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FLUID MILK MARKET REPORT FOR THE UNITED STATES

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MONTH OF JULY 1923

PRICES WHICH APPEAR IN THIS REPORT ARE SECURED THROUGH THE COOPERATION OF MILK DISTRIBUTORS, PRODUCERS' ASSOCIATIONS AND MUNICIPAL OFFICERS. DEALERS' BUYING PRICES, UNLESS OTHERWISE INDICATED, REPRESENT PRICES APPLYING TO ALL MILK DELIVERED BY PRODUCERS. FOR CITIES WHERE A "SURPLUS PLAN" IS IN EFFECT, THE PRICES REPORTED IN TABLE II ARE FOR "BASIS" QUANTITIES. ALL PER CWT. BUYING PRICES HAVE BEEN CONVERTED TO A 3.5% BUTTERFAT BASIS FOR COMPARATIVE PURPOSES.

TABLE I
PRODUCERS' PRICES FOR STANDARD GRADE MILK TESTING 3.5% BUTTERFAT
(DELIVERED F. O. B. LOCAL SHIPPING POINT OR COUNTRY PLANT)

SECTIONS	RANGE OF JULY PRICES		PRICES COMPARED FOR SAME M'KTS.			
	NUMBER LOCAL M'KTS.	PRICES PER HUNDREDWEIGHT	NUMBER LOCAL M'KTS.	1923 AVERAGE FOR JULY	1923 AVERAGE FOR JUNE	1922 AVERAGE FOR JULY
NEW ENGLAND	9	\$2.89-3.45	8	\$3.14	\$2.99	\$2.84
MIDDLE ATLANTIC	17	2.12-3.06	15	2.65	2.63	2.12
E. NORTH CENTRAL	28	1.75-3.13	25	2.42	2.32	1.83
W. NORTH CENTRAL	23	1.50-3.10	19	2.08	2.11	1.75
SOUTH ATLANTIC	17	2.45-4.65	16	3.23	3.23	3.01
E. SOUTH CENTRAL	4	1.96-2.65	4	2.18	2.31	1.86
W. SOUTH CENTRAL	6	1.75-3.04	6	2.48	2.49	2.18
MOUNTAIN	9	1.57-2.88	8	2.19	2.21	1.85
PACIFIC	11	1.75-3.80	9	2.65	2.55	2.38
UNITED STATES	124	1.50-4.65	110	2.56	2.53	2.18

ABOVE PRICES INCLUDE "BASIS" PRICES WHERE A SURPLUS PLAN OR POOLING PLAN IS IN EFFECT. CITIES WHERE PRICES ARE BASED UPON CURRENT BUTTER QUOTATIONS NOT INCLUDED.

THE STATES MAKING UP THE GEOGRAPHIC DIVISIONS ARE AS FOLLOWS:

- NEW ENGLAND - MAINE, N.H., VT., MASS., R.I., CONN.
- MIDDLE ATLANTIC - N.Y., N.J., PA.
- E. NORTH CENTRAL - OHIO, IND., ILL., MICH., WIS.
- W. NORTH CENTRAL - MINN., IOWA, MO., N.D., S.D., NEB., KANS.
- SOUTH ATLANTIC - DEL., MD., D.C., VA., W.VA., N.C., S.C., GA., FLA.
- E. SOUTH CENTRAL - KY., TENN., ALA., MISS.
- W. SOUTH CENTRAL - ARK., LA., OKLA., TEXAS
- MOUNTAIN - WYO., COLO., N.M., IDA., ARIZ., UTAH, NEV., MONT.
- PACIFIC - WASH., ORE., CALIF.

TABLE II
JULY BUYING AND SELLING PRICES

BUYING PRICES ARE FOR STANDARD GRADE MILK OF 3.5% QUALITY. DELIVERED CITY PRICES INCLUDE COUNTRY STATION AND TRANSPORTATION CHARGES WHEN SUCH ARE INCURRED.
SELLING PRICES ARE FOR THAT QUALITY OF MILK COMMONLY SOLD IN THE CITY FOR WHICH PRICES ARE GIVEN.

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES				PREVAILING BUTTERFAT TEST OF MILK SOLD
			WHOLESALE TRADE PER GAL. IN LOTS OF 5-20 GAL. IN BULK	PER QT. BOTTLED (CASES OF 12)	RETAIL TRADE PER QT. BOTTLED TO FAMILIARLY BOTTLED TRADE	STORE PRICES PER QT. BOTTLED	
ALABAMA	\$ 3.25-3.48	FLAT	45-50	12-15	15-17	15	4.5
BIRMINGHAM					15-17	12-15	
MOBILE			40	10		15	4.0
MONTGOMERY	BUTTERFAT BASIS						
ARIZONA			30	8	10-11	10	
PHOENIX							
CALIFORNIA							
BERKELEY	3.11	2.9	35	10	12-13	11-13	3.8
FRESNO	BUTTERFAT BASIS		25	9	11	9-11	3.8
LONG BEACH	3.50	10	41-41.66	13	15	15	3.5-4.0
LOS ANGELES	3.50	10	46.66-48.33	14	15	15	3.6-4.0
OAKLAND	3.02	11.6					
SACRAMENTO			33.33	9	12	10	3.6
SAN DIEGO*	3.90	11	46.66	13	15	15	3.8
SAN FRANCISCO	3.11	2.9+	39.33	10-11	12-13	12-13	3.75-4.0
COLORADO							
BOULDER	1.75	5	28	7.5	10	9	3.5
COLO. SPNGS.*	2.62	5.8	30	10	11	11-12	3.3-3.7
DENVER	1.92-2.10	5.5-6	30-35	8-10	12	8-12	3.5-3.8
PUEBLO	2.88		28-32	10	12	11-12	3.6
TRINIDAD	2.90	5	35-40	11-12	15	13-15	3.5-4.2
CONNECTICUT							
BRIDGEPORT*	3.52	4	40	12	14	14	3.6
HARTFORD*	3.75	4	44	13	15	15	3.5-4.0
NEW HAVEN*	3.40-3.75	4	46	13	15	15	3.7
WATERBURY*	3.75	4	44	13	15	15	3.7
DELAWARE							
WILMINGTON*	3.05	4	44	13	13	15	3.6-3.7
DIST. OF COLUMBIA							
WASHINGTON	3.37	4.65	40	11	14	10-15	3.5-4.0
FLORIDA							
JACKSONVILLE	3.37	5 UP, 10 DOWN	45	12-13	15-18	15-16	4.0
MIAMI*	5.81-6.00	FLAT	50-80	15-20	15-25	20-25	3.5-5.0
TAMPA	4.65	FLAT	55	14	18	18	4.4
GEORGIA							
ATLANTA	2.45	7	40	-	-	11-15	-
ILLINOIS							
CHICAGO	3.23	4	35-40	-13	14	14	3.5-3.7
PEORIA	2.35	5	32	9.5	12	11-12	3.5

(OVER)

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES				PREVAILING BUTTERFAT TEST OF MILK SOLD
			WHOLESALE TRADE		RETAIL TRADE		
			PER GAL. IN LOTS OF 5-20 GAL. IN BULK	PER QT. BOTTLED (CASES OF 12)	PER QT. BOTTLED TO FAMILY TRADE	STORE PRICES PER QT. BOTTLED	
ILLINOIS, CONT'D.							
JOLIET*	2.50	4	32	10	12	12	3.5-3.8
QUINCY	2.40	5	30	8	10	10	3.6
ROCKFORD	2.75	4	36	10	12	12	3.6-3.65
SPRINGFIELD	2.50	5	32	10	12.5	12-13	3.5-4.0
INDIANA							
ELKHART	-	-	28	7.5	10	10	3.8
EVANSVILLE	2.19	6 ¹ / ₂ UP TO 4%	33	10.5	12	12	3.8
FORT WAYNE	BUTTERFAT BASIS		32	9	11	11	3.8
INDIANAPOLIS	2.10-2.27	6-6.5	32	10-10.5	12	12	3.8-3.8
SOUTH BEND*	2.50	4	32	9-10	11	11	3.8-3.9
IOWA							
CEDAR RAPIDS*	2.27	6.5	-	8	10.5	10	-
CLINTON	BUTTER MARKET BASIS		28	8	10	10	3.6
DAVENPORT	2.15	5	28	7.8	10	9-10	3.4-3.7
DES MOINES*	2.35-2.45	5	32-35	9-10	10	10-12	3.2-3.8
DUBUQUE	2.31	4	34	-	10	10	3.6
FORT DODGE	2.15	5	36	9.5	11	11-12	3.4-3.6
IOWA CITY*	2.27	6.5	28	8	11	11	3.2-3.6
OTTUMWA*	2.45	5	35	10	12	12	3.8-4.0
KANSAS							
KANSAS CITY	2.39	FLAT	-	10	12	-	-
TOPEKA	1.50-2.00	4	30	7-9	12-14	9-11	3.25-3.7
WICHITA	2.05	FLAT	35	9	11	11	-
KENTUCKY							
LEXINGTON	2.30-2.65	6 & FLAT	35-40	10	14-15	13-15	4.4-5
LOUISVILLE	2.13	4	30	10	12	12	3.8-4.0
LOUISIANA							
ALEXANDRIA	2.32	FLAT	45	10	13	12	4.0
NEW ORLEANS*	3.04	4	35	12	14	14	4.0
MARYLAND							
BALTIMORE*	3.13	5.8	40	13	13	-	4.2
CUMBERLAND	3.15	5	40	11	13	13	4.4-2
MASSACHUSETTS							
BOSTON*	3.64-3.67	B.M. BASIS	39	12	14	13	3.7
EASTHAMPTON	-	-	40	10.5	12.5	12-13	3.6
FALL RIVER*	4.00	FLAT	44	11.5-12	14	13-14	3.35
LAWRENCE*	3.72	FLAT	44	12	14	12-14	3.7
SPRINGFIELD	3.26	FLAT	44	11	15	11-12	3.7
MICHIGAN							
BATTLE CREEK*	3.00	FLAT 3 TO 4%	30-36	10	12	12	3.6
BAY CITY	2.25	6	32	10	12	10	3.6
DETROIT*	3.00	5	38-40	-	14	13-14	3.3-3.6
GRAND RAPIDS*	2.60	4	32	10	12	10-12	3.4-3.6
KALAMAZOO*	3.00-3.20	VARIES	38	10-12	13	13	3.9-4.1
LANSING	2.05	FLAT	30	8	10	10	-
SAGINAW	-	-	-	10	12	12	-
MINNESOTA							
DULUTH*	2.60	5	32	10	12	12	3.7
MINNEAPOLIS	2.60	5	35	9.5	11	10-11	3.5-3.7
ST. PAUL	2.58-2.60	5	36	9.5	11	11	3.6
WINONA	3.10	FLAT	35	9.58	11	11	3.6
MISSISSIPPI							
MERIDIAN	-	-	30-40	12.5	15-20	20	4.5
MISSOURI							
KANSAS CITY	2.38	VARIES	40	10-12	13	10-15	3.6-3.8
ST. JOSEPH	2.00	5	27	8	10	10	3.5
ST. LOUIS	2.60	3	35-38	11	13	13	3.7-3.8
MONTANA							
BILLINGS*	2.12	5	17-25	8-9	9-11	10	3.25
BUTTE	2.27	6.5	30-35	10	12-13	12-13	3.5
LEWISTOWN	-	-	30-35	10	12.5	12	4.0
NEBRASKA							
LINCOLN	1.84	5.25	26	8.5	10	10	3.5
OMAHA	2.10	5	30-32.5	9-9.5	11-12.5	10-11	3.5
NEW HAMPSHIRE							
CONCORD	2.90	5	32	10	12	12	3.35-3.9
NEW JERSEY							
ATLANTIC CITY	-	-	48	15	15	15-16	-
CAMDEN	-	-	38	13	13	13-14	-
HOBOKEN	3.06	4	36	8.83	15	10	3.7
TRENTON*	3.64	4	40-44	12	13	14	3.7
NEW MEXICO							
ALBUQUERQUE	-	-	45	12.5	15	15	4.0
NEW YORK							
ALBANY*	2.59	4	28-32	13	13	14-15	3.6
BINGHAMTON	2.79	FLAT	40	11	12-13	13	3.6
BUFFALO	2.40	4	-	10.5	12	12	-
NEW YORK	SEE TABLE III		40	13	14	14	-
ROCHESTER	2.83	4	38	10.5	12	12	3.7
SYRACUSE	2.83	4	36	12	14	14	3.5-3.7
UTICA*	2.66	4	32	10	12	12	3.3-3.8
N. CAROLINA							
ASHEVILLE	3.10	4	40	12	15	15-18	4.0
ELTMORE	-	-	44-54	12-14	15-23	17-18	4.0
GREENSBORO	3.25	5	45	12.5	15	15-18	4.0
RALEIGH	3.28	4	50	14	16	18	4.0
WINSTON-SALEM	3.30	4	40-45	13	16	17	4.5
N. DAKOTA							
FARGO	1.96	5.6	25	8	-	10	4.0
JAMESTOWN	2.00	FLAT	30	8	10	10	3.5
MANDAN	2.10	5	35	8	-	13	3.5
OHIO							
AKRON*	3.40	5	38	11	13	13	3.5

(OVER)

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES				PREVAILING BUTTERFAT TEST OF MILK SOLD
			WHOLESALE TRADE		RETAIL TRADE		
			PER GAL. IN LOTS OF 5-20 GAL. IN BULK	PER QT. BOTTLED (CASES OF 12)	PER QT. BOTTLED TO FAMILY TRADE	STORE PRICES PER QT. BOTTLED	
OHIO, CONTINUED	\$	¢	¢	¢	¢	¢	%
ASHTABULA	-	-	34	11	12-13	13	3.7
CINCINNATI 1ST HALF MO.	2.40	VARIES	34-36	11	-	12	3.5
CINCINNATI 2ND HALF MO.	2.90						
CLEVELAND	3.40	5	38-40	10.5-11.5	14	12-14	3.5
COLUMBUS	BUTTER MARKET BASIS		36	11	12	12-13	3.8-4.0
DAYTON*	2.50	5	35	10	12	12	3.8
SPRINGFIELD	-	-	34	10	12	12	3.8
TOLEDO	2.55-2.65	3	36	10.5	12	12	3.4-3.6
OKLAHOMA							
OKLAHOMA CITY	1.75	5	35	10	12	10-12	4.0
TULSA	2.80	8	40	13	15	15	4+4.5
OREGON							
ASTORIA	-	-	33-33	12	12	15	4.2
PORTLAND	2.20	5	30-35	9	12-13.5	10-11	3.8-4.0
SALEM	2.05	5	32	9.5	12	12	4.2
PENNSYLVANIA							
ALLENTOWN	3.26	FLAT	38	11	13	12	3.5
ALTOONA*	3.27	4	40-42	11	13	13	3.5-3.8
ERIE*	3.16-3.21	4.65	38	10.5	12	12	-
HARRISBURG	2.40-3.21*	4	32-40	11.5	13	13	3.5
LANCASTER	2.45	4	36	10	11	11	-
PHILADELPHIA*	3.24-3.64	4	36-39	11-13	13	13-14	3.7-3.8
PITTSBURGH*	3.55	5-5.8	36-40	13.5	14	-	3.5-3.7
SCRANTON	-	-	42	12	13	14	3.6-3.8
RHODE ISLAND							
NEWPORT	BUTTER MARKET BASIS		48	12	14	14	4.1
PROVIDENCE	3.64	B.M. BASIS	44	12	14.5	-	-
SO. DAKOTA							
SIOUX FALLS	2.25	6	30	8	10	10	3.5-3.6
TENNESSEE							
CHATTANOOGA	BUTTER MARKET BASIS		40	11-12	15-16	15-16	4.0
NASHVILLE	1.96	5.6	35	10	-	12	4.2
TEXAS							
DALLAS*	2.80	4	40	12	15	13-15	4.0
EL PASO	3.25	5	40	11	13-15	12-15	3.6-4.2
UTAH							
OGDEN	2.04	FLAT 3.5 to 4%	25	8	10	10	3.5-4.0
SALT LAKE CITY	2.10	6	30	9	-	11	3.6
VIRGINIA							
NEWPORT NEWS	3.37-3.87	FLAT	45	15	17	17-20	3.5
NORFOLK	3.13	4	-	-	-	-	-
RICHMOND*	3.93-4.05	5	44	13	14	-	3.7-3.8
WASHINGTON							
EVERETT	-	-	32	9	11	11	4.0
SEATTLE*	2.60	5	33	9.5	12	11	3.5-3.6
SPOKANE	2.61	5	36	10	12	12	3.7-4.0
TACOMA*	2.20	5	30	8	10	9-10	3.6
WEST VIRGINIA							
CLARKSBURG	2.75	5	35	12.5	14	15	3.8-4.0
WHEELING*	3.15	5	40	12	14	14	3.8
WISCONSIN							
BELoit*	2.75	4	34	9	11	11	3.5-3.6
LA CROSSE	-	-	26	7-8	9-10	9-10	3.8
OSHKOSH	2.07	5	-	9	10	10-11	3.9-4.1
MADISON	2.40	4	-	9	10	10	3.5-3.8
MILWAUKEE*	3.00	4	26-30	8.5	10	9-10	3.5
SHEBOYGAN	CHEESE MARKET BASIS		36	-	10	-	-
SUPERIOR	2.60	5	32	10	12	12	3.7-4.0
WAUSAU	2.00	FLAT	-	8.5	10	10	3.5

* BASIC PRICES FOR FLUID MILK

TABLE III

JULY BUYING PRICES FOR "STANDARD GRADE MILK" 3.5% B.F. FOR CITIES WHERE PART OF THE SUPPLY IS PURCHASED THROUGH COUNTRY STATIONS

	PRICES PAID PRODUCERS PER CWT. RAW MILK (FLAT PRICES OF 3.5% BUTTERFAT BASIS)		FREIGHT ZONES TO WHICH COUNTRY STATION PRICES APPLY
	F.O.B. CITY	AT COUNTRY STATIONS	
WASHINGTON, D.C.	3.37	2.56	60 MILE ZONE (46.5¢ RATE)
CHICAGO, ILL.	3.23	2.75	ALL
INDIANAPOLIS, IND.	2.10-2.27	1.75	ALL
BALTIMORE, MO.*	3.19	2.49	40¢ RATE
BOSTON, MASS.*	3.64-3.67	2.90-2.93	181-200 MILE ZONE (46.5¢ RATE)
ST. LOUIS, MO.	2.60	1.80-2.00	34¢ RATE
LINCOLN, NEB.	1.84	1.54	35¢ RATE
HOBOKEN, N.J.	3.06	2.53	53¢ RATE
TRENTON, N.J.*	3.64	3.06	41-50 MILE ZONE
NEW YORK, N.Y.*	UNAVAILABLE	2.40-2.53	201-210 MILE ZONE (53¢ RATE N.Y. CITY)
CLEVELAND, OHIO*	3.10-3.40	2.85-3.00	ALL
PITTSBURGH, PA.*	3.55	2.70	ALL
PHILADELPHIA, PA.*	3.24-3.64	2.88-3.06	51-60 MILE ZONE
HARRISBURG, PA.	2.40-3.21*	2.30	ALL
DALLAS, TEXAS*	2.80	2.90	ALL

* BASIC PRICES FOR FLUID MILK

NOTE: AT ALL PLACES IN THE ABOVE TABLES WHERE PRICES ARE NOT SHOWN, THE INFORMATION WAS EITHER NOT REPORTED OR IS NOT AVAILABLE.

TABLE IV

PRICES FOR SPECIAL GRADE OF MILK AND CERTAIN MILK PRODUCTS

THE FOLLOWING TABLE SHOWS THE WHOLESALE AND RETAIL PRICES REPORTED FOR "SPECIAL" AND "CERTIFIED" MILK AND CERTAIN OTHER PRODUCTS DELIVERED AT WHOLESALE BUYERS' PLACES OF BUSINESS AND AT THE HOME OF RETAIL CUSTOMERS.

CITIES	SPECIAL MILK	CERTIFIED MILK	CULTURED BUTTERMILK		COTTAGE CHEESE		LIGHT CREAM 18-25% B.F.	
	RETAIL PRICE PER QT.	RETAIL PRICE PER QT.	WHOLESALE PRICE PER GAL.	RETAIL PRICE PER QT.	WHOLESALE PRICE PER LB.	RETAIL PRICE PER LB.	WHOLESALE PRICE PER GAL.	RETAIL PRICE PER 1/2 PT.
AKRON	8	30	-	8	-	-	1.50	16
ALLENTOWN	18	-	-	-	8	11	1.90	16
BOSTON	7 3/4	25	-	10	-	-	1.10-1.70	-
BALTIMORE	18 3/4	30	-	13	-	-	1.70	-
BIRMINGHAM	-	20	22-25	8-9	-	-	1.20-1.50	8
BUFFALO	13	-	-	10	-	-	-	21
CHICAGO	23	25	35	10-24	-	*15	1.26-1.90	16
CINCINNATI	15	24	-	-	10	-	1.20	14
CLEVELAND	18-25	25-30	18	12	12	14-15	1.40-1.60	18-20
COLO. SPNGS.	16	-	15	16	-	-	.45	11-12
DALLAS	25	25	30	12	-	-	.50	-
DES MOINES	13-25	25	20	5-10	6	14	1.50-1.75	12-14
DULUTH	-	25	-	-	-	-	1.25-1.50	16
EVANSVILLE	15	-	25	9	-	-	.60	13
HARRISBURG	-	28	36	10	-	-	.60	14
HOBOKEN	-	-	20	8	5	7	-	-
INDIANAPOLIS	16	-	25-30	10	16	20	.20	13
JACKSONVILLE	-	-	30	10	-	-	1.60-2.00	20-25
KANSAS CITY	-	25	30	10	-	*10	.75	10-15
LINCOLN	13	20	16	10	10	13	.10	10
LOS ANGELES	15-20	28-30	25	10	-	-	2.00-2.20	16
LOUISVILLE	16	24	22	8-12	15	20	.08-1.56	5
MILWAUKEE	13-18	25	18	6	5-10	6-10	.05-1.55	4
MINNEAPOLIS	-	-	-	-	-	-	1.50-1.65	5
NASHVILLE	18	-	20	9	17	20	1.50	6
NEW ORLEANS	18	30	30-35	12	*13	*15	1.00-1.20	7
NEW YORK	7	28	-	-	-	-	.92	29
OMAHA	5	20	25	10	11	15	.20	11
PHILADELPHIA	6	19-30	-	13	-	-	.60	17
PITTSBURGH	-	25	20-30	10	-	-	1.20-1.40	-
PORTLAND	-	20-21	30-35	11-12	10	15	.60	15
RICHMOND	16-18	-	25	14	-	-	1.20-1.30	-
ROCKFORD	17	23	15	7	*8	*10	.60	15
SAN DIEGO	22	-	-	-	10	-	.60	15
SALT LAKE CITY	15	-	20	7	-	-	.45	15
SPOKANE	18.5	-	20-36	10-12	-	-	.55	15
ST. LOUIS	18	25	30	10	14	15	1.35-2.00	17
TRENTON	16	30	-	12	5-6	-	.60	14-15
WASHINGTON	16-20	30	36	12	-	-	.60	17

* 12 OZ. PACKAGE