



Tree Nuts: World Markets and Trade

Pistachios

Global production for 2019/20 is forecast down 11 percent to 694,000 metric tons (tons) as the United States and Turkey entered the off-year of the alternate bearing crop cycle, more than offsetting a sharp rebound in Iran. As a result of lower available supplies, world consumption, trade, and ending stocks are expected to decline.

Iran's production, reported by the Iranian Pistachio Association, is forecast to recover to 205,000 tons following last year's

weather shock that slashed output over 75 percent. Although shipments in the first few months of the marketing year have been slow, the pace is expected to accelerate to top markets China, the European Union, and Turkey, pushing total exports to 125,000 tons. Despite strong domestic consumption, ending stocks are forecast to jump to 25,000 tons following last year's reduced output and stocks drawdown.

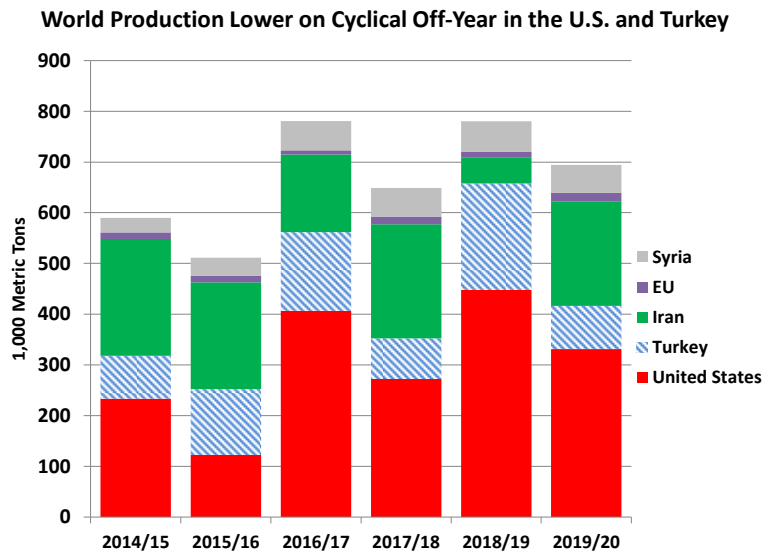
U.S. production is forecast to decline 26 percent to 332,000 tons due to lower yields from the off-year. Please note that this forecast is based on shipment report data from the Administrative Committee for Pistachios. Prior years are based on data from the National Agricultural Statistics Service (NASS) as reported in the *Noncitrus Fruits and Nuts* report. With reduced output, exports are forecast to drop 28 percent to 200,000 tons on lower shipments to top markets China and European Union. Ending stocks are expected to fall to a 5-year low of just 35,000 tons.

Turkey's production is forecast to plunge 60 percent to 85,000 tons, similar to previous off-years. Lower production will have limited effect on trade as almost the entire harvest is consumed domestically.

China's imports are forecast to fall nearly 15 percent to 100,000 tons as shipments leading up to the Lunar New Year were not as strong as in previous years. About half of total imports occur during this period.

EU production is forecast up 7,000 tons to 18,000 on gains in Spain and Italy. With consumption seen nearly flat, imports are forecast down 6,000 tons to 95,000. The United States supplies a majority of the market, its second-largest after China.

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To download additional data tables, go to the Production, Supply and Distribution Database (PSD Online): (<http://apps.fas.usda.gov/psdonline/psdHome.aspx>), scroll down to Reports, and click the arrow next to Tree Nuts.

FAS Reports and Databases:

Current *World Market and Trade* Reports:

<http://apps.fas.usda.gov/psdonline/psdDataPublications.aspx>

Archives *World Market and Trade* Reports:

<https://usda.library.cornell.edu/concern/publications/tm70mv16z?locale=en>

Production, Supply and Distribution Database (PSD Online):

<http://apps.fas.usda.gov/psdonline/psdHome.aspx>

Global Agricultural Information Network (Agricultural Attaché Reports):

<https://gain.fas.usda.gov/#/>

Global Agricultural Trade System (U.S. Exports and Imports):

<http://apps.fas.usda.gov/gats/default.aspx>

Pistachio Summary
Metric Tons, In-shell Basis

	2014/15	2015/16	2016/17	2017/18	2018/19	Feb 2019/20
Production						
United States	233,147	122,470	406,646	272,292	447,696	331,538
Iran	230,000	210,000	153,000	225,000	52,000	205,000
Turkey	85,000	130,000	155,000	80,000	210,000	85,000
Syria	29,000	35,000	58,000	56,500	60,000	55,000
European Union	13,000	13,800	8,400	15,000	10,610	17,530
Other	0	0	0	0	0	0
Total	590,147	511,270	781,046	648,792	780,306	694,068
Domestic Consumption						
United States	62,285	69,742	127,965	127,403	157,877	157,964
Turkey	104,070	127,225	157,500	103,250	185,325	116,500
European Union	87,650	82,350	96,500	101,975	110,110	111,030
China	81,900	71,650	115,600	112,200	116,850	100,000
Iran	43,300	21,700	11,800	39,700	26,025	58,000
Syria	29,050	34,900	58,200	57,100	60,600	55,500
Canada	19,900	8,950	15,725	18,000	18,800	19,000
India	9,600	8,650	12,700	15,725	16,375	15,500
United Arab Emirates	23,200	21,175	15,100	16,275	11,575	15,500
Hong Kong	30,500	18,300	30,200	24,975	15,275	10,000
Other	45,680	42,965	48,050	53,575	42,900	46,600
Total	537,135	507,607	689,340	670,178	761,712	705,594
Ending Stocks						
United States	74,803	46,528	115,507	47,456	59,926	35,000
Iran	5,000	5,000	3,000	33,100	3,100	25,100
European Union	1,500	1,500	1,500	1,500	1,500	1,500
Turkey	5,000	8,500	10,000	500	22,500	500
Afghanistan	0	0	0	0	0	0
Other	0	0	0	0	0	0
Total	86,303	61,528	130,007	82,556	87,026	62,100
Exports						
United States	132,069	82,308	211,247	214,737	278,759	200,000
Iran	191,700	188,300	143,200	155,200	55,975	125,000
Turkey	2,700	9,200	6,600	3,150	14,950	5,500
European Union	1,400	1,900	1,700	2,100	1,475	1,500
Syria	500	400	500	500	500	500
Other	0	0	0	0	0	0
Total	328,369	282,108	363,247	375,687	351,659	332,500
Imports						
China	81,900	71,650	115,600	112,200	116,850	100,000
European Union	76,050	70,450	89,800	89,075	100,975	95,000
Canada	19,900	8,950	15,725	18,000	18,800	19,000
India	9,600	8,650	12,700	15,725	16,375	15,500
United Arab Emirates	23,200	21,175	15,100	16,275	11,575	15,500
Turkey	17,450	9,925	10,600	16,900	12,275	15,000
Hong Kong	30,500	18,300	30,200	24,975	15,275	10,000
Iraq	9,825	8,325	8,000	9,525	5,300	9,400
Mexico	4,200	4,400	5,500	5,250	5,050	5,000
Pakistan	3,825	6,500	5,900	7,800	4,900	5,000
Other	29,412	25,345	30,895	33,897	30,160	29,700
Total	305,862	253,670	340,020	349,622	337,535	319,100

The marketing year begins in September. Trade data includes prepared and preserved pistachios classified in chapter 20 of the Harmonized Tariff Schedule.