



# New Mexico Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
NM Dept. of Ag Market News

Fri Oct 22, 2021

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Direct Hay Weighted Average Report for week ending 10/22/2021

| Volume        |           |                      |           |
|---------------|-----------|----------------------|-----------|
|               | This Week | Last Reported<br>( ) | Last Year |
| <b>Tons:</b>  |           |                      |           |
| Hay           | 53000     | 0                    | 0         |
| Total         | 53000     | 0                    | 0         |
| <b>Bales:</b> |           |                      |           |
| Hay           | 0         | 0                    | 1500      |
| Total         | 0         | 0                    | 1500      |

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Special Note: Wheat Class would be Beardless Wheat

Compared to last week, alfalfa prices steady. Beardless wheat steady on limited supplies. Trade moderate to active, demand good. The southern, southwestern, and eastern part of New Mexico are on the 7th cutting. Some hay being stored for the winter. A substantial amount of low quality hay reported at discount. Cooler temperatures across the state.

| Central  |            |                    |                |                    |                    |                 |
|--|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Hay (Conventional)                             |            |                    |                |                    |                    |                 |
| <b>Alfalfa - Premium/Supreme (Ask/Per Ton)</b> |            |                    |                |                    |                    |                 |
|  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
| Medium Square<br>3x3                           |            | 300.00             |                | F.O.B.             |                    |                 |
| Small Square                                   |            | 310.00             |                | F.O.B.             |                    |                 |
| <b>Alfalfa - Good/Premium (Ask/Per Ton)</b>    |            |                    |                |                    |                    |                 |
|  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
| Medium Square<br>3x3                           |            | 280.00             |                | F.O.B.             |                    |                 |
| Small Square                                   |            | 290.00             |                | F.O.B.             |                    |                 |
| <b>Sudan - Good/Premium (Ask/Per Ton)</b>      |            |                    |                |                    |                    |                 |
|  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
| Medium Square<br>3x3                           |            | 270.00             |                | F.O.B.             |                    |                 |
| East   |            |                    |                |                    |                    |                 |



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## Hay (Conventional)

### Alfalfa - Premium/Supreme (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|-------------------------|--------------------|-----------------|
| Large Square 3x4 |            | 230.00             |                | F.O.B.                  |                    |                 |
| Large Square 4x4 |            | 230.00             |                | F.O.B.                  |                    |                 |
| Large Square 4x4 |            | 270.00-280.00      |                | Delivered-Feedlot/dairy |                    |                 |
| Small Square     |            | 320.00             |                | F.O.B.                  |                    |                 |

## North Central

### Hay (Conventional)

### Alfalfa - Premium/Supreme (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 230.00-270.00      |                | F.O.B.             |                    |                 |

### Alfalfa - Premium/Supreme (Ask/Per Bale)

|                    | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square       |            | 8.00-11.00         |                | F.O.B.             |                    |                 |
| Small Square 3 Tie |            | 18.00-20.00        |                | F.O.B.             |                    |                 |

### Alfalfa - Fair/Good (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 5.00-7.00          |                | F.O.B.             |                    |                 |

### Barley - Good/Premium (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 8.00-10.00         |                | F.O.B.             |                    |                 |

### Grass - Good/Premium (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 8.00-12.00         |                | F.O.B.             |                    |                 |

### Oat - Good/Premium (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 8.00-10.00         |                | F.O.B.             |                    |                 |

### Sudan - Good/Premium (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 180.00             |                | F.O.B.             |                    |                 |



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## Sudan - Fair/Good (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 6.50               |                | F.O.B.             |                    |                 |

## Wheat - (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 8.00-10.00         |                | F.O.B.             |                    |                 |

## Hay (Organic)

### Alfalfa/Grass Mix - Premium/Supreme (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 11.00              |                | F.O.B.             |                    |                 |

### Alfalfa/Grass Mix - Good (Offer/Per Bale)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4 |            | 120.00             |                | F.O.B.             |                    |                 |

### Oat - Good/Premium (Offer/Per Bale)

|                      | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|----------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Medium Square<br>3x3 |            | 120.00             |                | F.O.B.             |                    |                 |

### Sudan - Premium/Supreme (Trade/Per Ton)

|                      | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|----------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Medium Square<br>3x3 | 8800       | 325.00             | 325.00         | Delivered          |                    |                 |
| Medium Square<br>3x3 | 44200      | 280.00             | 280.00         | F.O.B.             |                    |                 |

## South

### Hay (Conventional)

#### Alfalfa - Premium/Supreme (Ask/Per Ton)

|                      | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|----------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4     |            | 220.00-230.00      |                | F.O.B.             |                    |                 |
| Medium Square<br>3x3 |            | 230.00-250.00      |                | F.O.B.             |                    |                 |
| Small Square         |            | 270.00-300.00      |                | F.O.B.             |                    |                 |

#### Alfalfa - Premium/Supreme (Ask/Per Bale)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 160.00             |                | F.O.B.             |                    |                 |



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|   |            |                    |                |                         |                    |                 |
|---|------------|--------------------|----------------|-------------------------|--------------------|-----------------|
| Small Square  | 9.50-10.00 |                    |                | F.O.B.                  |                    |                 |
| Small Square 3 Tie  | 17.00      |                    |                | F.O.B.                  |                    |                 |
| <b>Alfalfa - Premium/Supreme (Contract (Ask)/Per Ton)</b> |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 3x4  |            | 200.00             |                | Delivered-Feedlot/dairy |                    |                 |
| Large Square 4x4  |            | 200.00             |                | Delivered-Feedlot/dairy |                    |                 |
| <b>Alfalfa - Good/Premium (Ask/Per Bale)</b>              |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Small Square 3 Tie  |            | 15.00              |                | F.O.B.                  |                    |                 |
| <b>Alfalfa - Fair/Good (Ask/Per Ton)</b>                  |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 4x4  |            | 165.00             |                | F.O.B.                  |                    |                 |
| Medium Square 3x3   |            | 165.00             |                | F.O.B.                  |                    |                 |
| <b>Alfalfa - Fair/Good (Ask/Per Bale)</b>                 |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Small Square  |            | 5.00               |                | F.O.B.                  | Weedy              |                 |
| <b>Alfalfa - Utility/Fair (Ask/Per Ton)</b>               |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 4x4  |            | 135.00             |                | F.O.B.                  |                    |                 |
| Medium Square 3x3   |            | 135.00             |                | F.O.B.                  |                    |                 |
| <b>Alfalfa/Fescue Mix - Good/Premium (Ask/Per Ton)</b>    |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 3x4  |            | 200.00             |                | F.O.B.                  |                    |                 |
| <b>Grass - Fair/Good (Ask/Per Ton)</b>                    |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 3x4  |            | 120.00             |                | F.O.B.                  |                    |                 |
| <b>Sudan - Fair/Good (Ask/Per Ton)</b>                    |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 3x4  |            | 150.00-155.00      |                | F.O.B.                  |                    |                 |
| <b>Wheat - (Ask/Per Ton)</b>                              |            |                    |                |                         |                    |                 |
|   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
| Large Square 3x4  |            | 175.00             |                | F.O.B.                  |                    |                 |

Source: USDA AMS Livestock, Poultry & Grain Market News

NM Dept of Ag Market News

Las Cruces, NM | (575) 373-5791

[www.ams.usda.gov/lpgmn](http://www.ams.usda.gov/lpgmn)

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2939>

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|                      |               |        |
|----------------------|---------------|--------|
| Medium Square<br>3x3 | 175.00-180.00 | F.O.B. |
| Small Square         | 220.00        | F.O.B. |

## Hay (Organic)

### Alfalfa - Premium/Supreme (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 10.00              |                | F.O.B.             |                    |                 |

### Wheat - (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 200.00             |                | F.O.B.             |                    |                 |

### Wheat - (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 8.00               |                | F.O.B.             |                    |                 |

## Southeast

### Hay (Conventional)

### Alfalfa - Premium/Supreme (Ask/Per Ton)

|                      | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
|----------------------|------------|--------------------|----------------|-------------------------|--------------------|-----------------|
| Large Square 3x4     |            | 250.00             |                | F.O.B.                  |                    |                 |
| Large Square 4x4     |            | 270.00-280.00      |                | Delivered-Feedlot/dairy |                    |                 |
| Medium Square<br>3x3 |            | 300.00             |                | F.O.B.                  |                    |                 |
| Small Square         |            | 320.00             |                | F.O.B.                  |                    |                 |

### Alfalfa - Premium/Supreme (Ask/Per Bale)

|                      | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|----------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Medium Square<br>3x3 |            | 120.00             |                | F.O.B.             |                    |                 |
| Small Square         |            | 10.00              |                | F.O.B.             |                    |                 |

### Alfalfa - Good (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4 |            | 200.00             |                | F.O.B.             |                    |                 |



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## Alfalfa - Fair (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4 |            | 150.00             |                | F.O.B.             |                    |                 |

## Wheat - (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u>      | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|-------------------------|--------------------|-----------------|
| Large Square 4x4 |            | 200.00             |                | Delivered-Feedlot/dairy |                    |                 |

Medium Square  
3x3

220.00

F.O.B.

## Wheat - (Ask/Per Bale)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4 |            | 200.00             |                | F.O.B.             |                    |                 |

Medium Square  
3x3

100.00

F.O.B.

## Southwest

### Hay (Conventional)

## Alfalfa - Premium/Supreme (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4 |            | 240.00-260.00      |                | F.O.B.             |                    |                 |

## Alfalfa - Premium/Supreme (Ask/Per Bale)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 180.00             |                | F.O.B.             |                    |                 |

Medium Square  
3x3

125.00

F.O.B.

Small Square

9.00-10.00

F.O.B.

## Alfalfa - Good/Premium (Ask/Per Bale)

|                      | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|----------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Medium Square<br>3x3 |            | 90.00              |                | F.O.B.             |                    |                 |

## Alfalfa/Grass Mix - Premium (Ask/Per Bale)

|              | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Small Square |            | 10.00              |                | F.O.B.             |                    |                 |

## Alfalfa/Grass Mix - Good/Premium (Ask/Per Bale)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 150.00             |                | F.O.B.             |                    |                 |



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## Bermuda Grass - Premium (Ask/Per Bale)

|                    | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|--------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4   |            | 225.00             |                | F.O.B.             |                    |                 |
| Small Square 3 Tie |            | 18.00              |                | F.O.B.             |                    |                 |

## Oat - Good/Premium (Ask/Per Bale)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4 |            | 140.00             |                | F.O.B.             |                    |                 |

## Sudan - Good/Premium (Ask/Per Bale)

|                   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|-------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Medium Square 3x3 |            | 80.00              |                | F.O.B.             |                    |                 |

## Wheat - (Ask/Per Ton)

|                  | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 4x4 |            | 185.00-200.00      |                | F.O.B.             |                    |                 |

## Wheat - (Ask/Per Bale)

|                   | <u>Qty</u> | <u>Price Range</u> | <u>Wtd Avg</u> | <u>Freight/Use</u> | <u>Description</u> | <u>Crop Age</u> |
|-------------------|------------|--------------------|----------------|--------------------|--------------------|-----------------|
| Large Square 3x4  |            | 140.00             |                | F.O.B.             |                    |                 |
| Medium Square 3x3 |            | 90.00              |                | F.O.B.             |                    |                 |
| Small Square      |            | 8.00               |                | F.O.B.             |                    |                 |

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>