



National Quarterly Sod Report

Agricultural Marketing Service
Livestock, Poultry, & Grain Market News

December 14, 2020

Sod Weighted Average Report for Fall Quarter - 9/1/20-11/30/20

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Volume listed in units of 1000 Sq. Ft.	Volume		
	Fall Quarter 2020	Summer Quarter 2020	Fall Quarter 2019
Cool Season	28420	29658	NA
Warm Season	14133	55610	NA
	42553	85268	NA

Please Note: The above volumes (Warm and Cool Season Sq Ft.) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume for bids or offers to the trade.

13 producers participated in this report, representing farm sizes of: 201-500 acres (5 producers), 501-800 acres (6 producers), and over 801 acres (2 producers). A majority of participating farms with over 500 acres of sod in production were located in the southern region. Participating producers estimated that the most common use for their sod was Landscape Contractors (44%) followed by Athletic Fields/Golf Courses (19%), Developers/Builders (12%), Retail/Garden Centers (11%), Homeowners (10%), and Other (4%). Compared to last quarter, the number of producers reporting that their supplies were adequate for their current needs decreased from 80% to 54% with the remaining producers (46%) noting that their supplies were limiting. Rain and water issues shortened supply for some and drove demand. Labor shortages, interruptions in professional and college sporting events, and other economic uncertainties continued to influence demand through the fall quarter. A majority of participating producers (62%) plan to maintain their current production acres in the next year with 30% planning to increase acres and 8% planning to decrease acres. Prices in the report are FOB, however, delivery charges vary by distance and are typically charged per square foot or per delivery. Reported delivery charges per square foot ranged from 5-8 cents while charges per delivery ranged from 79-500 dollars, mostly from 225-500 dollars. Compared to last quarter, the national weighted average price for Fine Fescue was 7 cents higher. Kentucky Bluegrass sold firm in the Northeast, up to 6 cents higher, while nationally the price fell 6 cents lower. Tall Fescue and Tall Fescue/Kentucky Bluegrass Mix traded mostly steady. For Warm Season species, Bermuda grass traded mostly steady. Not enough comparable receipts for Zoysiagrass for a market trend. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at bottom of report.

Sod Cool Season

Bentgrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	222	60.00-70.00	60.55	FOB
National	222	60.00-70.00	60.55	FOB

Fine Fescue - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	853	35.00-35.00	35.00	FOB
National	894	23.00-50.00	35.22	FOB

Kentucky Bluegrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	5234	25.00-32.00	29.61	FOB
Midwest	5739	17.00-32.00	23.01	FOB
National	14130	17.00-32.00	26.12	FOB

Tall Fescue - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Midwest	701	24.00-41.00	39.72	FOB
National	2007	24.00-41.00	38.60	FOB

Tall Fescue/Kentucky Bluegrass Mix - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	5132	25.00-36.00	26.82	FOB
South	5690	27.00-44.00	29.66	FOB
National	11167	25.00-44.00	28.30	FOB

Warm Season

Bermudagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	4601	20.00-30.00	27.16	FOB
National	10598	20.00-52.00	32.77	FOB

Zoysiagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	3535	38.00-59.00	56.04	FOB
National	3535	38.00-59.00	56.04	FOB

States included in each region are listed below:

Northeast: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia

South: Alabama, Arkansas, Florida, Georgia, Hawaii, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas

Midwest: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

West: Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

Source: USDA AMS Livestock, Poultry & Grain Market News
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