

Tree Nuts: World Markets and Trade

Pistachios

Global production for 2018/19 is forecast to gain 165,000 metric tons (tons) from the previous year to 814,000 on rebounding yields and output in the United States and Turkey, more than offsetting a sharp decline in Iran. With higher available supplies, world consumption is expected to reach a record 743,000 tons. However, global exports are expected to drop nearly 50,000 tons to 327,000 due to lower available supplies in Iran.

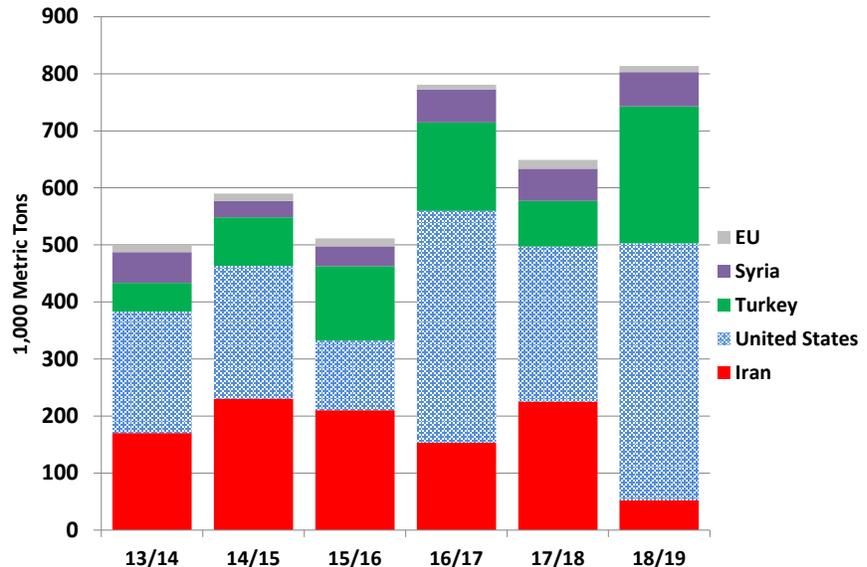
Iran's production is forecast to plunge 173,000 tons to just 52,000. The Iranian Pistachio Association reported that a weather shock occurred during bud-break in Kerman province, significantly reducing yields in this top-producing region. Exports are expected to plummet 105,000 tons to just 50,000 on significantly lower shipments to China, the European Union, and Turkey.

U.S. production jumped 179,000 tons to a record 451,000 due to high yields from the on-year of the alternate bearing crop cycle as well as increased bearing area. Please note this forecast is based on shipment report data from the Administrative Committee for Pistachios. Prior years are based on data from the National Agricultural Statistics Service (NASS) as reported in the *Noncitrus Fruits and Nuts* report. With limited competition from Iran, U.S. exports are expected to gain 35,000 tons to a record 250,000 on higher shipments to China, the European Union, and Canada.

Turkey's production is forecast to skyrocket 160,000 tons to a record 240,000. Last year's crop was particularly small as poor weather coincided with the production cycle's off-year. However, most production is not traded, so domestic consumption is expected to double.

China's imports are forecast to ease 12,000 tons to 100,000 on limited shipments from Iran. Despite high retaliatory tariffs for U.S. pistachios, imports from the United States are expected slightly higher.

Record U.S. and Turkey Production More Than Offset Iran's Plunge



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Pistachio Summary
Metric Tons, In-shell Basis

	2013/14	2014/15	2015/16	2016/17	2017/18	Feb 2018/19
Production						
United States	213,188	233,147	122,470	406,646	272,292	450,924
Turkey	50,000	85,000	130,000	155,000	80,000	240,000
Syria	54,000	29,000	35,000	58,000	56,500	60,000
Iran	170,000	230,000	210,000	153,000	225,000	52,000
European Union	13,000	13,000	13,800	8,400	15,000	10,800
Other	0	0	0	0	0	0
Total	500,188	590,147	511,270	781,046	648,792	813,724
Domestic Consumption						
Turkey	91,650	104,070	126,550	156,700	102,800	205,500
United States	51,046	62,285	69,742	127,960	127,434	149,880
China	79,900	81,900	70,550	115,100	111,500	100,000
European Union	85,750	83,100	82,350	96,400	101,800	94,800
Syria	49,600	29,050	34,900	58,200	57,100	60,500
Iran	37,900	43,300	21,700	11,800	39,746	32,000
Hong Kong	30,400	30,500	18,300	30,200	27,000	25,000
Canada	18,800	11,400	5,700	9,000	10,000	15,000
India	8,825	7,950	8,500	12,700	15,400	10,000
United Arab Emirates	21,950	23,200	20,500	14,800	15,300	10,000
Other	44,275	42,250	37,520	42,750	49,300	40,500
Total	520,096	519,005	496,312	675,610	657,380	743,180
Ending Stocks						
United States	34,978	74,803	46,528	115,507	47,456	100,000
Turkey	9,320	5,000	8,500	10,000	500	15,000
Iran	10,000	5,000	5,000	3,000	33,100	3,100
European Union	1,500	1,500	1,500	1,500	1,500	1,500
Afghanistan	0	0	0	0	0	0
Other	0	0	0	0	0	0
Total	55,798	86,303	61,528	130,007	82,556	119,600
Exports						
United States	177,273	132,069	82,308	211,235	214,702	250,000
Iran	138,100	191,700	188,300	143,200	155,154	50,000
Turkey	2,000	2,700	9,200	6,600	3,100	25,000
European Union	1,300	1,400	1,900	1,800	2,100	1,000
Syria	4,900	500	400	500	500	500
Other	0	0	0	0	0	0
Total	323,573	328,369	282,108	363,335	375,556	326,500
Imports						
China	79,900	81,900	70,550	115,100	111,500	100,000
European Union	74,050	71,500	70,450	89,800	88,900	85,000
Hong Kong	30,400	30,500	18,300	30,200	27,000	25,000
Canada	18,800	11,400	5,700	9,000	10,000	15,000
India	8,825	7,950	8,500	12,700	15,400	10,000
United Arab Emirates	21,950	23,200	20,500	14,800	15,300	10,000
Iraq	8,575	9,825	8,300	8,000	9,300	8,000
Pakistan	2,025	3,825	6,500	5,900	7,700	6,000
Jordan	650	2,200	2,700	4,700	6,800	5,000
Mexico	4,050	4,200	2,900	3,700	3,800	5,000
Other	43,640	41,232	27,975	32,478	40,993	24,000
Total	292,865	287,732	242,375	326,378	336,693	293,000

The marketing year begins in September. Trade data includes prepared and preserved pistachios classified in chapter 20 of the Harmonized Tariff Schedule.