

FLUID MILK MARKET REPORT FOR THE UNITED STATES

MONTH OF JANUARY 1923

PRICES WHICH APPEAR IN THIS REPORT ARE SECURED THROUGH THE COOPERATION OF MILK DISTRIBUTORS, PRODUCERS' ASSOCIATIONS AND MUNICIPAL OFFICERS. DEALERS' BUYING PRICES, UNLESS OTHERWISE INDICATED, REPRESENT PRICES APPLYING TO ALL MILK DELIVERED BY PRODUCERS. FOR CITIES WHERE A "SURPLUS PLAN" IS IN EFFECT, THE PRICES REPORTED IN TABLE II ARE FOR "BASIC" QUANTITIES. ALL PER CWT. BUYING PRICES HAVE BEEN CONVERTED TO A 3.5% BUTTERFAT BASIS FOR COMPARATIVE PURPOSES.

PRODUCERS' PRICES FOR STANDARD GRADE MILK TESTING 3.5% BUTTERFAT

TABLE I

(DELIVERED F. O. B. LOCAL SHIPPING POINT OR COUNTRY PLANT)

SECTIONS	RANGE OF JANUARY PRICES		PRICES COMPARED FOR SAME MKTS			
	NUMBER LOCAL MKTS	PRICES PER HUNDREDWEIGHT	NUMBER LOCAL MKTS	1923 AVERAGE FOR JAN.	1922 AVERAGE FOR DEC.	1922 AVERAGE FOR JAN.
NEW ENGLAND	8	\$ 3.11-3.70	6	\$ 3.31	\$ 3.33	\$ 3.30
MIDDLE ATLANTIC	13	2.40-3.61	14	2.99	2.97	2.75
E. NORTH CENTRAL	24	1.92-3.20	24	2.52	2.45	1.93
W. NORTH CENTRAL	19	1.93-3.36	17	2.42	2.39	1.89
SOUTH ATLANTIC	12	2.38-4.65	11	3.30	3.32	3.57
E. SOUTH CENTRAL	4	1.87-3.00	4	2.39	2.37	2.24
W. SOUTH CENTRAL	5	2.10-3.04	5	2.56	2.59	2.20
MOUNTAIN	9	1.87-3.20	8	2.40	2.36	2.13
PACIFIC	10	2.05-3.72	10	2.82	2.75	2.50
UNITED STATES	109	1.87-4.35	99	2.72	2.69	2.50

ABOVE PRICES INCLUDE "BASIC" PRICES WHERE A SURPLUS PLAN OR POOLING PLAN IS IN EFFECT. CITIES WHERE PRICES ARE BASED UPON CURRENT BUTTER QUOTATIONS NOT INCLUDED.

THE STATES MAKING UP THE GEOGRAPHIC DIVISIONS ARE AS FOLLOWS:

- NEW ENGLAND - MAIN, N.H., VT., MASS., R.I., CONN.
- MIDDLE ATLANTIC - N.Y., N.J., PA.
- E. NORTH CENTRAL - OHIO, IND., ILL., MICH., WIS.
- W. NORTH CENTRAL - MINN., IOWA, MO., N.D., S.D., WYO., KANS.
- SOUTH ATLANTIC - DEL., MD., D.C., VA., W.VA., N.C., S.C., GA., FLA.
- E. SOUTH CENTRAL - KY., TENN., ALA., MISS.
- W. SOUTH CENTRAL - ARK., LA., OKLA., TEXAS.
- MOUNTAIN - WYO., COLO., N.M., IDA., ARIZ., UTAH, NEV., MONT.
- PACIFIC - WASH., ORE., CALIF.

TABLE II

JANUARY BUYING AND SELLING PRICES

BUYING PRICES ARE FOR STANDARD GRADE MILK OF 3.5% QUALITY. DELIVERED CITY PRICES INCLUDE COUNTRY STATION AND TRANSPORTATION CHARGES WHEN SUCH ARE INCURRED. SELLING PRICES ARE FOR THAT QUALITY OF MILK COMMONLY SOLD IN THE CITY FOR WHICH PRICES ARE GIVEN.

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES			PREVAILING BUTTER-FAT TEST OF MILK SOLD	
			WHOLESALE TRADE PER GAL. IN LOTS OF 5-20 GAL. IN BULK	PER QT. BOTTLED (CASES OF 12)	RETAIL TRADE PER QT. STORE BOTTLED TO FAMILIAR TRADE		
ARIZONA							
PHOENIX			30	12	11-12.5	11-12.5	3.25
CALIFORNIA							
BERKELEY	BUTTER MKT	BASIS	40	12	13	13	4.0
FRESNO	"	"	35	11-11.5	13	13	3.8
LONG BEACH	3.50	10	41.33-42	13	13	13	3.5-4.0
LOS ANGELES	3.50	9.7-10	45-47.33	14	13	13	4.0-4.5
OAKLAND	BUTTER MKT	BASIS	40	-	13	13	3.03
SAN DIEGO	4.02	11.5	40.50-50	11.33-13.5	13-13	13	3.03
SAN FRANCISCO	3.11	2.9	39.33	11	12-13	12-13	3.7-4.0
COLORADO							
BOULDER	2.10	5	28	8	10	9	3.5
COLORADO SPRINGS	2.57-2.70	3-3	30	10	11	11-12	3.4-3.7
DENVER	2.27	3-3	35	10	12	12	-
TRINIDAD	-	-	30-40	8-12	10-13	10-13	3.3-4.0
CONNECTICUT							
HARTFORD	3.75	4	44	15	15	15-15	3.7-4.1
NEW HAVEN	3.75	4	44-46	15	15	15	3.75-4.2
DELAWARE							
WILMINGTON	2.37	4	40	12	12	14	3.7-3.8
DIST. OF COLUMBIA							
WASHINGTON	3.37	4.35	40	11	14	12-13	2.8-3.0
FLORIDA							
JACKSONVILLE	3.75-3.95	5 UP 10 DOWN	30-36	14-13	17-18	17-18	4.0
MIAMI	4.35-5.39	FLAT	58	13-17	20	13-20	4.0-4.5
TAMPA	4.35	FLAT	55	14	18	13-18	4.0-4.5
IDAHO							
BOISE	-	-	25-30	8	10	10	4.0
ILLINOIS							
CHICAGO	2.76-3.05	4-7	20-30	10-12	12-13	11-13	3.1-3.7
PEORIA	2.25	5	30	5.5	11	11-12	3.7
ROCKFORD	-	-	30-32	-	-	-	3.7
QUINCY	2.40	4	30	8	10	10	3.7
INDIANA							
ELKHART	-	-	28	7.5	10	10	3.5
INDIANAPOLIS	BUTTERFAT BASIS	-	40	11	13	13	3.5
SOUTH BEND	2.27	0.5	30	8.5	10	10	3.6-3.7
	2.30	4	32	9	11	11	3.7

(OVER)

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES		RETAIL TRADE		PREVAILE- ING BUTTER- FAT TEST OF MILK SOLD
			WHOLESALE TRADE PER GAL. IN LOTS OF 5-20 GAL. IN BULK	PER QT. BOTTLED (GASES OF 12)	PER QT. BOTTLED TO FAMILIY TRADE	STORE PRICES PER QT. BOTTLED	
IOWA							
BURLINGTON	-	-	25	8	10	10	3.6
CEDAR RAPIDS	2.63	7	-	8	11-12	10-11	-
DAVENPORT	2.30-2.40	5	28	8	10	8-10	3.5-3.6
DES MOINES*	2.80	5	35-38	11	12	12-13	3.7-3.8
IOWA CITY	2.62	7.5	30	9	12	10-12	3.2-3.3
KANSAS							
KANSAS CITY	2.90	FLAT 3.5-4%	-	11	13	13	3.6
TOPEKA	2.90	4	30	8	11	11	3.5
WICHITA	2.30	FLAT	30	8	11	11	3.5
KENTUCKY							
LEXINGTON	3.00	FLAT	35	10	10-15	12-16	4-4.5
LOUISVILLE	2.77-2.87	VARIES	35	11	13	13	3.8-4.0
LOUISIANA							
NEW ORLEANS*	3.04	4	35	12	14	14	4.0
MARYLAND							
BALTIMORE*	3.19	5.8	38-40	13	13	14	4.1-4.2
CUMBERLAND	3.15	5	40	11	13	13	4.0
MASSACHUSETTS							
BOSTON*	3.31-3.85	B.M. BASIS	39	12	14.5	12	3.7
FALL RIVER	4.00	FLAT	44	11.5-12	14.5	13-14	3.35
LAWRENCE	3.95	FLAT	44	12	-	12-14	3.5
HOLYOKE*	3.93	FLAT	-	-	-	-	-
SPRINGFIELD	3.49	FLAT	44	12	14	11-13	3.7
MICHIGAN							
BATTLE CREEK	3.00	FLAT	-	10	12	12	4.4
DETROIT*	3.00	5	40-42	12	13-14	13-14	3.4-4.2
FLINT	-	4	40	11.5	13	13	3.5
GRAND RAPIDS	2.60	4	32	10	12	10-12	3.5-3.8
KALAMAZOO*	3.20	4-4.5 OVER	38	11	13	13	3.9-4.0
LANSING	2.40	FLAT	28-30	8	10	10	3.5
MINNESOTA							
DULUTH*	2.85	5	32	10	12	12	3.7
MINNEAPOLIS	2.90	5	34-36	9-9.5	11	10-11	3.5
ST. PAUL	2.85-2.90	5	36	9.5	11	11	3.5-3.8
WINONA	3.10	FLAT	35	9.5	11-13	11	3.6
MISSOURI							
HANNIBAL	3.36	FLAT	35	8.75	12	12	4.5
JEFFERSON CITY	-	VARIES	35-40	10	13	13	3.6-4.8
KANSAS CITY	2.77-2.97	3	36-40	10-11	13	10-13	3.5-3.8
ST. LOUIS	3.09-3.15	3	38	11	13	13	3.5-3.8
MONTANA							
BILLINGS	2.12	5	30	9	11	11	3.25
BUTTE	2.27	5.5	30	10	12-12.5	10-13	3.8
GALISPELL	2.25	4	35	9	10	10	4.0
LEWISTON	-	-	30-35	10	12.5	12-13	4.0
MISSEOLA	-	-	30	8	10	10	3.5
NEBRASKA							
LINCOLN	2.38-2.40	6.4	26-32	9-9.5	11	11	3.5
OMAHA	2.40	6	30	9.5	11	-	3.5
NEVADA							
CARSON CITY	2.80	FLAT	30	-	10	10	3.5
NEW HAMPSHIRE							
CONCORD	2.90	5	32.5	10	12	12	3.5-3.8
NEW JERSEY							
ATLANTIC CITY	-	-	44	14	14	14-15	-
CAMDEN	-	-	36	12	12	12-13	-
ELIZABETH*	3.84	4	-	11.7/8	12	-	-
HOCKEN*	4.02	4	42	12	13	-	3.6
TRENTON*	3.16	4	40	12	12	14	3.7
NEW MEX. CO							
ALBUQUENQUE	3.20	5.8	45	12.5	15	15	3.9-4.2
NEW YORK							
ALBANY*	3.65-3.67	4	35-38	15	15	11-17	3.6
BINGHAMTON	3.26	FLAT	-	-	-	-	-
BUFFALO	3.41	4	38-40	11-11.5	13	11-13	VARIES
NEW YORK	SEE TABLE III	-	44-48	15/16	16	16-17	3.8-3.9
ROCHESTER	3.87	4	44	12	14	15	3.7
TROY	-	4	36-44	11	13	13	3.7
UTICA	3.70	4	36-40	11	13	12-13	3.7
NORTH CAROLINA							
ASHEVILLE	3.10	4	40	12	15	15	4.0
WINSTON-SALEM	3.30	4	40-45	13	16	17	4.3
NORTH DAKOTA							
FARGO	2.33	FLAT	28-30	8	10	10	3.5
GRANDFORK	2.25	FLAT	28	8	10	10	3.5
OHIO							
CADON*	3.40	5	38	10-11	13	13	3.5
CINCINNATI	2.60-2.70	4.5 UP, 3.5 DOWN	34-36	10	13	13	3.5
CLEVELAND	2.10-3.20	5	38	11.5	14	14	3.8
COLUMBUS	B.M. BASIS	5	36	10	12-13	12-13	3.7
CANTON	2.25	B.M. BASIS	32	10	12	12	3.9
SPRINGFIELD	2.26	B.M. BASIS	34	10.5	12	12	3.5-3.6
CLEVELAND	2.55-2.75	5	36-40	10.5	12	12	3.5-3.6
OKLAHOMA							
TULSA	2.80	8	40	13	15-20	15-20	3.3-4.0
OREGON							
ASTORIA	-	DOWN	33-33	12	12	15	4.2
ROSEBURG	2.54	DOWN	30	9	12	12	4.0
PORTLAND	2.50-2.60	DOWN	35	9	12-13	10-11	3.8-4.0
SALEY	2.35	4	25	11.5	13	13	4.0
PENNSYLVANIA							
ALLENTOWN	2.81	FLAT	34	10	12	12	3.5
ALTOONA	-	4	38	10.5	12	12	4.0
HARRISBURG	2.55-2.63	4	32	9	11	11	3.5
PHILADELPHIA*	2.92-3.17	4	32-40	9-12	11-12	11-13	3.25-3.8

(OVER)

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES				PREVAILING BUTTERFAT TEST OF MILK SOLD
			WHOLESALE TRADE		RETAIL TRADE		
			PER GAL. IN LOTS OF 5-20 GAL. IN BULK	PER QT. BOTTLED (CASES OF 12)	PER QT. BOTTLED TO FAMILY TRADE	STORE PRICES PER QT. BOTTLED	
PENNSYLVANIA (CONTD)							
PITTSBURGH*	3.78	5	43	13.5	-	-	3.5
SCRANTON	3.91	4	40	12	13	13	3.6
RHODE ISLAND							
NEWPORT	B.M. BASIS	-	48	12	14	14	3.28
PROVIDENCE	3.83	B.M. BASIS	44	12	15	-	3.7-3.9
SOUTH CAROLINA							
CHARLESTON	3.49	FLAT	44	14	17	17	3.6
SOUTH DAKOTA							
SIOUX FALLS*	2.00	5	30	8	10	10	3.5
TENNESSEE							
CHATTANOOGA	2.27	6.5	40	11-12	14-16	14-16	4-4.5
NASHVILLE	2.17	6.2	35	10	12	12	4.2
TEXAS							
DALLAS	2.80	4	40	10-12	15	12-15	4.0
EL PASO	2.75-2.95	5	40	11	13-16	13-15	3.8-4.0
HOUSTON	2.45-2.80	7-8	40	11	14-15	10-14	4.2
UTAH							
SALT LAKE CITY	2.10	6	30	9	10-11	9-11	3.5-3.8
VIRGINIA							
NEWPORT NEWS*	3.57-3.78	FLAT	45	15	17	17-20	3.6
RICHMOND*	3.81-4.05	5	44	13	14-16	-	3.6
WASHINGTON							
SEATTLE	2.95	5	36	10.5	13	12	3.6
SPOKANE	2.85	5	36-38	10-11	12-13	10-13	3.7-4.0
TACOMA	2.70	5	30	8	10	9-10	3.6
WEST VIRGINIA							
CLARKSBURG	3.40	5	40	13.5	-	16	3.6-4.0
WISCONSIN							
BELoit	2.50	4	30	8.5	10	10	3.6
EAU CLAIRE	B.M. BASIS	-	32	9	10	10	3.6-3.8
MADISON	2.50	4	-	9	10	10	3.5-3.8
MILWAUKEE*	2.75	4	28-30	8.5	10	9-10	3.5-3.7
OSHKOSH	2.55	4.2	-	8.5	10	10	4.0
RACINE	1ST NO. 3.30	3	30	-	9	10-12	4.0
	2ND NO. 2.50	3	34	-	9	10	4.0
SUPERIOR*							
WAUSAU	2.50	FLAT	32	8.5	10	10	3.6-4.0

* BASIC PRICES FOR FLUID MILK

TABLE III

JANUARY BUYING PRICES FOR "STANDARD GRADE MILK" 3.5% D.F. FOR CITIES WHERE PART OF THE SUPPLY IS PURCHASED THROUGH COUNTRY STATIONS

	PRICES PAID PRODUCERS PER CWT. RAW MILK (FLAT PRICES OF 3.5% BUTTERFAT BASIS)		FREIGHT ZONES TO WHICH COUNTRY STATION PRICES APPLY
	F.O.B. CITY	AT COUNTRY STATIONS	
WASHINGTON, D.C.	3.37	2.50	30 MILE ZONE (45.5¢ RATE)
CHICAGO, ILL.	2.73-3.05	2.50	ALL
BALTIMORE, MD.	3.19	2.38-2.49	40¢ RATE
BOSTON, MASS.*	3.61-3.85	3.11	161-200 MILE ZONE (45.5¢ RATE BOSTON)
ST. LOUIS, MO.	3.09-3.15	2.50	34¢ RATE
TRENTON, N.J.	3.17	2.60	41-50 MILE ZONE
NEW YORK, N.Y.*	UNAVAILABLE	3.35-3.57	200-210 MILE ZONE (50¢ RATE N.Y. CITY)
CLEVELAND, OHIO	3.10-3.20	2.70-2.85	ALL
PITTSBURGH, PA.*	3.78	2.85	ALL
PHILADELPHIA, PA.*	2.92-3.17	2.57-2.65	51-50 MILE ZONE
HARRISBURG, PA.	2.55-2.35	2.40-2.48	ALL
PROVIDENCE, R.I.	3.83	3.29	28¢ ZONE
DALLAS, TEXAS	2.80	2.00-2.20	ALL
KANSAS CITY, MO.	2.77-2.97	2.51	42¢ RATE

*BASIC PRICES FOR FLUID MILK. THE 3.35 COUNTRY STATION PRICE FOR NEW YORK CITY IS AN EXCEPTION TO THIS.

NOTE: AT ALL PLACES IN THE ABOVE TABLES WHERE PRICES ARE NOT SHOWN, THE INFORMATION WAS EITHER NOT REPORTED OR IS NOT AVAILABLE.

PRICES FOR SPECIAL GRADE OF MILK AND CERTAIN MILK PRODUCTS

THE FOLLOWING TABLE SHOWS THE WHOLESALE AND RETAIL PRICES REPORTED FOR "SPECIAL" AND "CERTIFIED" MILK AND CERTAIN OTHER PRODUCTS DELIVERED AT WHOLESALE BUYERS' PLACES OF BUSINESS AND AT THE HOME OF RETAIL CUSTOMERS.

CITIES	SPECIAL MILK	CERTIFIED MILK	CULTURED BUTTERMILK		COTTAGE CHEESE		LIGHT CREAM 18-25% B.F.	
	RETAIL PRICE PER QT.	RETAIL PRICE PER QT.	WHOLESALE PRICE PER GAL.	RETAIL PRICE PER QT.	WHOLESALE PRICE PER LB.	RETAIL PRICE PER LB.	WHOLESALE PRICE PER GAL.	RETAIL PRICE PER PT.
ALBUQUERQUE	-	-	30	10	15	-	1.75	15
AKRON	14-20	30	-	8-10	-	7-10	1.70	15
BALTIMORE	17	30	-	-	-	15	1.70	-
BERKELEY	-	25	-	-	17	22	2.00-3.00	-
BOSTON	18	25	-	-	-	-	1.19-1.50	-
BUFFALO	12	26	22	-	10	12	2.25	19-21
CHICAGO	23	25	-	10-24	-	*15	1.20-2.50	16
CLEVELAND	18-25	30	18	-	10-12	10-15	1.60	20
COLORADO SPNGS	14-16	-	15	6	10	10	.45	11-12
COLUMBUS	13	25	20	7	10	12	.55	13
CUMBERLAND	-	-	30	10	10	13	1.71-1.82	14
CINCINNATI	15	24	-	-	10	13	1.20	14
DALLAS	25	25	30	12	-	-	1.50	7-20
DENVER	14	-	-	9	-	-	1.40	6-12
DES MOINES	14-23	25	30	10	10-13	15	1.50-1.60	10-14
GRAND RAPIDS	17	-	32	12	9-10	7-12	.35	12
HARTFORD	18-20	25-35	-	10	-	-	1.40	12
INDIANAPOLIS	15	-	28	8-9	16	20	1.15	13
JACKSONVILLE	23	-	35	12	-	-	1.50-1.55	13
KANSAS CITY	15	25	25	10	15	20	1.50-1.90	13
LINCOLN	14	20	30	11	12	15	1.50-1.60	13
LOS ANGELES	18	25-30	25	10	-	-	2.00	15
LOUISVILLE	16	-	22	7-12	15	20	1.17-1.33	15
MILWAUKEE	13-18	24	18	8	*10	*12	1.20-1.55	14
MINNEAPOLIS	-	25	-	-	-	-	1.50-1.60	14-15
NASHVILLE	18	-	20	9	17	20	1.50	16
NEW ORLEANS	-	-	30	12	-	-	1.00	17
NEW YORK	19	27-28	-	24	10	10	2.40	17
PHILADELPHIA	15	18-29	-	12	*7	*8	1.50-2.00	17
PITTSBURGH	-	-	30	11	-	-	1.50-1.55	17
PORTLAND	-	21	15-35	7-12	10	20	1.50-1.55	15
RICHMOND	-	-	25	-	-	-	1.50-1.55	15
ROCKFORD	-	-	15	-	-	-	1.40-1.45	16
SAN DIEGO	25	-	-	-	15	20	1.50	16
SAN FRANCISCO	-	23	-	-	-	-	.90	16
SALT LAKE CITY	16	-	20	7	15	20	.45	16
GRANTON	25	25	24	10	8	10	.60	16
SEATTLE	20	20	-	-	-	-	.33	16
POKANE	18.5	-	20-33	10-13	-	-	.50	16
ST. LOUIS	19-20	25	-	10	-	15	1.24-2.00	17
ST. PAUL	-	26	-	-	10	13	1.65	16
TRENTON	15	30	-	-	8	10	1.60	16
WASHINGTON	15-20	30	36	12	-	-	1.60	17

* 12 OUNCE PACKAGE