	12.49 - 25.00	17.94	5.68	12.26
Sirloin Steak	8.00 - 12.49	10.64	-	12.31
Brisket	7.00 - 11.96	9.62	4.07	5.55
Flank Steak	8.99 - 16.95	14.63	7.82	6.81
Skirt Steak	12.50 - 20.00	15.56	7.54	8.02
Short Ribs	5.99 - 10.99	7.55	5.77	1.78
Stew Meat	8.25 - 13.38	10.32	4.47	5.85

## Direct Grass Fed Vs. Direct Commodity



## Direct Grass Fed Average Price by Region



Region Breakout: Central: ND, SD, NE, KS, MO, IA, MN, WI, MI, OH, WV, IN, IL; Northeast: ME, MA, NH, VT, NY, PA, MD, DE, NJ, CT, RI; Southern: OK, KY, TN, VA, AR, TX, LA, MS, AL, GA, FL, NC, SC; Western: WA, OR, CA, NV, AZ, NM, CO, WY, MT, ID, UT, AK, HI

Source: USDA Livestock, Poultry and Grain Market News

Des Moines, Iowa | 515-284-4460 | [dsm.lpgmn@ams.usda.gov](mailto:dsm.lpgmn@ams.usda.gov)  
[www.ams.usda.gov/LPSMarketNewsPage](http://www.ams.usda.gov/LPSMarketNewsPage)

\* Prices averaged from the National Retail Beef Activity Report

\*\* The difference in commodity retail beef prices and grass fed retail beef prices.