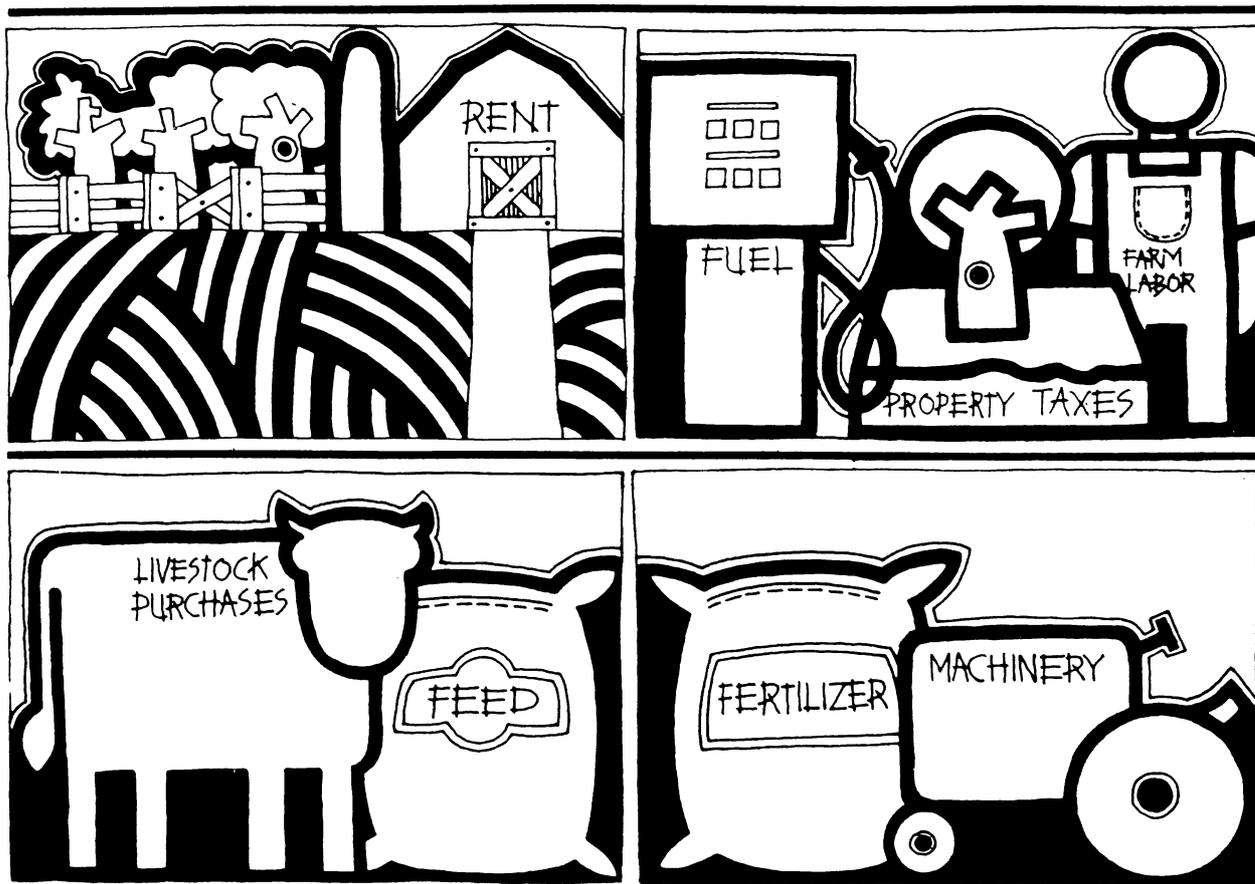


# Farm Production Expenditures for 1978

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United States  
Department of  
Agriculture

Economics,  
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Cooperatives Service



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1978 FARM PRODUCTION EXPENDITURES

TABLE OF CONTENTS

	<u>PAGE</u>
HIGHLIGHTS . . . . .	3
INTRODUCTION . . . . .	4
CHARTS:	
U.S. EXPENDITURES AS PERCENT OF TOTAL . . . . .	6
U.S. EXPENDITURES BY ECONOMIC CLASS AS PERCENT OF TOTAL . . . . .	17
TABLES:	
COEFFICIENTS OF VARIATION FOR SELECTED ITEMS . . . . .	7
U.S. FARM PRODUCTION EXPENDITURES . . . . .	8
CAPITAL IMPROVEMENTS - BUILDING CONSTRUCTION AND REMODELING . . . . .	16
SURVEY NUMBER OF FARMS BY ECONOMIC CLASS AS PERCENT OF TOTAL . . . . .	17
U.S. FARM PRODUCTION EXPENDITURES, BY ECONOMIC CLASS	
GROSS VALUE OF SALES, \$200,000 AND OVER . . . . .	18
GROSS VALUE OF SALES, \$100,000 - \$199,999 . . . . .	20
GROSS VALUE OF SALES, \$40,000 - \$99,999 . . . . .	22
GROSS VALUE OF SALES, \$20,000 - \$39,999 . . . . .	24
GROSS VALUE OF SALES, \$10,000 - \$19,999 . . . . .	26
GROSS VALUE OF SALES, \$5,000 - \$9,999 . . . . .	28
GROSS VALUE OF SALES, \$2,500 - \$4,999 . . . . .	30
GROSS VALUE OF SALES, LESS THAN \$2,500 . . . . .	32

## 1978 FARM PRODUCTION EXPENDITURES

### HIGHLIGHTS

Total farm production expenditures during 1978 were \$114.2 billion, up 16.6 percent from the \$97.9 billion level of 1977. The 1978 average expenditure per farm was \$48,273 based on an estimated 2,366,060 farms, excluding Alaska and Hawaii.

Expenditures for feed at \$16.5 billion were the largest portion of the total, accounting for 14.5 percent. Outlays for livestock and poultry at \$13.5 billion were second with 11.9 percent; farm machinery and equipment purchases ranked third with \$10.8 billion and 9.4 percent; followed by wages and contract labor, \$10.2 billion and 8.9 percent; and rent, \$9.3 billion and 8.1 percent.

### MAJOR FARM PRODUCTION EXPENDITURES

	1977		1978	
	Dollars (Billions)	Percent of Total	Dollars (Billions)	Percent of Total
TOTAL FARM PRODUCTION EXPENDITURES	97.9	100.0	114.2	100.0
FEED	14.5	14.8	16.5	14.5
LIVESTOCK, POULTRY & OTHER RELATED EXPENDITURES	10.2	10.4	13.5	11.9
FARM MACHINERY & EQUIPMENT	8.6	8.8	10.8	9.4
WAGES AND CONTRACT LABOR	7.9	8.1	10.2	8.9
RENT	8.1	8.3	9.3	8.1
FARM SERVICES EXCLUDING RENT	7.0	7.2	7.5	6.6
INTEREST	6.0	6.2	7.5	6.5
FERTILIZER, LIME, & SOIL CONDITIONERS	6.9	7.0	7.2	6.3
FARM & MOTOR SUPPLIES	6.0	6.1	6.6	5.8
BUILDING AND FENCING	6.1	6.2	6.5	5.7
FUELS & ENERGY	5.7	5.8	6.5	5.7
TAXES	3.5	3.6	3.5	3.1
SEEDS & PLANTS	2.9	2.9	3.3	2.9
AUTOS, TRUCKS, AND OTHER MOTOR VEHICLES	2.3	2.4	2.8	2.4
AGRICULTURAL CHEMICALS	2.0	2.1	2.4	2.1
UNALLOCATED OTHER EXPENSES	.1	.1	.1	.1

## 1978 FARM PRODUCTION EXPENDITURE SURVEY

The 1978 farm production expenditures detailed in this publication are results of a sample survey of 4,700 farmers and ranchers conducted in February and March 1979.

The sample was a probability multiple frame design consisting of two parts. One portion of the sample survey included interviews with individuals selected from a list of operators of large farms and ranches, orchards, nurseries, greenhouses, feedlots, broiler and egg producing facilities, hatcheries, and other specialized agricultural units. This procedure ensures proper representation of specialized operations. Special efforts were made to assure that large livestock operations were properly represented in the sample.

Another portion of the survey--an area frame sample--included interviews of operators in selected land areas of the 48 contiguous States. This technique assures that smaller farms are represented in the survey and overcomes omissions that might occur by using lists of names alone.

For this survey, a farm was defined as any establishment having annual agricultural sales of \$1,000 or more, including units engaged in producing crops, plants, vines, trees (excluding forestry operations), livestock and poultry, and related products. These are the units included in the Federal Government's Standard Industrial Codes 01 and 02.

The survey was conducted in a highly scientific manner to assure accurate and reliable indications. For example, State survey supervisors and enumerators who conducted the farmer interviews received special training. A screening questionnaire was used to determine if the interviewee was a qualified farm operator. There were two separate questionnaires: one for expenses incurred by farm operators, and the other listing expenses of a landlord.

Expenditure data were recorded for goods and services delivered or partially delivered during the year, even though full payment was not necessarily made during the survey year. All sales and excise taxes, shipment or delivery charges, finance and carrying charges, and installation fees were included in the total cost. Only net costs were recorded when trade-in allowances or discounts were part of the transaction. For taxes, the respondents were asked to report the amount due during the survey year whether or not payment was made in that year.

It is not feasible to have a questionnaire that lists all of the thousands of items farm operators purchase each year. Therefore, respondents were asked to report expenditures for groups of items, i.e., seeds and plants, fertilizer, chemicals, livestock and poultry, feed, fuel, autos, trucks, farm machinery, repairs, capital improvements, farm services, and wages. The category called "unallocated other expenditures" are miscellaneous and specialized farming expenses not detailed in the questionnaire.

Expenditures applicable to both farm production and family living were allocated by the respondent or by a reported percentage of the farm share. Outlays for buying and operating motor vehicles, utility expenses, liability and building insurance were allocated by using the percentage reported as farm share. All expenses for farm real estate taxes, mortgage interest, and legal and settlement fees in connection with buying or selling farm real estate were allocated to farm production.

The percentage of farms reporting each expenditure item was calculated by dividing the expanded number of farms reporting the item by the expanded number of farms in the survey. The economic classes for farms in this report were determined from the gross value of sales reported in the survey.

The survey results are shown in substantially the same detail as obtained from the respondents. However, because sample survey results are only indications of the total population, they may differ somewhat from the data that would be gathered in a complete census using the same questionnaire, instructions, and enumerators.

A measure of this sample variability, called sampling error, is available from survey results. Sampling errors may be expressed as a percentage of the estimate. These percentages are referred to as coefficients of variation (C.V.) and are shown for selected groups of items.

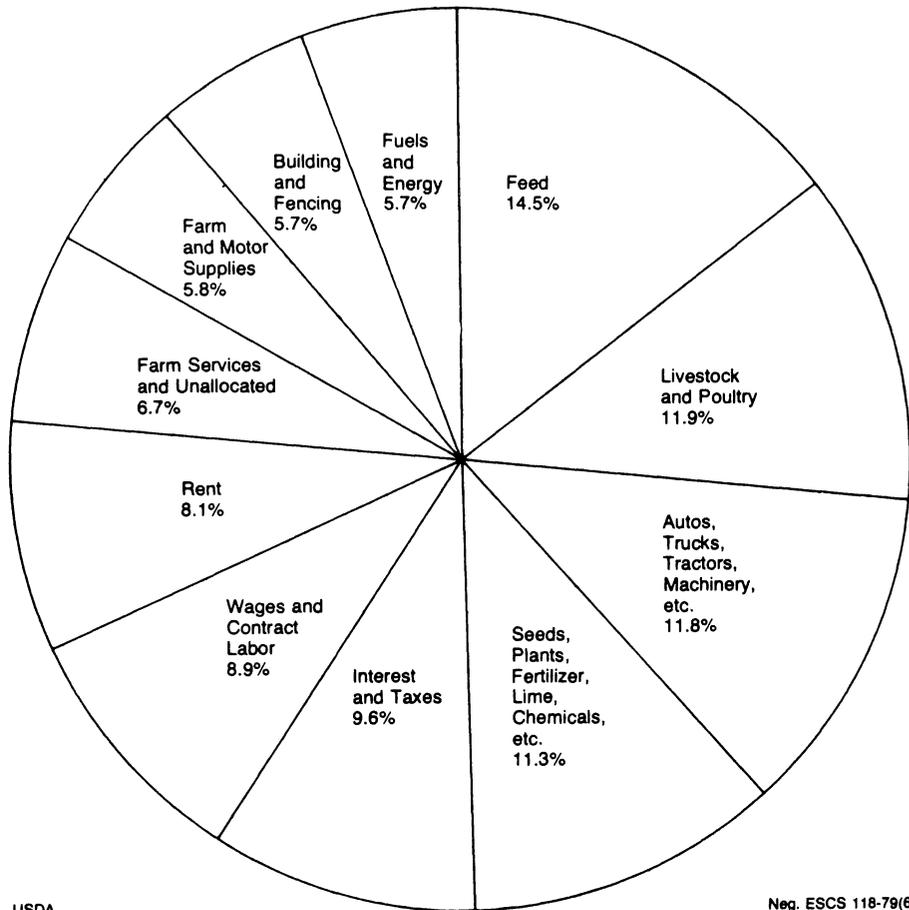
Data from sample surveys are also influenced by non-sampling errors, which are not measurable or known. Nonsampling errors may be introduced by enumerators, respondents, sample and questionnaire design, and field and office procedures. Every effort was made to minimize these errors and maintain survey accuracy.

NOTE: The farm production expenditure data in this report are based on survey results and will differ from production expense estimates in farm income tables also published by ESCS. The farm income estimates treat agriculture as a sector within the U. S. economy. Most of the income accounts are constructed in an aggregate form. Certain transactions between farmers are not measured in the income accounts since they cancel within the farm sector. The aggregate result is estimated cash receipts and expenses which are less than one would obtain by directly summing all transactions for all farms.

For example, expenditures for livestock in this publication represent the total cost of livestock bought for feeding and breeding from all sources. However, estimates of livestock purchases used to compute net farm income are based mainly on interstate sales. Rent expenses published here represent gross cash and crop shares paid to all landlords; in the farm income series, only the net rent paid to nonoperator landlords is counted as an expense. Depreciation of capital assets is estimated as a farm income expense while this survey reports actual capital expenditures. The survey results in this publication are inputs in the estimation of farm expenses and are supplemented by other current and historical information.

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**U.S. Farm Production Expenditures for 1978**  
**Major Expenditures as Percent of Total**



FARM PRODUCTION EXPENDITURES, UNITED STATES, 1978  
TOTAL EXPENDITURES AND RELATED COEFFICIENTS OF VARIATION 1/

EXPENDITURE <u>2/</u> <u>3/</u>	PERCENT OF FARMS REPORTING <u>7/</u>	DOLLAR VALUE (000)	C.V. <u>10/</u>
TOTAL FARM PRODUCTION EXPENDITURES <u>3/</u>	100.0	114,216,424	3.8
FEED	74.5	16,508,577	8.2
LIVESTOCK, POULTRY, & OTHER RELATED EXPENSES	51.2	13,548,590	9.5
SEEDS & PLANTS <u>4/</u>	77.1	3,273,915	5.1
FERTILIZER, LIME, & SOIL CONDITIONERS	77.7	7,185,162	4.1
AGRICULTURAL CHEMICALS	65.3	2,429,181	5.2
FUELS & ENERGY	98.6	6,526,624	3.4
FARM & MOTOR SUPPLIES	98.5	6,646,754	3.3
AUTOS, TRUCKS, & OTHER MOTOR VEHICLES	39.4	2,780,964	4.5
TRUCKS, NET COST	24.5	2,014,705	5.7
TRACTORS & SELF-PROPELLED MACHINERY	28.4	5,749,133	4.9
TRACTORS, NET COST	20.6	3,341,165	5.5
SELF-PROPELLED MACHINERY, NET COST	8.0	2,289,223	7.7
OTHER FARM MACHINERY, IMPLEMENTS, & LIVESTOCK EQUIPMENT	64.0	5,015,653	4.2
BUILDING, FENCING, & IMPROVEMENTS	74.2	6,532,285	7.0
NEW BUILDING CONSTRUCTION REMODELING	18.8	3,721,256	10.2
FARM SERVICES	98.2	16,777,875	3.9
CUSTOM HIRE	51.1	1,619,061	7.5
INSURANCE	84.3	1,647,453	4.0
MARKETING EXPENSES	59.4	1,861,032	5.7
RENT <u>5/</u>	38.8	9,275,396	5.3
INTEREST	60.7	7,477,372	8.6
TAXES	97.2	3,505,349	4.5
WAGES <u>6/</u> & CONTRACT LABOR	56.6	10,202,648	8.3
UNALLOCATED OTHER EXPENSES <u>8/</u>	2.3	56,343	18.3

1/ TOTALS MAY NOT ADD DUE TO ROUNDING, EXCLUDING ALASKA AND HAWAII.

2/ FARM SHARE.

3/ INCLUDES LANDLORD EXPENDITURES.

4/ EXCLUDES SEED TREATMENTS.

5/ INCLUDES CASH RENT AND VALUE OF SHARE RENT.

6/ INCLUDES VALUE OF PERQUISITES.

7/ SURVEY EXPANDED NUMBER OF FARMS REPORTING ITEM DIVIDED BY SURVEY EXPANDED NUMBER OF FARM OPERATIONS.

8/ OTHER FARM EXPENSES NOT REPORTED ELSEWHERE.

9/ INCLUDES ITEMS NOT SHOWN SEPARATELY.

10/ COEFFICIENTS OF VARIATION PROVIDE A MEANS OF EVALUATING SURVEY RESULTS. THE SMALLER THE C.V. THE GREATER THE RELIABILITY OF THE ESTIMATE. IF THE C.V. OF AN ITEM WAS 5 PERCENT, CHANCES ARE 2 OUT OF 3 THAT THE POPULATION VALUE WOULD BE BETWEEN 95 AND 105 PERCENT OF THE SURVEY VALUE AND 19 OUT OF 20 THAT IT WOULD BE BETWEEN 90 AND 110 PERCENT.

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	48,273	114,216,424
<u>FEED:</u>	74.5	6,977	16,508,577
GRAINS	23.8	1,319	3,120,235
HAYS & FORAGES	27.4	472	1,117,598
LIVESTOCK MIXED OR FORMULA FEEDS	49.0	2,780	6,576,591
DAIRY FEED	12.1	1,300	3,076,962
BEEF FEED	27.1	524	1,240,292
HOG FEED	18.6	852	2,016,684
OTHER FEEDS	6.9	103	242,653
POULTRY MIXED OR FORMULA FEEDS	10.4	1,914	4,528,378
BROILER FEED	3.0	1,063	2,513,946
POULTRY FEED	8.0	800	1,893,870
TURKEY FEED	.6	51	120,562
OILSEED MEALS & MOLASSES	9.0	181	427,262
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	44.5	229	541,703
PASTURE & GRAZING LIVESTOCK	3.9	83	196,811
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	51.2	5,726	13,548,590
<u>CATTLE PURCHASED</u>	31.0	4,453	10,537,178
FEEDER CATTLE AND CALVES	8.0	2,698	6,382,984
DAIRY CATTLE & CALVES	6.8	574	1,357,073
BEEF CATTLE & CALVES	17.9	942	2,227,713
OTHER CATTLE	1.1	241	569,408
HOGS & PIGS PURCHASED	16.3	464	1,097,660
SHEEP & LAMBS PURCHASED	2.3	116	275,613
POULTRY PURCHASED	7.2	520	1,229,731
BROILER CHICKS	3.0	272	644,328
EGG TYPE CHICKS	2.5	87	204,966
STARTED PULLETS & LAYERS	2.3	125	295,777
TURKEYS (INCLUDING POULTS)	.6	36	84,659
OTHER LIVESTOCK & POULTRY PURCHASED	5.2	119	281,846
OTHER RELATED EXPENSES 5/	16.7	53	126,563
<u>SEEDS &amp; PLANTS: 6/</u>	77.1	1,384	3,273,915
SEED FOR FEED GRAIN CROPS	48.3	421	997,097
SEED FOR FOOD GRAIN CROPS	15.4	109	257,127
SEED FOR OILSEED CROPS	20.1	206	487,070
SEED FOR COTTON OR OTHER FIBER CROPS	2.8	47	110,808
SEED FOR LEGUMES, GRASS, AND FORAGE CROPS	35.6	149	353,528
SEED & PLANTS FOR FRUITS, POTATOES & VEG.	10.0	166	392,882
SEED FOR OTHER CROPS	8.3	16	38,257
SEEDS & PLANTS PURCHASED FOR RESALE	1.7	180	425,251
OTHER SEED EXPENSES	8.3	14	32,773
LANDLORD TOTAL SEEDS & PLANTS	8.3	76	179,123

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
<b>FERTILIZER, LIME, &amp; SOIL CONDITIONERS:</b>			
FERTILIZER 7/	77.7	3,037	7,185,162
CHEMICAL FERTILIZERS	76.8	2,886	6,827,777
CHEMICAL FERTILIZERS PLUS PESTICIDES	68.2	2,173	5,142,313
OTHER FERTILIZERS	11.0	460	1,087,744
LANDLORD FERTILIZERS	1.4	15	35,842
	13.5	237	561,878
<b>LIME &amp; SOIL CONDITIONERS</b>			
LIME	19.8	151	357,385
OTHER SOIL CONDITIONERS	17.7	115	271,741
LANDLORD LIME & SOIL CONDITIONERS	2.3	26	60,707
	2.0	11	24,937
<b>AGRICULTURAL CHEMICALS:</b>			
PESTICIDES FOR CROPS & CROP STORAGE	65.3	1,027	2,429,181
PESTICIDES FOR LIVESTOCK, POULTRY, & BUILDINGS	50.1	903	2,136,559
SEED TREATMENTS	32.2	43	102,315
LANDLORD TOTAL PESTICIDES	8.1	12	29,161
	7.3	68	161,147
<b>FUELS &amp; ENERGY:</b>			
GASOLINE - DELIVERED BULK TO FARM	98.6	2,758	6,526,624
GASOLINE - PURCHASED AT SERVICE STATION	64.4	680	1,608,107
DIESEL FUEL	61.1	209	495,444
FUEL OIL AND KEROSENE	56.3	722	1,708,652
L.P. GAS	10.8	93	219,350
NATURAL GAS	25.8	209	494,916
MOTOR OIL, GREASE, & SPECIAL FLUIDS	3.7	123	290,585
OTHER FUEL (COAL, WOOD, ETC.)	82.0	129	305,204
ELECTRICITY (EXCLUDING IRRIGATION)	1.5	7	15,886
ELECTRICITY FOR IRRIGATION	86.8	438	1,036,968
	6.7	149	351,512

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
FARM & MOTOR SUPPLIES:	98.5	2,809	6,646,754
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	97.8	2,056	4,865,355
AUTO	44.6	63	149,734
TIRES & TUBES, ALL TYPES	26.8	18	43,636
REPLACEMENT PARTS, REPAIRS AND UPKEEP	40.5	44	103,497
ACCESSORY EQUIPMENT	3.3	1	2,601
TRUCKS AND PICKUPS	78.5	375	886,639
TIRES & TUBES, ALL TYPES	48.8	93	219,260
REPLACEMENT PARTS, REPAIRS AND UPKEEP	74.0	274	647,825
ACCESSORY EQUIPMENT	6.9	8	19,553
TRACTORS AND MACHINERY	81.4	1,383	3,273,396
TIRES & TUBES, ALL TYPES	36.2	135	319,847
REPLACEMENT PARTS, REPAIRS AND UPKEEP	80.0	1,224	2,895,268
ACCESSORY EQUIPMENT	7.5	25	58,281
INSURANCE - ALL MOTOR VEHICLES	77.3	169	399,507
REGISTRATION AND LICENSE FEES (AMV)	92.2	66	156,079
MISCELLANEOUS FARM SUPPLIES	80.5	546	1,291,735
ELECTRIC MOTORS & GASOLINE ENGINES 8/	5.8	14	32,393
POWER FARM SHOP EQUIPMENT	17.2	53	124,241
FARM HAND TOOLS	60.0	161	381,234
HARDWARE, ROPE, CHAIN, BALING WIRE & TWINE, ETC.	59.4	199	471,570
LITTER OR BEDDING, SAWDUST, ETC.	11.4	44	105,173
DAIRY CLEANING SUPPLIES AND DISINFECTANTS:	11.0	63	148,025
OTHER LIVESTOCK SUPPLIES	3.5	12	29,098
MARKETING CONTAINER EXPENSES	8.7	207	489,664
FRUIT & VEGETABLE CONTAINERS	4.4	101	238,170
BASKETS, BOXES, ETC. & MASTER CONTAINERS	3.1	86	203,577
SACKS & BAGS	2.1	15	34,593
GRAIN AND SEED	1.0	5	11,512
POULTRY & EGG	.6	38	88,862
MILK & MILK PRODUCTS	.1	1	3,276
HONEY, MEAT, AND OTHER LIVESTOCK PRODUCTS:	1.0	2	4,571
NURSERY & GREENHOUSE MARKETING CONTAINERS:	1.8	47	110,307
OTHER MARKETING CONTAINERS	.8	14	32,966
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES:</u>	39.4	1,175	2,780,964
AUTOS, TOTAL NET COST	12.9	198	468,791
AUTOS, NEW NET COST	5.8	128	302,063
AUTOS, USED NET COST	7.2	70	166,727
TRUCKS, TOTAL NET COST	24.5	852	2,014,705
TRUCKS, NEW NET COST	12.9	583	1,379,929
TRUCKS, USED NET COST	12.8	268	634,776

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES TOTAL NET COST	7.6	86	204,659
LEASING EXPENSES, MOTOR VEHICLES	2.0	24	56,424
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	1.2	15	36,386
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	<u>28.4</u>	<u>2,430</u>	<u>5,749,133</u>
TRACTORS, TOTAL NET COST	20.6	1,412	3,341,165
TRACTORS, NEW NET COST	6.9	850	2,011,008
TRACTORS, USED NET COST	14.3	562	1,330,157
SELF-PROPELLED MACHINERY, TOTAL NET COST	8.0	968	2,289,223
SELF-PROPELLED MACHINERY, NEW NET COST	3.5	660	1,562,768
SELF-PROPELLED MACHINERY, USED NET COST	4.6	307	726,456
SPRAYERS & DUSTERS FOR FERT. AND PEST.	.2	9	20,768
COMBINES	5.9	827	1,955,755
FORAGE HARVESTERS	.2	12	27,305
PICKERS	.3	31	73,167
POTATO, SUGARBEET, & TOBACCO HARVESTERS	-	2	4,986
FRUIT AND VEGETABLE HARVESTERS	-	1	3,053
WINDROWERS OR SWATHERS	.9	66	155,635
MOWERS, ROTARY CUTTERS, SHREDDERS, ETC.	.4	6	13,156
SIDE DELIVERY RAKES, CONDITIONERS, ETC.	.4	11	26,084
HAYSTACK MOVERS AND BALE LOADERS	.1	4	9,315
LEASING OR RENTAL EXPENSES, TRACTORS	3.1	34	80,452
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	1.3	16	38,293
<u>OTHER FARM MACHINERY, IMPLEMENTS, &amp; LVSTK. EQUIP.</u>	<u>64.0</u>	<u>2,120</u>	<u>5,015,653</u>
OTHER FARM MACHINERY, TOTAL NET COST	48.5	1,542	3,648,592
OTHER FARM MACHINERY, NEW NET COST	28.3	1,026	2,428,332
OTHER FARM MACHINERY, USED NET COST	28.0	403	954,241
OTHER FARM MACHINERY, UNALLOCATED	8.9	112	266,020
TILLAGE MACHINERY	23.8	476	1,126,175
PLOWS	9.7	139	328,137
DISKS AND HARROWS	11.4	189	446,427
CULTIVATORS AND ROTARY HOES	7.3	106	249,937
OTHER TILLAGE EQUIPMENT	3.7	43	101,675
PLANTING, FERTILIZING, & SPRAYING MACH.	14.9	256	605,559
GRAIN DRILLS	2.8	48	113,797
PLANTERS AND LISTERS	5.6	125	296,891
SPREADERS FOR FERT., LIME, OR MANURE	4.6	51	121,766
SPRAYERS AND DUSTERS	3.6	23	54,272
OTHER PLANTING EQUIPMENT	.9	8	18,833

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE <u>2/</u>	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
HARVESTING MACHINERY	4.4	107	252,207
COMBINES	.9	25	59,803
FORAGE HARVESTERS	1.9	49	115,231
PICKERS	1.6	24	57,925
POTATO, SUGARBEET, TOBACCO HARVTRS.	.2	5	12,273
FRUIT AND VEGETABLE HARVESTERS	.1	3	6,975
HAYING MACHINERY	12.1	243	575,735
WINDROWERS OR SWATHERS	1.3	21	50,087
MOWERS, ROTARY CUTTERS, SHREDDERS, ETC:	3.8	30	71,814
SIDE DELIVERY RAKES, CONDITIONERS, ETC:	7.1	158	372,701
HAYSTACK MOVERS AND BALE LOADERS	1.3	17	40,729
OTHER HAYING AND HARVESTING EQUIPMENT	.9	17	40,404
MISCELLANEOUS MACHINERY AND EQUIPMENT	24.5	460	1,088,916
WAGONS & TRAILERS	13.7	169	400,330
FEED GRINDING & MIXING	2.8	58	136,118
BLOWERS, ELEVATORS, SILO UNLOADERS	5.2	70	164,921
LOADERS & POST HOLE DIGGERS MOUNTED	3.3	30	70,177
STAND-BY ELECTRICAL EQUIPMENT	1.9	21	50,491
CROP DRYERS AND DRYING EQUIPMENT	1.6	68	161,771
OTHER MACHINERY	3.8	44	105,108

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
DAIRY, POULTRY, OTHER LIVESTOCK EQUIPMENT	29.2	385	910,007
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	16.8	104	245,841
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	12.5	89	211,212
<b>BUILDING, FENCING, &amp; FARM IMPROVEMENTS:</b>	<b>74.2</b>	<b>2,761</b>	<b>6,532,285</b>
NEW BUILDING CONSTRUCTION & REMODELING	18.8	1,573	3,721,256
TOTAL COST, INCLUDING MATERIALS, LABOR, AND SERVICES	18.0	1,446	3,421,898
LANDLORD BLDG CONSTRUCTION EXPENSE	1.0	127	299,358
BUILDING MAINTENANCE & REPAIRS	38.7	290	686,485
MATERIALS INCLUDING LABOR	35.8	261	616,554
MATERIALS ONLY	35.1	201	476,500
LANDLORD MAINTENANCE EXPENSE	4.7	30	69,931
FENCING EXPENSES	46.7	167	394,855
WIRE - ALL TYPES	36.0	60	140,781
GATES AND POSTS	32.1	60	140,843
OTHER MATERIALS	26.3	12	28,766
CONTRACT CONSTRUCTION & RENTAL EQUIPMENT	2.6	24	56,372
LANDLORD FENCING EXPENSE	2.8	12	28,093
LAND & FARM - MAINTENANCE AND REPAIRS	17.0	186	438,910
LAND	7.5	77	181,733
FEEDLOTS, FEEDING FLOORS, ETC.	2.2	10	24,022
LAGOONS, HOLDING PONDS, ETC.	.8	14	33,319
FARM WATER FACILITIES	5.0	24	57,419
IRRIGATION	2.9	44	103,268
LANDLORD MAINTENANCE AND REPAIR EXPENSE	2.2	17	39,149
LAND & FARM - NEW CONSTRUCTION IMPROVEMENTS	16.3	533	1,260,423
LAND	7.6	169	399,512
FEEDLOTS, FEEDING FLOORS, ETC.	2.5	33	77,271
LAGOONS, HOLDING PONDS, ETC.	.6	15	36,422
FARM WATER FACILITIES	4.1	42	99,679
IRRIGATION	3.3	184	436,406
LANDLORD NEW CONSTRUCTION IMPRV. EXPENSE	1.5	89	211,133
OTHER FARM IMPROVEMENTS	1.6	13	30,357

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
<u>FARM SERVICES:</u>	98.2	7,091	16,777,875
CUSTOM HIRE	51.1	684	1,619,061
PLOWING	3.6	12	28,713
SEEDBED PREPARATION	3.0	13	31,367
PLANTING OR SEEDING	3.9	18	43,713
CROP CULTIVATION	.9	5	10,775
MOWING, CRUSHING, CONDITIONING, ETC.	17.4	92	216,775
FIELD CHOPPING	4.4	34	81,148
COMBINING - ALL CROPS EXCEPT CORN	17.5	190	448,626
CORN HARVESTING - COMBINE, PICKER OR SHELLER	10.1	60	142,983
OTHER HARVESTING	2.1	73	173,898
CORN SHELLING OTHER THAN FIELD SHELLING	1.8	4	9,007
FEED GRINDING & MIXING	10.7	35	82,709
FEED LIVESTOCK PER HEAD OR GAIN BASIS	.4	53	126,045
OTHER CUSTOM HIRED WORK	10.5	94	223,301
VETERINARIAN SERVICES, MEDICINE & BREEDING FEES	54.3	313	739,472
HIRED TRANSPORTATION FOR DELIVERY TO FARM	10.4	43	102,725
FOR LIVESTOCK & POULTRY	5.0	19	44,260
FOR FEED, SEED, FERTILIZER, ETC.	6.1	25	58,465
INSURANCE	84.3	696	1,647,453
LIABILITY	24.0	43	100,865
CROP	19.5	147	347,715
BLANKET POLICY COVERAGE	74.5	444	1,051,497
LIVESTOCK AND POULTRY	5.9	18	43,013
LANDLORD	10.4	44	104,364
MARKETING EXPENSES ( CROP & LIVESTOCK)	59.4	787	1,861,032
TRANSPORTATION	34.3	324	766,001
FIELD CROPS	7.6	54	127,084
CORN, SMALL GRAINS, SOYBEANS, ETC.	6.5	39	91,853
COTTON AND TOBACCO	.9	2	5,166
OTHER FIELD CROPS	.4	13	30,065
FRUITS, VEGETABLES, & POTATOES	1.3	33	78,431
HORTICULTURE & FOREST PRODUCTS	.3	30	69,941
LIVESTOCK & PRODUCTS	28.1	207	490,546
CATTLE, CALVES, SHEEP, AND HOGS	22.3	49	115,986
MILK & DAIRY PRODUCTS	9.6	137	324,842
EGGS & POULTRY PRODUCTS	.6	19	45,725
OTHER LIVESTOCK & PRODUCTS	.9	2	3,993

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, 1978  
UNITED STATES 1/

EXPENDITURE 2/	FARMS REPORTING 3/ PERCENT	AVERAGE PER FARM 13/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MARKETING EXPENSES	48.6	463	1,095,031
FIELD CROPS	18.4	260	614,361
CORN, SMALL GRAINS, SOYBEANS, ETC.	12.3	125	294,761
COTTON OR TOBACCO	6.6	133	314,280
OTHER CROPS	.4	2	5,320
FRUITS, VEGETABLES, & POTATOES	1.4	57	134,097
HORTICULTURE & FOREST PRODUCTS	.2	10	23,332
LIVESTOCK & PRODUCTS	37.0	137	323,241
CATTLE, CALVES, SHEEP, AND HOGS	34.7	82	194,743
MILK AND DAIRY PRODUCTS	3.9	26	62,093
EGGS & POULTRY PRODUCTS	.2	24	56,344
OTHER LIVESTOCK & PRODUCTS	1.4	4	10,061
MISCELLANEOUS FARM BUSINESS EXPENSES 12/	92.1	648	1,532,736
TELEPHONE	83.7	130	308,230
WATER	15.1	33	77,052
GENERAL FARM BUSINESS EXPENSE	76.3	297	703,538
DAMAGES PAID	1.0	3	6,329
STORAGE OF FEED GRAINS & HAY	3.9	23	54,232
IRRIGATION WATER COSTS & FEES	4.6	149	353,446
DISTRICT DRAINAGE ASSESSMENTS & FEES	1.9	13	29,909
RENT	38.8	3,920	9,275,396
CASH RENT	25.8	1,333	3,154,705
SHARE RENT	20.7	2,587	6,120,691
INTEREST:	60.7	3,160	7,477,372
ON FARM REAL ESTATE DEBT	42.2	1,595	3,773,869
ON OPERATING LOANS	41.3	1,388	3,284,702
LANDLORD INTEREST	4.4	177	418,801
TAXES:	97.2	1,482	3,505,349
FARM REAL ESTATE DEBT	86.0	787	1,862,005
OTHER PROPERTY TAX	55.9	225	532,639
LANDLORD TOTAL PROPERTY TAX	38.9	469	1,110,705
WAGES & CONTRACT LABOR:	56.6	4,312	10,202,648
CASH WAGES	54.5	3,429	8,114,097
CONTRACT LABOR	5.4	329	779,191
TOTAL PERQUISITES FURNISHED	26.0	553	1,309,359
LIFE, HEALTH, PENSION, & RETIREMENT	3.1	91	214,998
SOCIAL SECURITY & COMPENSATION 10/	16.4	243	575,815
CASH VALUE - BOARD, HOUSING, ETC.	13.8	164	388,966
OTHER ITEMS, MEAT, MILK, TRANSPORTATION	9.3	55	129,581
UNALLOCATED OTHER EXPENSES	2.3	24	56,343

SEE FOOTNOTES, PAGE 34

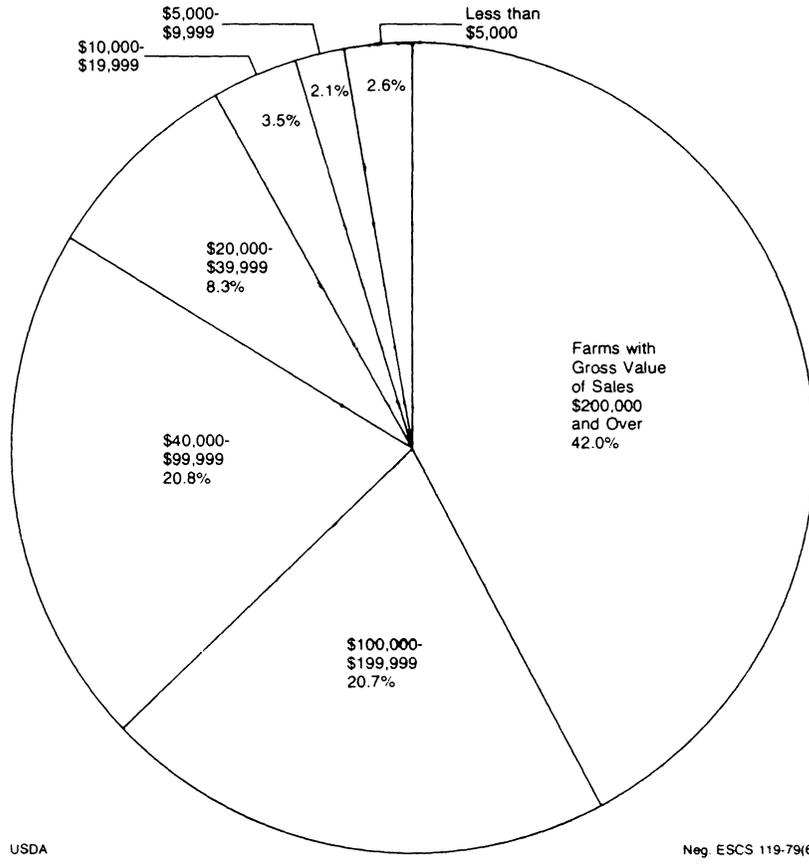
FARM PRODUCTION EXPENDITURES

CAPITAL IMPROVEMENTS - BUILDING CONSTRUCTION AND REMODELING,  
UNITED STATES, 1977 AND 1978 1/

ITEM	NUMBER OF BUILDINGS		C.V.	TOTAL EXPENDITURE 4/9/		C.V.
	1977	1978		1977	1978	
			%	1,000	1,000	%
				DOLLARS	DOLLARS	
<u>TOTAL FARM BUILDINGS</u>						
CONSTRUCTED OR REMODELED	:487,666	488,933	6.7:	2,645,290	3,721,256	10.2
<u>NEW BUILDINGS BY TYPE</u>	:331,707	354,968	5.5:	2,293,536	3,403,469	11.0
MACHINE, IMPLEMENT, & WORKSHOP	: 46,465	40,419	11.0:	339,873	320,103	14.3
GRAIN STORAGE	:115,371	129,811	8.3:	774,768	1,153,758	17.8
OTHER CROPS	: 24,700	27,995	17.6:	186,593	252,086	18.3
BEEF CATTLE PRODUCTION	: 15,600	17,096	24.5:	45,940	42,587	31.9
DAIRY CATTLE PRODUCTION	: 10,835	14,123	18.3:	156,717	235,767	25.1
HOG PRODUCTION	: 17,914	55,801	16.3:	203,058	591,273	24.4
POULTRY PRODUCTION	: 11,323	3,238	36.7:	80,237	59,512	81.6
MULTI-PURPOSE	: 30,700	29,390	14.4:	167,577	172,572	18.4
OTHER	: 58,791	37,095	17.9:	338,774	575,810	43.2
<u>REMODELED BUILDINGS BY TYPE</u>	:155,958	133,965	19.0:	351,754	317,786	17.4
MACHINE, IMPLEMENT, & WORKSHOP	: 23,524	11,716	21.6:	56,307	13,345	24.5
GRAIN STORAGE	: 17,533	19,637	20.1:	29,664	62,918	53.4
OTHER CROPS	: 8,221	3,964	38.6:	17,246	11,962	47.1
BEEF CATTLE PRODUCTION	: 9,856	9,143	27.7:	24,126	7,476	34.7
DAIRY CATTLE PRODUCTION	: 13,191	8,338	26.5:	47,683	36,124	37.0
HOG PRODUCTION	: 13,748	14,272	25.2:	41,222	31,683	30.2
POULTRY PRODUCTION	: 6,483	4,798	33.7:	10,008	8,283	68.0
MULTI-PURPOSE	: 22,724	12,951	24.4:	38,522	12,149	28.4
OTHER	: 40,679	49,146	47.1:	86,977	133,846	29.8
<u>MATERIALS USED IN NEW CONSTRUCTION</u>				<u>PERCENT OF TOTAL NEW BUILDINGS</u>		
				1977	1978	
FRAMING - WOOD				53.6	50.6	
METAL				40.6	41.4	
MASONRY				4.5	7.1	
OTHER				1.3	0.9	
				<u>100</u>	<u>100</u>	
SIDING - WOOD				21.2	19.8	
METAL				67.1	67.7	
MASONRY				4.8	8.4	
OTHER				6.9	4.1	
				<u>100</u>	<u>100</u>	
ROOFING - WOOD				5.4	5.3	
METAL				82.5	82.6	
MASONRY				0.3	1.8	
OTHER				11.8	10.3	
				<u>100</u>	<u>100</u>	

SEE FOOTNOTES, PAGE 34

**U.S. Farm Production Expenditures for 1978**  
**Expenditures by Economic Class as Percent of Total**



USDA

Neg. ESCS 119-79(6)

**SURVEY EXPANDED NUMBER OF FARMS, U.S., 1978**

**Economic Class as Percent of Total**

<u>Economic Class, Farms With Gross Value of Sales</u>	<u>Percent</u>
\$200,000 and over . . . . .	6.0
\$100,000 - \$199,999 . . . . .	9.0
\$ 40,000 - \$ 99,999 . . . . .	19.2
\$ 20,000 - \$ 39,999 . . . . .	15.6
\$ 10,000 - \$ 19,999 . . . . .	12.1
\$ 5,000 - \$ 9,999 . . . . .	11.9
\$ 2,500 - \$ 4,999 . . . . .	9.1
Less than \$2,500 . . . . .	17.1
TOTAL	100.0

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$200,000 AND OVER  
UNITED STATES, 1978 1/

EXPENDITURES <u>2/</u>	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	445,950	48,034,186
<u>FEED:</u>	74.2	83,416	8,984,970
GRAINS	25.3	20,176	2,173,179
HAYS & FORAGES	24.9	3,965	427,061
LIVESTOCK MIXED OR FORMULA FEEDS	45.1	26,239	2,826,299
POULTRY MIXED OR FORMULA FEEDS	15.3	27,720	2,985,818
OILSEED MEALS & MOLASSES	10.1	1,630	175,577
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	37.5	2,678	288,468
PASTURE & GRAZING LIVESTOCK	7.0	1,008	108,569
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	65.8	74,756	8,052,228
CATTLE PURCHASED	44.9	62,337	6,714,505
HOGS & PIGS PURCHASED	18.1	2,367	254,931
SHEEP & LAMBS PURCHASED	2.2	1,723	185,544
POULTRY PURCHASED	14.3	6,629	713,991
OTHER LIVESTOCK & POULTRY PURCHASED	4.1	1,216	130,950
OTHER RELATED EXPENSES <u>5/</u>	23.1	486	52,308
<u>SEEDS &amp; PLANTS: <u>6/</u></u>	82.4	11,210	1,207,443
<u>FERTILIZER, LIME &amp; SOIL CONDITIONERS: <u>7/</u></u>	85.6	23,282	2,507,774
FERTILIZER	83.2	22,231	2,394,643
LIME & SOIL CONDITIONERS:	30.9	1,050	113,132
<u>AGRICULTURAL CHEMICALS: <u>12/</u></u>	79.0	9,387	1,011,113
PESTICIDES FOR CROPS & CROP STORAGE	64.5	8,446	909,788
PESTICIDES FOR LIVESTOCK, POULTRY, & BUILDINGS	38.9	390	42,044
SEED TREATMENTS	15.6	108	11,642
<u>FUELS &amp; ENERGY:</u>	100.0	19,586	2,109,712
GASOLINE - DELIVERED BULK TO FARM	85.6	3,658	394,001
GASOLINE - PURCHASED AT SERVICE STATION	53.1	507	54,588
DIESEL FUEL	89.0	5,653	608,944
FUEL OIL AND KEROSENE	19.5	1,264	136,143
L.P. GAS	52.9	1,430	154,069
NATURAL GAS	12.5	1,316	141,799
MOTOR OIL, GREASE, & SPECIAL FLUIDS	86.7	856	92,208
OTHER FUEL (COAL, WOOD, ETC.)	1.0	97	10,417
ELECTRICITY (EXCLUDING IRRIGATION)	93.5	2,876	309,776
ELECTRICITY FOR IRRIGATION	25.3	1,929	207,766
<u>FARM &amp; MOTOR SUPPLIES:</u>	99.9	20,718	2,231,587
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	99.4	13,565	1,461,174
MISCELLANEOUS FARM SUPPLIES	90.3	3,944	424,799
MARKETING CONTAINERS	17.5	3,209	345,615
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES:</u>	68.4	5,808	625,575
AUTOS, TOTAL NET COST	21.9	787	84,736
AUTOS, NEW NET COST	16.4	660	71,144
AUTOS, USED NET COST	7.1	126	13,593
TRUCKS, TOTAL NET COST	47.7	4,048	436,042
TRUCKS, NEW NET COST	37.3	3,276	352,848
TRUCKS, USED NET COST	15.6	772	83,194

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$200,000 AND OVER, (CONT'D)  
 UNITED STATES, 1978 1/

EXPENDITURE <u>2/</u>	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	16.2	455	49,044
LEASING EXPENSES, MOTOR VEHICLES	6.3	350	37,651
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	4.9	168	18,102
:			
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	53.9	13,279	1,430,334
TRACTORS, TOTAL NET COST	39.9	7,539	812,014
TRACTORS, NEW NET COST	27.9	5,977	643,781
TRACTORS, USED NET COST	14.5	1,562	168,233
:			
SELF-PROPELLED MACHINERY, TOTAL NET COST	17.9	5,295	570,344
SELF-PROPELLED MACHINERY, NEW NET COST	14.0	4,591	494,497
SELF-PROPELLED MACHINERY, USED NET COST	3.9	704	75,847
:			
LEASING OR RENTAL EXPENSES, TRACTORS	8.6	237	25,516
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	2.7	209	22,460
:			
<u>OTHER FARM MACHINERY, IMPLEMENTS, &amp; LVSTK. EQUIP:</u>	88.8	12,516	1,348,130
OTHER FARM MACHINERY, TOTAL NET COST	67.0	6,957	749,366
OTHER FARM MACHINERY, NEW NET COST	55.1	5,109	550,324
OTHER FARM MACHINERY, USED NET COST	22.8	1,006	108,402
OTHER FARM MACHINERY, UNALLOCATED	17.2	841	90,640
:			
DAIRY, POULTRY, & OTHER LIVESTOCK EQUIPMENT	43.6	3,459	372,560
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	32.5	1,106	119,104
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	19.0	994	107,101
:			
<u>BUILDING, FENCING, &amp; FARM IMPROVEMENTS: <u>14/</u></u>	90.1	18,525	1,995,335
NEW BUILDING CONSTRUCTION & REMODELING	36.9	9,960	1,072,824
BUILDING MAINTENANCE & REPAIR	57.8	1,965	211,635
FENCING EXPENSES	42.5	664	71,530
MAINTENANCE AND REPAIRS (OTHERS)	36.2	1,599	172,258
NEW CONSTRUCTION IMPROVEMENTS (OTHERS)	39.5	4,264	459,285
:			
<u>FARM SERVICES: <u>12/</u></u>	100.0	53,502	5,762,859
CUSTOM HIRE	51.8	5,061	545,104
VETERINARIAN, MEDICINE, & SERVICES	61.5	2,593	279,331
HIRED TRANSPORTATION FOR DELIVERY TO FARM	21.0	485	52,278
INSURANCE	96.5	4,995	538,043
MARKETING EXPENSES (CROP & LIVESTOCK)	68.3	5,936	639,359
MISCELLANEOUS FARM BUSINESS	98.1	7,212	776,825
RENT	60.8	27,220	2,931,919
:			
<u>INTEREST:</u>	85.2	29,565	3,184,533
:			
<u>TAXES:</u>	99.4	9,263	997,769
:			
<u>WAGES &amp; CONTRACT LABOR:</u>	95.3	60,925	6,562,416
:			
<u>UNALLOCATED OTHER EXPENSES:</u>	5.7	208	22,408

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$100,000 - \$199,999  
UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	145,810	23,648,931
<u>FEED:</u>	72.1	17,906	2,904,176
GRAINS	22.6	1,854	300,698
HAYS & FORAGES	21.8	855	138,638
LIVESTOCK MIXED OR FORMULA FEEDS	51.9	8,450	1,370,575
POULTRY MIXED OR FORMULA FEEDS	11.0	5,439	882,128
OILSEED MEALS & MOLASSES	12.3	671	108,805
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	41.9	476	77,161
PASTURE & GRAZING LIVESTOCK	7.1	161	26,172
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	65.2	13,325	2,161,216
CATTLE PURCHASED	40.2	9,447	1,532,193
HOGS & PIGS PURCHASED	24.5	1,641	266,149
SHEEP & LAMBS PURCHASED	2.5	154	24,909
POULTRY PURCHASED	10.4	1,897	307,713
OTHER LIVESTOCK & POULTRY PURCHASED	2.0	38	6,084
OTHER RELATED EXPENSES 5/	26.8	149	24,169
<u>SEEDS &amp; PLANTS: 6/</u>	93.2	4,701	762,397
<u>FERTILIZER, LIME &amp; SOIL CONDITIONERS: 7/</u>	94.0	10,671	1,730,728
FERTILIZER	93.5	10,122	1,641,743
LIME & SOIL CONDITIONERS	34.1	549	88,986
<u>AGRICULTURAL CHEMICALS: 12/</u>	85.6	4,012	650,636
PESTICIDES FOR CROPS & CROP STORAGE	73.5	3,550	575,777
PESTICIDES FOR LIVESTOCK, POULTRY, & BUILDINGS	41.2	105	17,006
SEED TREATMENTS	16.5	50	8,162
<u>FUELS &amp; ENERGY:</u>	100.0	8,627	1,399,196
GASOLINE - DELIVERED BULK TO FARM	85.9	1,990	322,737
GASOLINE - PURCHASED AT SERVICE STATION	56.6	388	63,003
DIESEL FUEL	89.4	2,562	415,510
FUEL OIL AND KEROSENE	14.7	152	24,617
L.P. GAS	55.8	879	142,484
NATURAL GAS	7.6	534	86,597
MOTOR OIL, GREASE, & SPECIAL FLUIDS	91.8	385	62,412
OTHER FUEL (COAL, WOOD, ETC.)	1.3	14	2,345
ELECTRICITY (EXCLUDING IRRIGATION)	96.3	1,354	219,581
ELECTRICITY FOR IRRIGATION	11.3	369	59,911
<u>FARM &amp; MOTOR SUPPLIES:</u>	99.7	7,863	1,275,318
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	99.7	6,018	976,127
MISCELLANEOUS FARM SUPPLIES	89.8	1,476	239,456
MARKETING CONTAINER EXPENSES	12.8	368	59,735
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES</u>	65.6	3,299	535,071
AUTOS, TOTAL NET COST	20.0	514	83,418
AUTOS, NEW NET COST	12.5	397	64,344
AUTOS, USED NET COST	7.9	118	19,073
TRUCKS, TOTAL NET COST	40.1	2,360	382,762
TRUCKS, NEW NET COST	25.0	1,623	263,267
TRUCKS, USED NET COST	18.3	737	119,495

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$100,000 - \$199,999, (CONT'D)  
 UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	17.7	329	53,383
LEASING EXPENSES, MOTOR VEHICLES	3.0	38	6,186
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	2.7	57	9,323
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	51.5	8,577	1,391,036
TRACTORS, TOTAL NET COST	37.0	4,888	792,795
TRACTORS, NEW NET COST	19.9	3,443	558,431
TRACTORS, USED NET COST	19.4	1,445	234,364
SELF-PROPELLED MACHINERY, TOTAL NET COST	17.5	3,538	573,810
SELF-PROPELLED MACHINERY, NET NET COST	8.4	2,360	382,726
SELF-PROPELLED MACHINERY, USED NET COST	10.1	1,178	191,084
LEASING OR RENTAL EXPENSES, TRACTORS	5.4	125	20,302
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	2.4	25	4,129
<u>OTHER FARM MACHINERY, IMPLEMENTS &amp; LVSTK EQUIP:</u>	85.2	6,958	1,128,490
OTHER FARM MACHINERY, TOTAL NET COST	74.0	5,342	866,386
OTHER FARM MACHINERY, NEW NET COST	61.0	4,165	675,474
OTHER FARM MACHINERY, USED NET COST	33.3	853	138,400
OTHER FARM MACHINERY, UNALLOCATED	15.8	324	52,511
DAIRY, POULTRY, & OTHER LIVESTOCK EQUIPMENT	44.8	1,057	171,446
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	30.4	336	54,501
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	20.1	223	36,157
<u>BUILDING, FENCING, &amp; FARM IMPROVEMENTS: 14/</u>	86.5	10,114	1,640,455
NEW BUILDING CONSTRUCTION & REMODELING	31.7	6,371	1,033,364
BUILDING MAINTENANCE & REPAIR	54.5	791	128,277
FENCING EXPENSES	41.1	276	44,778
MAINTENANCE AND REPAIRS (OTHERS)	28.5	737	119,454
NEW CONSTRUCTION IMPROVEMENTS (OTHERS)	28.2	1,864	302,261
<u>FARM SERVICES: 12/</u>	100.0	25,985	4,214,576
CUSTOM HIRE	54.2	1,876	304,217
VETERINARIAN, MEDICINE, & SERVICES	62.9	980	158,920
HIRED TRANSPORTATION FOR DELIVERY TO FARM	17.8	118	19,145
INSURANCE	97.5	2,090	339,045
MARKETING EXPENSES ( CROP & LIVESTOCK)	76.7	3,073	498,410
MISCELLANEOUS FARM BUSINESS	99.2	1,420	230,323
RENT	66.2	16,428	2,664,517
<u>INTEREST:</u>	87.6	8,854	1,436,047
<u>TAXES:</u>	98.8	4,282	694,466
<u>WAGES &amp; CONTRACT LABOR:</u>	87.2	10,579	1,715,885
<u>UNALLOCATED OTHER EXPENSES:</u>	3.2	57	9,237

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$40,000 - \$99,999,  
 UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	68,196	23,722,584
<u>FEED:</u>	75.3	7,715	2,683,738
GRAINS	23.0	937	325,777
HAYS & FORAGES	23.3	689	239,549
LIVESTOCK MIXED OR FORMULA FEEDS	57.2	4,191	1,457,720
POULTRY MIXED OR FORMULA FEEDS	11.4	1,269	441,578
OILSEED MEALS & MOLLASSES	10.7	238	82,890
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	44.0	252	87,521
PASTURE & GRAZING LIVESTOCK	7.5	140	48,702
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	56.8	5,293	1,841,099
CATTLE PURCHASED	36.2	3,644	1,267,553
HOGS & PIGS PURCHASED	21.7	1,044	363,281
SHEEP & LAMBS PURCHASED	2.5	50	17,519
POULTRY PURCHASED	8.0	395	137,504
OTHER LIVESTOCK & POULTRY PURCHASED	5.3	86	30,057
OTHER RELATED EXPENSES 5/	20.9	72	25,185
<u>SEEDS &amp; PLANTS: 6/</u>	91.3	2,030	706,134
<u>FERTILIZER, LIME, &amp; SOIL CONDITIONERS: 7/</u>	88.5	4,706	1,636,904
FERTILIZER	88.1	4,499	1,565,066
LIME & SOIL CONDITIONERS	21.3	207	71,837
<u>AGRICULTURAL CHEMICALS: 12/</u>	80.5	1,333	463,705
PESTICIDES FOR CROPS & CROP STORAGE	67.9	1,123	390,608
PESTICIDES FOR LIVESTOCK, POULTRY, & BUILDINGS	42.5	64	22,154
SEED TREATMENTS	11.1	17	5,840
<u>FUELS &amp; ENERGY:</u>	99.9	4,323	1,503,942
GASOLINE - DELIVERED BULK TO FARM	85.6	1,216	423,051
GASOLINE - PURCHASED AT SERVICE STATION	53.3	272	94,598
DIESEL FUEL	82.9	1,214	422,290
FUEL OIL AND KEROSENE	14.8	92	31,980
L.P. GAS	41.3	343	119,441
NATURAL GAS	5.2	142	49,546
MOTOR OIL, GREASE, & SPECIAL FLUIDS	87.0	197	68,472
OTHER FUEL (COAL, WOOD, ETC.)	2.0	2	861
ELECTRICITY (EXCLUDING IRRIGATION)	95.0	722	251,242
ELECTRICITY FOR IRRIGATION	7.4	122	42,460
<u>FARM &amp; MOTOR SUPPLIES:</u>	99.3	4,488	1,561,351
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	99.2	3,406	1,184,820
MISCELLANEOUS FARM SUPPLIES	89.7	912	317,213
MARKETING CONTAINER EXPENSES	9.1	171	59,318
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES:</u>	46.7	1,757	611,290
AUTOS, TOTAL NET COST	17.0	347	120,651
AUTOS, NEW NET COST	8.2	216	75,136
AUTOS, USED NET COST	8.8	131	45,515
TRUCKS, TOTAL NET COST	27.3	1,242	431,866
TRUCKS, NEW NET COST	13.3	694	241,432
TRUCKS, USED NET COST	16.0	547	190,434

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$40,000 - \$99,999 (CONT'D)  
 UNITED STATES, 1978 <sup>1/</sup>

EXPENDITURE <sup>2/</sup>	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	10.3	123	42,886
LEASING EXPENSES, MOTOR VEHICLES	4.1	27	9,235
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	1.4	19	6,652
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	37.0	4,723	1,642,846
TRACTORS, TOTAL NET COST	24.6	2,418	841,271
TRACTORS, NEW NET COST	8.2	1,274	443,028
TRACTORS, USED NET COST	17.1	1,145	398,243
SELF-PROPELLED MACHINERY, TOTAL NET COST	12.8	2,218	771,461
SELF-PROPELLED MACHINERY, NEW NET COST	6.1	1,426	495,907
SELF-PROPELLED MACHINERY, USED NET COST	7.1	792	275,554
LEASING OR RENTAL EXPENSES, TRACTORS	4.1	68	23,522
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	1.8	19	6,592
<u>OTHER FARM MACHINERY, IMPLEMENTS, &amp; LVSTK. EQUIP:</u>	83.2	4,253	1,479,342
OTHER FARM MACHINERY, TOTAL NET COST	69.3	3,343	1,162,972
OTHER FARM MACHINERY, NEW NET COST	44.2	2,103	731,546
OTHER FARM MACHINERY, USED NET COST	39.1	1,040	361,945
OTHER FARM MACHINERY, UNALLOCATED	13.1	200	69,481
DAIRY, POULTRY, & OTHER LIVESTOCK EQUIPMENT	41.6	686	238,503
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	26.7	123	42,753
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	20.8	101	35,114
<u>BUILDING, FENCING, &amp; FARM IMPROVEMENTS: <sup>14/</sup></u>	80.7	4,969	1,728,362
NEW BUILDING CONSTRUCTION & REMODELING	25.3	3,140	1,092,205
BUILDING MAINTENANCE & REPAIR	48.4	525	182,621
FENCING EXPENSES	48.6	227	78,908
MAINTENANCE AND REPAIRS (OTHERS)	21.9	250	86,826
NEW CONSTRUCTION IMPROVEMENTS (OTHERS)	22.4	818	284,448
<u>FARM SERVICES: <sup>12/</sup></u>	100.0	11,615	4,040,231
CUSTOM HIRE	60.0	967	336,351
VETERINARIAN, MEDICINE, & SERVICES	66.6	456	158,482
HIRED TRANSPORTATION FOR DELIVERY TO FARM	14.4	48	16,536
INSURANCE	95.6	1,126	391,677
MARKETING EXPENSES (CROP & LIVESTOCK)	72.7	1,314	457,012
MISCELLANEOUS FARM BUSINESS	98.3	720	250,468
RENT	61.7	6,985	2,429,705
<u>INTEREST:</u>	80.0	4,713	1,639,311
<u>TAXES:</u>	97.9	2,496	868,176
<u>WAGES &amp; CONTRACT LABOR:</u>	75.1	3,752	1,305,081
<u>UNALLOCATED OTHER EXPENSES:</u>	3.7	32	11,074

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$20,000 - \$39,999,  
UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	33,624	9,490,372
<u>FEED</u>	75.9	3,263	920,947
GRAINS:	23.1	514	144,986
HAYS & FORAGES	24.5	434	122,601
LIVESTOCK MIXED OR FORMULA FEEDS	49.2	1,711	482,887
POULTRY MIXED OR FORMULA FEEDS	7.2	323	91,223
OILSEED MEALS & MOLASSES	9.7	137	38,595
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	46.4	112	31,678
PASTURE & GRAZING LIVESTOCK	4.5	32	8,977
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	53.7	2,676	755,331
CATTLE PURCHASED	33.2	2,041	576,004
HOGS & PIGS PURCHASED	14.1	339	95,615
SHEEP & LAMBS PURCHASED	2.8	104	29,340
POULTRY PURCHASED	6.3	97	27,296
OTHER LIVESTOCK & POULTRY PURCHASED	3.3	68	19,234
OTHER RELATED EXPENSES 5/	19.9	28	7,841
<u>SEEDS &amp; PLANTS: 6/</u>	85.1	1,183	333,957
<u>FERTILIZER, LIME, &amp; SOIL CONDITIONERS: 7/</u>	83.7	2,546	718,540
FERTILIZER	83.5	2,405	678,691
LIME & SOIL CONDITIONERS	20.0	141	39,849
<u>AGRICULTURAL CHEMICALS: 12/</u>	71.7	662	186,717
PESTICIDES FOR CROPS & CROP STORAGE	59.7	567	160,163
PESTICIDES FOR LIVESTOCK, POULTRY, & BUILDINGS	33.4	36	10,282
SEED TREATMENTS	8.9	6	1,765
<u>FUELS &amp; ENERGY:</u>	99.9	2,517	710,471
GASOLINE - DELIVERED BULK TO FARM	80.4	874	246,717
GASOLINE - PURCHASED AT SERVICE STATION	56.1	285	80,551
DIESEL FUEL	68.8	600	169,291
FUEL OIL AND KEROSENE	11.7	40	11,414
L.P. GAS	25.1	135	38,192
NATURAL GAS	1.1	11	3,087
MOTOR OIL, GREASE, & SPECIAL FLUIDS	86.4	127	35,851
OTHER FUEL (COAL, WOOD, ETC.)	1.4	1	362
ELECTRICITY (EXCLUDING IRRIGATION)	91.3	367	103,690
ELECTRICITY FOR IRRIGATION	4.2	76	21,317
<u>FARM &amp; MOTOR SUPPLIES:</u>	99.7	2,588	730,505
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	99.5	2,080	587,079
MISCELLANEOUS FARM SUPPLIES	85.7	484	136,696
MARKETING CONTAINER EXPENSES	5.9	24	6,731
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES:</u>	41.2	1,485	419,023
AUTOS, TOTAL NET COST	13.9	247	69,766
AUTOS, NEW NET COST	6.1	157	44,281
AUTOS, USED NET COST	7.8	90	25,485
TRUCKS, TOTAL NET COST	25.0	1,124	317,143
TRUCKS, NEW NET COST	13.0	857	242,009
TRUCKS, USED NET COST	12.7	266	75,134

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$20,000 - \$39,999 (CONT'D)  
 UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	7.1	100	28,250
LEASING EXPENSES, MOTOR VEHICLES	1.0	8	2,210
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	.9	6	1,653
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	32.0	2,608	735,968
TRACTORS, TOTAL NET COST	24.1	1,688	476,564
TRACTORS, NEW NET COST	5.0	706	199,292
TRACTORS, USED NET COST	19.5	982	277,272
SELF-PROPELLED MACHINERY, TOTAL NET COST	10.1	896	252,953
SELF-PROPELLED MACHINERY, NEW NET COST	3.7	511	144,336
SELF-PROPELLED MACHINERY USED NET COST	6.5	385	108,617
LEASING OR RENTAL EXPENSES, TRACTORS	1.5	14	4,059
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	1.1	8	2,393
<u>OTHER FARM MACHINERY, IMPLEMENTS, &amp; LVSTK. EQUIP:</u>	71.5	1,933	545,522
OTHER FARM MACHINERY, TOTAL NET COST	57.1	1,644	464,056
OTHER FARM MACHINERY, NEW NET COST	33.5	935	263,804
OTHER FARM MACHINERY, USED NET COST	34.4	631	178,153
OTHER FARM MACHINERY, UNALLOCATED	6.7	78	22,100
DAIRY, POULTRY, & OTHER LIVESTOCK EQUIPMENT	29.8	191	53,899
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	18.8	50	14,195
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	12.6	47	13,372
<u>BUILDING, FENCING, &amp; FARM IMPROVEMENTS: 14/</u>	77.8	1,809	510,479
NEW BUILDING CONSTRUCTION & REMODELING	17.3	811	229,003
BUILDING MAINTENANCE & REPAIR	40.5	224	63,335
FENCING EXPENSES	53.5	336	94,950
MAINTENANCE AND REPAIRS (OTHERS)	16.3	93	26,281
NEW CONSTRUCTION IMPROVEMENTS (OTHERS)	13.6	330	93,093
<u>FARM SERVICES: 12/</u>	100.0	5,595	1,579,277
CUSTOM HIRE	59.8	769	217,127
VETERINARIAN, MEDICINE, & SERVICES	61.9	227	64,011
HIRED TRANSPORTATION FOR DELIVERY TO FARM	8.7	26	7,198
INSURANCE	92.5	618	174,359
MARKETING EXPENSES (CROP & LIVESTOCK)	70.1	565	159,569
MISCELLANEOUS FARM BUSINESS	96.5	400	112,931
RENT	50.0	2,991	844,080
<u>INTEREST:</u>	64.5	2,107	594,578
<u>TAXES:</u>	98.3	1,477	416,969
<u>WAGES &amp; CONTRACT LABOR:</u>	58.6	1,148	324,129
<u>UNALLOCATED OTHER EXPENSES:</u>	1.3	28	7,961

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$10,000 - \$19,999  
UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	18,156	3,968,543
<u>FEED:</u>	67.8	1,915	418,508
GRAINS	18.6	240	52,440
HAYS & FORAGES	19.6	180	39,328
LIVESTOCK MIXED OR FORMULA FEEDS	45.8	837	182,967
POULTRY MIXED OR FORMULA FEEDS	11.2	516	112,720
OILSEED MEALS & MOLASSES	7.0	46	9,967
OTHER FEEDS, ADDITIVES AND INGREDIENTS	38.9	84	18,253
PASTURE & GRAZING LIVESTOCK	2.3	13	2,834
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	44.7	1,383	302,300
CATTLE PURCHASED	28.7	834	182,300
HOGS & PIGS PURCHASED	12.4	181	39,620
SHEEP & LAMBS PURCHASED	1.6	5	1,062
POULTRY PURCHASED	6.4	152	33,189
OTHER LIVESTOCK & POULTRY PURCHASED	5.3	179	39,186
OTHER RELATED EXPENSES 5/	9.1	32	6,943
<u>SEEDS &amp; PLANTS: 6/</u>	81.5	535	117,051
<u>FERTILIZER, LIME &amp; SOIL CONDITIONERS: 7/</u>	81.5	1,331	290,926
FERTILIZER	79.8	1,264	276,389
LIME & SOIL CONDITIONERS	19.1	67	14,537
<u>AGRICULTURAL CHEMICALS: 12/</u>	69.9	331	72,322
PESTICIDES FOR CROPS & CROP STORAGE	54.8	291	63,547
PESTICIDES FOR LIVESTOCK, POULTRY & BUILDINGS	24.6	18	3,923
SEED TREATMENTS	11.1	7	1,510
<u>FUELS &amp; ENERGY:</u>	99.0	1,600	349,651
GASOLINE - DELIVERED BULK TO FARM	68.6	501	109,502
GASOLINE - PURCHASED AT SERVICE STATION	59.6	279	60,965
DIESEL FUEL	53.0	226	49,328
FUEL OIL AND KEROSENE	13.8	37	8,037
L.P. GAS	21.6	115	25,242
NATURAL GAS	3.0	34	7,509
MOTOR OIL, GREASE & SPECIAL FLUIDS	80.9	73	16,019
OTHER FUEL (COAL, WOOD, ETC.)	1.9	3	630
ELECTRICITY ( EXCLUDING IRRIGATION)	89.7	271	59,267
ELECTRICITY FOR IRRIGATION	5.9	60	13,152
<u>FARM &amp; MOTOR SUPPLIES:</u>	99.3	1,560	341,023
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	98.0	1,240	271,052
MISCELLANEOUS FARM SUPPLIES	83.8	296	64,801
MARKETING CONTAINER EXPENSES	7.3	24	5,170
<u>AUTOS, TRUCKS &amp; OTHER MOTOR VEHICLES:</u>	33.0	899	196,599
AUTOS, TOTAL NET COST	13.8	226	49,486
AUTOS, NEW NET COST	3.3	63	13,761
AUTOS, USED NET COST	10.5	163	35,725
TRUCKS, TOTAL NET COST	17.7	593	129,522
TRUCKS, NEW NET COST	8.5	350	76,600
TRUCKS, USED NET COST	9.6	242	52,922

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$10,000 - \$19,999 (CONT'D)  
 UNITED STATES, 1978 1/

EXPENDITURE <u>2/</u>	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	5.4	79	17,182
LEASING EXPENSES, MOTOR VEHICLES	.5	1	199
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	.7	1	209
<u>TRACTORS &amp; SELF- PROPELLED MACHINERY:</u>	20.9	1,107	242,072
TRACTORS, TOTAL NET COST	14.4	663	144,885
TRACTORS, NEW NET COST	2.8	258	56,317
TRACTORS, USED NET COST	11.6	405	88,567
SELF-PROPELLED MACHINERY, TOTAL NET COST	6.0	420	91,831
SELF-PROPELLED MACHINERY, NEW NET COST	1.0	181	39,524
SELF-PROPELLED MACHINERY, USED NET COST	5.0	239	52,307
LEASING OR RENTAL EXPENSES, TRACTORS	1.9	16	3,550
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	1.0	8	1,806
<u>OTHER FARM MACHINERY, IMPLEMENTS &amp; LVSTK EQUIP:</u>	56.8	1,039	227,033
OTHER FARM MACHINERY, TOTAL NET COST	40.9	839	183,399
OTHER FARM MACHINERY, NEW NET COST	16.5	488	106,691
OTHER FARM MACHINERY, USED NET COST	27.7	301	65,723
OTHER FARM MACHINERY, UNALLOCATED	6.0	50	10,985
DAIRY, POULTRY & OTHER LIVESTOCK EQUIPMENT	24.4	104	22,748
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	12.3	29	6,241
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	10.1	67	14,644
<u>BUILDING, FENCING &amp; FARM IMPROVEMENTS: 14/</u>	68.8	1,014	221,593
NEW BUILDING CONSTRUCTION & REMODELING	11.4	608	132,796
BUILDING MAINTENANCE & REPAIR	35.2	159	34,746
FENCING EXPENSES	42.4	111	24,212
MAINTENANCE AND REPAIRS (OTHERS)	12.6	46	9,967
NEW CONSTRUCTION IMPROVEMENTS ( OTHERS)	10.3	88	19,331
<u>FARM SERVICES: 12/</u>	99.7	2,773	606,172
CUSTOM HIRE	57.9	461	100,715
VETERINARIAN, MEDICINE, & SERVICES	50.0	133	28,980
HIRED TRANSPORTATION FOR DELIVERY TO FARM	10.4	16	3,575
INSURANCE	87.1	439	95,935
MARKETING EXPENSES (CROP & LIVESTOCK)	56.1	265	57,923
MISCELLANEOUS FARM BUSINESS	95.7	295	64,406
RENT	35.3	1,165	254,636
<u>INTEREST:</u>	53.5	997	217,945
<u>TAXES:</u>	99.2	891	194,765
<u>WAGES &amp; CONTRACT LABOR:</u>	55.1	768	167,766
<u>UNALLOCATED OTHER EXPENSES:</u>	1.3	13	2,818

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$5,000 - \$9,999,  
UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	11,141	2,409,721
<u>FEED:</u>	71.2	1,155	249,917
GRAINS	23.9	238	51,446
HAYS & FORAGES	25.2	201	43,414
LIVESTOCK MIXED OR FORMULA FEEDS	45.2	563	121,816
POULTRY MIXED OR FORMULA FEEDS	7.2	24	5,138
OILSEED MEALS & MOLASSES	7.5	24	5,264
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	43.7	104	22,508
PASTURE & GRAZING LIVESTOCK	.7	2	331
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	42.0	958	207,310
CATTLE PURCHASED	23.5	646	139,666
HOGS & PIGS PURCHASED	13.1	185	40,081
SHEEP & LAMBS PURCHASED	1.6	46	9,936
POULTRY PURCHASED	3.0	40	8,653
OTHER LIVESTOCK & POULTRY PURCHASED	3.7	26	5,544
OTHER RELATED EXPENSES 5/	15.2	16	3,431
<u>SEEDS &amp; PLANTS: 6/</u>	70.0	416	89,902
<u>FERTILIZER, LIME &amp; SOIL CONDITIONERS: 7/</u>	76.6	733	158,511
FERTILIZER	76.3	692	149,574
LIME & SOIL CONDITIONERS	13.9	41	8,937
<u>AGRICULTURAL CHEMICALS: 12/</u>	59.0	134	29,042
PESTICIDES FOR CROPS & CROP STORAGE	38.6	114	24,632
PESTICIDES FOR LIVESTOCK, POULTRY & BUILDINGS	31.9	16	3,380
SEED TREATMENTS	3.1	1	164
<u>FUELS &amp; ENERGY:</u>	98.1	952	205,950
GASOLINE - DELIVERED BULK TO FARM	50.5	280	60,512
GASOLINE - PURCHASED AT SERVICE STATION	66.7	237	51,311
DIESEL FUEL	37.8	118	25,603
FUEL OIL AND KEROSENE	7.4	18	3,852
L.P. GAS	14.0	50	10,889
NATURAL GAS	2.2	2	448
MOTOR OIL, GREASE & SPECIAL FLUIDS	80.1	63	13,533
OTHER FUEL (COAL, WOOD, ETC.)	1.2	1	232
ELECTRICITY ( EXCLUDING IRRIGATION)	80.3	172	37,191
ELECTRICITY FOR IRRIGATION	3.1	11	2,378
<u>FARM &amp; MOTOR SUPPLIES:</u>	98.0	1,076	232,750
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	97.4	834	180,364
MISCELLANEOUS FARM SUPPLIES	76.7	212	45,778
MARKETING CONTAINER EXPENSES	8.1	31	6,608
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES</u>	29.4	629	136,050
AUTOS, TOTAL NET COST	8.3	100	21,554
AUTOS, NEW NET COST	2.4	41	8,880
AUTOS, USED NET COST	5.9	59	12,674
TRUCKS, TOTAL NET COST	19.2	501	108,366
TRUCKS, NEW NET COST	8.9	383	82,753
TRUCKS, USED NET COST	10.4	118	25,613

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$5,000 - \$9,999, (CONT'D)  
 UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	3.6	26	5,635
LEASING EXPENSES, MOTOR VEHICLES	.9	2	411
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	.3	-	84
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	18.2	704	152,215
TRACTORS, TOTAL NET COST	14.3	591	127,825
TRACTORS, NEW NET COST	2.1	203	43,822
TRACTORS, USED NET COST	12.2	388	84,003
SELF-PROPELLED MACHINERY, TOTAL NET COST	3.4	106	22,939
SELF-PROPELLED MACHINERY, NEW NET COST	.3	16	3,360
SELF-PROPELLED MACHINERY, USED NET COST	3.1	91	19,579
LEASING OR RENTAL EXPENSES, TRACTORS	2.3	6	1,387
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	.8	-	63
<u>OTHER FARM MACHINERY, IMPLEMENTS &amp; LVSTK EQUIP:</u>	49.7	687	148,579
OTHER FARM MACHINERY, TOTAL NET COST	32.5	570	123,374
OTHER FARM MACHINERY, NEW NET COST	16.2	325	70,365
OTHER FARM MACHINERY, USED NET COST	22.2	214	46,306
OTHER FARM MACHINERY, UNALLOCATED	4.8	31	6,704
DAIRY, POULTRY & OTHER LIVESTOCK EQUIPMENT	17.4	85	18,317
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	9.3	21	4,512
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	8.3	11	2,376
<u>BUILDING, FENCING &amp; FARM IMPROVEMENTS: 14/</u>	65.9	720	155,808
NEW BUILDING CONSTRUCTION & REMODELING	11.3	211	45,644
BUILDING MAINTENANCE & REPAIR	31.8	87	18,783
FENCING EXPENSES	42.7	96	20,864
MAINTENANCE AND REPAIRS (OTHERS)	10.1	25	5,352
NEW CONSTRUCTION IMPROVEMENTS (OTHERS)	10.4	299	64,753
<u>FARM SERVICES: 12/</u>	97.4	1,353	292,615
CUSTOM HIRE	47.5	238	51,463
VETERINARIAN, MEDICINE, & SERVICES	47.1	70	15,163
HIRED TRANSPORTATION FOR DELIVERY TO FARM	7.8	14	2,967
INSURANCE	73.2	202	43,690
MARKETING EXPENSES (CROP & LIVESTOCK)	54.4	142	30,614
MISCELLANEOUS FARM BUSINESS	89.0	166	35,986
RENT	24.4	521	112,731
<u>INTEREST:</u>	47.8	705	152,431
<u>TAXES:</u>	97.4	591	127,727
<u>WAGES &amp; CONTRACT LABOR:</u>	45.2	321	69,525
<u>UNALLOCATED OTHER EXPENSES:</u>	3.0	6	1,390

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$2,500 - \$4,999  
 UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	6,270	1,028,508
<u>FEED:</u>	78.7	697	114,351
GRAINS	19.7	141	23,138
HAYS & FORAGES	31.1	156	25,550
LIVESTOCK MIXED OR FORMULA FEEDS	41.6	312	51,104
POULTRY MIXED OR FORMULA FEEDS	9.4	21	3,397
OILSEED MEALS & MOLASSES	7.9	21	3,480
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	48.2	44	7,267
PASTURE & GRAZING LIVESTOCK	1.0	3	415
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	41.8	566	92,795
CATTLE PURCHASED	24.6	362	59,379
HOGS & PIGS PURCHASED	15.2	115	18,895
SHEEP & LAMBS PURCHASED	1.7	22	3,608
POULTRY PURCHASED	4.1	3	570
OTHER LIVESTOCK & POULTRY PURCHASED	1.8	55	9,058
OTHER RELATED EXPENSES 5/	8.7	8	1,285
<u>SEEDS &amp; PLANTS: 6/</u>	63.2	152	25,006
<u>FERTILIZER, LIME, &amp; SOIL CONDITIONERS: 7/</u>	66.8	456	74,812
FERTILIZER	66.1	396	65,005
LIME & SOIL CONDITIONERS	18.2	60	9,807
<u>AGRICULTURAL CHEMICALS: 12/</u>	44.3	50	8,264
PESTICIDES FOR CROPS & CROP STORAGE	27.5	43	6,974
PESTICIDES FOR LIVESTOCK, POULTRY & BUILDINGS	22.3	8	1,266
SEED TREATMENTS	2.9	-	24
<u>FUELS &amp; ENERGY:</u>	99.6	595	97,576
GASOLINE - DELIVERED BULK TO FARM	40.2	142	23,297
GASOLINE - PURCHASED AT SERVICE STATION	68.7	176	28,851
DIESEL FUEL	25.3	59	9,725
FUEL OIL AND KEROSENE	4.1	10	1,602
L.P. GAS	7.2	14	2,278
NATURAL GAS	2.8	5	812
MOTOR OIL, GREASE, & SPECIAL FLUIDS	76.4	37	6,079
OTHER FUEL (COAL, WOOD, ETC.)	.7	1	93
ELECTRICITY (EXCLUDING IRRIGATION)	80.1	140	22,889
ELECTRICITY FOR IRRIGATION	3.6	12	1,951
<u>FARM &amp; MOTOR SUPPLIES:</u>	99.0	645	105,720
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	98.6	511	83,825
MISCELLANEOUS FARM SUPPLIES	67.6	119	19,539
MARKETING CONTAINER EXPENSES	6.3	14	2,356
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES</u>	21.5	430	70,500
AUTOS, TOTAL NET COST	3.7	29	4,801
AUTOS, NEW NET COST	1.0	17	2,736
AUTOS, USED NET COST	2.7	13	2,065
TRUCKS, TOTAL NET COST	14.8	382	62,616
TRUCKS, NEW NET COST	5.7	244	39,945
TRUCKS, USED NET COST	9.4	138	22,672

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES \$2,500 - \$4,999 (CONT'D)  
 UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING: 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	3.2	18	2,980
LEASING EXPENSES, MOTOR VEHICLES	1.1	1	103
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	-	-	-
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	13.8	235	38,622
TRACTORS, TOTAL NET COST	9.2	202	33,095
TRACTORS, NEW NET COST	.9	46	7,489
TRACTORS, USED NET COST	8.2	156	25,606
SELF-PROPELLED MACHINERY, TOTAL NET COST	.9	25	4,086
SELF-PROPELLED MACHINERY, NEW NET COST	.4	13	2,118
SELF-PROPELLED MACHINERY, USED NET COST	.6	12	1,968
LEASING OR RENTAL EXPENSES, TRACTORS	2.9	4	691
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	1.6	5	750
<u>OTHER FARM MACHINERY, IMPLEMENTS, &amp; LVSTK EQUIP:</u>	39.6	219	35,841
OTHER FARM MACHINERY, TOTAL NET COST	27.0	172	28,203
OTHER FARM MACHINERY, NEW NET COST	8.5	65	10,696
OTHER FARM MACHINERY USED NET COST	18.0	77	12,602
OTHER FARM MACHINERY, UNALLOCATED	6.9	30	4,904
DAIRY, POULTRY, & OTHER LIVESTOCK EQUIPMENT	12.5	32	5,190
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	3.9	6	1,019
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	7.0	9	1,430
<u>BUILDING, FENCING, &amp; FARM IMPROVEMENTS 14/</u>	67.7	505	82,903
NEW BUILDING CONSTRUCTION & REMODELING	9.7	133	21,832
BUILDING MAINTENANCE & REPAIR	26.7	88	14,370
FENCING EXPENSES	51.8	147	24,171
MAINTENANCE AND REPAIRS (OTHERS)	9.2	39	6,390
NEW CONSTRUCTION IMPROVEMENTS (OTHERS)	7.9	94	15,463
<u>FARM SERVICES: 12/</u>	98.9	708	116,124
CUSTOM HIRE	44.4	198	32,471
VETERINARIAN, MEDICINE, & SERVICES	42.3	49	8,091
HIRED TRANSPORTATION FOR DELIVERY TO FARM	5.1	3	517
INSURANCE	73.3	147	24,187
MARKETING EXPENSES ( CROP & LIVESTOCK)	52.1	65	10,665
MISCELLANEOUS FARM BUSINESS	87.2	119	19,477
RENT	12.5	126	20,717
<u>INTEREST:</u>	37.4	430	70,556
<u>TAXES:</u>	98.1	440	72,149
<u>WAGES &amp; CONTRACT LABOR:</u>	35.1	140	23,011
<u>UNALLOCATED OTHER EXPENSES:</u>	.3	2	279

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES LESS THAN \$2,500  
UNITED STATES, 1978 1/

EXPENDITURE <u>2/</u>	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
TOTAL FARM PRODUCTION EXPENDITURES	100.0	6,203	1,913,579
<u>FEED:</u>	80.6	752	231,971
GRAINS	32.0	157	48,572
HAYS & FORAGES	44.5	264	81,457
LIVESTOCK MIXED OR FORMULA FEEDS	49.8	270	83,223
POULTRY MIXED OR FORMULA FEEDS	13.0	21	6,377
OILSEED MEALS & MOLASSES	7.5	9	2,684
OTHER FEEDS, ADDITIVES, AND INGREDIENTS	51.2	29	8,846
PASTURE & GRAZING LIVESTOCK	1.5	3	812
<u>LIVESTOCK &amp; POULTRY &amp; OTHER RELATED EXPENSES:</u>	47.7	442	136,313
CATTLE PURCHASED	24.4	213	65,580
HOGS & PIGS PURCHASED	13.6	62	19,088
SHEEP & LAMBS PURCHASED	2.7	12	3,695
POULTRY PURCHASED	8.3	3	815
OTHER LIVESTOCK & POULTRY PURCHASED	11.5	135	41,733
OTHER RELATED EXPENSES <u>5/</u>	12.5	18	5,401
<u>SEEDS &amp; PLANTS: <u>6/</u></u>	55.1	104	32,025
<u>FERTILIZER, LIME, &amp; SOIL CONDITIONERS: <u>7/</u></u>	54.7	217	66,966
FERTILIZER	53.3	184	56,666
LIME & SOIL CONDITIONERS	13.0	33	10,300
<u>AGRICULTURAL CHEMICALS: <u>12/</u></u>	41.3	24	7,383
PESTICIDES FOR CROPS & CROP STORAGE	22.4	16	5,070
PESTICIDES FOR LIVESTOCK, POULTRY & BUILDINGS	24.3	7	2,259
SEED TREATMENTS	1.1	-	54
<u>FUELS &amp; ENERGY:</u>	97.4	487	150,126
GASOLINE - DELIVERED BULK TO FARM	28.8	92	28,290
GASOLINE - PURCHASED AT SERVICE STATION	74.5	200	61,577
DIESEL FUEL	19.5	26	7,962
FUEL OIL AND KEROSENE	4.7	6	1,704
L.P. GAS	5.5	8	2,320
NATURAL GAS	1.3	3	787
MOTOR OIL, GREASE, & SPECIAL FLUIDS	73.4	34	10,631
OTHER FUEL ( COAL, WOOD, ETC.)	1.8	3	944
ELECTRICITY ( EXCLUDING IRRIGATION)	75.0	108	33,334
ELECTRICITY FOR IRRIGATION	4.4	8	2,577
<u>FARM &amp; MOTOR SUPPLIES:</u>	97.8	546	168,502
MOTOR VEHICLE OPERATING COST OTHER THAN FUELS	95.6	392	120,915
MISCELLANEOUS FARM SUPPLIES	66.7	141	43,455
MARKETING CONTAINER EXPENSES	8.7	13	4,132
<u>AUTOS, TRUCKS, &amp; OTHER MOTOR VEHICLES:</u>	28.0	606	186,856
AUTOS, TOTAL NET COST	8.2	111	34,378
AUTOS, NEW NET COST	2.6	71	21,781
AUTOS, USED NET COST	5.6	41	12,597
TRUCKS, TOTAL NET COST	18.8	475	146,388
TRUCKS, NEW NET COST	7.5	263	81,076
TRUCKS, USED NET COST	11.7	212	65,313

SEE FOOTNOTES, PAGE 34

FARM PRODUCTION EXPENDITURES, ECONOMIC CLASS GROSS SALES LESS THAN \$2,500 (CONT'D)  
UNITED STATES, 1978 1/

EXPENDITURE 2/	FARMS REPORTING 11/ PERCENT	AVERAGE PER FARM 11/ DOLLARS	TOTAL EXPENDITURE 4/ 1,000 DOLLARS
OTHER MOTOR VEHICLES, TOTAL NET COST	3.6	17	5,298
LEASING EXPENSES, MOTOR VEHICLES	1.0	1	428
TRUCK BEDS, HYDRAULIC SYSTEMS, ETC.	.6	1	363
:			
<u>TRACTORS &amp; SELF-PROPELLED MACHINERY:</u>	15.6	376	116,040
TRACTORS, TOTAL NET COST	13.2	365	112,715
TRACTORS, NEW NET COST	2.7	191	58,847
TRACTORS, USED NET COST	10.5	175	53,868
:			
SELF-PROPELLED MACHINERY, TOTAL NET COST	.8	6	1,799
SELF-PROPELLED MACHINERY, NEW NET COST	.1	1	299
SELF-PROPELLED MACHINERY, USED NET COST	.6	5	1,500
:			
LEASING OR RENTAL EXPENSES, TRACTORS	1.7	5	1,426
LEASING OR RENTAL EXPENSES, SELF-PROPELLED	.2	-	100
:			
<u>OTHER FARM MACHINERY, IMPLEMENTS &amp; LVSTK. EQUIP.</u>	45.9	333	102,716
OTHER FARM MACHINERY, TOTAL NET COST	27.0	230	70,837
OTHER FARM MACHINERY, NEW NET COST	7.1	63	19,432
OTHER FARM MACHINERY, USED NET COST	19.4	138	42,710
OTHER FARM MACHINERY, UNALLOCATED	6.1	28	8,695
:			
DAIRY, POULTRY, & OTHER LIVESTOCK EQUIPMENT	22.6	89	27,344
REPAIR & MAINTENANCE LIVESTOCK EQUIPMENT	7.0	11	3,517
LEASING OR RENTAL OTHER FARM MACHINERY & EQUIPMENT	4.9	3	1,018
:			
<u>BUILDING, FENCING, &amp; FARM IMPROVEMENTS: 14/</u>	67.0	540	197,350
NEW BUILDING CONSTRUCTION & REMODELING	15.3	303	93,589
BUILDING MAINTENANCE & REPAIR	25.7	106	32,720
FENCING EXPENSES	47.6	115	35,442
MAINTENANCE AND REPAIRS (OTHERS)	12.2	40	12,381
NEW CONSTRUCTION IMPROVEMENTS ( OTHERS)	10.7	71	21,789
:			
<u>FARM SERVICES: 12/</u>	95.3	538	166,021
CUSTOM HIRE	34.3	102	31,614
VETERINARIAN, MEDICINE, & SERVICES	42.4	86	26,493
HIRED TRANSPORTATION FOR DELIVERY TO FARM	4.7	2	509
INSURANCE	67.2	131	40,516
MARKETING EXPENSES ( CROP & LIVESTOCK)	33.8	24	7,480
MISCELLANEOUS FARM BUSINESS	80.4	137	42,321
RENT	8.4	55	17,090
:			
<u>INTEREST:</u>	41.3	590	181,971
:			
<u>TAXES:</u>	94.6	432	133,328
:			
<u>WAGES &amp; CONTRACT LABOR:</u>	26.4	113	34,836
:			
<u>UNALLOCATED OTHER EXPENSES:</u>	1.5	4	1,175

SEE FOOTNOTES, PAGE 34

## FOOTNOTES

- Percent of farms reporting less than one-tenth percent or average per farm less than one dollar.
- NA Not Available.
- 1/ Excludes Alaska and Hawaii.
- 2/ Farm Share including landlord expenditures.
- 3/ Survey expanded number of farms reporting item divided by survey expanded number of farm operations.
- 4/ Totals may not add due to rounding.
- 5/ Excludes veterinarian fees, medicine, and breeding fees.
- 6/ Excludes seed treatments.
- 7/ Includes custom applications and materials for fertilizer.
- 8/ Excludes motors and engines for irrigation.
- 9/ Includes landlord expenditures.
- 10/ Includes unemployment and workmen's compensation.
- 11/ Expanded number of farms reporting or total expenditure divided by expanded number of sample farms within each economic class.
- 12/ Landlord expenditure included only in total.
- 13/ Total expenditure divided by official number of farms published by ESCS.
- 14/ "All Other Improvements" included in total only.

## AVAILABLE UPON REQUEST

SpSy 5(6-79) June 1979

Farm Production Expenditures for 1978

From: Crop Reporting Board  
USDA, Room 0005, South Building  
Washington, D. C. 20250