



National Monthly Grass Fed Beef Report

Agricultural Marketing Service
Livestock, Poultry & Grain Market News

For The Month of July
Fri, July 31, 2020

Negotiated Grass Fed Beef - Wholesale

| Item Description | (\$/lb) | Avg |
|---|---------------|-------|
| Rib Primal | | |
| Ribeye, Boneless, Whole | 15.00 - 17.00 | 16.25 |
| Ribeye Steak | 10.25 - 13.00 | 11.77 |
| Chuck Primal | | |
| Chuck Roll | 7.00 - 9.00 | 7.69 |
| Round Primal | | |
| Knuckle, Peeled, Whole | | |
| Top Round, Inside | | |
| Bottom Round, Gooseneck | | |
| Eye of Round | 4.33 - 10.25 | 7.08 |
| Loin Primal | | |
| Tenderloin, Whole | 28.00 - 46.31 | 34.40 |
| Tri Tip | 8.00 - 9.98 | 8.89 |
| Top Butt, Sirloin, Whole | 10.25 - 12.49 | 11.64 |
| New York Steak | 24.00 - 27.02 | 25.60 |
| Sirloin Steak | 14.95 - 21.25 | 18.07 |
| Flank, Brisket, and Plate Primal | | |
| Brisket, Whole | 9.00 - 9.95 | 9.42 |
| Flank Steak | 8.00 - 13.45 | 10.85 |
| Skirt Steak | 10.00 - 14.00 | 11.95 |
| Hanger Steak | 8.00 - 10.75 | 8.93 |
| Short Ribs | 7.21 - 11.00 | 9.27 |
| Stew Meat | 7.79 - 11.95 | 9.25 |
| Ground or Trim Product | | |
| 90% Bulk | 8.25 - 10.35 | 9.01 |
| 90% Patties | 7.00 - 9.99 | 8.69 |
| 85% Bulk Trim | | |
| Variety Meats | | |
| Beef Oxtail | 3.79 - 5.00 | 4.61 |
| Beef Liver | 2.50 - 6.59 | 4.22 |
| Beef Tongue | | |
| Beef Bones | 2.75 - 6.00 | 4.35 |

Small and Very Small Producer Carcass Prices

Verified through the Grass Fed SVS Producer Program
Prices shown are in (\$/lb).

Grass Fed Beef Dressed Carcass Basis Range 3.20 - 6.75
Grass Fed Beef Dressed Carcass Basis Weighted Avg 4.99

Cost of Production

[NASS 17 State \\$/AUM Grazing Fees 2020 Survey](#) 19.90

Grazing Fee Estimates: Based on Grass Hay Prices

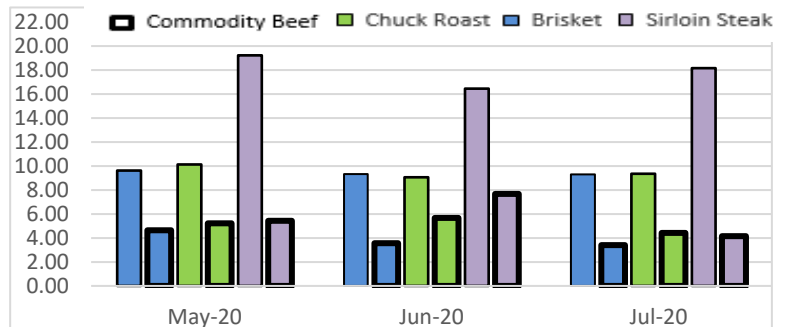
Good Tallgrass Pasture \$/AUM 26.50
Fair to Good Pasture \$/AUM 19.88

Grass Fed Beef - Direct to Consumer (Retail)

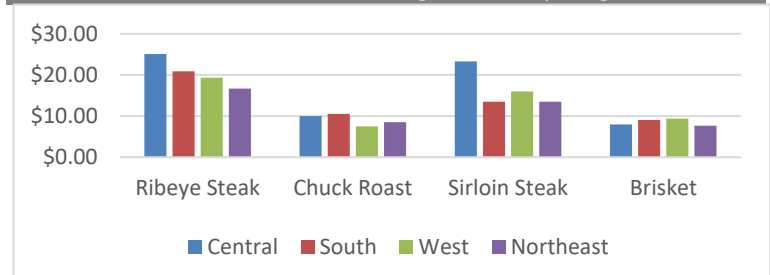
| Carcass Purchase Size | (\$/lb) | Avg |
|-----------------------|--------------|------|
| Whole | 5.25 - 9.00 | 6.86 |
| Half | 5.50 - 11.25 | 8.05 |
| Quarter | 5.75 - 11.75 | 8.73 |

| Item Description | (\$/lb) | Avg | Commodity Beef* | Grassfed Premium** |
|--------------------|---------------|-------|-----------------|--------------------|
| Ribeye Steak | 15.00 - 33.25 | 20.69 | 7.58 | 13.11 |
| Ribeye Roast | | | 9.99 | |
| Chuck Roast | 6.00 - 12.00 | 9.36 | 4.42 | 4.94 |
| Flat Iron Steak | 13.49 - 21.25 | 17.55 | 6.12 | 11.43 |
| Rump Roast | 8.00 - 11.49 | 9.83 | 4.08 | 5.75 |
| Bottom Round Roast | | | 4.81 | |
| Filet Mignon | 18.95 - 35.00 | 27.83 | 14.11 | 13.72 |
| Tenderloin | 17.00 - 39.99 | 25.54 | 9.19 | 16.35 |
| Tri Tip | 9.00 - 11.99 | 10.61 | 6.39 | 4.22 |
| Sirloin Steak | 11.50 - 30.00 | 18.15 | 4.15 | 14.00 |
| Sirloin Roast | 8.00 - 12.49 | 10.62 | - | 12.31 |
| Brisket | 7.00 - 11.96 | 9.29 | 3.39 | 5.90 |
| Flank Steak | 8.99 - 16.95 | 14.53 | 8.07 | 6.47 |
| Skirt Steak | 12.50 - 17.50 | 15.25 | 7.77 | 7.48 |
| Short Ribs | 5.99 - 10.99 | 7.68 | 5.77 | 1.91 |
| Stew Meat | 8.25 - 11.20 | 9.80 | 4.97 | 4.83 |

Direct Grass Fed Vs. Direct Commodity



Direct Grass Fed Average Price by Region



Region Breakout: Central: ND, SD, NE, KS, MO, IA, MN, WI, MI, OH, WV, IN, IL; Northeast: ME, MA, NH, VT, NY, PA, MD, DE, NJ, CT, RI; Southern: OK, KY, TN, VA, AR, TX, LA, MS, AL, GA, FL, NC, SC; Western: WA, OR, CA, NV, AZ, NM, CO, WY, MT, ID, UT, AK, HI

Source: USDA Livestock, Poultry and Grain Market News

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* Prices averaged from the National Retail Beef Activity Report

** The difference in commodity retail beef prices and grass fed retail beef prices.