

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
MARKET NEWS SERVICE

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APRIL 16, 1923

FLUID MILK MARKET REPORT FOR THE UNITED STATES

MONTH OF APRIL 1923

ROOMS H-236-240  
BUILDING F  
7TH & B STS. N.W.  
WASHINGTON, D.C.

PRICES WHICH APPEAR IN THIS REPORT ARE SECURED THROUGH THE COOPERATION OF MILK DISTRIBUTORS, PRODUCERS' ASSOCIATIONS AND MUNICIPAL OFFICERS. DEALERS' BUYING PRICES UNLESS OTHERWISE INDICATED, REPRESENT PRICES APPLYING TO ALL MILK DELIVERED BY PRODUCERS. FOR CITIES WHERE A "SURPLUS PLAN" IS IN EFFECT, THE PRICES REPORTED IN TABLE I ARE FOR "BASIC" QUANTITIES, ALL PER CWT. BUYING PRICES HAVE BEEN CONVERTED TO A 3.5% BUTTERFAT BASIS FOR COMPARATIVE PURPOSES.

TABLE I  
PRODUCERS' PRICES FOR STANDARD GRADE MILK TESTING 3.5% BUTTERFAT  
(DELIVERED F. O. B. LOCAL SHIPPING POINT OR COUNTRY PLANT)

SECTIONS	RANGE OF APRIL PRICES		PRICES COMPARED FOR SAME M'KTS.			
	NUMBER LOCAL M'KTS	PRICES PER HUNDREDWEIGHT	NUMBER LOCAL M'KTS	1923 AVERAGE FOR APR.	1923 AVERAGE FOR MAR.	1922 AVERAGE FOR APR.
NEW ENGLAND	7	\$2.65-3.45	7	\$3.11	\$3.29	\$2.90
MIDDLE ATLANTIC	20	2.10-3.04	19	2.68	2.71	2.25
E. NORTH CENTRAL	28	1.92-3.20	27	2.44	2.48	1.76
W. NORTH CENTRAL	21	1.96-3.10	18	2.33	2.42	1.73
SOUTH ATLANTIC	16	2.20-4.65	15	3.11	3.20	2.66
E. SOUTH CENTRAL	6	1.87-2.90	5	2.43	2.43	1.62
W. SOUTH CENTRAL	7	2.00-3.05	5	2.61	2.65	1.30
MOUNTAIN	9	1.92-3.20	9	2.35	2.34	1.97
PACIFIC	10	2.05-3.50	9	2.75	2.83	2.32
UNITED STATES	124	1.87-4.65	114	2.62	2.67	2.15

ABOVE PRICES INCLUDE "BASIC" PRICES WHERE A SURPLUS PLAN OR POOLING PLAN IS IN EFFECT. CITIES WHERE PRICES ARE BASED UPON CURRENT BUTTER QUOTATIONS NOT INCLUDED.

THE STATES MAKING UP THE GEOGRAPHIC DIVISIONS ARE AS FOLLOWS:

- NEW ENGLAND - MAINE, N.H., VT., MASS., R.I., CONN.
- MIDDLE ATLANTIC - N.Y., N.J., PA.
- E. NORTH CENTRAL - OHIO, IND., ILL., MICH., WIS.
- W. NORTH CENTRAL - MINN., IOWA, MO., N.D., S.D., NEB., KANS.
- SOUTH ATLANTIC - DEL., MD., D.C., VA., W.VA., N.C., S.C., GA., FLA.
- E. SOUTH CENTRAL - KY., TENN., ALA., MISS.
- W. SOUTH CENTRAL - ARK., LA., OKLA., TEXAS
- MOUNTAIN - WYO., COLO., N.M., IDA., ARIZ., UTAH, NEV., MONT.
- PACIFIC - WASH., ORE., CALIF.

TABLE II  
APRIL BUYING AND SELLING PRICES

BUYING PRICES ARE FOR STANDARD GRADE MILK OF 3.5% QUALITY, DELIVERED CITY PRICES INCLUDE COUNTRY STATION AND TRANSPORTATION CHARGES WHEN SUCH ARE INCURRED. SELLING PRICES ARE FOR THAT QUALITY OF MILK COMMONLY SOLD IN THE CITY FOR WHICH PRICES ARE GIVEN.

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES				PREVAILING BUTTER-FAT TEST OF MILK SOLD
			WHOLESALE TRADE		RETAIL TRADE		
			PER GAL. IN LOTS OF 5-20 GAL. IN DULK	PER QT. BOTTLED (CASES OF 12)	PER QT. TO FAMILI TRADE	STORE BOTTLED PER QT.	
ALABAMA	\$						
BIRMINGHAM	3.25-3.94	FLAT	45-50	12-15	15-17	15	4.5-5.0
ARKANSAS							
LITTLE ROCK	-	-	40	13	15	13	4.0
CALIFORNIA							
BERKELEY	3.11	2.9	35	10	15	11-13	3.8-4.0
FRESNO	BUTTER	MKT. BASIS	25	9	11	10-11	3.8
LONG BEACH	3.50	10	41.66	13	15	15	3.5-4.0
LOS ANGELES	3.50	10	45-46.66	14	15	15	3.6-4.0
OAKLAND	3.25	11.6	35	11	13	12	3.8
SAN DIEGO*	3.15	9	36.66	11	13	13	3.8
SAN FRANCISCO	3.11	2.9	39.33	10	12-13	12-13	3.75-4.0
COLORADO							
BOULDER	1.92	5.5	28	7.5	10	9	3.6
COLO. SPNGS.*	2.61-2.70	5.8-6	30	10	11	11-12	3.6-3.7
DENVER	2.27	6.5	30-35	10	12	8-12	3.5-3.8
PUEBLO*	2.64	12	28	8	11	9-10	3.6
TRINIDAD	-	-	27-40	8-12	12-15	10-15	3-4.0
CONNECTICUT							
BRIDGEPORT	3.75	4	40	13	15	-	3.5
HARTFORD*	3.75	4	44	13	15	14-15	4.0
NEW HAVEN*	3.40-3.75	4	46	13	15	15	3.7-3.75
DELAWARE							
WILMINGTON*	2.87	4	-	12	12	14	3.6-3.8
DIST. OF COLUMBIA							
WASHINGTON	3.37	4.65	40	11	14	12-14	3.5-4.0
FLORIDA							
JACKSONVILLE	3.37	5 UP 10 DOWN	45	13	16	16	4.2
TAMPA	4.65	FLAT	55	14-15	18	18	-
GEORGIA							
ATLANTA	2.80	8	-	-	12-20	11-15	3.8
ILLINOIS							
CHICAGO	2.88	4	28-40	12	13	13	3.5
QUINCY	2.40	4	30	8	10	10	3.6
ROCKFORD	2.40	4	32	9	11	11	3.5-3.6
SPRINGFIELD	2.30	5	28	9	11.11	11-12	-
INDIANA							
EVANSVILLE	2.32	3.65 TO 4%	33	10.5	12	12	3.5

(OVER)

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT.		ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES			PREVAILING BUTTERFAT TEST OF MILK SOLD	
	RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)			WHOLESALE PER GAL. IN LOTS OF 5-20 GAL. IN BULK	TRADE PER QT. BOTTLED (CASES OF 12)	RETAIL TRADE		
						PER ST. STORE BOTTLED PER QT.		PER ST. TO FAMILY BOTTLED
INDIANA, CONT'D.								
FORT WAYNE								
INDIANAPOLIS	2.27		6.5	32	10-10.5	12	3.8-3.8	
SOUTH BEND	2.30		4	32	9	11	3.7	
IOWA								
CEAR RAPIDS*	2.32		7.5	-	8	12	10-11	
CLINTON				28	8	10	10	
DAVENPORT	2.30			28	8	10	10	
DES MOINES	2.36-2.45			32-38	9-10	12	11-12	
DUBUQUE	2.36			30	9	9	11	
FORT DODGE	2.45			40	10.5-12	12	12	
IOWA CITY	2.27		6	30	9	12	10-12	
SIOUX CITY	2.40		5	30	8	10	10	
KANSAS								
HUTCHINSON	-			30	9	10	9-10	
KANSAS CITY	2.75-3.00		FLAT 3.5 TO 4	35	10-11	12-13	12-13	
TOPEKA	2.00-2.25		4-5	30-35	7-9	11	10-11	
WICHITA	2.20		FLAT	35	9-10	11-12	11-12	
KENTUCKY								
LEXINGTON	2.75-2.90		6 AND FLAT	35-40	10	14-15	12-14	
LOUISVILLE	2.31		5	31-33	10	12	12	
LOUISIANA								
ALEXANDRIA	2.90		FLAT	40	10	13	13	
NEW ORLEANS*	3.04		4	35	12	14	14	
MARYLAND								
BALTIMORE*	3.18		5.8	40	13	13	14-15	
CUMBERLAND	3.15		5	40	11	-	13	
MASSACHUSETTS								
BOSTON*	3.36-3.39		5.12 BASIS	37	11.5	13.5	12	
FALL RIVER	4.00		FLAT	44	11.5-12	14	14	
LAVRENCE*	3.72		FLAT	44	12	14	12-14	
SPRINGFIELD	3.02		FLAT	40	10	14	11-12	
MICHIGAN								
ANN ARBOR*	2.64		5	40	11	12	12	
BATTLE CREEK*	3.00		FLAT	-	10	12	12	
SAY CITY	2.25-2.35		5-6	32	10	12	12	
DETROIT*	3.00		4	40-42	12-13	14	13-14	
GRAND RAPIDS*	3.00		4	32	10	11-12	10-12	
KALAMAZOO*	3.03-3.20		4 TO 4 1/2 5 OVER	38	11	13	13	
LANSING	2.25		4 AND FLAT	28-30	8	10	10	
MINNESOTA								
DULUTH*	2.75		5	32	10	12	12	
MINNEAPOLIS	2.75		5	35	9.5	11	11	
ST. PAUL	2.75		5	36	9.5	11	-	
WINONA	3.10		FLAT	35	9.58+	11	11-12	
MISSISSIPPI								
MERIDIAN	-		-	30-40	12.5	15	20	
MISSOURI								
JEFFERSON CITY	-		-	35-40	10	13	12-13	
KANSAS CITY	2.51-2.97		VARIES	35-40	10-11	13	10-15	
ST. JOSEPH*	2.15		5.8	30	8	10	10	
ST. LOUIS	2.75		3	36-38	11	13	13	
MONTANA								
BILLINGS	2.12		5	20-30	8-9	10-11	10-11	
BUTTE	2.27		6.5	30-35	10	12-13	12-13	
LEWISTOWN	-		-	30	10	12.5	12-13	
NEBRASKA								
OMAHA	2.25		5	30	9.5	11	-	
NEVADA								
CARSON CITY	2.80		FLAT	35	10	10	10	
NEW HAMPSHIRE								
CONCORD	2.90		6	32.5	10	12	12	
NEW JERSEY								
ATLANTIC CITY	-		-	44	14	14	14-15	
CAMDEN	-		-	37	12	12	12-13	
ELIZABETH	-		-	-	10.5/8	13	-	
HOBOKEN*	3.45		4	34	10.35	13	14	
TRENTON*	3.17		4	40	11-12	12	13-14	
NEW MEXICO								
ALBUQUERQUE*	3.20		5.8	45	12.5	-	15	
NEW YORK								
ALBANY	2.76-3.06		FLAT AND 4	32-35	14	14	15-16	
BINGHAMTON	2.79		FLAT	40	11	13	13	
BUFFALO	2.70-2.98		4	38	11.5	13	13	
NEW YORK	3.23-3.36		4	32-40	14	14	15-16	
ROCHESTER*	3.30		4	40-42	11	11	13	
SCHENECTADY*	3.04		4	36	12	14	14	
UTICA*	3.13		4	32	11	13	13	
No. CAROLINA								
ASHEVILLE	3.10		4	40	12	15	15	
BILTMORE	-		-	44-54	12-14	15-17	12-17	
GREENSBORO	3.25		5	45	12.5	15	15-18	
WINSTON-SALEM	3.30		4	40-45	13	16	17	
No. DAKOTA								
FARGO	1.86		5.6	25	8	-	10	
JAMESTOWN	2.25		FLAT	30	8	10	10	
MANDAN	2.25		5	35	8	-	12	
OHIO								
AKRON*	3.40		5	38	11	13	13	
CINCINNATI	2.30-2.60		4 1/2 UP 3 1/2 DOWN	34-36	11	12	12	
CLEVELAND*	3.10-3.20		5	38	11.5	14	10-14	
COLUMBUS				30	11	12	12-13	
DAYTON	2.35		BUTTER MKT. BASIS	35	10	12	12	
SPRINGFIELD	2.42		5.1 BASIS	34	10	12	12	

MARKETS FOR WHICH PRICES ARE GIVEN	DEALERS' BUYING PRICES PER CWT. RAW MILK DELIVERED FOB CITY (FLAT PRICES OR 3.5% FAT BASIS)	ALLOWANCE PER 1/10 PER CENT BUTTERFAT PER CWT.	DEALERS' SELLING PRICES		PREVAILING BUTTER-FAT TEST OF MILK SOLD		
			WHOLESALE PER GAL. IN LOTS OF 5-20 GAL. IN BULK	TRADE PER QT. BOTTLED (CASES OF 12)	RETAIL PER QT. STORE BOTTLED TO FAMILY TRADE	TRADE PER QT. BOTTLED	
OHIO, CONT'D.	\$	¢	¢	¢	¢	¢	%
TOLEDO	2.50-2.65	4UP 3 DOWN	36	10.5	12	12	3.4-3.4
YOUNGSTOWN*	3.29	5	-	-	13	-	-
OKLAHOMA							
TULSA	2.80	8	40	12-13	15-18	15-18	4.0
OREGON							
ASTORIA	-	-	33.33	12	12	15	4.2
PORTLAND	2.35	5	35	9	12	11	3.8-4.0
PENNSYLVANIA							
ALLENTOWN*	2.81	4 AND FLAT	34-35	10	12	9-12	3.5-3.8
ALTOONA	2.65-2.81	4	36-40	10.5	12	12	3.8-4.0
ERIE	3.21	4.65	38	10.5	12	12	3.8
HARRISBURG	2.35-2.63*	4	32	10	12	-	3.6
LANCASTER	2.10	4	36	10	11	11	3.6
PHILADELPHIA*	2.92-3.17	4	37-38	12	12	12-13	3.5
PITTSBURGH*	3.61	5	40-43	13.5	14	-	3.5
SCRANTON	3.30	4	40-44	12	13	13-14	3.6-3.7
RHODE ISLAND							
NEWPORT	BUTTER MARKET BASIS		48	12	14	14	4.1
PROVIDENCE*	3.39	B.M. BASIS	42	11.5	14	-	-
SOUTH CAROLINA							
CHARLESTON	4.07	FLAT	44	14	-	17	3.8
TENNESSEE							
CHATTANOOGA	2.27	6.5	40	11-12	14-15	15-16	4-4.2
MEMPHIS	2.79	FLAT	50-35	10-11	13-15	12-13	4.0
NASHVILLE	2.24	6.4	35	10	12	12	4.2
TEXAS							
DALLAS	2.70-2.80	4	40	12	15	12-15	4.0
EL PASO	3.25	5	40	11	13-15	13	4.0
GALVESTON	3.35	FLAT	40-45	11.25	15	12-15	4.0
HOUSTON	2.10-2.80	6-8	36	10	15	14	4.2
UTAH							
SALT LAKE CITY	2.03	5.8	30	9	-	11	3.5-3.6
VIRGINIA							
NEWPORT NEWS*	3.37-3.78	FLAT	45	15	17	17-20	4.0
NORFOLK	3.13	FLAT	-	-	-	-	-
RICHMOND	3.93-4.05	5	44	13	14	-	3.8
WASHINGTON							
SEATTLE*	2.95	5	36	10.5	13	10-13	3.5-3.6
SPOKANE	2.75-2.85	5	38	11	13	10-13	3.6-4.0
TACOMA	2.20	5	30	8	10	9-10	3.6
WEST VIRGINIA							
CLARKSBURG	3.40	5	40	13	15	16	3.8-4.0
WHEELING*	3.30	5	-	-	14	-	-
WISCONSIN							
BELOIT	2.40	4	30	8	10	8	-
KENOSHA	2.98	4	36	10	11	11	3.6
LA CROSSE	-	-	-	-	12	11-12	-
MADISON	2.40	4	36	9	10	10	3.4-3.8
MILWAUKEE*	2.65-2.70	4	26-30	8.5	10	8-10	3.6-3.7
OSHKOSH	2.34	5.7	-	9	10	10	3.8-4.0
SHEBOYGAN	CHEESE FKT. BASIS	5	28-32	10	10	10	3.6-4.0
SUPERIOR*	2.75	5	-	10	12	12	3.5
WAUSAU	2.00-2.25	FLAT	-	8-5	10	10	-

\* BASIC PRICES FOR FLUID MILK

TABLE III

APRIL BUYING PRICES FOR "STANDARD GRADE MILK" 3.5% B.F. FOR CITIES WHERE PART OF THE SUPPLY IS PURCHASED THROUGH COUNTRY STATIONS

F.O.B. CITY	PRICES PAID PRODUCERS PER CWT. RAW MILK (FLAT PRICES OF 3.5% BUTTERFAT BASIS)		FREIGHT ZONES TO WHICH COUNTRY STATION PRICES APPLY
	At City	At Country Stations	
WASHINGTON, D.C.	3.37	2.56	60 MILE ZONE (46.5¢ RATE)
CHICAGO, ILL.	2.88	2.40	ALL
INDIANAPOLIS, IND.	2.27	1.92	ALL
BALTIMORE, MD.*	3.19	2.38-2.49	40¢ RATE
BOSTON, MASS.*	3.36-3.39	2.55-2.67	181-200 MILE ZONE (46.5¢ RATE)
KANSAS CITY, MO.	2.51-2.37	2.11	40¢ RATE
ST. LOUIS, MO.	2.75	2.15-2.25	34¢ RATE
TRENTON, N.J.*	3.17	2.51-2.36	41-50 MILE ZONE
NEW YORK, N.Y.	3.23-3.36	2.70-3.00*	200-210 MILE ZONE (53¢ RATE N.Y. CITY)
CLEVELAND, OHIO	3.10-3.20	2.80-2.85	ALL
CINCINNATI, OHIO	2.50-2.60	2.10	35¢ RATE
PITTSBURGH, PA.*	3.61	2.52-2.70	ALL
PHILADELPHIA, PA.*	2.92-3.17	2.59	51-60 MILE ZONE
HARRISBURG, PA.	2.35-2.63*	2.20	ALL
DALLAS, TEXAS	2.70-2.80	2.00-2.20	ALL

\* BASIC PRICES FOR FLUID MILK.

NOTE: AT ALL PLACES IN THE ABOVE TABLES WHERE PRICES ARE NOT SHOWN, THE INFORMATION WAS EITHER NOT REPORTED OR IS NOT AVAILABLE.

(OVER)

TABLE IV

PRICES FOR SPECIAL GRADE OF MILK AND CERTAIN MILK PRODUCTS

THE FOLLOWING TABLE SHOWS THE WHOLESALE AND RETAIL PRICES REPORTED FOR "SPECIAL" AND "CERTIFIED" MILK AND CERTAIN OTHER PRODUCTS DELIVERED AT WHOLESALE BUYERS' PLACES OF BUSINESS AND AT THE HOME OF RETAIL CUSTOMERS.

CITIES	SPECIAL MILK	CERTIFIED MILK	CULTURED BUTTERMILK		COTTAGE CHEESE		LIGHT CREAM 18-25% B.F.	
	RETAIL PRICE PER QT.	RETAIL PRICE PER QT.	WHOLESALE PRICE PER GAL.	RETAIL PRICE PER QT.	WHOLESALE PRICE PER LB.	RETAIL PRICE PER LB.	WHOLESALE PRICE PER GAL.	RETAIL PRICE PER PT.
AKRON	14-20	30	-	8	-	10	1.50-1.70	16
ALBANY	16	27	-	10	-	-	1.48-2.40	18-20
BOSTON	17	25	-	10	-	-	1.19-1.56	-
BALTIMORE	17	30	-	13	*15	*15	1.55-2.12	-
BIRMINGHAM	-	20	22-25	9-9	-	-	1.20-1.50	8
BUFFALO	14	26	15	-	15	-	-	21
CHICAGO	23	25	-	10-24	9	*15	1.20-2.50	16
CINCINNATI	15	24	-	-	100	12	1.20	14
CLEVELAND	18-25	25-30	-	-	12	14-15	1.60	15-20
COLO. SPNGS.	14-15	-	15	6	-	-	1.45	11-12
DALLAS	25	25	30	10-12	-	25	1.30	20
DENVER	12-14	-	20	8	*8	*10	1.25-1.40	10-13
DES MOINES	14-21	25	20-30	5-10	10-13	5	1.50	12-14
DETROIT	22-25	25	-	18	-	12-20	1.60	15-16
EVANSVILLE	15	-	25	9	-	-	1.60	13
FORT WAYNE	-	-	32	10	-	-	1.50	15
HARTFORD	16-25	25-35	-	-	-	-	-	20
HOBOKEN	18	28	20	10	6	10	-	-
HOUSTON	19-25	-	21	9-10	15	-	1.50	13
INDIANAPOLIS	15	-	25-30	10	8	10	1.20-1.30	13
JACKSONVILLE	22	-	35	11	-	-	1.80	-
KANSAS CITY	15	25	25-30	10	16	20	1.60-1.90	10-15
LOS ANGELES	20	25-30	25	10	-	-	2.00-2.20	15-16
LOUISVILLE	16	24	22	8-12	15	20	1.17-1.62	15
MILWAUKEE	13-18	25	18	6	5-6	8-10	1.10-1.55	14
MINNEAPOLIS	-	-	-	-	-	-	1.65	15
NASHVILLE	18	-	20	9	17	20	1.50	16
NEW ORLEANS	18	30	35	10-12	*13	*15	1.30-1.40	17
NEW YORK	13	27-28	-	24	7-10	9-11	1.40-1.60	-
OMAHA	15	-	25	-	12	15	1.25	-
PHILADELPHIA	13	29	-	12	-	-	-	-
PITTSBURGH	-	25	30	-	-	-	1.65-2.10	-
PORTLAND	-	20	35	12	10	20	1.50-1.60	15
RICHMOND	16-18	-	25	8-14	-	-	1.20-1.30	-
ROCKFORD	-	-	15	5	-	-	-	14
SAN DIEGO	25	-	-	-	10	-	1.60	13
SAN FRANCISCO	-	23	-	13	-	20	1.70-1.80	15
SCRANTON	20	25	-	-	5	5	3.50	20-25
SALT LAKE CITY	15	-	-	6.25	-	-	1.45	15
SPOKANE	12.5	-	20-38	8-13	7.5-20	10-15	1.25-1.60	12-15
ST LOUIS	18	25	-	10-20	13	15	1.44-2.00	17
TRENTON	15	30	40	11	-	8	1.40-1.60	14
WASHINGTON	15-20	30	36	12	-	-	1.60	17

\* 12 OUNCE PACKAGE