



Pistachios: World Markets and Trade

2013/14 Forecast Overview

Global production is forecast at nearly 500,000 metric tons, down 20 percent from the previous year as the United States, Iran and Turkey enter the off-year of the alternate bearing crop cycle. As a result of lower available supplies, world consumption and ending stocks are expected to decline. Global exports are forecast to rise 6 percent to 315,000 tons on continued import demand from China and the European Union (EU).

U.S. production is forecast to decline 15 percent to 213,000 tons due primarily to the off-year. However, exports are forecast to reach a record 175,000 tons on strong shipments to the EU and China. Consumption is expected lower on tightening supplies.

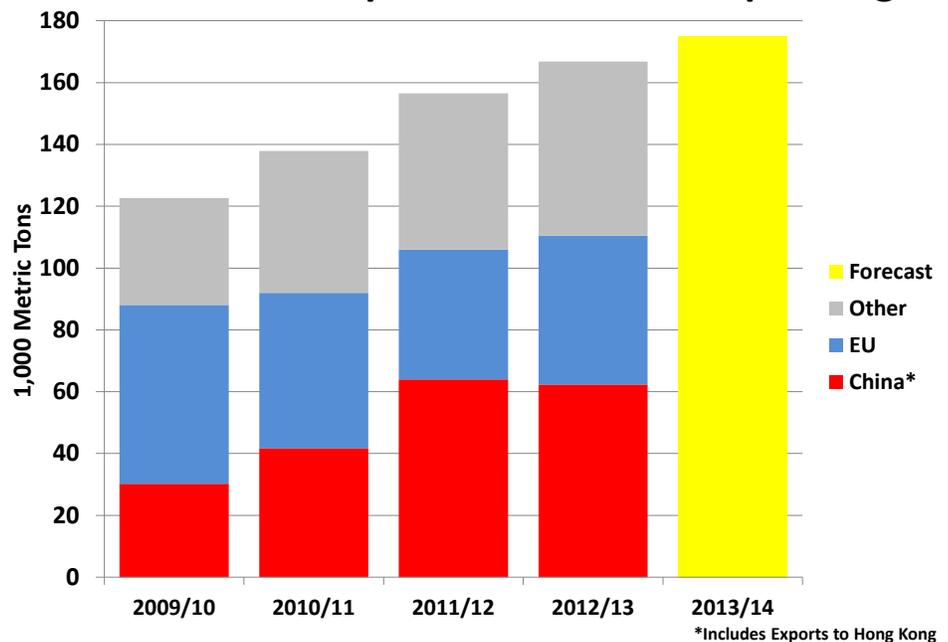
Iran's production is forecast down 7 percent to 170,000 tons due to the off-year. Exports are forecast up more than 10 percent, reaching 135,000 tons. Iran ships to several regional trading partners, like Iraq and the United Arab Emirate, but also competes with the United States in the EU and China.

Although **Turkey's** production is forecast to plunge over 50 percent to 50,000 tons, similar to previous off-years, it will have limited effect on trade as almost the entire harvest is consumed domestically.

China's imports are forecast 5 percent higher at 80,000 tons and have nearly tripled in five years, surpassing the EU as the largest market. Shanghai and Beijing are key markets for U.S. pistachios, whereas smaller cities prefer more competitively-priced imports from Iran.

EU imports are forecast to continue rebounding from the effects of the financial crisis and are expected to reach 70,000 tons. The United States supplies a majority of the market.

U.S. Pistachio Exports to Continue Expanding



Revised 2012/13

World **production** is revised down from the February 2013 estimate by 33,000 tons to 614,000.

- Iran is lowered 17,000 tons to 183,000 primarily on lower yields in the top producing regions of Rafsanjan and Anar.

World **exports** are lowered 37,000 tons to 298,000.

- Iran is reduced 19,000 tons to 121,000 due to lower demand from the Middle East and Russia.
- United States is down 12,000 tons to 167,000 mostly due to lower shipments to China.

World **imports** are revised 20,000 tons lower to 281,000.

- China is reduced 14,000 tons to 76,000 due to updated data.

For additional information, please contact Tony Halstead at 202-720-4620,
or Tony.Halstead@fas.usda.gov

To download additional data tables, go to Production, Supply and Distribution Database (PSD Online): (<http://apps.fas.usda.gov/psdonline/psdHome.aspx>), scroll down to Reports, and Click the plus sign [+] next to Coffee

FAS Reports and Databases:

Current *World Market* and *Trade* Reports:

<http://apps.fas.usda.gov/psdonline/psdDataPublications.aspx>

Archives *World Market* and *Trade* Reports:

<http://usda.mannlib.cornell.edu/MannUsda/viewTaxonomy.do?taxonomyID=7>

Production, Supply and Distribution Database (PSD Online):

<http://apps.fas.usda.gov/psdonline/psdHome.aspx>

Global Agricultural Information Network (Agricultural Attaché Reports):

<http://gain.fas.usda.gov/Pages/Default.aspx>

Global Agricultural Trade System (U.S. Exports and Imports):

<http://apps.fas.usda.gov/gats/default.aspx>

Pistachio Summary
Metric Tons, In-shell Basis

| | 2008/09 | 2009/10 | 2010/11 | 2011/12 | 2012/13 | Jul 2013/14 |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Production | | | | | | |
| United States | 126,100 | 161,025 | 236,775 | 201,395 | 249,929 | 213,188 |
| Iran | 90,000 | 184,000 | 216,000 | 160,000 | 183,000 | 170,000 |
| Syria | 53,000 | 61,000 | 57,000 | 56,000 | 57,000 | 57,000 |
| Turkey | 85,000 | 38,000 | 110,000 | 50,000 | 117,000 | 50,000 |
| European Union | 11,200 | 11,200 | 6,300 | 6,800 | 6,800 | 6,000 |
| Other | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 365,300 | 455,225 | 626,075 | 474,195 | 613,729 | 496,188 |
| Domestic Consumption | | | | | | |
| Turkey | 71,450 | 61,965 | 86,275 | 86,250 | 96,100 | 93,000 |
| China | 29,150 | 46,025 | 57,375 | 69,575 | 76,150 | 80,000 |
| European Union | 96,480 | 85,625 | 73,025 | 63,325 | 69,875 | 74,700 |
| United States | 27,656 | 50,900 | 50,255 | 73,608 | 76,142 | 60,000 |
| Syria | 55,700 | 64,700 | 59,400 | 57,500 | 54,100 | 53,800 |
| Iran | 27,900 | 55,800 | 58,900 | 47,900 | 51,000 | 41,000 |
| Hong Kong | 23,450 | 29,900 | 30,825 | 23,875 | 36,400 | 33,000 |
| United Arab Emirates | 13,700 | 20,975 | 18,350 | 18,275 | 21,000 | 21,000 |
| Canada | 6,700 | 7,575 | 12,600 | 15,300 | 17,000 | 20,000 |
| India | 3,050 | 4,975 | 7,450 | 5,150 | 9,800 | 10,000 |
| Other | 34,300 | 42,025 | 63,325 | 54,875 | 50,400 | 45,500 |
| Total | 389,536 | 470,465 | 517,780 | 515,633 | 557,967 | 532,000 |
| Ending Stocks | | | | | | |
| United States | 30,660 | 19,550 | 68,825 | 41,125 | 49,494 | 28,532 |
| Iran | 4,000 | 8,000 | 8,000 | 5,000 | 16,000 | 10,000 |
| Turkey | 45,460 | 23,170 | 52,195 | 19,520 | 39,420 | 9,320 |
| European Union | 2,000 | 1,800 | 1,500 | 1,500 | 1,500 | 1,500 |
| Afghanistan | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 82,120 | 52,520 | 130,520 | 67,145 | 106,414 | 49,352 |
| Exports | | | | | | |
| United States | 130,201 | 122,703 | 137,868 | 156,530 | 166,782 | 175,000 |
| Iran | 83,100 | 124,200 | 157,100 | 115,100 | 121,000 | 135,000 |
| Syria | 1,700 | 2,700 | 1,700 | 1,500 | 3,200 | 3,500 |
| European Union | 1,300 | 1,925 | 1,200 | 1,200 | 1,600 | 1,300 |
| Turkey | 4,400 | 350 | 1,000 | 700 | 5,100 | 100 |
| Other | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 220,701 | 251,878 | 298,868 | 275,030 | 297,682 | 314,900 |
| Imports | | | | | | |
| China | 29,150 | 46,025 | 57,375 | 69,575 | 76,150 | 80,000 |
| European Union | 86,250 | 76,150 | 67,625 | 57,725 | 64,675 | 70,000 |
| Hong Kong | 23,450 | 29,900 | 30,825 | 23,875 | 36,400 | 33,000 |
| United Arab Emirates | 13,700 | 20,975 | 18,350 | 18,275 | 21,000 | 21,000 |
| Canada | 6,700 | 7,575 | 12,600 | 15,300 | 17,000 | 20,000 |
| Turkey | 1,650 | 2,025 | 6,300 | 4,275 | 4,100 | 13,000 |
| India | 3,050 | 4,975 | 7,450 | 5,150 | 9,800 | 10,000 |
| Iraq | 6,025 | 6,200 | 6,125 | 7,000 | 6,100 | 10,000 |
| Russia | 8,750 | 9,375 | 15,025 | 17,875 | 14,500 | 7,500 |
| Australia | 2,250 | 2,800 | 4,925 | 3,650 | 5,200 | 6,500 |
| Other | 22,742 | 31,518 | 41,973 | 30,393 | 26,264 | 22,650 |
| Total | 203,717 | 237,518 | 268,573 | 253,093 | 281,189 | 293,650 |

The marketing year begins in September.

Trade data includes prepared and preserved pistachios classified in chapter 20 of the Harmonized Tariff Schedule.