

farm production expenditures

1971



Release:
December 14, 1973
3:00 P.M. ET

Expenditures for farm production during 1971 totaled \$53 billion or an average of \$18,220 per farm, according to a report of USDA's Statistical Reporting Service. This report provides national and regional expenditure data for 1971 and supplements the preliminary expenditure report issued April 30, 1973. Some expenditure data in the preliminary report, particularly for petroleum purchases and marketing charges, have been revised.

Livestock and poultry expenditures comprised about 36 percent of the total expenditures in 1971. Purchases of livestock and poultry, at \$9.1 billion, accounted for 17.1 percent of the total while outlays for feed, at \$8.6 billion, comprised 16.1 percent. Other livestock services, equipment, and supplies accounted for the remainder.

Crop expenditures amounted to about 11 percent of the 1971 total. Purchases of seeds, trees, and shrubs, at \$1.3 billion, were 2.5 percent of the total. Charges for pesticides and their application were \$1.1 billion, or 2.1 percent of the total. Fertilizer and lime expenditures, at \$3.2 billion, were 6.1 percent of the total expenditure.

Expenditures for machinery, implements, and equipment totaled \$2.4 billion. Tractors added another \$1.2 billion, so machinery and tractors combined accounted for 6.6 percent of total expenditures.

The farm share of the net cost of new and used autos and trucks, at \$1.3 billion, accounted for 2.4 percent of the total expenditures. Petroleum products used in farm production aggregated \$2.1 billion or 3.9 percent of the total.

Wages and perquisites for farm labor totaled \$4.4 billion or 8.2 percent of the total. Charges for custom work performed for crops and livestock accounted for 1.7 percent of the total expenditure. Total expenditures for the marketing and transportation of farm products were 2.5 percent of the total.

Farm production expenditures in 1971 by region 1/ were: North, \$29.3 billion; South, \$15.9 billion; and West, \$7.8 billion. Average production expenditures per farm were: North, \$21,484; South, \$12,486; and West, \$28,757.

By region, per farm expenditures for livestock and poultry purchases averaged: North, \$4,376; South, \$1,690; and West, \$3,594. Average total feed expenditures per farm were: North, \$3,287; South, \$2,412; and West, \$3,680. Seeds, trees, and shrub purchases per farm averaged: North, \$555; South, \$333; and West, \$504. Average expenditures per farm for fertilizer and lime were: North, \$1,319; South, \$908; and West, \$1,016. Marketing and transportation

UNITED STATES DEPARTMENT OF AGRICULTURE

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expenditures per farm averaged: North, \$347; South, \$349; and West, \$985.

Average expenditures per farm for machinery and implements were: North, \$1,129; South, \$460; and West, \$977. Expenditures for custom work performed on the farm averaged: North, \$305; South, \$224; and West, \$740.

Expenditures by region for hired farm labor averaged: North, \$1,027; South, \$1,389; and West, \$4,423.

1/ The States included in each region are as follows: North - Maine, N. H., Vt., Mass., R. I., Conn., N. Y., N. J., Pa., Ohio, Ind., Ill., Mich., Wis., Minn., Iowa, Mo., N. D., S. D., Nebr., Kans. South - Del., Md., Va., W. Va., N. C., S. C., Ga., Fla., Ky., Tenn., Ala., Miss., Ark., La., Okla., Tex. West - Mont., Idaho, Wyo., Colo., N. Mex., Ariz., Utah, Nev., Wash., Oreg., Calif., Hawaii.

TECHNICAL NOTES

This report is based on a scientifically selected sample of 8,600 farm and ranch operators and their landlords in all parts of the Nation. The survey was conducted by personal interview during February-April of 1972 and obtained information on production expenditures during 1971. For this survey, the definition of a farm was the same as that usually used by the Department of Agriculture and as used for the Census of Agriculture. The number of farms in 1971 in the 49 States surveyed was estimated at 2,908,640 with the North having 1,363,640, the South 1,275,300, and the West 269,700. Data from this survey should not be compared directly with the farm expense series published by USDA's Economic Research Service.

1971 FARM PRODUCTION EXPENDITURE SURVEY
UNITED STATES

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000) DOL	DOL.	PERCENT
TOTAL FARM EXPENDITURES	NA	52,995,748.	18,220.	100.0
LIVESTOCK AND POULTRY EXPENDITURES	NA	18,950,451.	6,515.	35.8
LIVESTOCK AND POULTRY PURCHASES	48.2	9,091,371.	3,126.	17.1
CATTLE AND CALVES	33.4	7,779,023.	2,674.	14.7
HOGS AND PIGS	18.5	577,159.	198.	1.1
SHEEP AND LAMBS	2.4	98,494.	34.	.2
EGG TYPE CHICKS AND STARTED PULLETS	NA	283,429.	97.	.5
BROILER CHICKS	2.6	228,396.	78.	.4
TURKEYS (INCLUDING POULTS)	.2	50,222.	17.	.1
OTHER LIVESTOCK AND POULTRY PURCHASES	2.4	74,647.	26.	.1
OTHER LIVESTOCK AND POULTRY SERVICES (INCLUDES PASTURE FEES, VET FEE ETC)	55.6	654,025.	225.	1.2
FEED EXPENDITURES	NA	8,551,078.	2,932.	16.1
GRAINS	30.1	1,771,204.	609.	3.3
ROUGHAGE (INCLUDING ALFALFA MEAL)	27.0	694,402.	238.	1.3
POULTRY FEED	14.7	1,901,112.	654.	3.6
DAIRY FEED, MIXED	13.9	1,371,361.	471.	2.6
HOG, BEEF, SHEEP AND OTHER MIXED FEED	NA	2,135,179.	734.	4.0
SOYBEAN MEAL	4.1	123,964.	42.	.2
COTTONSEED MEAL	4.1	37,448.	12.	.1
ALL OTHER PROTEIN FEEDS	NA	42,354.	15.	.1
GRAIN BY PRODUCTS	1.2	5,628.	2.	.0
CORN MEAL FOR FEED	.4	2,401.	1.	.0
OTHER FEEDS	52.6	466,023.	160.	.9
LIVESTOCK AND POULTRY EQUIPMENT	33.2	598,312.	206.	1.1
DAIRY EQUIPMENT	12.1	281,024.	96.	.5
POULTRY EQUIPMENT	4.0	150,610.	52.	.3
ALL OTHER LVSTK AND PLTRY EQUIPMENT	23.6	166,678.	57.	.3
PESTICIDES FOR LIVESTOCK AND POULTRY	44.0	55,665.	19.	.1

NA: NOT AVAILABLE DUE TO RESTRUCTURING OF ORIGINAL GROUPINGS.
TOTALS MAY NOT ADD DUE TO ROUNDING AND EXPANSION DIFFERENCES OF INDIVIDUAL ITEMS AND
CATEGORY TOTALS.

1971 FARM PRODUCTION EXPENDITURE SURVEY
UNITED STATES

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
SEED AND CROP EXPENDITURES	NA	5,664,260.	1,947.	10.7
SEEDS, TREES AND SHRUB PURCHASES	66.5	1,318,159.	453.	2.5
HYBRID CORN	37.3	431,398.	148.	.8
WHEAT	12.5	74,368.	26.	.1
SOYBEANS	14.1	127,985.	44.	.2
SORGHUM GRAIN	6.2	36,918.	12.	.1
BARLEY	3.5	18,599.	6.	.0
IRISH POTATOES	2.2	41,636.	14.	.1
COTTONSEED FOR SEED	3.5	35,184.	12.	.1
ALFALFA SEED	12.3	54,226.	18.	.1
GRASS AND HAY SEED EXCLUDING ALFALFA	NA	93,184.	32.	.2
TREES AND SHRUBS	NA	92,437.	32.	.2
ALL OTHER SEEDS AND INOCULATION	NA	34,236.	12.	.1
LANDLORD SEED EXPENDITURES	9.4	93,319.	32.	.2
TOTAL PESTICIDES AND APPLICATION ON CROPS	NA	1,115,669.	384.	2.1
TOTAL FERTILIZER AND LIME EXPENDITURES	67.8	3,230,431.	1,110.	6.1
MARKETING AND TRANSPORTATION	NA	1,339,664.	460.	2.5
MARKETING CONTAINERS FOR CROP, FRUITS AND VEG.	1.9	155,601.	53.	.3
TRANSPORTATION AND MARKETING EXPENSE	NA	1,184,162.	407.	2.2
FRUITS AND VEGETABLES	2.4	272,477.	94.	.5
FIELD CROPS	22.3	376,349.	129.	.7
LIVESTOCK AND POULTRY	43.3	509,652.	175.	.9
OTHER COMMODITIES	.3	17,064.	6.	.0
UNSPECIFIED COMMODITIES EXPENDITURE FOR TRANSPORTATION AND MARKETING	1.5	8,620.	3.	.0

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UNITED STATES

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	PERCENT	(000)DOL	DOL.	PERCENT
MACHINERY AND IMPLEMENTS	45.3	2,389,299.	821.	4.5
TILLAGE EQUIPMENT				
NEW	6.7	238,186.	82.	.4
USED	10.7	125,206.	43.	.2
ALL *	18.4	405,274.	139.	.7
PLANTING AND FERTILIZING EQUIPMENT				
NEW	5.1	165,379.	56.	.3
USED	5.1	59,793.	20.	.1
ALL *	11.0	244,117.	84.	.5
HARVESTING EQUIPMENT				
NEW	2.8	579,221.	199.	1.1
USED	5.3	290,922.	100.	.5
ALL *	9.2	997,034.	342.	1.8
HAYING EQUIPMENT				
NEW	3.5	162,060.	56.	.3
USED	4.7	57,247.	20.	.1
ALL *	8.8	269,572.	92.	.5
* INCLUDES OTHER AND UNSPECIFIED FOR PURPOSE INDICATED				
OTHER FARM EQUIPMENT NEW AND USED	16.8	395,664.	132.	.7
WAGONS, BOXES AND RUNNING GEAR	NA	113,029.	39.	.2
GRAIN MIXERS, DRYERS, SHELLERS, ETC	NA	95,897.	33.	.2
GRAIN ELEVATORS, CHAIN AND AUGER	3.8	39,976.	14.	.1
OTHER AND UNSPECIFIED EQUIPMENT	NA	146,761.	50.	.3
FARM SUPPLIES				
HAND TOOLS, EQUIPMENT AND SUPPLY	60.0	258,250.	89.	.5
SHOP EQUIPMENT AND SHOP SUPPLY	14.3	77,638.	16.	.1

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1971 FARM PRODUCTION EXPENDITURE SURVEY
UNITED STATES

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)00L	DOL.	PERCENT
MOTOR VEHICLES ON FARMS				
TOTAL NET EXPENDITURES				
NEW CARS	8.6	816,255.	280.	1.5
USED CARS	12.2	469,479.	161.	.9
TOTAL CARS	20.8	1,285,729.	442.	2.4
NEW TRUCKS	7.1	633,327.	218.	1.2
USED TRUCKS	7.3	248,216.	85.	.5
TOTAL TRUCKS	14.4	881,544.	303.	1.6
NEW TRACTORS	5.0	709,223.	244.	1.3
USED TRACTORS	9.3	508,238.	175.	.9
TOTAL TRACTORS	14.3	1,217,456.	419.	2.3
OTHER MOTOR VEHICLES	2.6	115,299.	40.	.2
FARM SHARE OF ABOVE EXPENDITURES (INCLUDING REGISTRATION AND INSURANCE)				
CARS	NA	394,661.	136.	.7
TRUCKS	NA	914,827.	315.	1.7
TRACTOR	14.3	1,217,456.	419.	2.3
OTHER	NA	35,435.	11.	.1
VEHICLE OPERATING EXPENDITURE FARM SHARE				
PETROLEUM PRODUCTS *				
GAS	87.3	2,115,662.	727.	3.9
DIESEL	86.8	1,443,337.	496.	2.7
OTHER FUEL	NA	345,880.	119.	.7
MOTOR OIL	NA	177,372.	61.	.3
LUBRICATES	82.6	114,187.	39.	.2
	51.8	34,888.	12.	.1
REPAIRS, MAINT, PARTS AND LABOR	84.6	1,617,063.	556.	3.0

* EXPENDITURES BEFORE TAX REBATE

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1971 FARM PRODUCTION EXPENDITURE SURVEY
UNITED STATES

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000) DOL	DOL.	PERCENT
CUSTOM WORK DONE ON FARM	48.3	901,879.	310.	1.7
SEED BED PREPARATION	7.4	47,828.	16.	.1
PLANTING OR SEEDING	4.8	19,432.	7.	.0
CROP CULTIVATION	2.0	11,246.	4.	.0
CROP HARVESTING AND HAYING	36.6	658,846.	227.	1.2
OTHER CUSTOM WORK	19.5	164,523.	57.	.3
MACHINE RENTAL	4.6	46,343.	16.	.1
CUSTOM SAWING DONE ON FARM	2.1	5,377.	2.	.0
FENCING EXPENDITURES	NA	328,140.	113.	.6
FENCING EXPENSE, LANDLORD	NA	25,339.	9.	.0
FENCING MATERIALS	51.3	274,424.	94.	.5
FENCE CONSTRUCTION COSTS	5.1	28,377.	10.	.1
CONSTRUCTION EXPENDITURES-BLDG AND IRRG	NA	1,110,584.	382.	2.1
FARM MAINTENANCE BLDG AND PROPERTY	NA	263,254.	90.	.5
FARM IMPROVEMENTS	NA	897,150.	308.	1.7
TOTAL IRRIGATION FEES	35.2	97,360.	33.	.2
LABOR, HIRED INCLUDING PERQUISITE	57.8	4,365,903.	1,501.	8.2
FARM BUSINESS EXPENDITURES				
INSURANCE FARM OPERATOR	60.9	591,074.	203.	1.1
TAXES FARM OPERATOR	84.4	1,675,137.	576.	3.2
INTEREST ON REAL ESTATE LOANS	34.0	1,561,588.	537.	2.9
INTEREST ON OPERATING LOANS	31.4	968,999.	333.	1.8
LANDLORD FARM SHARE FOR ABOVE				
EXPENDITURES	NA	1,062,545.	365.	2.0
FARM BUSINESS (UTILITIES, BOOKKEEP- ING, ETC)	79.2	1,275,491.	438.	2.4

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1971 FARM PRODUCTION EXPENDITURE SURVEY
NORTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
TOTAL FARM EXPENDITURES	NA	29,297,959.	21,484.	100.0
LIVESTOCK AND POULTRY EXPENDITURES	NA	11,150,940.	8,177	38.1
LIVESTOCK AND POULTRY PURCHASES	49.8	5,966,625.	4,376.	20.4
CATTLE AND CALVES	34.9	5,441,315.	3,990.	18.6
HOGS AND PIGS	21.8	337,364.	247.	1.2
SHEEP AND LAMBS	3.0	35,525.	26.	.1
EGG TYPE CHICKS AND STARTED PULLETS	NA	72,469.	53.	.2
BROILER CHICKS	3.0	8,514.	6.	.0
TURKEYS (INCLUDING POULTS)	.3	40,272.	30.	.1
OTHER LIVESTOCK AND POULTRY PURCHASES	2.8	31,168.	23.	.1
OTHER LIVESTOCK AND POULTRY SERVICES (INCLUDES PASTURE FEES, VET FEE ETC)	61.0	346,117.	254.	1.2
FEED EXPENDITURES	NA	4,482,274.	3,287.	15.3
GRAINS	28.4	1,326,363.	973.	4.5
ROUGHAGE (INCLUDING ALFALFA MEAL)	21.7	249,425.	183.	.9
POULTRY FEED	13.9	331,615.	243.	1.1
DAIRY FEED, MIXED	17.6	693,471.	509.	2.4
HOG, BEEF, SHEEP AND OTHER MIXED FEED	NA	1,481,840.	1,087.	5.1
SOYBEAN MEAL	6.8	75,518.	55.	.3
COTTONSEED MEAL	.8	4,229.	3.	.0
ALL OTHER PROTEIN FEEDS	NA	22,033.	16.	.1
GRAIN BY PRODUCTS	.5	1,820.	1.	.0
CORN MEAL FOR FEED	.2	581.	0.	.0
OTHER FEEDS	52.8	295,380.	217.	1.0
LIVESTOCK AND POULTRY EQUIPMENT	43.9	326,197.	239.	1.1
DAIRY EQUIPMENT	18.1	176,729.	130.	.6
POULTRY EQUIPMENT	3.8	49,404.	36.	.2
ALL OTHER LVSTK AND PLTRY EQUIPMENT	30.9	100,064.	73.	.3
PESTICIDES FOR LIVESTOCK AND POULTRY	48.5	29,724.	22.	.1

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1971 FARM PRODUCTION EXPENDITURE SURVEY
NORTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
SEED AND CROP EXPENDITURE	NA	3,146,864.	2,308.	10.7
SEEDS, TREES AND SHRUB PURCHASES	72.9	757,125.	555.	2.6
HYBRID CORN	5.1	369,648.	271.	1.3
WHEAT	16.2	41,295.	30.	.1
SOYBEANS	20.8	71,467.	52.	.2
SORGHUM GRAIN	7.4	15,162.	11.	.1
BARLEY	2.9	7,567.	6.	.0
IRISH POTATOES	.9	26,710.	20.	.1
COTTONSEED FOR SEED	.3	2,590.	2.	.0
ALFALFA SEED	22.5	40,970.	30.	.1
GRASS AND HAY SEED EXCLUDING ALFALFA	NA	37,964.	28.	.1
TREES AND SHRUBS	NA	21,077.	15.	.1
ALL OTHER SEEDS AND INOCULATION	NA	11,201.	8.	.0
LANDLORD SEED EXPENDITURES	12.4	69,464.	51.	.2
TOTAL PESTICIDES AND APPLICATION ON CROPS	NA	591,235.	434.	2.0
TOTAL FERTILIZER AND LIME EXPENDITURES	69.9	1,798,504.	1,319.	6.1
MARKETING AND TRANSPORTATION				
MARKETING CONTAINERS FOR CROP, FRUITS AND VEG.	1.3	36,354.	27.	.1
TRANSPORTATION AND MARKETING EXPENSE	NA	473,467.	347.	1.6
FRUITS AND VEGETABLES	1.4	29,011.	18.	.1
FIELD CROPS	21.5	121,627.	89.	.4
LIVESTOCK AND POULTRY	49.7	317,802.	233.	1.1
OTHER COMMODITIES	.3	3,215.	2.	.0
UNSPECIFIED COMMODITIES EXPENDITURE FOR TRANSPORTATION AND MARKETING	2.1	5,812.	4.	.0

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NORTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
MACHINERY AND IMPLEMENTS	54.0	1,539,596.	1,129.	5.3
TILLAGE EQUIPMENT	NEW 8.3 USED 14.7 ALL * 23.1	143,692. 86,104. 245,001.	105. 63. 180.	.5 .3 .8
PLANTING AND FERTILIZING EQUIPMENT	NEW 5.5 USED 7.3 ALL * 13.4	92,753. 41,679. 145,091.	68. 31. 106.	.3 .1 .5
HARVESTING EQUIPMENT	NEW 4.5 USED 9.1 ALL * 13.9	428,057. 230,266. 685,378.	314. 169. 503.	1.5 .8 2.3
HAYING EQUIPMENT	NEW 3.9 USED 6.6 ALL * 10.9	91,623. 33,382. 143,244.	67. 24. 105.	.3 .1 .5
* INCLUDES OTHER AND UNSPECIFIED FOR PURPOSE INDICATED				
OTHER FARM EQUIPMENT NEW AND USED	24.5	283,878.	208.	1.0
WAGONS, BOXES AND RUNNING GEAR	NA	86,055.	63.	.3
GRAIN MIXERS, DRYERS, SHELLERS, ETC	NA	73,565.	54.	.3
GRAIN ELEVATORS, CHAIN AND AUGER	6.8	34,308.	25.	.1
OTHER AND UNSPECIFIED EQUIPMENT	NA	89,950.	66.	.3
FARM SUPPLIES				
HAND TOOLS, EQUIPMENT AND SUPPLY	67.5	129,044.	95.	.4
SHOP EQUIPMENT AND SHOP SUPPLY	17.6	37,004.	27.	.1

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1971 FARM PRODUCTION EXPENDITURE SURVEY
NORTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
MOTOR VEHICLES ON FARMS TOTAL NET EXPENDITURES				
NEW CARS	8.8	370,169.	271.	1.3
USED CARS	13.9	258,044.	189.	.9
TOTAL CARS	22.7	628,213.	461.	2.1
NEW TRUCKS	6.0	253,334.	186.	.9
USED TRUCKS	8.0	140,661.	103.	.5
TOTAL TRUCKS	13.9	393,995.	289.	1.3
NEW TRACTORS	6.3	425,532.	312.	1.5
USED TRACTORS	11.9	299,330.	219.	1.0
TOTAL TRACTORS	18.1	724,862.	532.	2.5
OTHER MOTOR VEHICLES	3.8	68,387.	50.	.2
FARM SHARE OF ABOVE EXPENDITURES (INCLUDING REGISTRATION AND INSURANCE)				
CARS	NA	240,768.	177.	.8
TRUCKS	NA	444,715.	326.	1.5
TRACTORS	18.1	724,862.	532.	2.5
OTHER	NA	15,260.	11.	.1
VEHICLE OPERATING EXPENDITURE FARM SHARE				
PETROLEUM PRODUCTS *	87.2	1,160,532.	851.	4.0
GAS	87.1	847,231.	621.	2.9
DIESEL	NA	160,620.	118.	.5
OTHER FUEL	NA	74,952.	55.	.3
MOTOR OIL	81.8	60,819.	45.	.2
LUBRICATES	60.8	16,910.	12.	.1
REPAIRS, MAINT, PARTS AND LABOR	84.8	901,591.	661.	3.1

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	PERCENT	(000) DOL	DOL.	PERCENT
CUSTOM WORK DONE ON FARM	54.3	416,223.	305.	1.4
SEED BED PREPARATION	5.4	18,680.	14.	.1
PLANTING OR SEEDING	3.9	6,236.	5.	.0
CROP CULTIVATION	1.4	2,962.	2.	.0
CROP HARVESTING AND HAYING	43.0	299,500.	220.	1.0
OTHER CUSTOM WORK	25.7	88,845.	65.	.3
MACHINE RENTAL	6.5	17,708.	13.	.1
CUSTOM SAWING DONE ON FARM	2.2	2,645.	2.	.0
FENCING EXPENDITURES	NA	139,936.	103.	.5
FENCING EXPENSE, LANDLORD	NA	14,073.	10.	.0
FENCING MATERIALS	54.0	120,113.	88.	.4
FENCE CONSTRUCTION COSTS	3.1	5,750.	4.	.0
CONSTRUCTION EXPENDITURES-BLDG AND IRRG	NA	773,117.	567.	2.6
FARM MAINTENCE BLDG AND PROPERTY	NA	165,331.	121.	.6
FARM IMPROVEMENTS	NA	410,434.	301.	1.4
TOTAL IRRIGATION FEES	1.0	11,357.	8.	.0
LABOR, HIRED INCLUDING PERQUISITE	52.8	1,401,122.	1,027.	4.8
FARM BUSINESS EXPENDITURES				
INSURANCE FARM OPERATOR	78.8	340,538.	250.	1.2
TAXES FARM OPERATOR	82.8	981,250.	720.	3.3
INTEREST ON REAL ESTATE LOANS	40.9	822,108.	603.	2.8
INTEREST ON OPERATING LOANS	37.7	536,575.	393.	1.8
LANDLORD FARM SHARE FOR ABOVE				
EXPENDITURES	NA	755,595.	554.	2.6
FARM BUSINESS (UTILITIES, BOOKKEEP- ING, ETC)	84.4	606,214.	445.	2.1

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CATEGORY TOTALS.

1971 FARM PRODUCTION EXPENDITURE SURVEY
SOUTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000) DOL	DOL.	PERCENT
TOTAL FARM EXPENDITURES	NA	15,942,395.	12,486.	100.0
LIVESTOCK AND POULTRY EXPENDITURES	NA	5,602,245.	4,393.	35.1
LIVESTOCK AND POULTRY PURCHASES	46.4	2,155,543.	1,690.	13.5
CATTLE AND CALVES	31.1	1,476,289.	1,158.	9.3
HOGS AND PIGS	17.0	221,445.	174.	1.4
SHEEP AND LAMBS	.8	3,898.	3.	.0
EGG TYPE CHICKS AND STARTED PULLETS	NA	199,079.	156.	1.2
BROILER CHICKS	2.6	219,642.	172.	1.4
TURKEYS (INCLUDING POULTS)	.2	5,736.	4.	.0
OTHER LIVESTOCK AND POULTRY PURCHASES	1.4	29,454.	23.	.2
OTHER LIVESTOCK AND POULTRY SERVICES (INCLUDES PASTURE FEES, VET FEE ETC)	49.0	161,128.	126.	1.0
FEE EXPENDITURES	NA	3,076,524.	2,412.	19.3
GRAINS	32.3	301,569.	236.	1.9
ROUGHAGE (INCLUDING ALFALFA MEAL)	30.1	151,649.	119.	1.0
POULTRY FEED	15.9	1,473,467.	1,155.	9.2
DAIRY FEED, MIXED	10.4	458,626.	360.	2.9
HOG, BEEF, SHEEP AND OTHER MIXED FEED	NA	524,802.	411.	3.3
SOYBEAN MEAL	1.8	41,730.	33.	.3
COTTONSEED MEAL	8.1	22,625.	18.	.1
ALL OTHER PROTEIN FEEDS	NA	9,125.	7.	.1
GRAIN BY PRODUCTS	2.2	3,636.	3.	.0
CORN MEAL FOR FEED	.7	1,644.	1.	.0
OTHER FEEDS	52.6	87,651.	69.	.5
LIVESTOCK AND POULTRY EQUIPMENT	20.7	188,196.	148.	1.2
DAIRY EQUIPMENT	4.3	58,795.	46.	.4
POULTRY EQUIPMENT	4.2	90,161.	71.	.6
ALL OTHER LIVSTK AND PLTRY EQUIPMENT	14.4	39,240.	31.	.2
PESTICIDES FOR LIVESTOCK AND POULTRY	40.7	20,854.	16.	.1

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1971 FARM PRODUCTION EXPENDITURE SURVEY
SOUTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDI- TURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
SEED AND CROP EXPENDITURES	NA	1,969,540.	1,544	12.4
SEEDS, TREES AND SHRUB PURCHASES	62.7	425,212.	333.	2.7
HYBRID CORN	23.5	50,627.	40.	.3
WHEAT	7.7	18,249.	14.	.1
SOYBEANS	9.8	56,446.	44.	.4
SORGHUM GRAIN	5.6	19,372.	15.	.1
BARLEY	1.9	2,027.	2.	.0
IRISH POTATOES	3.7	3,599.	3.	.0
COTTONSEED FOR SEED	7.1	29,102.	23.	.2
ALFALFA SEED	.9	2,975.	2.	.0
GRASS AND HAY SEED EXCLUDING ALFALFA	NA	48,571.	38.	.3
TREES AND SHRUBS	NA	37,030.	29.	.2
ALL OTHER SEEDS AND INOCULATION	NA	12,075.	9.	.1
LANDLORD SEED EXPENDITURES	7.0	21,295.	17.	.1
TOTAL PESTICIDES AND APPLICATION ON CROPS	NA	386,329.	303.	2.4
TOTAL FERTILIZER AND LIME EXPENDITURES	69.1	1,157,998.	908.	7.3
MARKETING AND TRANSPORTATION				
MARKETING CONTAINERS FOR CROP, FRUITS AND VEG.	1.9	54,349.	43.	.3
TRANSPORTATION AND MARKETING EXPENSE	NA	445,159.	349.	2.8
FRUITS AND VEGETABLES	2.0	108,079.	85.	.7
FIELD CROPS	25.2	207,932.	163.	1.3
LIVESTOCK AND POULTRY	37.5	125,661.	99.	.8
OTHER COMMODITIES	.2	2,055.	2.	.0
UNSPECIFIED COMMODITIES EXPENDITURE FOR TRANSPORTATION AND MARKETING	1.0	1,432.	1.	.0

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1971 FARM PRODUCTION EXPENDITURE SURVEY
SOUTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
MACHINERY AND IMPLEMENTS	35.9	586,227.	460.	3.7
TILLAGE EQUIPMENT				
NEW	5.3	73,114.	57.	.5
USED	6.9	28,540.	22.	.2
ALL *	13.9	118,578.	93.	.7
PLANTING AND FERTILIZING EQUIPMENT				
NEW	4.9	56,725.	44.	.4
USED	2.9	12,224.	10.	.1
ALL *	8.8	74,383.	58.	.5
HARVESTING EQUIPMENT				
NEW	.8	92,090.	72.	.6
USED	1.6	35,077.	28.	.2
ALL *	4.3	211,750.	166.	1.3
HAYING EQUIPMENT				
NEW	3.0	51,048.	40.	.3
USED	2.8	17,187.	13.	.1
ALL *	6.4	77,538.	61.	.5
* INCLUDES OTHER AND UNSPECIFIED FOR PURPOSE INDICATED				
OTHER FARM EQUIPMENT NEW AND USED	9.5	72,777.	57.	.5
WAGONS, BOXES AND RUNNING GEAR	NA	23,329.	18.	.1
GRAIN MIXERS, DRYERS, SHELLERS, ETC	NA	14,016.	11.	.1
GRAIN ELEVATORS, CHAIN AND AUGER	.8	2,662.	2.	.0
OTHER AND UNSPECIFIED EQUIPMENT	NA	32,768.	26.	.2
FARM SUPPLIES				
HAND TOOLS, EQUIPMENT AND SUPPLY	50.9	73,335.	58.	.5
SHOP EQUIPMENT AND SHOP SUPPLY	9.8	31,202.	24.	.2

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1971 FARM PRODUCTION EXPENDITURE SURVEY
SOUTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
MOTOR VEHICLES ON FARMS				
TOTAL NET EXPENDITURES				
NEW CARS	8.0	347,831.	273.	2.2
USED CARS	10.6	171,042.	134.	1.1
TOTAL CARS	18.6	518,873.	407.	3.3
NEW TRUCKS	7.5	274,649.	215.	1.7
USED TRUCKS	5.9	60,634.	48.	.4
TOTAL TRUCKS	13.4	335,283.	263.	2.1
NEW TRACTORS	3.9	220,122.	173.	1.4
USED TRACTORS	6.8	156,306.	123.	1.0
TOTAL TRACTORS	10.6	376,428.	295.	2.4
OTHER MOTOR VEHICLES	.6	25,555.	20.	.2
FARM SHARE OF ABOVE EXPENDITURES (INCLUDING REGISTRATION AND INSURANCE)				
CARS	NA	100,309.	79.	.6
TRUCKS	NA	307,976.	241.	1.9
TRACTORS	10.6	376,428.	295.	2.4
OTHER	NA	12,135.	10.	.1
VEHICLE OPERATING EXPENDITURE				
FARM SHARE				
PETROLEUM PRODUCTS *				
GAS	87.1	678,773.	532.	4.3
DIESEL	86.2	411,907.	323.	2.6
OTHER FUEL	NA	132,199.	104.	.8
MOTOR OIL	NA	82,930.	65.	.5
LUBRICATES	83.5	38,351.	30.	.2
LUBRICATES	43.0	13,386.	10.	.1
REPAIRS, MAINT, PARTS AND LABOR	83.9	481,427.	377.	3.0

* EXPENDITURES BEFORE TAX REBATE

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1971 FARM PRODUCTION EXPENDITURE SURVEY
SOUTH REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPENDITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
CUSTOM WORK DONE ON FARM	42.5	286,037.	224.	1.8
SEED BED PREPARATION	9.0	17,218.	14.	.1
PLANTING OR SEEDING	5.7	9,452.	7.	.1
CROP CULTIVATION	2.6	3,961.	3.	.0
CROP HARVESTING AND HAYING	30.6	219,646.	172.	1.4
OTHER CUSTOM WORK	12.7	35,760.	28.	.2
MACHINE RENTAL	1.9	7,500.	6.	.0
CUSTOM SAWING DONE ON FARM	2.3	2,504.	2.	.0
FENCING EXPENDITURES	NA	150,254.	118.	.9
FENCING EXPENSE, LANDLORD	NA	9,063.	7.	.1
FENCING MATERIALS	49.6	123,158.	97.	.8
FENCE CONSTRUCTION COSTS	7.5	18,034.	14.	.1
CONSTRUCTION EXPENDITURES-BLDG AND IRRG	NA	226,894.	178.	1.4
FARM MAINTENANCE BLDG AND PROPERTY	NA	67,594.	53.	.4
FARM IMPROVEMENTS	NA	288,057.	226.	1.8
TOTAL IRRIGATION FEES	.3	3,507.	3.	.0
LABOR, HIRED INCLUDING PERQUISITE	49.3	1,772,082.	1,389.	11.1
FARM BUSINESS EXPENDITURES				
INSURANCE FARM OPERATOR	42.0	140,095.	110.	.9
TAXES FARM OPERATOR	85.8	351,323.	275.	2.2
INTEREST ON REAL ESTATE LOANS	24.2	376,178.	295.	2.4
INTEREST ON OPERATING LOANS	23.5	271,961.	213.	1.7
LANDLORD FARM SHARE FOR ABOVE EXPENDITURES	NA	161,322.	126.	1.0
FARM BUSINESS (UTILITIES, BOOKKEEPING, ETC)	72.3	375,522.	294.	2.4

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1971 FARM PRODUCTION EXPENDITURE SURVEY
WEST REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND_ ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
TOTAL FARM EXPENDITURES	NA	7,755,484.	28,757.	100.0
LIVESTOCK AND POULTRY EXPENDITURES	NA	2,197,329.	8,147.	28.3
LIVESTOCK AND POULTRY PURCHASES	48.1	969,219.	3,594.	12.5
CATTLE AND CALVES	37.1	861,435.	3,194.	11.1
HOGS AND PIGS	9.1	18,352.	68.	.2
SHEEP AND LAMBS	6.6	59,071.	219.	.8
EGG TYPE CHICKS AND STARTED PULLETS	NA	11,883.	44.	.2
BROILER CHICKS	2.1	240.	1.	.0
TURKEYS (INCLUDING POULTS)	.4	4,214.	16.	.1
OTHER LIVESTOCK AND POULTRY PURCHASES	5.2	14,025.	52.	.2
OTHER LIVESTOCK AND POULTRY SERVICES (INCLUDES PASTURE FEES, VET FEE ETC)	59.3	146,780.	544.	1.9
FEED EXPENDITURES	NA	992,322.	3,680.	12.8
GRAINS	28.6	143,285.	531.	1.8
ROUGHAGE (INCLUDING ALFALFA MEAL)	39.7	293,329.	1,088.	3.8
POULTRY FEED	13.0	96,036.	356.	1.2
DAIRY FEED, MIXED	12.2	219,271.	813.	2.8
HOG, BEFF, SHEEP AND OTHER MIXED FEED	NA	128,549.	477.	1.7
SOYBEAN MEAL	1.4	6,717.	25.	.1
COTTONSEED MEAL	2.2	10,595.	39.	.1
ALL OTHER PROTEIN FEEDS	NA	11,197.	42.	.1
GRAIN BY PRODUCTS	.5	172.	1.	.0
CORN MEAL FOR FEED	.0	177.	1.	.0
OTHER FEEDS	51.8	82,993.	308.	1.1
LIVESTOCK AND POULTRY EQUIPMENT	38.0	83,921.	311.	1.1
DAIRY EQUIPMENT	13.3	45,500.	169.	.6
POULTRY EQUIPMENT	3.7	11,046.	41.	.1
ALL OTHER LVSTK AND PLTRY EQUIPMENT	30.1	27,375.	102.	.4
PESTICIDES FOR LIVESTOCK AND POULTRY	36.4	5,087.	19.	.1

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1971 FARM PRODUCTION EXPENDITURE SURVEY
WEST REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
MACHINERY AND IMPLEMENTS	46.7	263,476.	977.	3.4
TILLAGE EQUIPMENT				
NEW	5.3	21,381.	79.	.3
USED	8.3	10,562.	39.	.1
ALL *	15.8	41,695.	155.	.5
PLANTING AND FERTILIZING EQUIPMENT				
NEW	4.1	15,901.	59.	.2
USED	4.7	5,891.	22.	.1
ALL *	9.2	24,644.	91.	.3
HARVESTING EQUIPMENT				
NEW	3.2	59,075.	219.	.7
USED	3.8	22,579.	84.	.3
ALL *	9.0	99,907.	370.	1.3
HAYING EQUIPMENT				
NEW	3.0	19,390.	72.	.3
USED	4.2	6,679.	25.	.1
ALL *	9.2	48,791.	181.	.6
* INCLUDES OTHER AND UNSPECIFIED FOR PURPOSE INDICATED				
OTHER FARM EQUIPMENT NEW AND USED	12.3	39,010.	145.	.1
WAGONS, BOXES AND RUNNING GEAR	NA	3,645.	14.	.0
GRAIN MIXERS, DRYERS, SHELLERS, ETC	NA	8,319.	31.	.1
GRAIN ELEVATORS, CHAIN AND AUGER	3.1	3,006.	11.	.0
OTHER AND UNSPECIFIED EQUIPMENT	NA	24,043.	89.	.3
FARM SUPPLIES				
HAND TOOLS, EQUIPMENT AND SUPPLY	65.3	55,867.	207.	.7
SHOP EQUIPMENT AND SHOP SUPPLY	18.6	9,433.	35.	.1

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1971 FARM PRODUCTION EXPENDITURE SURVEY
WEST REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
MOTOR VEHICLES ON FARMS TOTAL NET EXPENDITURES				
NEW CARS	10.3	98,256.	364.	1.3
USED CARS	11.2	40,394.	150.	.5
TOTAL CARS	21.5	138,650.	514.	1.8
NEW TRUCKS	10.8	105,344.	391.	1.4
USED TRUCKS	10.8	46,922.	174.	.6
TOTAL TRUCKS	21.6	152,266.	565.	2.0
NEW TRACTORS	3.6	63,570.	236.	.8
USED TRACTORS	8.2	52,602.	195.	.7
TOTAL TRACTORS	11.8	116,172.	431.	1.5
OTHER MOTOR VEHICLES	5.8	21,356.	79.	.3
FARM SHARE OF ABOVE EXPENDITURES (INCLUDING REGISTRATION AND INSURANCE)				
CARS	NA	53,584.	199.	.7
TRUCKS	NA	162,136.	601.	2.1
TRACTORS	11.8	116,172.	431.	1.5
OTHER	NA	8,039.	30.	.1
VEHICLE OPERATING EXPENDITURE FARM SHARE				
PETROLEUM PRODUCTS *	88.8	276,372.	1,025.	3.6
GAS	88.2	184,209.	683.	2.4
DIESEL	NA	53,063.	197.	.7
OTHER FUEL	NA	19,489.	72.	.3
MOTOR OIL	82.2	15,017.	56.	.2
LUBRICATES	48.0	4,593.	17.	.1
REPAIRS, MAINT. PARTS AND LABOR	86.6	234,056.	868.	3.0

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WEST REGION

TYPE OF EXPENDITURE	PERCENT OF FARMS REPORTING	TOTAL EXPEND- ITURE	AVERAGE PER FARM	PERCENT OF TOTAL EXPENDITURE
	PERCENT	(000)DOL	DOL.	PERCENT
CUSTOM WORK DONE ON FARM	44.7	199,619.	740.	2.6
SEED BED PREPARATION	6.8	11,931.	44.	.2
PLANTING OR SEEDING	4.3	3,745.	14.	.0
CROP CULTIVATION	2.1	4,324.	16.	.1
CROP HARVESTING AND HAYING	32.7	139,701.	518.	1.8
OTHER CUSTOM WORK	20.4	39,919.	148.	.5
MACHINE RENTAL	7.4	21,135.	78.	.3
CUSTOM SAWING DONE ON FARM	.7	229.	1.	.0
FENCING EXPENDITURES	NA	37,951.	141.	.5
FENCING EXPENSE, LANDLORD	NA	2,203.	8.	.0
FENCING MATERIALS	46.2	31,155.	116.	.4
FENCE CONSTRUCTION COSTS	3.6	4,593.	17.	.1
CONSTRUCTION EXPENDITURES-BLDG AND IRRG	NA	110,586.	410.	1.4
FARM MAINTENANCE BLDG AND PROPERTY	NA	30,330.	112.	.4
FARM IMPROVEMENTS	NA	198,677.	737.	2.6
TOTAL IRRIGATION FEES	35.1	82,496.	306.	1.1
LABOR, HIRED INCLUDING PERQUISITE	57.8	1,192,706.	4,423.	15.4
FARM BUSINESS EXPENDITURES				
INSURANCE FARM OPERATOR	59.2	110,438.	410.	1.4
TAXES FARM OPERATOR	85.6	342,563.	1,270.	4.4
INTEREST ON REAL ESTATE LOANS	45.9	363,301.	1,347.	4.7
INTEREST ON OPERATING LOANS	36.6	160,464.	595.	2.1
LANDLORD FARM SHARE FOR ABOVE				
EXPENDITURES	NA	145,629.	540.	1.9
FARM BUSINESS (UTILITIES, BOOKKEEP- ING, ETC)	85.6	293,759.	1,089.	3.8

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