



National Quarterly Sod Report

Agricultural Marketing Service
Livestock, Poultry, & Grain Market News

September 13, 2021

Sod Weighted Average Report for Spring Quarter - 06/01/21 - 08/31/21
Email us with accessibility issues with this report.

Volume listed in units of 1000 Sq. Ft.	Volume		
	Summer Quarter 2021	Spring Quarter 2021	Summer Quarter 2020
Cool Season	36331	41333	109668
Warm Season	32738	0	55610
Total	69068	41333	165278

Please Note: The above volumes (Warm and Cool Season Sq Ft.) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume for bids or offers to the trade.

13 producers participated in this report, representing farm sizes of: 101-200 acres (1 producer), 201-500 acres (6 producers), 501-800 acres (3 producers), >800 acres (3 producer) . Participating producers estimated that the most common use for their sod was Landscape Contractors (46%) followed by Athletic Fields/Golf Courses (16%), Developers/Builders (14%), Homeowners (12%), Retail/Garden Centers (10%) and Other (2%). 23% of producers reported that their supplies were adequate for their current needs and 46% noted that their supplies were limiting. 69% of participating producers plan to maintain their current production acres in the next year, while 23% are planning on increasing their current production for next year. Prices in the report are FOB, however, delivery charges vary by distance and are typically charged per square foot or per delivery. Reported delivery charges per delivery ranged from 79-400 dollars, mostly from 225-500 dollars. This summer quarter showed seasonally good activity. For Warm Season Bermudagrass and Zoysiagrass demand was good. Price increases on inputs and labor shortages have put upward pressure on pricing for many producers. Record rainfall and heat were noted as major impacts in the Northeast and South while drought plagued much of the West. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at bottom of report.

Sod Cool Season

Fine Fescue - (Cents Per Sq Ft)					
	Qty	Price Range	Wtd Avg	Freight	Change From Last Quarter
National	6865	23.00-50.00	39.82	FOB	8.77

Kentucky Bluegrass - (Cents Per Sq Ft)					
	Qty	Price Range	Wtd Avg	Freight	Change From Last Quarter
Midwest	5927	18.00-45.00	24.00	FOB	-1.11
National	14005	18.00-45.00	28.53	FOB	2.47

Tall Fescue - (Cents Per Sq Ft)					
	Qty	Price Range	Wtd Avg	Freight	Change From Last Quarter
Midwest	8316	25.00-42.00	39.43	FOB	-0.80
National	6805	25.00-44.00	41.11	FOB	3.90

Tall Fescue/Kentucky Bluegrass Mix - (Cents Per Sq Ft)					
	Qty	Price Range	Wtd Avg	Freight	Change From Last Quarter
National	8656	25.00-33.00	29.28	FOB	-0.20

Warm Season

Bermudagrass - (Cents Per Sq Ft)					
	Qty	Price Range	Wtd Avg	Freight	Change From Last Quarter
South	13179	19.00-40.00	30.77	FOB	
National	25162	19.00-58.00	36.62	FOB	

Zoysiagrass - (Cents Per Sq Ft)					
	Qty	Price Range	Wtd Avg	Freight	Change From Last Quarter
South	7565	35.00-70.00	52.18	FOB	
National	7576	35.00-70.00	52.17	FOB	

States included in each region are listed below:

Northeast: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia
South: Alabama, Arkansas, Florida, Georgia, Hawaii, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas
Midwest: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
West: Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

Source: USDA AMS Livestock, Poultry & Grain Market News
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