

Mushrooms



National
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Service

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Department of
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Mushroom Production Down, Prices Up

Total volume of mushroom sales in the U.S. during the 1993-94 production year decreased 2 percent from last year to 763 million pounds. Prices that growers received were up, mainly due to a 14 percent increase in prices for processed Agaricus mushrooms. Prices for mushrooms are what producers receive at the point of first sale. Please refer to footnote 2 on page 3 for a further explanation of price. Overall, the value of the U.S. mushroom crop increased 5 percent from last year. Continuing a trend, the number of growers producing mushrooms declined from 364 last year to 355 this year.

Agaricus mushroom production totaled 755 million pounds, down 3 percent from the previous year. This decline reverses a trend of increasing production and is due primarily to one large grower discontinuing operations. Pennsylvania again led all States in production with 355 million pounds. Pennsylvania growers supplied 47 percent of all Agaricus mushrooms grown in the U.S. California ranked second in production with 128 million pounds. This production represented 17 percent of all Agaricus mushrooms grown in the U.S.

(continued on page 15)

Agaricus and Specialty Mushrooms: Number of Growers, Volume of Sales, Price, and Value of Sales, July 1, 1991 - June 30, 1994

Year	Growers <u>1/</u>	Volume of Sales	All Sales	
			Price per Pound <u>2/</u>	Value of Sales
	Number	1,000 Pounds	Dollars	1,000 Dollars
1991-92	396	751,099	0.892	669,894
1992-93 <u>3/</u>	364	780,926	0.878	685,754
1993-94	355	763,187	0.944	720,636

1/ Number of growers counted once if growing both Agaricus and specialty.

2/ See footnote 2 on page 3.

3/ Revised.

For information call Blair Smith at (202) 720-5412. Office hours are 8:00 a.m. to 4:30 p.m. ET.

Agaricus Mushrooms: Area, Sales, Price, and Value by State
and United States, July 1, 1991 - June 30, 1994

State, Region, and Year	Area in Production		Volume of Sales	Price per Pound <u>2/</u>	Value of Sales
	Growing Area <u>1/</u>	Total Fillings			
	-- 1,000 Square Feet --		1,000 Pounds	Dollars	1,000 Dollars
CA					
1991-92		21,246	121,934	0.994	121,208
1992-93	3,937	22,998	128,545	1.010	129,866
1993-94	3,593	22,598	128,003	1.060	135,203
DE					
1991-92		1,484	5,659	0.659	3,729
1992-93	409	1,305	5,079	0.645	3,277
1993-94	471	1,661	6,055	0.711	4,308
FL					
1991-92		6,143	34,427	1.120	38,693
1992-93	1,554	6,751	39,563	1.020	40,416
1993-94	1,554	6,736	37,886	1.080	41,005
GA					
1991-92		1,232	4,754	0.828	3,938
1992-93	166	1,232	3,994	0.771	3,079
1993-94	166	1,438	4,406	0.804	3,542
IN					
1991-92		2,258	11,615	0.915	10,632
1992-93	326	2,379	14,696	0.927	13,628
1993-94	326	2,230	14,252	0.990	14,108
MD					
1991-92		707	1,983	0.703	1,394
1992-93	211	583	1,702	0.609	1,037
1993-94	211	957	2,417	0.695	1,680
MI					
1991-92		3,925	17,628	0.881	15,525
1992-93	333	2,590	15,411	0.985	15,174
1993-94	339	2,578	14,736	0.942	13,881
NY <u>3/</u>					
1991-92		936	4,533	0.886	4,015
1992-93	228	976	4,500	0.876	3,940
1993-94					
OH					
1991-92		3,060	15,768	0.871	13,727
1992-93	359	2,848	16,117	1.010	16,242
1993-94	359	2,848	15,451	1.010	15,561

See footnotes at end of table.

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Agaricus Mushrooms: Area, Sales, Price, and Value by State
and United States, July 1, 1991 - June 30, 1994 (continued)

State, Region, and Year	Area in Production		Volume of Sales	Price per Pound <u>2/</u>	Value of Sales
	Growing Area <u>1/</u>	Total Fillings			
	--- 1,000 Square Feet ---		1,000 Pounds	Dollars	1,000 Dollars
OK					
1991-92		1,636	10,142	1.190	12,071
1992-93	418	2,312	12,237	1.040	12,766
1993-94	418	2,312	12,412	1.220	15,148
PA					
1991-92		64,321	358,270	0.730	261,420
1992-93	16,246	66,746	370,113	0.707	261,729
1993-94	17,131	62,081	354,793	0.765	271,262
Oth Sts <u>4/</u>					
1991-92		31,200	160,119	1.050	167,489
1992-93	6,448	31,189	164,400	1.020	168,244
1993-94	6,534	31,040	164,372	1.070	176,267
East <u>5/</u>					
1991-92		83,500	455,175	0.789	359,293
1992-93	20,396	86,181	472,179	0.762	359,913
1993-94	21,218	81,596	455,342	0.824	375,388
Central <u>5/</u>					
1991-92		15,915	80,787	0.981	79,224
1992-93	2,554	14,476	83,491	1.020	84,836
1993-94	2,564	14,249	80,375	1.010	80,863
West <u>5/</u>					
1991-92		38,733	210,870	1.020	215,324
1992-93	7,685	41,252	220,687	1.020	224,649
1993-94	7,320	40,634	219,066	1.080	235,714
US					
1991-92		138,148	746,832	0.875	653,841
1992-93	30,635	141,909	776,357	0.862	669,398
1993-94	31,102	136,479	754,783	0.917	691,965

1/ Data not available prior to 1992-93.

2/ Prices for mushrooms are the average prices producers receive at the point of first sale, commonly referred to as the average price as sold. For example, if in a given State part of the fresh mushrooms are sold F.O.B. packed by growers, part are sold bulk to brokers or repackers, and some are sold retail at roadside stands, the mushroom average price as sold is a weighted average of the average price for each method of sale.

3/ Data not published to avoid disclosure of individual operations.

4/ CO, CT, IL, IA, MN, NY, OR, TN, TX, UT, WA, and WI in 1993-94.

5/ States reporting in 1993-94. East: Federal Regions I-IV include CT, DE, FL, GA, MD, NY, PA and TN. Central: Federal Regions V and VII include IL, IA, IN, MI, MN, OH, and WI. West: Federal Regions VI, VIII, IX, and X include CA, CO, OK, OR, TX, UT, and WA.

Agaricus Mushrooms: Volume of Sales, Price, Value, and Type
of Sale by Region, July 1, 1991 - June 30, 1994

Year, State, Region	Fresh Market			Processing		
	Volume of Sales	Price per Pound <u>1/</u>	Value of Sales	Volume of Sales	Price per Pound <u>1/</u>	Value of Sales
	1,000 Pounds	Dollars	1,000 Dollars	1,000 Pounds	Dollars	1,000 Dollars
1991-92						
PA	184,520	0.832	153,521	173,750	0.621	107,899
Other East	74,497	1.120	83,795	22,408	0.628	14,078
East Total	259,017	0.916	237,316	196,158	0.622	121,977
Central Total	56,716	1.090	61,603	24,071	0.732	17,621
West Total	181,226	1.080	195,421	29,644	0.671	19,903
US	496,959	0.995	494,340	249,873	0.638	159,501
1992-93						
PA	197,993	0.849	168,096	172,120	0.544	93,633
Other East	79,345	1.070	85,035	22,721	0.579	13,149
East Total	277,338	0.913	253,131	194,841	0.548	106,782
Central Total	57,026	1.140	65,249	26,465	0.740	19,587
CA	113,179	1.060	119,970	15,366	0.644	9,896
Other West	74,838	1.110	83,216	17,304	0.668	11,567
West Total	188,017	1.080	203,186	32,670	0.657	21,463
US	522,381	0.998	521,566	253,976	0.582	147,832
1993-94						
PA	184,913	0.879	162,539	169,880	0.640	108,723
Other East	81,716	1.120	91,620	18,833	0.664	12,506
East Total <u>2/</u>	266,629	0.953	254,159	188,713	0.642	121,229
Central Total <u>2/</u>	67,079	1.060	71,084	13,296	0.735	9,779
CA	112,403	1.100	123,643	15,600	0.741	11,560
Other West	74,500	1.180	88,129	16,563	0.748	12,382
West Total <u>2/</u>	186,903	1.130	211,772	32,163	0.744	23,942
US	520,611	1.030	537,015	234,172	0.662	154,950

1/ Prices for mushrooms are the average prices producers receive at the point of first sale, commonly referred to as the average price as sold. For example, if in a given State part of the fresh mushrooms are sold F.O.B. packed by growers, part are sold bulk to brokers or repackers, and some are sold retail at roadside stands, the mushroom average price as sold is a weighted average of the average price for each method of sale.

2/ States reporting in 1993-94. East: Federal Regions I-IV include CT, DE, FL, GA, MD, NY, PA and TN. Central: Federal Regions V and VII include IL, IA, IN, MI, MN, OH, and WI. West: Federal Regions VI, VIII, IX, and X include CA, CO, OK, OR, TX, UT, and WA.

Agaricus Mushrooms: Number of Growers, Volume of Sales, Price, and Value of All Sales, by Region, July 1, 1991 - June 30, 1994

Year, State, Region	Growers	All Sales		
		Volume of Sales	Price per Pound <u>1/</u>	Value of Sales
	Number	1,000 Pounds	Dollars	1,000 Dollars
1991-92				
PA	146	358,270	0.730	261,420
Other East	20	96,905	1.010	97,873
East Total	166	455,175	0.789	359,293
Central Total	22	80,787	0.981	79,224
West Total	38	210,870	1.020	215,324
US	226	746,832	0.875	653,841
1992-93				
PA	125	370,113	0.707	261,729
Other East	17	102,066	0.962	98,184
East Total	142	472,179	0.762	359,913
Central Total	17	83,491	1.020	84,836
CA	23	128,545	1.010	129,866
Other West	13	92,142	1.030	94,783
West Total	36	220,687	1.020	224,649
US	195	776,357	0.862	669,398
1993-94				
PA	126	354,793	0.765	271,262
Other East	16	100,549	1.040	104,126
East Total <u>2/</u>	142	455,342	0.824	375,388
Central Total <u>2/</u>	17	80,375	1.010	80,863
CA	22	128,003	1.060	135,203
Other West	13	91,063	1.100	100,511
West Total <u>2/</u>	35	219,066	1.080	235,714
US	194	754,783	0.917	691,965

1/ Prices for mushrooms are the average prices producers receive at the point of first sale, commonly referred to as the average price as sold. For example, if in a given State part of the fresh mushrooms are sold F.O.B. packed by growers, part are sold bulk to brokers or repackers, and some are sold retail at roadside stands, the mushroom average price as sold is a weighted average of the average price for each method of sale.

2/ States reporting in 1993-94. East: Federal Regions I-IV include CT, DE, FL, GA, MD, NY, PA and TN. Central: Federal Regions V and VII include IL, IA, IN, MI, MN, OH, and WI. West: Federal Regions VI, VIII, IX, and X include CA, CO, OK, OR, TX, UT, and WA.

Agaricus Mushrooms: Yield and Dollar Volume per Square Foot
of Growing Area, by State and United States,
July 1, 1991 - June 30, 1994

State and Region	Yield per Square Foot		
	1991-92	1992-93	1993-94
	Pounds		
PA	5.57	5.55	5.72
East <u>1/</u>	5.45	5.48	5.58
Central <u>1/</u>	5.08	5.77	5.64
CA	5.74	5.59	5.66
West <u>1/</u>	5.44	5.35	5.39
US	5.41	5.47	5.53
	Dollar Volume per Square Foot		
	Dollars		
PA	4.06	3.92	4.37
East <u>1/</u>	4.30	4.18	4.60
Central <u>1/</u>	4.98	5.86	5.67
CA	5.70	5.65	5.98
West <u>1/</u>	5.56	5.45	5.80
US	4.73	4.72	5.07

1/ States reporting in 1993-94. East: Federal Regions I-IV include CT, DE, FL, GA, MD, NY, PA and TN. Central: Federal Regions V and VII include IL, IA, IN, MI, MN, OH, and WI. West: Federal Regions VI, VIII, IX, and X include CA, CO, OK, OR, TX, UT, and WA.

Mushrooms: Sales by Type and Percent of Total,
United States, 1967-94 ^{1/}

Year	Fresh Market		Processing		Total
	Volume of	Percent	Volume of	Percent	Volume of
	Sales		Sales		Sales
	1,000 Pounds		1,000 Pounds		1,000 Pounds
1966-67	41,951	25	122,964	75	164,915
1967-68	47,611	26	132,980	74	180,591
1968-69	56,024	30	132,783	70	188,807
1969-70	62,115	32	131,764	68	193,879
1970-71	58,269	28	148,541	72	206,810
1971-72	66,323	29	165,050	71	231,373
1972-73	76,728	30	177,274	70	254,002
1973-74	102,293	37	177,200	63	279,493
1974-75	126,118	42	172,963	58	299,081
1975-76	142,121	46	167,695	54	309,816
1976-77	151,247	44	195,882	56	347,129
1977-78	191,080	48	207,623	52	398,703
1978-79	229,538	51	224,469	49	454,007
1979-80	255,846	54	214,223	46	470,069
1980-81	275,052	59	194,524	41	469,576
1981-82	319,132	62	198,014	38	517,146
1982-83	337,234	69	153,592	31	490,826
1983-84	388,075	69	173,456	31	561,531
1984-85	419,913	70	175,768	30	595,681
1985-86	427,204	73	160,752	27	587,956
1986-87	454,800	74	157,094	26	611,894
1987-88	468,895	74	162,924	26	631,819
1988-89	484,675	73	183,084	27	667,759
1989-90	511,904	72	203,088	28	714,992
1990-91	511,921	68	237,230	32	749,151
1991-92	496,959	67	249,873	33	746,832
1992-93	522,381	67	253,976	33	776,357
1993-94	520,611	69	234,172	31	754,783

^{1/} Total production, fresh market and processing volume of sales estimates are primarily Agaricus, but also includes specialty mushrooms through 1986-87. Statistics after 1986-87 are for Agaricus only.

Mushrooms: Price and Value by Type of Sale,
United States, 1967-94 ^{1/} _{2/}

Year	Fresh Market		Processing		All Sales	
	Price per Pound	Value of Sales 1,000 Dollars	Price per Pound	Value of Sales 1,000 Dollars	Price per Pound	Value of Sales 1,000 Dollars
1966-67	0.465	19,520	0.313	38,505	0.352	58,025
1967-68	0.449	21,384	0.303	40,269	0.341	61,653
1968-69	0.461	25,845	0.316	42,011	0.359	67,856
1969-70	0.451	28,004	0.339	44,701	0.375	72,705
1970-71	0.544	31,688	0.390	57,932	0.433	89,620
1971-72	0.579	38,386	0.415	68,496	0.462	106,882
1972-73	0.555	42,596	0.380	67,379	0.433	109,975
1973-74	0.571	58,407	0.367	64,947	0.441	123,354
1974-75	0.607	76,552	0.409	70,690	0.492	147,242
1975-76	0.719	102,234	0.530	88,864	0.617	191,098
1976-77	0.824	124,613	0.669	131,065	0.737	255,678
1977-78	0.901	172,159	0.652	135,429	0.771	307,588
1978-79	0.949	217,770	0.642	144,030	0.797	361,800
1979-80	0.958	245,201	0.576	123,396	0.784	368,597
1980-81	0.947	260,439	0.586	114,060	0.798	374,499
1981-82	0.968	308,805	0.555	109,901	0.810	418,706
1982-83	1.000	338,048	0.608	93,373	0.879	431,421
1983-84	0.965	374,327	0.646	112,061	0.866	486,388
1984-85	0.935	392,762	0.574	100,886	0.829	493,648
1985-86	0.948	404,914	0.549	88,179	0.839	493,093
1986-87	0.945	429,812	0.564	88,621	0.847	518,433
1987-88	0.949	444,967	0.610	99,333	0.861	544,300
1988-89	0.979	474,675	0.665	121,663	0.893	596,338
1989-90	1.000	512,055	0.653	132,683	0.902	644,738
1990-91	0.981	501,967	0.615	145,948	0.865	647,915
1991-92	0.995	494,340	0.638	159,501	0.875	653,841
1992-93	0.998	521,566	0.582	147,832	0.862	669,398
1993-94	1.030	537,015	0.662	154,950	0.917	691,965

^{1/} Prices for mushrooms are the average prices producers receive at the point of first sale, commonly referred to as the average price as sold. For example, if in a given State part of the fresh mushrooms are sold F.O.B. packed by growers, part are sold bulk to brokers or repackers, and some are sold retail at roadside stands, the mushroom average price as sold is a weighted average of the average price for each method of sale.

^{2/} Fresh market, processing, and all sales estimates are primarily Agaricus, but also include specialty mushrooms through 1986-87. Statistics after 1986-87 are for Agaricus only.

Mushrooms: Number of Growers, Area in Production, Yield,
and Dollar Volume per Square Foot, United States, 1967-94 ^{1/}

Year	Growers ^{2/}	Area in Production	Yield per Square Foot	Dollar Volume per Square Foot
	Number	1,000 Square Feet	Pounds	Dollars
1966-67		80,595	2.05	0.72
1967-68		83,389	2.17	0.74
1968-69		84,728	2.23	0.80
1969-70		82,350	2.35	0.88
1970-71		87,490	2.36	1.02
1971-72		93,798	2.47	1.14
1972-73		102,315	2.48	1.07
1973-74		107,584	2.60	1.15
1974-75		110,921	2.70	1.33
1975-76		114,711	2.70	1.67
1976-77		117,692	2.95	2.17
1977-78		135,101	2.95	2.28
1978-79		146,738	3.09	2.47
1979-80		150,758	3.12	2.44
1980-81		140,346	3.35	2.67
1981-82		141,326	3.66	2.96
1982-83	440	135,395	3.63	3.19
1983-84	433	142,810	3.93	3.41
1984-85	441	139,133	4.28	3.55
1985-86	514	129,565	4.54	3.81
1986-87	413	129,496	4.73	4.00
1987-88	357	130,527	4.84	4.17
1988-89	279	132,659	5.03	4.50
1989-90	259	137,861	5.19	4.68
1990-91	238	139,922	5.35	4.63
1991-92	226	138,148	5.41	4.73
1992-93	195	141,909	5.47	4.72
1993-94	194	136,479	5.53	5.07

^{1/} Number of growers, area in production, yield and dollar volume per square foot estimates are primarily Agaricus, but also include specialty mushrooms through 1986-87. Statistics after 1986-87 are for Agaricus only.

^{2/} Estimates for number of growers are not available prior to 1982-83. Estimates are based on growers with sales and include all known growing facilities.

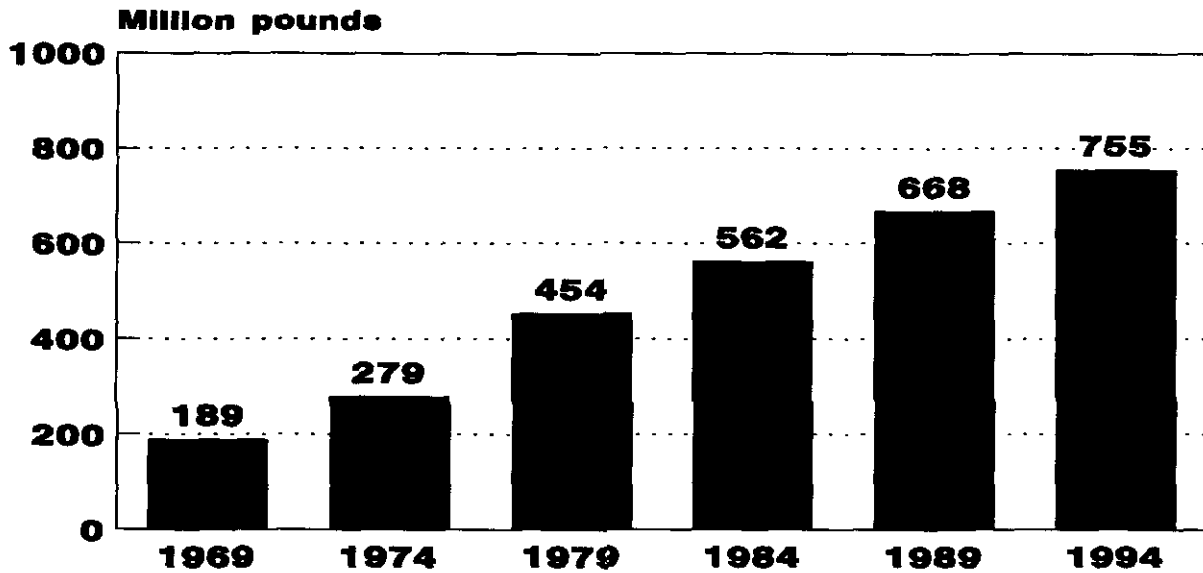
Agaricus Mushrooms: Bed or Tray Area Intended for Production
by State and United States, July 1, 1994 - June 30, 1995

Intentions July 1994 - June 1995				
State	Fresh Market	Processed Market	Total Fillings	Percent of Last Year
----- 1,000 Square Feet -----				
CA	22,637	0	22,637	100
DE	1,166	415	1,581	95
FL	6,562	291	6,853	102
GA	0	1,438	1,438	100
IN	2,230	0	2,230	100
MD	757	200	957	100
MI	2,571	1	2,572	100
OH	2,848	0	2,848	100
OK	2,312	0	2,312	100
PA	37,169	22,920	60,089	97
Oth				
Sts <u>1/</u>	27,023	4,475	31,498	101
East <u>2/</u>	52,595	27,046	79,641	98
Central <u>2/</u>	14,284	4	14,288	100
West <u>2/</u>	38,396	2,690	41,086	101
US	105,275	29,740	135,015	99

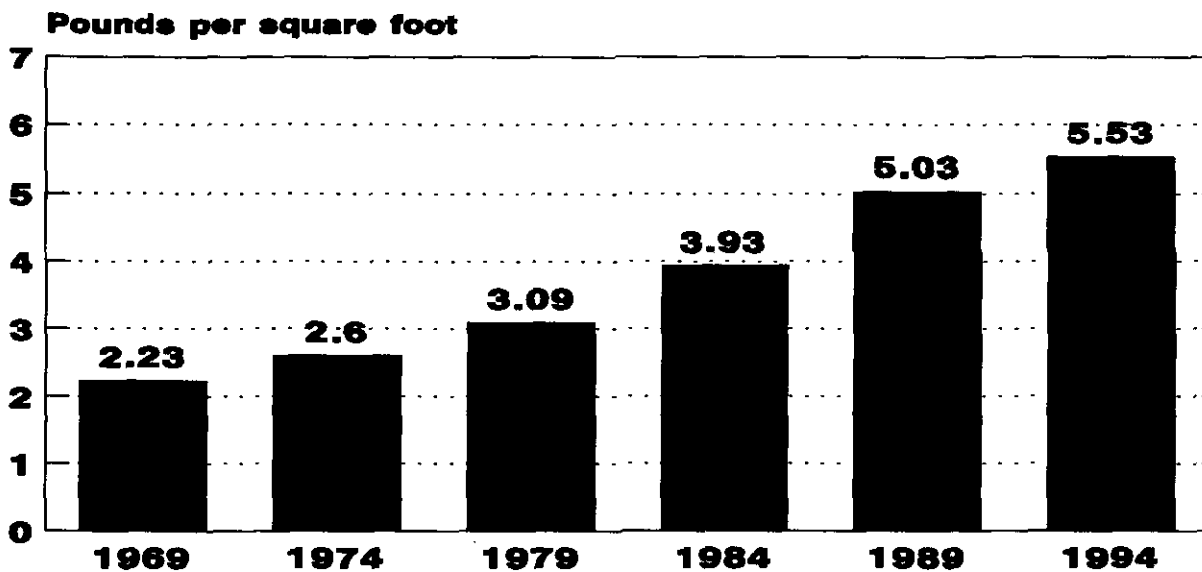
1/ CO, CT, IL, IA, MN, NY, OR, TN, TX, UT, WA, and WI in 1993-94.

2/ States reporting in 1993-94. East: Federal Regions I-IV include CT, DE, FL, GA, MD, NY, PA, and TN. Central: Federal Regions V and VII include IL, IA, IN, MI, MN, OH, and WI. West: Federal Regions VI, VIII, IX, and X include CA, CO, OK, OR, TX, UT, and WA.

U.S. Mushroom Sales Agaricus



U.S. Agaricus Yields Yield per Square Foot



Specialty Mushrooms: Number of Growers, Total Production, Volume of Sales, Price, and Value of Sales, by Variety, United States, July 1, 1991 - June 30, 1994 1/

Year and Variety	Growers	All Sales			
		Total Production <u>2/</u>	Volume of Sales <u>3/</u>	Price per Pound <u>4/</u>	Value of Sales
	Number	--- 1,000 Pounds --	Dollars	1,000 Dollars	
1991-92					
Shiitake		2,802	2,537	4.01	10,183
Oyster		1,098	1,046	3.14	3,287
Oth		776	684	3.78	2,583
US	175	4,676	4,267	3.76	16,053
1992-93					
Shiitake		2,955	2,752	3.88	10,677
Oyster		1,089	1,000	2.58	2,579
Oth		961	817	3.79	3,100
US	174	5,005	4,569	3.58	16,356
1993-94					
Shiitake		5,732	5,559	3.70	20,569
Oyster		2,082	1,939	2.50	4,839
Oth		993	906	3.60	3,263
US <u>5/</u>	168	8,807	8,404	3.41	28,671

1/ Specialty mushroom estimates represent growers who have at least 200 natural wood logs in production or commercial indoor growing area.

2/ Total production includes all fresh market and processing sales plus amount harvested but not sold (shrinkage, cullage, dumped, etc.)

3/ Virtually all specialty mushroom sales are for fresh market.

4/ See footnote 2 on page 3.

5/ States reporting in 1993-94. East: Federal Regions I-IV include CT, DE, FL, KY, MD, MA, NJ, NY, NC, PA, TN, VA, and WV. Central: Federal Regions V and VII include IL, IA, MI, MN, MO, OH, and WI. West: Federal Regions VI, VIII, IX, and X include CA, HI, ID, NM, OR, UT, AND WA.

Specialty Mushrooms: Area in Production by Variety, United States,
July 1, 1991 - June 30, 1994 1/

Year and Variety	Area		
	Natural Wood Outdoor Logs	Natural Wood Undercover and Indoor Logs	All other Production Media
1991-92	-----	1,000 -----	1,000 Square Feet
Shiitake <u>2/</u>	186	275	933
Oyster			130
Oth			50
US	186	275	1,113
1992-93			
Shiitake <u>2/</u>	180	397	925
Oyster			183
Oth			93
US	180	397	1,201
1993-94			
Shiitake <u>2/</u>	166	348	1,359
Oyster			363
Oth			90
US	166	348	1,812

1/ Specialty mushroom estimates represent growers who have at least 200 natural wood logs or commercial indoor growing area.

2/ Includes small quantity of logs producing oyster and other mushrooms. These logs are not published separately to avoid disclosure of operations.

Specialty Mushrooms: Area Intended for Production by Variety,
United States, July 1, 1994 - June 30, 1995

Variety	Natural Wood Outdoor Logs	Natural Wood Undercover and Indoor Logs	All other Production Media
	----- 1,000 -----		1,000 Square Feet
	Intentions July 1, 1994 - June 30, 1995		
Shiitake <u>1/</u>	167	342	1,514
Oyster			381
Oth			193
US	167	342	2,088
	Intentions as Percent of 1993-94		
Shiitake <u>1/</u>	101	98	111
Oyster			105
Oth			214
US	101	98	115

1/ Includes small quantity of logs producing oyster and other mushrooms. these logs are not published separately to avoid disclosure of operations.

The value of the 1993-94 Agaricus crop totaled \$692 million, up 3 percent from last season. Growers received an average 91.7 cents per pound, up 5.50 cents per pound from a year earlier. Prices increased for both fresh and processing mushrooms. Prices averaged \$1.03 per pound for fresh mushrooms and 66.2 cents per pound for processing mushrooms. Fresh market sales accounted for 69 percent of the Agaricus crop, while 31 percent went to processors.

Specialty Mushrooms

Volume of sales for commercially grown specialty mushrooms (Shiitake, Oyster, and all other specialties) in 1993-94 increased sharply to 8.40 million pounds, 84 percent above the 1992-93 production. The average price received by growers declined 17.0 cents per pound to \$3.41 per pound. Value of sales increased 75 percent from last year to \$28.7 million.

Shiitake mushroom sales totaled 5.56 million pounds, more than double last year's production. The average price that growers received was down 18.0 cents per pound. The value of the crop increased 93 percent to \$20.6 million.

Oyster mushroom sales are estimated at 1.94 million pounds, up 94 percent from last year. Prices declined 8 cents per pound. Therefore, the total value of the crop was \$4.84 million or 88 percent higher than the 1992-93 crop.

All other specialty mushroom sales totaled 906,000 pounds, 11 percent larger than the previous season. The total value of the crop increased 5 percent to \$3.26 million. Prices declined from \$3.79 per pound to \$3.60 per pound.

The next "Mushrooms" report will be released in August 1995.

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