



## National Quarterly Sod Report

Agricultural Marketing Service  
Livestock, Poultry, & Grain Market News

March 15, 2021

Sod Weighted Average Report for Winter Quarter - 12/1/20-2/28/21  
Email us with accessibility issues with this report.

Volume listed in units of 1000 Sq. Ft.	Volume		
	Winter Quarter 2020-2021	Fall Quarter 2020	Winter Quarter 2019-2020
Cool Season	5044	5266	NA
Warm Season	2135	14133	NA
	7179	19399	NA

Please Note: The above volumes (Warm and Cool Season Sq Ft.) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume for bids or offers to the trade.

10 producers participated in this report, representing farm sizes of: 101-200 acres (1 producer), 201-500 acres (5 producers), 501-800 acres (4 producers). Participating producers estimated that the most common use for their sod was Landscape Contractors (55%) followed by Athletic Fields/Golf Courses (16%), Developers/Builders (10%), Homeowners (10%), Retail/Garden Centers (8%) and Other (1%). 50% of producers reported that their supplies were adequate for their current needs and 40% noted that their supplies were limiting. 50% of participating producers plan to maintain their current production acres in the next year with 40% planning to increase acres and 10% planning to decrease acres. Prices in the report are FOB, however, delivery charges vary by distance and are typically charged per square foot or per delivery. Reported delivery charges per square foot ranged from 5-8 cents while charges per delivery ranged from 79-400 dollars, mostly from 225-400 dollars. This quarter showed seasonally lighter activity. Especially in the southern region, wet weather was noted as having a negative impact on sales. Compared to last quarter, Kentucky Bluegrass and Tall Fescue/Kentucky Bluegrass Mix traded mostly steady. For Warm Season species, Bermuda grass and Zoysiagrass sold weak on a light test. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at bottom of report.

### Sod Cool Season

#### Kentucky Bluegrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	687	25.00-34.00	27.27	FOB
Midwest	544	17.00-29.00	21.70	FOB
National	1512	17.00-42.00	26.22	FOB

#### Tall Fescue/Kentucky Bluegrass Mix - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	851	25.00-32.00	26.14	FOB
National	3532	25.00-32.00	29.92	FOB

### Warm Season

#### Bermudagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	1927	20.00-40.00	20.60	FOB
National	1946	20.00-55.00	20.94	FOB

#### Zoysiagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	189	35.00-39.00	38.57	FOB
National	189	35.00-39.00	38.57	FOB

#### States included in each region are listed below:

**Northeast:** Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia

**South:** Alabama, Arkansas, Florida, Georgia, Hawaii, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas

**Midwest:** Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

**West:** Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming